

# December 2013

### New Mexico FSA Office

6200 Jefferson St. Suite 211 Albuquerque, NM

Ph: 505-761-4900 Fax: 505-761-4934 www.fsa.usda.gov/nm

#### Hours

Monday - Friday 8:00 am - 4:30 pm

#### NM FSA State Office Staff:

Brenda Archuleta Acting State Executive Director

Mary Ann Romero Farm Loan Chief

#### **State FSA Committee**

James Bostwick Chairperson

Larry Burnett Member

Eddie Diaz Member

Molly Manzanares Member

# FSA URGES FARMERS AND RANCHERS TO VOTE IN COUNTY COMMITTEE ELECTIONS

Recently you should have received a ballot for FSA County Committee election. As you may have noticed, your ballot was incorrectly printed with your name and address shown on the back of the actual ballot. This was a misprint, and these ballots cannot be used. Please destroy or recycle the ballot dated 07-03-13. If you have already voted, your ballot will be destroyed unopened. You will be receiving a new one by mid-December with a corrected election date. Please watch your mail for the new ballot and vote for the COC candidate of your choice. We apologize for the inconvenience.

The 2013 Farm Service Agency County Committee Elections began on Nov. 4, when ballots were mailed to eligible voters. The deadline to return the ballots to local FSA offices is **January 17, 2014.** 

County committee members are an important component of the operations of FSA and provide a link between the agricultural community and USDA. Farmers and ranchers elected to county committees help deliver FSA programs at the local level, applying their knowledge and judgment to make decisions on commodity price support programs; conservation programs; incentive indemnity and disaster programs for some commodities; emergency programs and eligibility. FSA committees operate within official regulations designed to carry out federal laws.

To be an eligible voter, farmers and ranchers must participate or cooperate in an FSA program. A person who is not of legal voting age, but supervises and conducts the farming operations of an entire farm may also be eligible to vote.

Eligible voters in local administrative area(s) who do not receive ballots in the coming week can obtain ballots from their local USDA Service Center. **January 17, 2014** is the last day for voters to submit ballots in person to local USDA Service Centers. Ballots returned by mail must also be postmarked no later than January 17, 2014. Newly elected committee members and their alternates will take office February 18, 2014.

More information on county committees, such as the new 2013 fact sheet and brochures, can be found on the FSA website at <a href="https://www.fsa.usda.gov/elections">www.fsa.usda.gov/elections</a> or at a local USDA Service Center.

#### **CHANGING BANKS**

Almost all Farm Service Agency payments are made electronically using direct deposit.

To keep the system running smoothly, it's critical to keep the county office staff up to date on changes you might make in your financial institutions.

If you have changed accounts or institutions that might affect the direct deposit of your FSA payments, contact the FSA county office so we can update our files to insure continued uninterrupted service.

#### **FSA SIGNATURE POLICY**

Using the correct signature when doing business with FSA can save time and prevent a delay in program benefits. The following are FSA signature guidelines:

- Spouses may sign documents on behalf of each other for FSA and CCC programs in which either has an interest, unless written notification denying a spouse this authority has been provided to the county office.
- Spouses shall not sign on behalf of each other as an authorized signatory for partnerships, joint ventures, corporations, or other similar entities.

#### 2014 ACREAGE REPORTING DATES

Producers who file accurate and timely reports for all crops and land uses, including failed acreage can prevent the potential loss of FSA program benefits. Please pay close attention to the acreage reporting dates below, as some dates have changed for 2014.

In order to comply with FSA program eligibility requirements, all producers are encouraged to visit their County FSA office to file an accurate crop certification report by the applicable deadline.

The following acreage reporting dates are:

January 15	Apples
March 15	Pistachios
May 15	Spring Barley, Onions, Pecans, Potatoes, Spring Wheat
July 15	All Other Crops
August 15	Beans
November 15	Apiculture, PRF, Perennial Forage (all grasses, Alfalfa, Mixed Forage, etc.)
December 15	Fall-Seeded Small Grain

The following exceptions apply to the above acreage reporting dates:

- If the crop has not been planted by the above acreage reporting date, then the acreage must be reported no later than 15 calendar days after planting is completed.
- If a producer acquires additional acreage after the above acreage reporting date, then the acreage must be reported no later than 30 calendars days after purchase or acquiring the lease. Appropriate documentation must be provided to the county office.
- If a perennial forage crop is reported with the intended use of "cover only," "green manure," "left standing," or "seed," then the acreage must be reported by July 15th.

