

Farm Loans

FACT SHEET

March 2017

Conservation Loan Program

OVERVIEW

The U.S. Department of Agriculture's Farm Service Agency (FSA) guarantees loans to promote conservation practices on farms and ranches that help protect natural resources throughout the United States.

The goal of FSA's Conservation Loan (CL) program is to provide access to credit for farmers who need and want to implement conservation measures on their land, but do not have the "up front" funds available to implement these practices.

Unlike FSA's traditional farm ownership and operating loan programs that are targeted toward smaller and less financially established farmers, eligibility requirements for the CL program are expanded to permit FSA to provide assistance to some applicants who may be large and financially strong.

FSA CL PROGRAM

CL funds can be used to implement a conservation practice approved by the Natural Resources and Conservation Service (NRCS), such as:

- Reducing soil erosion;
- Improving water quality; and
- Promoting sustainable and organic agricultural practices.

Specific conservation practices include:

- Installing conservation structures;
- Establishing forest cover;
- Installing water conservation measures;
- Establishing or improving permanent pastures;
- Transitioning to organic production;
- Managing manure, including manure digestion systems; and
- Adapting other emerging or existing conservation practices, techniques or technologies.

Interested applicants who do not already have NRCSapproved conservation plans should work with the local NRCS staff to develop a conservation plan, including all applicable conservation practices. New or existing conservation plans must be approved by NRCS before FSA can provide financing.

RATES AND TERMS

Those interested may apply for guaranteed CLs with loan limits up to \$1,399,000 (amount adjusted for inflation), by applying with lenders working with FSA, to obtain a guarantee.

Interest rates on guaranteed CLs are negotiated between the lender and the borrower within certain allowable benchmarks.

Terms will vary and will be based on the life of the security offered, but not to exceed 30 years. CLs must be fully secured and can only be approved for those who have the ability to repay them.

STREAMLINED CL APPLICATION

A streamlined CL application process reduces paperwork requirements for applicants with a strong financial position by eliminating the requirement to provide a cash flow statement and supplementary documentation.

To submit a streamlined CL application, the applicant must be current on payments to all creditors, have a debt-to-asset ratio of 40 percent or less, have a minimum FICO score of 700 and have a net worth of at least three times the loan amount.

FOR MORE INFORMATION

Additional information may be obtained by contacting your local FSA office at http://offices.usda.gov or through the FSA website at

www.fsa.usda.gov/farmloans.

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- 1) mail: U.S. Department of Agriculture Office of the Assistant Secretary for Civil Rights 1400 Independence Avenue, SW Washington, D.C. 20250-9410;
- 2) fax: (202) 690-7442; or
- 3) email: program.intake@usda.gov