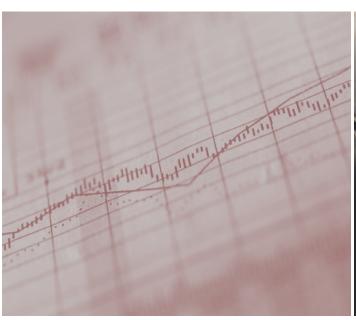


FFAS Catalog of Available Commercial Leadership Development Training Resources







OVERVIEW

The Leadership and Employee Development Branch has developed a catalog of available training courses to showcase the development opportunities available for employees preparing to lead, project/team leads, supervisors, managers and executives. The catalog contains the competencies found at four levels of leadership. The competencies listed are the personal and professional attributes critical to successful performance. They also serve as the foundation for achieving a flourishing career. The level of leadership can be determined based on various career/learning experiences of the employee.

SES/Executive Level of Leadership

- Senior Executive Service or equivalent (Senior GS-15 managers)
- Competencies: Entrepreneurship, External Awareness, Strategic Thinking, Vision

Managerial Level of Leadership

- Individuals in management positions who typically supervise one or more supervisors
- Competencies: Creativity and Innovation, Financial Management, Partnering, Political Savvy, Technology Management

Supervisory Level of Leadership

- First-line supervisors who do not supervise other supervisors; typically those who are responsible for employees' performance appraisals and approve their leave
- Competencies: Conflict Management, Developing Others, Human Capital Management, Leveraging Diversity, Public Service Motivation

Project / Team Lead

- Those who provide day-to-day guidance in work projects, but do not have supervisory responsibilities or conduct performance appraisals
- Competencies: Accountability, Decisiveness, Customer Service, Team Building, Influencing and Negotiating, Technical Credibility

Preparing to Lead

Employees within an organization who want to develop leadership characteristics

**This catalog is for resource purposes only. Payments for courses are the sole responsibility of the employee, agency or organization. **

| Executive Courses | | | | | | |
|-------------------------|---|------------------------|--|------------|-------------------------------------|--|
| Vendor | Title of Course | Location | Duration/Dates | Cost* | Website | |
| | | Entrepre | enuership | | | |
| MIT Sloan Management | Clean Energy Ventures: Creating Innovative New Businesses Through Entrepreneurial Management | Cambridge, MA | 4 days/ May 2-5, 2011 | \$9,950.00 | http://mitsloan.mit.edu/ execed/ | |
| | Entrepreneurship Development Program | | 6 days/ Jan. 23-28, 2011 | \$8,800.00 | | |
| FEI | Executive Communication Skills: Leading the Process of Change | Charlottesville, VA | 5 days/ Jun. 20-24, 2011 | \$4,575.00 | www.leadership.opm.go v/ | |
| ОРМ | Leadership Competencies: Preparing for the Next Step | Shepherdstown, WV | 5 days/ Feb. 14-18, Aug. 15-19, 2011 | \$3,950.00 | | |
| | | Aurora, CO | Apr. 4-8, 2011 | | | |
| FEI | Building High-Performance Organizations in the 21st Century | Charlottesville, WV | 4 days/ Jan. 24-27, 2011 | \$3,740.00 | | |
| Brookings Institute | Innovative Business Practices for the Public Sector | Washington, DC | 5 days/ Nov. 14-18, 2011 | \$3,735.00 | www.Brookings.edu/Exe cEd | |
| FEI | A Leader's Guide to Developing Resilience | Charlottesville, WV | 3 days/ Sept. 26-28, 2011 | \$3,250.00 | www.leadership.opm.go v/ | |

Entreprenuership 2 days/ Understanding the 360-Degree \$2,880.00 www.leadership.opm.go FEI Charlottesville. Sept. 12-13, 2011 Leader WV Brookings Ethics in Action: Leading with www.Brookings.edu/Exe Washington, 3 days \$2,695.00 Institute Integrity Feb. 15-17, Apr. 15cEd DC 17, Jul. 26-28, Nov. 1-3, 2011 The Government Entrepreneur Washington, 2 days/ \$1.895.00 Feb. 16-17, 2011 DC **External Awareness Environmental Policy Issues** Shepherdstown, \$5,035.00 www.leadership.opm.go FEI 2 weeks/ Jan. 24-Feb. 4, Aug. <u>v/</u> WV 8-19, 2011 Dynamics of Public Policy Shepherdstown, \$5,035.00 2 weeks/ Jul. 11-22, 2011 WV Leadership for a Global Society Charlottesville. 5 days/ \$4.575.00 - Global Series May 9-13, 2011 VA Washington, DC 8 weeks (online)/ **Executive Development** Online and \$3,800.00 Seminar: Blended Course Shepherdstown, 2.5 days WV (residential) The Constitution and Charlottesville. 3 days/ \$3,795.00 Contemporary Public Sector Sept. 14-16, 2011 WV Leadership – Horizons Series Montpelier, VA

Executive Courses External Awareness

| Graduate School | Washington Executive Seminar | Washington, DC | 2 week/ Mar. 21-Apr. 1, Aug. 8-19, 2011 | \$3,695.00 | www.grad.usda.gov/ |
|------------------------------|---|--------------------------|---|-------------------|-------------------------------------|
| MIT Sloan Management | Dynamics of Globalization | Cambridge, MA | 2 days/ Mar. 31-Apr. 1, Jun. 2-3, Sept. 29-30, 2011 | \$2,600.00 | http://mitsloan.mit.edu/ execed/ |
| | Understanding Global Markets: Macroeconomics for Executives | Cambridge, MA | 2 days/ Mar. 29-30, May31- Jun. 1, 2011 | \$2,600.00 | |
| | Intelligent Organizations: Collaboration and the Future of Work | Cambridge, MA | 2 days/ Apr. 7-8, Jun. 16-17, Oct. 27-28, 2011 | \$2,600.00 | |
| Brookings Institute | Inside Washington: Understanding Federal Decision Making | Washington, DC | 3 days/ Jun. 6-8, Nov. 2-4, 2011 | \$2,575.00 | www.Brookings.edu/Exe cEd |
| | Inside the Middle East: Security, Political and Social Dynamics | Washington, DC | 3 days/ Apr. 12-14, 2011 | \$2,575.00 | |
| | US Economic Policy Issues | Washington, DC | 2 days/ Mar. 22-23, 2011 | \$1,950.00 | |
| Dale Carnegie Training | How to Communicate with Diplomacy and Tact | Live Web (Nationwide) | Over a 4 week period (3 hrs each Tuesday)/ Jan. 5, 12, 19, 26, 2011 | \$1,595.00 | http://www.dalecarnegi e.com/ |