After September 15, 2013, late-file fees will be assessed for 2013 and 2014 late-file acreage reports.

Noninsured Crop Disaster Assistance Program (NAP) policy holders should note that the acreage reporting date for NAP covered crops is the earlier of the dates listed above or 15 calendar days before grazing or harvesting of the crop begins.



# USDA Reminds Producers of January 31, 2014 Sales Closing Date for Noninsurable Crops

NAP provides financial assistance to producers of noninsurable crops when low yields/grazing loss, loss of inventory or prevented planting occur due to natural disasters including drought, freeze, hail, excessive moisture, excessive wind or hurricanes.

The following crops have a NAP application closing date of January 31, 2014: grazing and forage/hay on native and improved grass including alfalfa and mixed forage, cucumbers, pecans, and peppers.

The following have a NAP application closing date of February 1, 2014; cabbage, carrots, spinach and greens.

In order to meet eligibility requirements for NAP, crops must be noninsurable, commercially-produced agricultural commodity crops for which the catastrophic risk protection level of crop insurance is not available.

In the event of a natural disaster, NAP covers the amount of loss greater than 50 percent of the expected production based on the approved yield and reported acreage.

Limited resource farmers may request a waiver of the service fee at the time the application for coverage is filed. Producers must recertify their limited resource status for each year that a waiver is requested.

Selected Interest Rates for November 2013		
90-Day Treasury Bill	.125%	
Farm Operating Loans — Direct	2.125%	
Farm Ownership Loans — Direct	4.250%	
Farm Ownership Loans — Direct Down Payment, Beginning Farmer or Rancher	1.50%	
Emergency Loans	3.125%	
Farm Storage Facility Loans (7 years)	2.00%	
Sugar Storage Facility Loans	3.125%	
Commodity Loans 1996-Present	1.125%	

#### FILING A NOTICE OF LOSS

The CCC-576, Notice of Loss, is used to report failed acreage and prevented planting and may be completed by any producer with an interest in the crop. Timely filing a Notice of Loss is required for all crops including grasses. For losses on crops covered by the Non-Insured Crop Disaster Assistance Program (NAP) and crop insurance, you must file a CCC-576, Notice of Loss, in the FSA County Office within 15 days of the occurrence of the disaster or when losses become apparent. If filing for prevented planting, an acreage report and CCC-576 must be filed within 15 calendar days of the final planting date for the crop.

The Deadline for filing a Notice of Loss for Native Forage has been extended to November 15, 2013 for Crop Year 2013.

#### FARM STORAGE FACILITY LOAN PROGRAM

The Farm Storage Facility Loan Program (FSFLP) allows producers of eligible commodities to obtain low-interest financing to build or upgrade farm storage and handling facilities.

The new maximum principal amount of a loan through FSFL is \$500,000. Participants are now required to provide a down payment of 15 percent, with CCC providing a loan for the remaining 85 percent of the net cost of the eligible storage facility and permanent drying and handling equipment. Additional security is required for poured-cement open-bunker silos, renewable biomass facilities, cold storage facilities, hay barns and for all loans exceeding \$50,000. New loan terms of 7, 10 or 12 years are available depending on the amount of the loan. Interest rates for each term rate may be different and are based on the rate which CCC borrows from the Treasury Department.

Payments are available in the form of a partial disbursement and the remaining final disbursement. The partial disbursement will be available after a portion of the construction has been completed. The final fund disbursement will be made when all construction is completed. The maximum amount of the partial disbursement will be 50 percent of the projected and approved total loan amount.

The following commodities are eligible for farm storage facility loans:

- Corn, grain sorghum, rice, soybeans, oats, peanuts, wheat, barley or minor oilseeds harvested as whole grain
- Corn, grain sorghum, wheat, oats or barley harvested as otherthan-whole grain
- Pulse crops lentils, small chickpeas, dry beans and dry peas
- Hav
- Renewable biomass
- Fruits (including nuts) and vegetables cold storage facilities
- Honey

### MARKETING ASSISTANCE LOANS (MAL)

Short-term financing is available by obtaining low interest commodity loans for eligible harvested production. A nine-month Marketing Assistance Loan provides financing that allows producers to store production for later marketing. The crop may be stored on the farm or in the warehouse.

