



NAIP Partnership Agreement INFORMATION SHEET August 2006

The following instructions are intended for all Government entities. At this time FSA is unable to create formal partnerships directly with private and quasi-Government entities (ie: utility companies). However, for those interested in purchasing existing imagery, when available, you may contact the APFO Sales Office at (801) 975-3503.

The draft Agreement document may be used as a template by county and state Governments use only. For the County draft Agreement document, [click here](#). For the State draft Agreement document, [click here](#).

What is the benefit of participating in a Partnership Agreement?

1. An active Partnership Agreement increases a states' priority for that year of acquisition.
2. All acceptable imagery acquired under a Partnership Agreement would be delivered as soon as available.
3. Immediate delivery of the interim CCMs, upon receipt at APFO.
4. Increased potential for a reduced price derivative product from a secondary contract.

What types of Partnerships Agreements are allowed?

FSA is currently seeking the following types of partnerships:

1. Monetary cooperation with the acquisition of 1-Meter full state coverage.
2. Monetary cooperation with existing coverage of a 2-Meter state acquisition.
3. Monetary cooperation with expanded coverage of a 2-Meter state acquisition.
4. With FSA approval, an in-kind exchange of data/materials for NAIP imagery.

What is the cost of establishing a Partnership Agreement?

The minimum amount for establishing a partnership varies, and is dependent upon the type of acquisition and partnership format.

1. APFO **does not charge an administrative fee**. All dollars obligated in an Agreement go directly to the partner's state imagery acquisition.

2. The costs of duplication and delivery of imagery are absorbed by APFO.

When should a Partnership Agreement be established?

A Partnership Agreement should be established no later than December 31 of the year preceding imagery collection.

Is there a schedule for 1-Meter Acquisition?

FSA has established a tentative 5-year cycle for full state 1-Meter coverage based upon the current age of existing DOQQs by state, which may be viewed [here](#) for 2003-2007, and [here](#) for 2008-2012.

What are the deliverables under a Partnership Agreement?

1. All Compressed County Mosaics (CCM) required for your Partnership Agreement.
2. All full resolution Digital Orthorectified Quarter Quadrangle (DOQQ) tiles required for your Partnership Agreement.
3. Although the contract allows for multi-spectral acquisition, **only** natural color products are available for partnerships at this time.

Product definitions may be found on the [NAIP Information Sheet](#).

However, **derivative products** may be purchased with a secondary contract directly from the prime contractor (See the derivative products section below.)

● **What constitutes a derivative product, how can I acquire such items and at what cost?**

1. APFO considers any product not within the scope of the NAIP contract and task order to be a potentially derived product (ie: CCMs in state plane or another coordinate system, 4-band or CIR imagery, Sub-meter ortho-rectified imagery).
2. Partners interested in a derivative product would need to contact the Prime directly and utilize their own procurement office.
3. In many instances costs for the derivative products are economical, since the majority of product delivery cost is the actual acquisition. However, the costs are as established between the partner and contractor.

APFO does not guarantee derivative product sales or preference to those NAIP contractors offering such products. However, during the source selection process, when offers are considered “equal”, preference will be given to contractors who may be able to satisfy a partner’s derivative product requirements.

All derivative product sales shall adhere to Section H-3, Ownership of Contract Materials of the contract.

● **What are the technical specifications of the deliverables?**

Product specifications may be found in the current contract and task order (contract USDA-NAIP-3-04 and task order USDA-NAIP-3-06) which may be downloaded from the following website
<http://www.fsa.usda.gov/FSA/apfoapp?area=home&subject=csrv&topic=bop>

● **Who do I contact if I’m interested in contributing to a state acquisition?**

The first point of contact would be the state FSA GIS Coordinator. Their contact information should be available from the local FSA office.

Also, the following APFO personnel are available to answer questions, and provide assistance when needed.

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