Executive Courses Strategic Thinking

| MIT Sloan | Driving Strategic Innovation: | Cambridge, | 6 days/ | \$11,500.00 | http://mitsloan.mit.edu/ |
|------------|-------------------------------|------------------|----------------------|-------------|--------------------------|
| Management | Achieving High Performance | MA | Sept. 11-16, 2011 | , | execed/ |
| | Throughout the Value Chain | | , | | |
| | Corporate Strategy | Cambridge, | 6 days/ | \$8,580.00 | 1 |
| | | MA | May 8-13, 2011 | , | |
| Brookings | Executive Leadership for | Charlottesville, | 6 days/ | \$5,750.00 | www.Brookings.edu/Exe |
| Institute | America | VA | Mar. 13-18, Jun. 19- | | <u>cEd</u> |
| | | | 24, Sept. 25-30, | | |
| | | | 2011 | | |
| | Executive Summit | St. Michaels, | 3 days/ | \$3,675.00 | |
| | | MD | Apr. 5-7, 2011 | | |
| FEI | Coaching and Mentoring for | Aurora, | 5 days/ | \$3,250.00 | www.leadership.opm.go |
| | Excellence | Со | Jan. 31-Feb. 4, 2011 | | <u>v/</u> |
| | | Alexandria, | May 16-20, 2011 | | |
| | | VA | - | | |
| | Leading Strategically: From | Charlottesville, | 3 days/ | \$3,250.00 | |
| | Vision to Performance | VA | Mar. 9-11, 2011 | | |
| MIT Sloan | Developing a Leading Edge | Cambridge, | 2 days/ | \$2,600.00 | http://mitsloan.mit.edu/ |
| Management | Operations Strategy | MA | Mar. 10-11, Jun. 23- | | execed/ |
| | | | 24, 2011 | | |
| | Strategic Marketing for the | Cambridge, | 2 days/ | \$2,600.00 | |
| | Technical Executive | MA | Apr. 12-13, Jul. 26- | | |
| | | | 27, Nov. 15-16, | | |
| | | | 2011 | | |
| | | | | | |
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| | | | | | |
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Strategic Thinking **Brookings** Leading the Learning Washington, \$2,695.00 www.Brookings.edu/Exe 3 days/ Institute Organization DC Apr. 19-21, 2011 cEd Strategic Thinking: Driving Washington, 2 days/ \$1,895.00 **Long-Term Success** Oct. 25-26, 2011 DC Critical Thinking: Solving the Washington, 2 days/ \$1,895.00 Right Problems. Apr. 26-27, 2011 DC Graduate **Executive Survival Skills** Washington, 3 days/ \$1,575.00 www.grad.usda.gov/ Mar. 2-4, May 23-School DC 25, Jul. 25-27, Sept. 28-30, 2011 **Management** From Strategic Plans to Washington, 2 days/ \$715.00 www.managementconce **Concepts Tactical Execution** Feb. 14-15, Jun. 20-DC pts.com 21, Aug. 22-23, Dec. 2-6, 2011 Federal TBD FREE www.fai.gov/certificatio **Advanced Business Solutions** 10 days/ n/classdesc.asp Acquisition **TBD** Institute FAC- P/PM Senior/Expert level 5 days/ TBD FREE capstone course TBD Leadership for a Democratic Charlottesville. \$19,500.00 www.leadership.opm.go FEI 4 weeks/ Jan. 2-28, Feb. 6-Society VA <u>v/</u> Mar. 4, Mar. 27-Apr. 8, April 10-May 6, Jun. 5-Jul. 1, Jul. 24-Aug. 19, Sept. 11-

Oct. 7, 2011

Executive Courses Vision

| | V 24 k | A O AA | | |
|------------------------------|---|--|--|---|
| Leading Change and | Cambridge, | 6 days/ | \$13,000.00 | www.hbs.edu/ |
| | MA | 1 | ¢10.750.00 | _ |
| • | | | \$10,750.00 | |
| Executives | | | | |
| Leaders Growing Leaders | Charlottesville | | \$3.250.00 | www.leadership.opm.go |
| Leaders drowing beaders | VA | | Ψ3,230.00 | v/ |
| Leader as Coach | Washington, | 3 days/ | \$2,995.00 | www.Brookings.edu/Exe |
| | DC | Apr. 5-7, 2011 | · | <u>cEd</u> |
| Leading Across Generations | Charlottesville, | 2 days/ | \$2,880.00 | www.leadership.opm.go |
| | VA | Jul. 28-29, 2011 | | <u>v/</u> |
| Implementing Improvement | Cambridge, | 2 days/ | \$2,600.00 | http://mitsloan.mit.edu/ |
| Strategies: Achieving | MA | Feb. 17-18, Jun. 9- | | <u>execed/</u> |
| Breakthrough Performance | | 10, Oct. 20-21, 2011 | | |
| Throughout Your Business | | | | |
| Vision and Leading Change | Washington, | 2 days/ | \$1,895.00 | www.Brookings.edu/Exe |
| | | Jan. 25-26, 2011 | | <u>cEd</u> |
| Resilience in Leadership: | Washington, | 2 days/ | \$1,895.00 | |
| Thinking Your Way to Greater | DC | Oct. 18-19, 2011 | | |
| | | | | |
| | Houston, | | \$1,095.00 | www.franklincovey.com |
| 1 0 | TX | Jan. 19-21, 2011 | | <u>/tc/</u> |
| Course | Chicago, | Jan. 19-21, | | |
| | IL | 2011 | | |
| | Minneapolis, | Jan. 24-26, | | |
| | MN | 2011 | | |
| | San Francisco, | Jan. 24-26, | | |
| | CA | 2011 | | |
| | Organizational Renewal Leadership for Senior Executives Leaders Growing Leaders Leader as Coach Leading Across Generations Implementing Improvement Strategies: Achieving Breakthrough Performance Throughout Your Business Vision and Leading Change Resilience in Leadership: | Leading Change and Organizational Renewal Leadership for Senior Executives Leaders Growing Leaders Leader as Coach Leading Across Generations Leading Across Generations Charlottesville, VA Leading Across Generations Leading Across Generations Implementing Improvement Strategies: Achieving Breakthrough Performance Throughout Your Business Vision and Leading Change Vashington, DC Resilience in Leadership: Thinking Your Way to Greater Success The 7 Habits of Highly Effective People Signature Course Chicago, IL Minneapolis, MN San Francisco, | Organizational Renewal Leadership for Senior Executives Charlottesville, VA Jul. 25-27, 2011 Leader as Coach Leading Across Generations Strategies: Achieving Breakthrough Performance Throughout Your Business Vision and Leading Change Vision and Leadership: Thinking Your Way to Greater Success The 7 Habits of Highly Effective People Signature Course Organizational Renewal MA Mar. 20-25, 2011 Sdays/ May 16-20, 2011 Charlottesville, VA Jul. 25-27, 2011 Charlottesville, VA Jul. 28-29, 2011 Cambridge, VA Feb. 17-18, Jun. 9- 10, Oct. 20-21, 2011 Washington, DC Jan. 25-26, 2011 Washington, DC Oct. 18-19, 2011 Washington, TX Jan. 19-21, 2011 Chicago, IL Minneapolis, MN San Francisco, Jan. 24-26, 2011 San Francisco, Jan. 24-26, Jan. 24-2 | Leading Change and Organizational Renewal Leadership for Senior Executives Stays Mar. 20-25, 2011 Stays Stays |

