

13th Annual

WOMEN LANDOWNER'S AG CONFERENCE

Thursday, November 8, 2012

9:00 a.m.-3:00 p.m.

Concordia Community Center

802 S. Gordon

Concordia, MO



YOU'RE INVITED TO THE 2012 WOMEN LANDOWNER'S AG CONFERENCE!

On Thursday, November 8, 2012, the 13th annual Women Landowner's Ag Conference will be held at the Community Center in Concordia, Missouri beginning at 9:00 a.m. (registration at 8:30 a.m.). The conference is co-sponsored by the U.S. Department of Agriculture, University of Missouri Extension, and the Concordia Tourism Committee. While the conference is targeted towards women from Clay, Johnson, Lafayette, and Ray counties, anyone who is interested in learning more about agriculture is encouraged to attend. Each attendee is asked to pay a \$15 fee to help offset expenses. This conference will feature a great line-up of topics and presenters.

A delicious meal catered by Nadler's will be served at 12:30 p.m.

Directions to the Concordia Community Center: From Hwy 23 (Main St.), turn west onto 8th St. and go one block to 802 S. Gordon St.



Please complete and submit your registration form along with your \$15* fee by Friday, November 2, 2012 to:

University of Missouri Extension Center
14 East 19th St.
Higginsville, MO 64037

If you have any questions you may call 660-584-8732 (ext. 2) or 660-584-3658

***Registration fee after Friday, November 2, 2012 is \$20.**

CONFERENCE SCHEDULE

8:30: Registration begins. Please circle the sessions you would like to attend on the registration form prior to mailing in your registration.

9:00-9:45: "Were you Born in a Barn?" - - - Life Lessons from the Barnlot and Beyond
Brenda Black

10:00-11:00: *Tax Implications of Business
Organizational Choices*

Parman Green, MU Extension Ag Business Specialist
Businesses can be organized in several different ways in Missouri. During this session, you will learn about income tax and estate planning implications of different business organization structures.

Feeding Cattle Inexpensively

Al Decker, MU Extension Livestock Specialist
Feed costs are a leading expense for beef enterprises. Al will discuss how to minimize feed costs through efficient management and incorporation of cover crops in cattle grazing operations.

*Software for Farm Records & Accounting: Microsoft
Excel & Intuit QuickBooks*

Whitney Wiegel, MU Extension Ag Business Specialist
Are recordkeeping and analysis time-consuming chores on your farm? Whitney will introduce you to 2 software programs that can enhance your farm management capability by improving the quantity and quality of information that you record and analyze.

11:15-12:15: *Farm Finance 101:
Understanding Financial Statements*

Stephanie Tyler, FCS Financial Services Officer
What are financial statements? What financial statements and ratios should I use to evaluate my farm? Stephanie will address these questions and more during this session focused on your farm's financial health.

Strategies to Add Value to Your Cattle Operation

Patrick Davis, MU Extension Livestock Specialist
Patrick will discuss nutrition, health, reproduction, and management strategies that add value to your cattle operation.

*Farming & Conservation: How Trees Provide Value to
Your Farm*

Paul Whitsell, MO Dept. of Conservation Resource Forester
What are the trees on your farm worth? Paul will show you how to manage your trees to increase the value of the timber resource on your farm and will go over the process of selling standing timber.

12:30-1:45: Lunch Catered by Nadler's. The presentation "Going Social: Advancing Agriculture into the Future" by keynote speaker Lane McConnell will be given at this time.

2:00-3:00: *How to Get Organized*

Cynthia Crawford, MU Extension Family Financial Education Specialist
Getting your to-do list done is impossible many days (it's just too long). This session will help you step back, take a deep breath and find the jewels on your list that you'll want to do first, those that you'll probably have time to do, and those that need to come off the list.

N.I.C.H.E Farming

Susan Jaster, Farm Outreach Worker in Lafayette and Ray Counties for Lincoln University's Innovative Small Farm Outreach Program
An idea without action is just a NOTION; assess the risks, set your goals, build your idea and jump in. How can you make the "layers" of your farm work for you?

Conservation Through Public & Private Partnerships

Tony Bittiker, NRCS District Conservationist & Steve Hoel, MDC Private Land Conservationist
Protecting resources for future generations is one of landowners' most important jobs. During this session, Tony & Steve will discuss how landowners & public entities can cooperate to conserve natural resources.



Registration Form

~ 2012 WOMEN LANDOWNER'S AG CONFERENCE ~



Concordia Community Center

Thursday, November 8, 2012

9:00 a.m.-3:00 p.m.



~ 8:30 Registration ~

To assist in room assignments, please circle the session you wish to attend during each time slot:

- | | | | |
|---------------------|---|--------------------------------------|--------------------------|
| <u>10:00-11:00:</u> | 1) Implications of Business Org. Structures | 2) Feeding Cattle Inexpensively | 3) Software Packages |
| <u>11:15-12:15:</u> | 1) Farm Finance 101 | 2) Production of High Quality Cattle | 3) Farm Timber |
| <u>2:00-3:00:</u> | 1) Getting Organized | 2) Niche Farm Ideas | 3) Conservation Programs |

NAME:

ADDRESS:

E-MAIL ADDRESS:

PHONE NUMBER:

Please enclose your \$15 fee made payable to University Extension to:

University Extension Center

14 East 19th St.

Higginsville, MO 64037

Registration deadline is Friday, November 2, 2012!

If you have any questions you may call 660-584-3658 or 660-584-8732 (ext. 2).



Sponsored by:



Concordia Tourism Committee



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