Loans are available for producers who share in the risk of producing the eligible commodity and maintain beneficial interest in the crop through the duration of the loan. Beneficial interest means retaining the ability to make decisions about the commodity, responsibility for loss because of damage to the commodity and title to the commodity. Once beneficial interest in a commodity is lost, it is ineligible for a loan, even if you regain beneficial interest.

### RURAL YOUTH LOANS

The Farm Service Agency makes loans to rural youth to establish and operate agriculture income-producing projects in connection with 4-H Clubs, FFA and other agricultural groups. Projects must be planned and operated with the help of the organization advisor, produce sufficient income to repay the loan and provide the youth with practical business and educational experience. The maximum loan amount is \$5000.

### **MICROLOAN PROGRAM**

The Farm Service Agency (FSA) developed the Microloan (ML) program to better serve the unique financial operating needs of beginning, niche and small family farm operations.

FSA offers applicants a Microloan designed to help farmers with credit needs of \$35,000 or less. The loan features a streamlined application process built to fit the needs of new and smaller producers. This loan program will also be useful to specialty crop producers and operators of community supported agriculture (CSA).

Eligible applicants can apply for a maximum amount of \$35,000 to pay for initial start-up expenses such as hoop houses to extend the growing season, essential tools, irrigation and annual expenses such as seed, fertilizer, utilities, land rents, marketing, and distribution expenses. As financing needs increase, applicants can apply for a regular operating loan up to the maximum amount of \$300,000 or obtain financing from a commercial lender under FSA's Guaranteed Loan Program.

#### **BEGINNING FARMER LOANS**

FSA assists beginning farmers to finance agricultural enterprises. Under these designated farm loan programs, FSA can provide financing to eligible applicants through either direct or guaranteed loans. FSA defines a beginning farmer as a person who:

Has operated a farm for not more than 10 years

- Will materially and substantially participate in the operation of the farm
- Agrees to participate in a loan assessment, borrower training and financial management program sponsored by FSA
- Does not own a farm in excess of 30 percent of the county's median size.

## LOANS FOR THE SOCIALLY DISADVANTAGED

FSA has a number of loan programs available to assist applicants to begin or continue in agriculture production. Loans are available for operating type loans and/or purchase or improve farms or ranches. While all qualified producers are eligible to apply for these loan programs, the FSA has provided priority funding for members of socially disadvantaged applicants.

A socially disadvantaged applicant is one of a group whose members have been subjected to racial, ethnic or gender prejudice because of his or her identity as members of the group without regard to his or her individual qualities.

For purposes of this program, socially disadvantaged groups are women, African Americans, American Indians, Alaskan Natives, Hispanics, Asian Americans and Pacific Islanders.

FSA loans are only available to applicants who meet all the eligibility requirements and are unable to obtain the needed credit elsewhere.



# MANY NEW MEXICO COUNTIES ARE ELIGIBLE FOR EMERGENCY LOANS

Many New Mexico Counties have been declared a primary and/or contiguous disaster area due to drought and heat using the new, streamlined Secretarial Disaster Designation process. Under this designation, producers with operations in any primary or contiguous county are eligible to apply for low interest emergency loans.

The streamlined disaster designation process issues a drought disaster declaration when a county has experienced a drought intensity value of at least a D2 (severe drought) level for eight consecutive weeks based on the U.S. Drought Monitor during the crop year.

Emergency loans help producers recover from production and physical losses due to drought, flooding and other natural disasters or quarantine.

Producers have eight months from the date of the declaration to apply for emergency loan assistance. FSA will consider each loan application on its own merits, taking into account the extent of losses, security available and repayment ability. Producers can borrow up to 100 percent of actual production or physical losses, to a maximum amount of \$500,000.

Producers with operations in counties that did not receive a disaster designation could be eligible for emergency loan assistance if they suffered at least a 30 percent loss in crop production or a physical loss to livestock, livestock products, real estate or chattel property.