Non-Competency Based Resources **GALLUP** Subscription: Monthly E-\$95.00 Annually http://gmj.gallup.com/h Online **Management** Newsletter, Article Archive, (Nationwide) ome.aspx **Journal Book Centers** Featured presenter and TBD FREE **Scheduled upon request FSA Lunch** In-person and Learn Human Resources topic (Washington, DC Series or Kansas City); Microsoft Live; VTC **Contact LEDB for course AgLearn** Over 13,500 books, videos and Online Online **FREE** (Nationwide) identification and Resources online course information support Manager Web based resource that Online Online **FREE Contact Brian Marincic**, Excellence contains people management (Nationwide) LEDB at 202-401-0353 Resource guides and checklists for more information Center https://www.merc.execu tiveboard.com/Members /Default.aspx

^{*} The listed courses and costs are subject to change

| Manager | Courses |
|---------|---------|
|---------|---------|

| Tylullugor Courses | | | | | | |
|---------------------------------------|---|---|---|------------|-------------------------------------|--|
| Vendor | Title of Course | Location | Duration/Dates | Cost* | Website | |
| | \mathbb{C}_{1} | reativity as | nd Innovation | n | - | |
| MIT Sloan Management | Leading Change in Complex Organizations | Cambridge, MA | 6 days/ May 22-27, 2011 | \$8,250.00 | http://mitsloan.mit.edu/ execed/ | |
| | Transforming Your Leadership Strategy | Cambridge, MA | 2 days/ Apr. 5-6, Jun. 14-15, Oct. 25-26, 2011 | \$2,600.00 | | |
| Corporate Executive Board | Federal Manager Leadership Series | Arlington, VA | 2 days/ TBD | \$2,450.00 | http://www.executivebo ard.com/ | |
| Covey | The 7 Habits of Highly Effective People For Managers | Nationwide | 2 days/ TBD | \$1,895.00 | www.franklincovey.com/ tc/ | |
| American Management Association | Moving from an Operational Manager to a Strategic Thinker | New York, NY Chicago, IL Washington, DC San Francisco, CA | 2 days/ Feb. 3-4, 2011 Feb. 17-18, 2011 Feb. 28-Mar. 1, 2011 Mar. 24-25, 2011 | \$2,095.00 | www.amanet.org/ | |
| | Creativity and Innovation: Unleash Your Potential for Greater Success | New York, NY Chicago, IL | 2 days/ Mar. 7-8, 2011 Jul. 25-26, 2011 | \$1,995.00 | | |

Manager Courses **Creativity and Innovation** Washington, www.Brookings.edu/Exe **Brookings Inspiring Creativity** \$1.895.00 2 days/ Institute DC Apr. 20-21, 2011 cEd Webinar \$299.00 www.franklincovev.com/ Covey Habit 1: Be Proactive Using 1-2 hour session/ Your Resourcefulness and (Nationwide) TBD tc/ Initiative to Get Things Done **Fred Prvor** Kansas City. 1 day/ \$199.00 http://www.prvor.com/S Creative Leadership for Managers, Supervisors and Jan. 26, 2011 ite/BrowsePS.aspx **Seminars** MO **Team Leaders** Creative Problem Solving and Nationwide 1 day/ \$199.00 Strategic Thinking TBD www.franklincovev.com/ 2 hour session/TBA \$149.00 Covev Time Management Webinar Fundamental: Achieving Your (Nationwide) tc/ **Highest Priorities** Financial Management www.Brookings.edu/Exe **Brookings** Finance for Non-Financial Washington, 3 days/ \$3,285.00 Institute TBA cEd Managers DC http://mitsloan.mit.edu/ Strategic Cost Analysis for MIT Sloan Cambridge, \$2,600.00 2 days/ Feb. 15-16, Jul. 12execed/ Management Managers MΑ 13, Dec. 13-14, 2011 Cambridge, http://mitsloan.mit.edu/ Fundamentals of Finance for 2 days/ \$2.600.00 execed/ Apr. 14-15, Jul. 28the Technical Executive MA 29, Nov.17-18, 2011 **American** AMA's Financial Modeling and Washington, 3 days \$2,445.00 www.amanet.org/ **Management** Forecasting Workshop DC Jan. 19-21, 2011 **Association** San Francisco. Feb. 2-4, 2011 CA

