

UNITED STATES DEPARTMENT OF AGRICULTURE

OK Notice FLP-406

Farm Service Agency
100 USDA, Suite 102
Stillwater, OK 74074-2653

For: County Offices

Borrower Training Program

Approved by: State Executive Director



1 Borrower Training Program

A Background

On February 28, 1994, the Borrower Training Program was implemented as an eligibility requirement of the Food, Agriculture, Conservation, and Trade Act of 1990. This required that all direct Farm Service Agency agriculture credit program applications, including 1951-S loan servicing requests received on or after February 28, 1994, be reviewed to determine the applicant's/ borrower's need for enhanced training in production and/or financial management.

B Purpose

This notice provides guidance on Oklahoma's borrower training program, as well as identifying vendors and tracking requirements.

2 Action

A Determinations

The determination of a borrower's need for enhanced training in production and financial management will be made according to FmHA Instruction 1942.27(b). Program eligibility and training requirements will be documented on Form 440-2.

Borrower training determinations for 1951-S primary loan servicing actions will be made after a feasible plan has been developed, but prior to the offer to restructure the borrower's account. Borrower training is not applicable for borrowers eligible for net recovery buyout, preservation servicing, subordinations, and/or youth loans.

Disposal Date	Distribution
5-1-04	County Offices

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3 Action (continued)

B Vendors

Approved vendors for Oklahoma are listed in Exhibit 1. A copy of this list should be given to all borrowers who are required to attend training. Borrowers are responsible for selecting a vendor and making arrangements to begin training. A sample letter to send to all borrowers required to take training but are not presently enrolled in any approved training course is attached as Exhibit 2.

C Tracking System

Farm Loan Teams are required to submit Exhibit 3, "Borrower Training Report" to the State Office by the 25th of each month. This is a cumulative report.

D Contacts

If you have any questions regarding this notice, contact the Farm Loan Programs Section at 405-742-1050.

APPROVED VENDORS FOR BORROWER TRAINING

Vendor's Name	Contact	Telephone	Address	Fax
OSU Extension Service	Damona Doye	405-744-9813	OSU Dept. of Ag Economics 529 Ag Hall Stillwater, OK 74078-0505	405-744-8210
Canadian Valley AVTS	Dennis Crawford	405-222-7551	1401 Michigan Avenue Chickasha, OK 73018	405-224-7521
Eastern Oklahoma State College	Leland Walker	918-465-2361 Ext. 245	1301 W. Main Wilburton, OK 74578	918-465-2431
Redlands Community College	Ed Zweiacher	405-262-2552 Ext. 2504	1300 S. Country Club Road El Reno, OK 73036	405-422-1200
Pioneer Technology Center	Jeff Lockett	580-762-8336 Ext. 240	2101 North Ash Ponca City, OK 74601-1110	580-762-5101
Caddo/Kiowa Technology Center	Dale Beerwinke	405-643-5511 Ext. 276	P.O. Box 190 Fort Cobb, OK 73038-0190	405-643-2144
Chisholm Trail Technology Center	Mitch Zimmerman	405-729-8324 Ext. 229	Route 1, Box 60 Omega, OK 73764-9760	405-729-8335
Northwest Technology Center	Kelly Forell	580-327-0344	1801 South 11th Alva, OK 73717-9600	580-327-5467
Red River Technology Center	Dick Lowe	580-255-2903	P.O. Box 1807 Duncan, OK 73533	580-255-0491
Pontotoc Technology Center	VACANT	580-310-2237	601 West 33rd Ada, OK 74820-9791	580-436-0236
Central Tech	Bill Inman	918-352-4517	201 N. Settle Dr. Drumright, OK 74030	918-352-9545
Northeast Technology Center	Rick Reimer	918-825-5555 Ext. 49	P.O. Box 825 Pryor, OK 74362	918-825-6281
Autry Technology Center	Don Roberts	580-242-2750	1201 West Willow Enid, OK 73703-2506	580-233-8262