For more information about emergency loans, please contact your local FSA office or visit www.fsa.usda.gov.

### LAND CONTRACT (LC) GUARANTEES

LC Program is a valuable tool to transfer farm real estate to the next generation of farm-ers and ranchers. Guarantees will be offered to the owner of a farm who wishes to sell real estate through a land contract to a beginning or socially disadvantaged farmer or rancher. The guarantee reduces the financial risk to the seller.

FSA offers two types of guarantees:

- •Prompt Payment Guarantee A guarantee up to the amount of three amortized annual installments plus the cost of any related real estate taxes and insurance.
- •Standard Guarantee A guarantee of 90 percent of the outstanding principal balance under the land contract.

The guarantee period is 10 years and the contract payments must be amortized for a minimum of 20 years. The purchase price of the farm cannot exceed the lesser of \$500,000 or the market value of the property.



#### ONLINE DATA TOOL FOR PUBLIC

The USDA Race, Ethnicity, and Gender Program Statistics query tool, known as REGStats, is the official new tool of the United States Department of Agriculture (USDA) for making program application and participation rate data available to the public on the Internet.

The REGStats website provides summary information about the number of individuals and entities that apply for, and receive, federal assistance from four USDA agencies or mission areas – the Farm Service Agency (FSA), the Natural Resources Conservation Service (NRCS), Rural Development (RD), and the Risk Management Agency (RMA).

The information available in REGStats includes the number of applicants and recipients, by fiscal year, for USDA programs available to agricultural producers and landowners, categorized by race, ethnicity, and gender. Summary totals may be obtained nationally, or by state and county for the 50 states, as well as the U.S. territories.

# FSA Advises Producers to Anticipate Payment Reductions Due to Mandated Sequester

USDA's Farm Service Agency (FSA) is reminding farmers and ranchers who participate in FSA programs to plan accordingly in FY2014 for automatic spending reductions known as sequestration. The Budget Control Act of 2011 (BCA) mandates that federal agencies implement automatic, annual reductions to discretionary and mandatory spending limits. For mandatory programs, the sequestration rate for FY2014 is 7.2%. Accordingly, FSA is implementing sequestration for the following programs:

- Dairy Indemnity Payment Program;
- · Marketing Assistance Loans;
- Loan Deficiency Payments;
- Sugar Loans;
- Noninsured Crop Disaster Assistance Program;
- Tobacco Transition Payment Program;
- · 2013 Direct and Counter-Cyclical Payments;
- · 2013 Average Crop Revenue Election Program;
- 2011 and 2012 Supplemental Revenue Assistance Program;
- · Storage, handling; and Economic Adjustment Assistance for upland cotton

Conservation Reserve Program payments are specifically exempt by statute from sequestration, thus these payments will not be reduced.

These sequester percentages reflect current law estimates; however with the continuing budget uncertainty, Congress still may adjust the exact percentage reduction. Today's announcement intends to help producers plan for the impact of sequestration cuts in FY2014.

At this time, FSA is required to implement the sequester reductions. Due to the expiration of the Farm Bill on September 30, FSA does not have the flexibility to cover these payment reductions in the same manner as in FY13. FSA will provide notification as early as practicable on the specific payment reductions.

County FSA Office	Phone Number
Chaves	(575) 622-8745
Colfax	(575) 445-9471
Curry	(575) 762-4769
De Baca	(575) 355-2448
Dona Ana	(575) 522 8775
Eddy	(575) 887-3506
Guadalupe	(575) 472-5402
Harding	(575) 485-2294
Hidalgo	(575) 542-3241
Lea	(575) 396-5857
Luna-Grant	(575) 546-9291
McKinley	(505) 722-9060

<b>County FSA Office</b>	Phone Number
Otero-Lincoln	(575) 437–3100
Quay	(575) 461-3612
Rio Arriba	(505) 753-3508
Roosevelt	(505) 356-6629
San Juan	(505) 334-3090
San Miguel-Mora	(505) 425-3594
Sierra	(575) 894-2563
Socorro-Catron	(575) 835-1710
Taos	(575) 758-3863
Torrance-Santa Fe	(505) 384-2272
Union	(575) 374-9461
Valencia-Cibola- Bernalillo-Sandoval	(505) 865-4643