Manager Courses Financial Management VA **Contracting Officer** Frederick. 5 days/ \$800.00 http://www.acquisitiona cademy.va.gov/schools/c Acquisition Representative/Contracting MD Ian. 24-28. Feb. 7-11. Academy Mar. 14-18, 2011 ontracting/courses.asp Officer Technical Representatives Washington, **Activity-Based Cost** \$735.00 Management 3 days/ www.managementconce **Management: Managing Costs** Jan. 26-28, Jun. 1-3, **Concepts** DC pts.com And Performance 2011 Vienna, Apr. 18-20, 2011 VA **Effective Auditor** Washington, 3 days/ Communications DC Feb. 14-16, May 16-18, 2011 **Fred Pryor** Finance and Accounting for 1 day/ \$199.00 http://www.prvor.com/S Nationwide ite/BrowsePS.aspx Seminars Anyone with Newly Assigned TBA Financial Responsibilities Creative Ways to Cut and TBD 1 day/ \$149.00 Control Cost TBA Financial Intelligence www.franklincovev.com/ Covey Webinar 90 min session/ \$149.00 LiveClicks Webinar Workshop TBD Federal Advance Contracting for TBD 10 days/ FREE www.fai.gov/certificatio Acquisition **Mission Support** n/classdesc.asp TBD Institute Partnering **Brookings** Public Leadership 21C www.Brookings.edu/Exe Williamsburg, 6 days/ \$4,950.00 **Institute** (formally Leadership Lab) Feb. 27-Mar. 4. VA cEd Jun. 5-10, 2011

Manager Courses Partnering

| ОРМ | Crisis Leadership Workshop | Aurora, CO | 5 days/ May 2-6, 2011 | \$3,500.00 | www.leadership.opm.gov |
|---------------------------------------|--|--|---|-----------------|--------------------------------|
| | | Shepherdstown, WV | Mar. 21-25, Aug. 1-5, 2011 | | |
| American Management Association | Building Better Work Relationships: New Techniques for Results- oriented Communication | New York, NY Dallas, TX | 3 days/ Jan. 5-7, 2011 Mar. 2-4, 2011 | \$2,195.00 | <u>www.amanet.org/</u> |
| | Improving Your Managerial Effectiveness | New York, NY San Francisco, CA Atlanta, GA | 3 days/ Jan. 10-12, 2011 Mar. 28-30, 2011 Apr. 18-20, 2011 | \$2,195.00 | |
| Management Concepts | Emotionally Intelligent Leadership | Washington, DC | 2 days/ Feb. 7-8, May 23-24, 2011 | \$715.00 | www.managementconce pts.com |
| | Establishing a Mentoring Relationship | Washington, DC | 1 day/ Mar. 31, Jun. 10, 2011 | \$335.00 | |
| Covey | Great Leaders, Great Teams, Great Results for the Public Sector | Nationwide | 3 days/ TBA | \$149.00 | www.franklincovey.com/ tc/ |

Manager Courses Political Savvy \$2.575.00 www.Brookings.edu/Exe **Brookings** Inside Washington: Washington, 3 days/ **Understanding Federal** Institute DC Iun. 6-8. Nov. 2-4. cEd **Decision-Making** 2011 Mastering Organizational American Washington, 2 days/ \$2,095.00 www.amanet.org/ Politics, Influence and Management DC Mar. 3-4, 2011 Association Alliances San Francisco, Jun. 20-21, 2010 CA The Great America and the New Global Nationwide **TBD** http://www.teach12.com \$99.95 /tgc/courses/course_det Courses Economy ail.aspx?cid=5620 **Political** Political Savvy Advantage ½ day http://www.politicalsavv **In-house Seminar TBD** v.com/docs/seminar.htm Savvy Seminars Nationwide Organizational Savvy: Political http://www.lsaglobal.co LSA Global In-house **TBD TBD Skills Training Program** m/learning-Course solutions/onsite/Organi (Nationwide) zational-Savvy-Politics-**Training.asp** Technology Management MIT Sloan http://mitsloan.mit.edu/ **Reinventing Your Business** Cambridge, 2 days/ \$2,600.00 Mar. 22-23, Jun. 7-8, execed/ Management MA Strategy Nov. 10-22, 2011 Developing and Managing a Cambridge, \$2,600.00 2 days/ Successful Technology and Mar. 10-11, Jun. 23-MA **Product Strategy** 24, Sept. 22-23, 2011

Technology Management **Information Technology** New York. \$2.095.00 **American** 3 days/ www.amanet.org/ Management **Project Management** NY Jan. 10-12, 2011 Association San Francisco. Jan. 24-26, 2011 CAFeb. 7-9, 2011 Chicago, IL **Brookings Digital Government** Washington, 1 day \$1,895.00 www.Brookings.edu/Exe cEd Institute DC 3 days/ \$1,623.00 American **Technical Project Management** Atlanta. www.amanet.org/ Management GA Feb. 28-Mar. 2, 2011 Association New York, Mar. 7-9, 2011 NY Apr. 7-9, 2011 Chicago, IL 1 day or 90 minute www.franklincovev.com/ Covev Project Management An Nationwide \$299.00 Approach that Work s session/TBD tc/ **Based Resources** Non-Competency **Partnership** Excellence in Government Washington, 1 year/ \$9,900.00 http://ourpublicservice. Jun. 7-9; Jul. 26-28, org/OPS/programs/cgl/ Fellows Program for Public DC 2011; Jan. 24-26; eig fellows.shtml Service Mar. 6-8, 2012 Apr. 12-14; Sept. 13-**TBD** 15: Nov. 15-17. 2011 http://ourpublicservice. Annenberg Leadership \$995.00 Washington, 2 days/ org/OPS/programs/cgl/s **Seminars: Driving Innovation** DC Jun. 15-16, 2011 eminars.shtml

Manager Courses Non-Competency Based Resources **FSA Lunch TBD Scheduled upon request** Featured presenter and In-person **FREE** and Learn Human Resources topic (Washington, DC or Kansas City, Series MO); Microsoft Live; VTC; Over 13,500 books, videos and FREE **AgLearn** Online Online **Contact LEDB for course** online courses (Nationwide) identification and Resources information support Online Online Web based resource that **FREE Contact Brian Marincic**, Manager **Excellence** (Nationwide) LEDB at 202-401-0353 contains people management Resource guides and checklists for more information Center https://www.merc.execu tiveboard.com/Members /Default.aspx

