



# Montana Farm Service Agency FLP Guaranteed Lender Meetings

## Informational Sessions

The Farm Service Agency (FSA) is pleased to announce eight informational meetings for agricultural lenders and other interested parties familiar with FSA's guaranteed loan program. The meetings will update participants on recent changes in the guaranteed loan program and provide an overview of FSA's programs. The meetings will be held in October, November and December of this year.

## Program Background

### \*\*\*BREAKING NEWS\*\*\*

Kim Adams is our new Guarantee Specialist, please feel free to contact her and introduce yourself. Her telephone number is 406-587-6950

The FSA Guaranteed Loan Program enables agricultural lenders to serve their farm and ranch customers in need of agricultural credit. It also helps lenders manage the risk inherent in certain portions of their agricultural loan portfolios. FSA accomplishes this by providing loan guarantees to agricultural lenders who make farm loans to eligible applicants operating family-sized farms. The loans must meet certain qualifying criteria to be eligible for guarantees, and the guarantee can cover up to 90 or 95 percent of any principal and interest loss on the loan.

FSA may guarantee loans that eligible agricultural lenders make to family farmers and ranchers for farm ownership, real estate improvement, livestock and equipment purchase, or operating purposes. The guarantee can be for either a fixed loan amount or for a revolving line of credit for current annual operating purposes.

These meetings are designed specifically for loan officers that are new to the bank or who have attended previous training sessions, have experience with the FSA guaranteed loan program, and are seeking current information and guidance on originating credits, servicing their guaranteed loan portfolio, or dealing with more complex issues.

Commercial loan officers, relationship managers, special credits staff, and other interested parties are invited to attend the FSA guaranteed loan informational meeting at one of our eight locations. The eight meetings will be held in Wolf Point, Great Falls, Miles City, Billings, Whitehall, Ronan, Chinook and Lewistown.

**Specific meeting locations and other details are shown on the reverse.**

Interested individuals are encouraged to contact their local FSA County Office or Janene Love in the Montana State FSA Office for additional information. Janene can be reached at (406) 587-6988.

## Meeting Schedule

Oct. 28	Wolf Point
Nov. 4	Great Falls
Nov. 5	Miles City
Nov. 12	Billings
Nov. 17	Whitehall
Nov. 18	Ronan
Nov. 18	Chinook
Dec. 2	Lewistown

## Contacts and Directions to Lender Meetings

## Locations and Facilities

The specific site and address of the facility for each meeting date is shown below. All meetings will start **promptly** at the designated time and will last approximately 2 to 2.5 hours.

## Dates, Locations, and Facilities

Date/Time	Location	Facility and Address
Oct. 28 1:00 PM-4:00 PM	Wolf Point	DuMont Building Fort Peck Comm. College 301 Benton St. Wolf Point, MT
Nov. 4 10:00 AM-1:00 PM	Great Falls	First Interstate Bank Bldg. *formerly Mtn. West Bank 12 Third St. NW Great Falls, MT
Nov. 5 1:00 PM-4:00 PM	Miles City	Fort Keogh 243 Fort Keogh Rd. Miles City, MT
Nov. 12 1:00 PM-4:00 PM	Billings	Quality Inn 2036 Overland Ave Billings, MT
Nov. 17 10:00 AM-1:00 PM	Whitehall	USDA Service Center 3 Whitetail Rd. Whitehall, MT
Nov. 18 10:00 AM-1:00 PM	Ronan	USDA Service Center 64352 US Highway 93 Ronan, MT
Nov. 18 1:00 PM-4:00 PM	Chinook	Chinook Library 112 4 <sup>th</sup> St. West Chinook, MT
Dec. 2 1:00 PM-4:00 PM	Lewistown	USDA Service Center 211 McKinley St., Suite 2 Lewistown, MT

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