APPROVED VENDORS FOR BORROWER TRAINING

Vendor's Name	Contact	Telephone	Address	Fax
Gordon Cooper Technology Center	Phil Thurston	405-273-7493 Ext. 255	One John C. Bruton Blvd. Shawnee, OK 74801	405-273-6354
Great Plains Technology Center	Kent Murray	580-250-5555	4500 W. Lee Blvd. Lawton, OK 73505	580-250-5566
Wes Watkins Technology Center	Steven Killmer	405-452-5500	7892 Hwy 9 Wetumka, OK 74883	405-452-5706
Western Technology Center	Mark Gearreald	580-562-3181 Ext. 2236	P.O. Box 1469 Burns Flat, OK 73624-1469	580-562-4523
Mid-America Technology Center	Everett Wollenberg	405-449-3391 Ext. 257	Box H Wayne, OK 73095	405-449-3421
High Plains Technology Center	Mitch Zimmerman	580-571-6181 Ext. 181	3921 34th Street Woodward, OK 73801-7000	580-571-6051
Oklahoma Dept. of Career Tech	Eddie Smith	405-743-5496 800-522-5810	1500 W. 7th Avenue Stillwater, OK 74074-4364	405-743-5541
Connors State College	Gary Harding	918-463-2931 Ext. 6279	Rt. 1, Box 1000 Warner, OK 74469	918-463-6272
Kiamichi Technology Center	Clyde Spears	918-426-0940	301 Kiamichi Drive McAlester, OK 74501	918-426-1626
Rural Services of Indiana ***	Jami White	800-545-2296	P.O. Box 54 Attica, IN 47918	765-762-3084

*** This vendor is only for use where classroom situations are not available.



United States
Department of
Agriculture

Farm
Service
Agency

Oklahoma State FSA Office
100 USDA, Suite 102
Stillwater, OK 74074

Dear Borrower:

On February 28, 1994, the Borrower Training Program was implemented as an eligibility requirement of the Food, Agriculture, Conservation, and Trade Act of 1990. This required that all direct Farm Service Agency agriculture credit program applications, including 1951-S loan servicing requests received on or after February 28, 1994, be reviewed to determine the applicant's/ borrower's need for enhanced training in production and/or financial management.

Our records indicate that you signed an agreement to complete training on _____. This agreement states that you must complete your training within two years from the date of the agreement or you will be ineligible for any future Farm Service Agency benefits including direct loans and primary loan servicing of direct farmer program loans.

Attached is a current list of approved vendors in the state of Oklahoma. You are responsible for selecting and contacting a vendor(s) and making all arrangements to begin the training. FSA is not a party to fee or other agreements between you and the vendor.

Our regulations permit the Farm Loan Managers to grant a one-year written extension to borrowers that are enrolled in an approved training course, but unable to complete the course within the two-year time frame for circumstances beyond their control. Refusal to grant a one-year extension is not an appealable decision.

As stated above, failure to complete your training will make you ineligible for any future Farm Service Agency benefits.

If you have any questions pertaining to the Borrower Training Program, please contact your local Farm Service Agency office.

Sincerely,

Farm Loan Manager

Attachment

BORROWER TRAINING REPORT

Month _____
County _____
District _____

LOAN MAKING

	New This Month	+ Previous Months	= Total	Completed This Month	Total No. Completed
No. Waived for Borrower Training	_____	_____	_____	_____	_____
No. Required to Attend Training	_____	_____	_____	_____	_____
<u>Type Training Required</u>					
Business Planning	_____	_____	_____	_____	_____
Financial Mgmt. Systems	_____	_____	_____	_____	_____
Crop Production	_____	_____	_____	_____	_____
Livestock Production	_____	_____	_____	_____	_____

PRIMARY LOAN SERVICING

	New This Month	+ Previous Months	= Total	Completed This Month	Total No. Completed
No. Waived for Borrower Training	_____	_____	_____	_____	_____
No. Required to Attend Training	_____	_____	_____	_____	_____
<u>Type Training Required</u>					
Business Planning	_____	_____	_____	_____	_____
Financial Mgmt. Systems	_____	_____	_____	_____	_____
Crop Production	_____	_____	_____	_____	_____
Livestock Production	_____	_____	_____	_____	_____

Signature _____ Date _____

cc: District Director, FSA, _____, OK