^{*} The listed courses and costs are subject to change

Supervisor Courses

| Vendor | Title of Course | Location | Duration/Dates | Cost* | Website | | | |
|---------------------------------------|---|--|---|------------|--|--|--|--|
| | Conflict Management | | | | | | | |
| American Management Association | Confronting the Tough Stuff: Management Skills for Supervisors | San Francisco, CA Washington, DC New York, NY | 2 days/ Feb. 3-4, 2011 Mar. 3-4, 2011 Apr. 4-5, 2011 | \$2,195.00 | www.amanet.org/ | | | |
| | | Chicago, IL | May 16-17, 2011 | | | | | |
| Brookings Institute | Strategies for Conflict Resolution | Washington, DC | 2 days/ TBD | \$1,895.00 | www.Brookings.edu/ ExecEd | | | |
| US Department of the | Handling Problem Employees: The Tools, Legalities, and Strategies for Federal | Washington, DC | 2 days/ May 24-25, 2011 | \$395.00 | http://www.doiu.nbc. gov/viewevent.cfm?i d=18892219 | | | |
| Interior University | Supervisors | Albuquerque, NM | 2 days/ Jun. 29-30, 2011 | | http://www.doiu.nbc. gov/viewevent.cfm?i d=299163753 | | | |
| Covey | Championing Diversity | Webinar (Nationwide) | 1 day or 90 minute session/ TBD | \$299.00 | www.franklincovey.c om/tc/ | | | |
| Fred Pryor Seminars | Criticism and Discipline Skills for Managers and Supervisors | Seminar (Nationwide) | 1 day/ TBD | \$249.00 | http://www.pryor.co m/Site/BrowsePS.asp X | | | |
| Covey | Resolving Generational Conflict | Webinar (Nationwide) | 1 day/ Jan. 14, 2011 | \$149.00 | www.franklincovey.c om/tc/ | | | |
| LRP Conferences | Federal Dispute Resolution Conference | Palm Beach, CA | 4 days/ Aug. 8-11, 2011 | TBA | http://www.fdr- conference.org/ | | | |

Supervisor Courses Conflict Management ½ day **Training** Conflict Management: A DISC Online **TBD** http://www.trainings (Nationwide) olutions.com/Classes **Solutions Based Approach** -Training-**EVERYBODY WINS: How To** Inc. TBD Turn Conflict Into **Facilitation.asp** Collaboration Managing Conflict and Online 1 day (Nationwide) Resistance Others eveloping Washington, **Brookings** Leader as Coach: Developing 3 days/ \$2,445.00 www.Brookings.edu/ Institute **New Leaders** Apr. 5-7, 2011 **ExecEd** DC 40-Hour Supervision: Level I – US Anchorage, 4 days/ \$770.00 http://www.doiu.nbc. **Basic Skills** gov/viewevent.cfm?i **Department** AK Jan. 10-14, 2011 d=2710163125 of the Interior \$770.00 http://www.doiu.nbc. Albuquerque, 4 days/ gov/viewevent.cfm?i University NM Feb. 7-11, 2011 d=289164341 4 days/ \$770.00 http://www.doiu.nbc. Denver, gov/viewevent.cfm?i COMay 9-11, 2011 d=2681184 40-Hour Supervision: Level II Billings, MT \$770.00 http://www.doiu.nbc. 5 days/ Feb. 28-Mar. 4, 2011 gov/viewevent.cfm?i d=178121539 5 days/ \$770.00 http://www.doiu.nbc. Albuquerque, gov/viewevent.cfm?i Jun. 13-17, 2011 NM d=299162943

Supervisor Courses **Developing Others** US **Delegation: Developing Others** 1 day/ \$220.00 http://www.doiu.nbc. Reston. gov/viewevent.cfm?id **Department** Through Shared Work VA Apr. 13, 2011 **=18892951** of the Interior University The Speed of Trust Webinar www.franklincovev.co Covey 90 minute session/ \$149.00 TBA m/tc/ **Foundations** (Nationwide) Self Trust: Increasing Your 1 day/ \$149.00 Webinar Credibility and Influence Work (Nationwide) Jan. 21, Feb. 18, Mar. 21, Apr. 19, 2011 Relationship Trust: Building Webinar 1-2 hour session/ \$149.00 Strong Teams and Relationship (Nationwide) TBD at Work Organizational Trust Building Webinar 2 hour session/TBA \$149.00 a High-Trust Organization (Nationwide) Unleashing Your Team's 2 hour session/ \$149.00 Webinar **Talent: Three Conversations** (Nationwide) TBA Essential for Growing your Team Human Capital Management Measuring and Improving Washington, www.Brookings.edu/E **Brookings** TBA \$2,190.00 xecEd Institute Performance DC

Supervisor Courses Human Capital Management

| | | | <u> </u> | | |
|--|---|------------------------|--|------------|--|
| American Management | Fundamentals of Human Resources Management | New York, NY | 3 days/ Feb. 23-25, 2011 | \$1,708.00 | www.amanet.org/ |
| Association | | Chicago, IL | Mar. 28-30, 2011 | | |
| | | San Francisco, CA | May 23-25, 2011 | | |
| | | Atlanta, GA | Jul. 13-15, 2011 | | |
| Management Concepts | Leading the Human Side of Change | Washington, DC | 3 days/ Mar. 28-30 | \$890.00 | www.managementcon cepts.com |
| | | Vienna, VA | Sept. 6-8, 2011 | | |
| | Supporting and Enhancing Performance | Washington, DC | 2 days/ Mar. 7-8, Jun. 27-28, 2011 | \$715.00 | |
| 123-CBT Computer Based Training | Effective Hiring and Interviewing | Online (Nationwide) | TBD | \$299.99 | http://www.123- cbt.com/subsubject.ht ml?subsubject_id=230 0&nm=effective- hiring-interviewing |
| | Recruiting and Retention Strategies | Online (Nationwide) | TBD | \$249.99 | http://www.123- cbt.com/subsubject.ht ml?subsubject id=234 0&nm=recruiting- retention-strategies |

Supervisor Courses Human Capital Management **TBD Training Effective Performance** ½ dav http://www.trainings In-house video **Solutions** olutions.com/Classes-Management (Nationwide) Training-Inc. Let's T.A.L.K. - Handling the **Difficult Performance Facilitation.asp** Appraisal Documenting Discipline: ½ day http://www.trainings In-house video **TBD Legally Documenting** olutions.com/ (Nationwide) **Employee Performance** Leveraging Diversity www.Brookings.edu/E **Brookings** The Essentials: EEO and Washington, .5 day/ \$750.00 Institute **Diversity Issues** DC Apr. 14, 2011 xecEd \$520.00 http://www.doiu.nbc. US Creating & Working in an Washington, 2 days/ gov/viewevent.cfm?id **Department** Ethical Culture: Integrity & DC Mar. 23-24, 2011 of the **Trust Building =188151054** Interior University Respect - The Source of Our http://www.edgeohio. **Edge** Nationwide 1-1/2 days/ \$495.00 com/programs-Learning Strength TBD **Institute** respect cost.htm US The Leading Edge: Skills for 2 days/ \$425.00 http://www.doiu.nbc. Reston, **Department** Seasoned Managers & Jun. 8-9, 2011 gov/viewevent.cfm?id VA of the **=188102158** Supervisors **Cultural Competency Building** Interior Washington, 1 day/ \$330.00 http://www.doiu.nbc. University Bridges & Employee Mar. 15, 2011 gov/viewevent.cfm?id DC Engagement/Leadership **=19893655 Development Training**

Supervisor Courses Leveraging Diversity

| | | | <u></u> | | |
|------------|--------------------------------|-------------------|---|----------|----------------------|
| Covey | The Diversity Advantage: | Webinar | 1 day/ | \$149.00 | www.franklincovey.co |
| | Levering Difference at Work | (Nationwide) | Feb. 18, Apr. 18, | | <u>m/tc/</u> |
| | for Great Results | | 2011 | | |
| Fred Pryor | How to Supervise People | Seminar | 1 day/ | \$99.00 | http://www.pryor.co |
| Seminars | | (Nationwide) | TBD | | m/Site/BrowsePS.asp |
| | | | | | <u>X</u> |
| Training | Discovering Diversity | In-house | ½ day or full day | TBD | www.trainingsolution |
| Solutions | | classroom session | | | <u>s.com</u> |
| Inc. | | (Nationwide) | | | |
| | Generations | In-house video | ½ day | | |
| | | (Nationwide) | Ĭ | | |
| | M.E.E.T. on Common Ground | In-house | ½ day | | |
| | | classroom | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | |
| | | session/video | | | |
| | | (Nationwide) | | | |
| Business | I Understand You: Capitalizing | Customized | ½ day or full day | TBD | http://www.businesst |
| Training | on Workplace Diversity | in-house course | i = g | | rainingworks.com/ |
| Works | | (Nationwide) | | | |
| | All Together Now: Embracing | Online | ½ day or full day | | |
| | and Managing Workplace | (Nationwide) | 72 day of fair day | | |
| | Diversity | (wationwide) | | | |
| | Diversity | | | | |
| | | | | | |
| | Communicating Across | Online | TBD | | |
| | Cultures: Working Together in | (Nationwide) | | | |
| | a Global Marketplace | | | | |
| | | | | | |
| | | | | | |

| | Sup | erviso | er Cours | es | | |
|--------------------------------------|---|---|--|------------|--|--|
| | | Public Servic | e Motivation | | | |
| ОРМ | Collaborative Leadership Seminar | Shepherdstown, WV Aurora, CO | 2 weeks/ Jan. 24- Feb. 4, Mar. 28-Apr. 8, 2011 May 2-13, Jul. 11-22, Aug. 22-Sept. | \$5,150.00 | www.leadership.opm. gov/ | |
| American Management | Planning and Developing New Products | Chicago, IL | 3 days/ Mar. 23-25, 2011 | \$2,095.00 | www.amanet.org/ | |
| Association | Market Research - How to Get the Right Data to Make the Right Decisions | Chicago, IL New York, NY | 2 days Mar. 28-29, 2011 Jun. 9-10, 2011 | \$1,995.00 | | |
| Global Knowledge | Understanding Customer Needs | Nationwide | 1 day | \$995.00 | http://www.globalkno wledge.com/training/ course.asp?pageid=9& courseid=12187&cati d=440&country=Unite d+States | |
| | Non-Competency Based Resources | | | | | |
| Partnership for Public Service | Annenberg Leadership Seminars: Motivating and Leading People | Washington, DC | 2 days/ Apr. 27-28, Aug. 24- 25, 2011 | \$995.00 | http://ourpublicservic e.org/OPS/programs/ cgl/seminars.shtml | |
| FSA Lunch and Learn Series | Featured presenter and Human Resources topic | In-person (Washington, DC or Kansas City, MO); Microsoft Live; VTC; | TBD | FREE | Scheduled upon request | |

Supervisor Courses Non-Competency Based Resources **AgLearn** Over 13,500 books, videos and **TBD** FREE Online **Contact LEDB for** Resources online courses (Nationwide) course identification and information support Web based resource that Online TBD FREE **Contact Brian** Manager **Excellence** contains people management (Nationwide) Marincic, LEDB at 202-Resource guides and checklists **401-0353** for more Center information https://www.merc.exe cutiveboard.com/Mem bers/Default.aspx

^{*} The listed courses and costs are subject to change

| Project/ | Team | Lead | Courses |
|----------|------|------|---------|
| | | | |

| | J | | | | |
|--|---|--|--|------------|---|
| Vendor | Title of Course | Location | Duration/Dates | Cost* | Website |
| | | Accour | ntability | | • |
| American Management Association | Taking on Greater Responsibility: Step-up Skills for Non-managers | Washington, DC San Francisco, CA New York, | 2 days Feb. 10-11, 2011 Feb. 17-18, 2011 Mar. 3-4, 2011 | \$1,645.00 | www.amanet.org/ |
| | | NY Chicago, IL | Mar. 31-Apr. 1, 2011 | | |
| 123-CBT Computer Based Training | A Primer for Ensuring Accountability | Online (Nationwide) | 4 hours and 30 minutes/TBD | \$99.95 | www.123-cbt.com/ |
| Federal Acquisition Institute | Legal Considerations in Contracting | Online (Nationwide) | 23-60 hours/TBD | FREE | www.fai.gov/certificat ion/classdesc.asp |
| | | Decisi | veness | | |
| American Management Association | High-Impact Decision Making | New York, NY San Francisco, CA | 2 days/ Apr. 4-5, 2011 Aug. 18-19, 2011 | \$1,995.00 | www.amanet.org/ |
| Global Knowledge | Critical Thinking, Problem Solving and Decision Making | Nationwide | TBD | \$1,395.00 | http://www.globalkno wledge.com/training/ category.asp?pageid= 9&catid=440&country =United+States |

| | Projec | ct/Team | Lead Cou | rses | |
|------------------------|---|------------------------|--|------------|---|
| | | Decisiv | veness | | |
| The Great Courses | Art of Critical Decision Making | Nationwide | TBD | \$69.95 | http://www.teach12.c om/tgc/courses/cours es.aspx |
| Federal Acquisition | Shaping Smart Business Arrangements | Fort Belvoir, VA | 4-5 days/ TBD | FREE | www.fai.gov/certificat ion/classdesc.asp |
| Institute | Business Decisions for Contracting | Online (Nationwide) | 60 day maximum/ TBD | FREE | |
| | Emergency Response and Recovery | TBD | 2 days/TBD | FREE | |
| | | Customer | r Service | | |
| ОРМ | Developing Customer-Focused Organizations | Shepherdstown, WV | 5 days/ May 23-27, Aug. 22- 26, 2011 | \$3,500.00 | www.leadership.opm. gov/ |
| American Management | Projecting a Positive Professional Image | New York, NY | 2 days Mar. 14-15, 2011 | \$1,895.00 | www.amanet.org/ |
| Association | | Atlanta, GA | Apr. 18-19, 2011 | | |
| | | Arlington, VA | May 5-6, 2011 | | |
| | Customer Service Excellence: How to Win and Keep | San Francisco, CA | 2 days Mar. 21-22, 2011 | \$1,795.00 | |
| | Customers | New York, NY | Apr. 21-22, 2011 | | |
| | | Arlington, VA | Apr. 21-22, 2011 | | |
| Management Concepts | Customer Service Skills and Techniques | Washington, DC | 2 days/ Feb. 3-4, Apr. 7-8, 2011 | \$615.00 | www.managementcon cepts.com |

Project/Team Lead Courses

| 400 CDT | Customer Service | Customer | | ¢200 00 | h.u., // 122 |
|--|---|---|--|--------------|---|
| 123-CBT Computer Based Training | Fundamentals (Nationw | | TBD | \$399.99 | http://www.123- cbt.com/product.html ?sku=131370Z&nm=c ustomer-service- fundamentals |
| Fred Pryor Seminars | How to Deliver Exceptional Customer Service | Kansas City, MO St. Louis, MO | 1 day/ Feb. 2, 2011 Feb. 3, 2011 | \$179.00 | http://www.pryor.co m/Site/BrowsePS.asp x |
| Federal Acquisition Institute | Intermediate Contracting for Mission Support | Fort Belvoir, VA | 8 days/ TBD | FREE | www.fai.gov/certificat ion/classdesc.asp |
| Training Solutions Inc | Glad I could help | In-house customized course (Nationwide) | ½ day/TBD | TBD | http://www.trainings olutions.com/Class- Glad-I-Could-Help.asp |
| | Being Responsive to Customer Differences | Online (Nationwide) | ½ day/TBD | TBD | http://www.trainings olutions.com/Class- Being-Responsive-To- Customer- Differences.asp |
| | Telephone Courtesy Pays Off | In-house customized course (Nationwide) | ⅓ day/TBD | TBD | http://www.trainings olutions.com/Class- Telephone-Courtesy- Pays-Off.asp |

Project/Team Lead Courses Influencing & Negotiating

| | | | 0 | | |
|----------------------|------------------------------------|----------------|--|----------------|-----------------------------|
| OPM | Facilitation Skills for Leaders | Aurora, CO | 5 days/ Jan. 31-Feb. 4, Aug. 29- | \$3,550.00 | www.leadership.opm.gov / |
| | | | Sept. 2, 2011 | | _ |
| | | Shepherdstown, | Mar. 28-Apr. 1, Jun. 20- | | |
| | | WV | 24, 2011 | | |
| Brookings | Art and Science of | Washington, | 3 days/ | \$2,695.00 | www.Brookings.edu/Exec |
| Institute | Negotiation | DC | Jun. 1-3, 2011 | , , | Ed |
| Management | Influencing Skills | Washington, | 2 days/ | \$715.00 | www.managementconcep |
| Concepts | | DC | Feb. 10-11, June 2-3, 2011 | | ts.com/ |
| US Department | Leadership and | Denver, | 3 days/ | \$510.00 | http://www.doiu.nbc.gov |
| of Interior | Management Skills | CO | Jul. 12-14, 2011 | | /viewevent.cfm?id=2681 |
| University | for Non-Managers | | | | <u>1170</u> |
| | | Reston, | 2 days/ | \$510.00 | http://www.doiu.nbc.gov |
| | | VA | Sept. 14-15, 2011 | | /viewevent.cfm?id=1881 |
| | | 1: 1 | | | 43211 |
| Covey | The 7 Habits of High | Halifax, | 1 day/ | \$445.00 (CAN) | www.franklincovey.com/ |
| | Effective People | NS | Mar. 25, 2011 | | <u>tc/</u> |
| | Fundamentals Workshop | (Canada) | | | |
| Fred Pryor | How to Bargain and | Dallas, | 1 day/ | \$179.00 | http://www.pryor.com/Si |
| Seminars | Negotiate with | TX | Feb. 14, 2011 | | te/BrowsePS.aspx |
| | Vendors and | Fort Belvoir, | Feb. 15, 2011 | | |
| | Suppliers | VA | | | |
| Federal | Cost Analysis and | TBD | TBD | FREE | www.fai.gov/certification |
| Acquisition | Negotiation | | | | <u>/classdesc.asp</u> |
| Institute | Technique | | | | |
| | Interest Based | TBD | 2days/ TBD | FREE | |
| | Negotiations | | | | |

Project/Team Lead Courses Team Building

| American | Leadership Skills and | San Francisco, | 3 days | \$2,195.00 | www.amanet.org/ |
|-----------------------|---------------------------------------|-----------------------------------|------------------------|------------|--|
| Management | Team Development | CA | Feb. 7-9, 2011 | , , | |
| Association | for IT and Technical Professionals | New York, NY | Apr. 25-27, 2011 | | |
| | | Washington DC/Arlington, VA | May 4-6, 2011 | | |
| Brookings | High Performance | Washington, | 2 days/ | \$1,895.00 | www.Brookings.edu/Exec |
| Institute | Teams | DC | Mar. 30-31, 2011 | | <u>Ed</u> |
| 123-CBT | Leading Teams | Online | TBD | \$445.95 | http://www.123- |
| Computer Based | | (Nationwide) | | | cbt.com/product.html?sk |
| Training | | | | | u=133200Z&nm=leading- |
| | | | | **** | <u>teams</u> |
| US Department | Facilitation Skills | Reston, | 2 days/ Jun. 8-9, 2011 | \$410.00 | http://www.doiu.nbc.gov |
| of the Interior | | VA | | | /viewevent.cfm?id=1989 |
| University 123-CBT | Maleine Teanna Marile | Online | TBD | \$399.99 | 3912 |
| Computer Based | Making Teams Work: Capitalizing on | (Nationwide) | 160 | \$399.99 | http://www.123- cbt.com/product.html?sk |
| Training | Conflict | (Nationwide) | | | u=133193Z&nm=making- |
| Training | Commet | | | | teams-work-capitalizing- |
| | | | | | conflict |
| | Optimizing Your | | | \$349.99 | http://www.123- |
| | Performance on a | | | | cbt.com/product.html?sk |
| | Team | | | | u=131078Z&nm=optimizi |
| | | | | | ng-your-performance- |
| | | | | | <u>team</u> |
| Covey | Clarifying Your | Online | 4 hours/TBD | \$149.00 | www.franklincovey.com/ |
| | Teams Purpose and | (Nationwide) | | | <u>tc/</u> |
| | Strategy | | | | |

| | Project/Team Lead Courses | | | | | | | |
|---------------------------------------|---------------------------------|---|--|------------|---|--|--|--|
| | | Tear | n Building | | | | | |
| Training Solutions Inc | Improving Team Motivation | Online (Nationwide) | ½ day/TBD | TBD | http://www.trainingsolut ions.com/Class- Improving-Team- Motivation.asp | | | |
| | Collaborative Skills for Teams | In-house customized session (Nationwide) | ½ day/TBD | TBD | http://www.trainingsolut ions.com/Class- Collaborative-Skills-For- Teams.asp | | | |
| | Successful Innovation Teams | In-house customized session (Nationwide) | ½ day or full day/TDB | TBD | http://www.trainingsolut ions.com/Class- Successful-Innovation- Teams.asp | | | |
| | Team Effectiveness Series | In-house customized session (Nationwide) | 3- ½ day sessions/ TBD | TBD | http://www.trainingsolut ions.com/Class-Team- Effectiveness-Series.asp | | | |
| | | Technic | cal Credibility | 7 | | | | |
| American Management Association | Technical Project Management | Atlanta, GA New York, NY | 3 days Feb. 28-Mar. 2, 2011 Mar. 27-29, 2011 | \$2,095.00 | www.amanet.org/ | | | |
| Fred Pryor Seminars | Project Management | Phoenix, AZ Atlanta, GA, Akron, Ohio | 1 day Mar. 2, 2011 Mar. 9, 2011 Mar. 11, 2011 | \$199.00 | http://www.pryor.com/Si te/BrowsePS.aspx | | | |

Project/Team Lead Courses Non-Competency Based Resources Featured presenter TBD Scheduled upon request FSA Lunch and In-person **FREE Learn Series** and Human (Washington, Resources topic DC or Kansas City, MO); Microsoft Live: VTC; Over 13,500 books, Online **Contact LEDB for course AgLearn TBD** FREE videos and online (Nationwide) identification and Resources information support courses. Manager Web based resource Online Online FREE **Contact Brian Marincic, Excellence** that contains people (Nationwide) LEDB at 202-401-0353 for **Resource Center** management guides more information and checklists https://www.merc.execut iveboard.com/Members/ **Default.aspx**

^{*} The listed courses and costs are subject to change

Preparing to Lead

| Vendor | Course Title | Location | Duration/Dates | Cost* | Website |
|------------------------|---|---|--|-------------------|---|
| Graduate School | Executive Potential Program** | Richmond, VA TBD TBD Baltimore, MD | 4 weeks/ Mar. 6-11, 2011 Jul. 10-15, 2011 Nov. 13-18, 2011 Mar. 4-9, 2012 | \$6,525.00 | http://graduateschool.ed u/index.php?option=com content&task=view&id=1 88&Itemid=200 |
| | Executive Leadership Program** | Towson, MD Portsmouth, VA Rocky Gap, MD Richmond, | 4 weeks/ Feb. 13-18, 2011 May 15-20, 2011 Jul. 31-Aug. 5, 2011 Oct. 30-Nov. 4, 2011 | \$4,445.00 | |
| | New Leader Program** | VA Washington, DC | 3 weeks/ Mar. 13-18, Jun. 12-17, Sept. 18-23, 2011 | \$3,245.00 | |
| | Aspiring Leader Program** | Washington, DC | 3 weeks/ TBD | \$2,758.00 | |
| Brookings Institute | Preparing to Lead | Washington, DC | 4 day/ May 17-20, 2011 | \$1,995.00 | www.Brookings.edu/Exec Ed |
| Graduate School | Senior Executive Service (SES) Developmental Seminars: Executive Survival Skills** Senior Executive Service (SES) | Washington, DC | 3 days/ Mar. 2-4, May 23-25, July 25-27, 2011 3 days/ Mar. 7-9, May 16-18, | \$1,575.00 | http://graduateschool.ed u/index.php?option=com content&task=view&id=1 88&Itemid=200 |

| Preparing to Lead | | | | | | | |
|--|--|-------------------|---|----------|---|--|--|
| | Developmental Seminars: Leading People** Senior Executive Service (SES) Developmental Seminars: Managing for Results** Senior Executive Service (SES) Developmental Seminars: Washington Executive Seminar** | | Jul. 11-13, 2011 3 days/ Feb. 28-Mar. 2, Jun. 13-15, Sept. 19-21, 2011 10 days/ Mar. 21-Apr. 1, Aug. 8-19, 2011 | | | | |
| Partnership for Public Service | Annenberg Leadership Seminars: Leading from Your Level | Washington, DC | 2 days/ May 18-19, 2011 | \$995.00 | http://ourpublicservice.o rg/OPS/programs/cgl/se minars.shtml | | |
| US Department of the Interior University | Transitioning To A Supervisory Role: Leadership Skills Development | Denver, CO | 5 days/ Mar. 7-11, 2011 | \$670.00 | http://www.doiu.nbc.gov/ viewevent.cfm?id=178124 542 | | |

^{*} The listed courses and costs are subject to change

^{**} Competitive programs