#### December 2018



United States Department of Agriculture



### Farm Service Agency Electronic News Service

# NEWSLETTER

#### GovDelivery

- USDA Seed Cotton Recourse Loans Available through March 31, 2019
- Emergency Conservation Program Assistance Available in 46 Georgia Counties
- Tree Assistance Program (TAP) Sign-up
- January 31, 2019 is the Sales Closing Date for all Annual Crops, Including Pecans
- Storage and Handling Trucks Eligible for Farm Storage Facility Loans
- USDA Acreage Reporting Deadline for Perennial Forage Changes to July 15
- <u>USDA Market Facilitation Program</u>
- 2019 Acreage Reporting Dates
- Disaster Set-Aside (DSA) Program
- USDA Offers Targeted Farm Loan Funding for Underserved Groups and Beginning Farmers

## **Georgia State FSA Newsletter**

#### Georgia State Farm Service Agency

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Phone: 706-546-2266 Fax: 855-409-5735

#### www.fsa.usda.gov/ga

State Executive Director: Tas Smith

#### State Committee:

Kevin Cobb L.G. (Bo) Herndon, Jr. Allen Poole Meredith McNair Rogers

### USDA Seed Cotton Recourse Loans Available through March 31, 2019

Cotton producers can now request a seed cotton recourse loan from USDA's Farm Service Agency (FSA). This year's adverse weather has resulted in delayed ginning in many locations. Seed cotton loans provide interim financing to producers until the cotton is ginned.

Seed cotton recourse loans are available from the beginning of harvest through March 31, 2019. Seed cotton loans must be repaid by May 31, 2019, either by cash repayment by the producer, or with proceeds from a ginned cotton loan.

The loan rate is the base loan rate for upland cotton, which is \$0.52 per pound, and \$0.7977 per pound for extra-long staple cotton.

Donnie Smith	Repaying Recourse Loans with Proceeds
Administrative Officer: Dianne R. Westmoreland	FSA staff will send a written or e-mail notification to every cooperative marketing association or loan servicing agent used by
Farm Loan Chief: Robert Tyson	the producer to ensure that the proceeds from a ginned cotton loan are used to repay a seed cotton loan obligation.
Farm Programs Chief: Brett Martin	If after ginning, the seed cotton loan collateral is placed under loan or loan deficiency payment from a cooperative marketing association or loan servicing agent, the proceeds will be applied to
Public Affairs/Outreach: Neal Leonard	the recourse loan as a repayment.
	More Information
To find contact information for your local office go to	To apply for a loan or get more information, contact the FSA staff at

### **Emergency Conservation Program Assistance Available in 46 Georgia Counties**

your local USDA service center.

The Emergency Conservation Program (ECP) provides emergency funding and technical assistance to farmers and ranchers to rehabilitate farmland damaged by natural disasters and to implement emergency water conservation measures in periods of severe drought.

The following counties are eligible for ECP assistance: Baker, Ben Hill, Berrien, Bibb, Bleckley, Brooks, Burke, Calhoun, Clay, Colquitt, Cook, Crawford, Crisp, Decatur, Dodge, Dooly, Dougherty, Early, Grady, Houston, Irwin, Laurens, Lee, Macon, Miller, Mitchell, Montgomery, Peach, Pulaski, Quitman, Randolph, Schley, Seminole, Stewart, Sumter, Taylor, Terrell, Thomas, Tift, Toombs, Turner, Twiggs, Washington, Webster, Wilcox, and Worth.

For land to be eligible, the natural disaster must create new conservation problems that, if untreated, would:

• be so costly to rehabilitate that Federal assistance is or will be needed to return the

land to productive agricultural use

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- is unusual and is not the type that would recur frequently in the same area
- affect the productive capacity of the farmland
- impair or endanger the land

A producer qualifying for ECP assistance may receive cost-share levels not to exceed

75 percent of the eligible cost of restoration measures. No producer is eligible for more than

\$200,000 cost sharing per natural disaster occurrence. The following types of measures may be eligible:

• <u>removing debris from farmland</u>

- grading, shaping, or releveling severely damaged farmland
- restoring permanent fences
- restoring conservation structures and other similar installations.

Producers who suffered a loss from a natural disaster should contact their local FSA Office for ECP deadlines.

To be eligible for assistance, practices must not be started until all of the following are met:

- <u>an application for cost-share assistance has been filed</u>
- the local FSA County Committee (COC) or its representative has conducted an onsiteinspection of the damaged area
- the Agency responsible for technical assistance, such as the Natural Resource <u>Conservation Service (NRCS), has made a needs determination, which may include cubic</u> <u>yards of earthmoving, etc., required for rehabilitation</u>

For more information about ECP, please visit www.fsa.usda.gov.

#### Tree Assistance Program (TAP) Sign-up

Orchardists and nursery tree growers who experience losses from natural disasters during calendar year 2018 must submit a TAP application either 90 calendar days after the disaster event or the date when the loss is apparent. TAP was authorized by the Agricultural Act of 2014 as a permanent disaster program. TAP provides financial assistance to qualifying orchardists and nursery tree growers to replant or rehabilitate eligible trees, bushes and vines damaged by natural disasters.

Eligible tree types include trees, bushes or vines that produce an annual crop for commercial purposes. Nursery trees include ornamental, fruit, nut and Christmas trees that are produced for commercial sale. Trees used for pulp or timber are ineligible.

To qualify for TAP, orchardists must suffer a qualifying tree, bush or vine loss in excess of 15 percent mortality from an eligible natural disaster, plus an adjustment for normal mortality. The eligible trees, bushes or vines must have been owned when the natural disaster occurred; however, eligible growers are not required to own the land on which the eligible trees, bushes and vines were planted.

If the TAP application is approved, the eligible trees, bushes and vines must be replaced within 12 months from the date the application is approved. The cumulative total quantity of acres planted to trees, bushes or vines, for which a producer can receive TAP payments, cannot exceed 500 acres annually.

## January 31, 2019 is the Sales Closing Date for all Annual Crops, Including Pecans

The Farm Service Agency encourages producers to examine available USDA crop risk protection options, including federal crop insurance and Noninsured Crop Disaster Assistance Program (NAP) coverage, before the applicable crop sales deadline.

January 31, 2019, is the sales closing date for all annual crops, both spring and fall plantings and pecans.

Producers are reminded that crops not covered by insurance may be eligible for NAP. Beginning, underserved and limited resource farmers are now eligible for free catastrophic level coverage.

Federal crop insurance covers crop losses from natural adversities such as drought, hail and excessive moisture. NAP covers losses from natural disasters on crops for which no permanent federal crop insurance program is available, including perennial grass forage and grazing crops, fruits, vegetables, mushrooms, floriculture, ornamental nursery, aquaculture, turf grass, ginseng, honey, syrup, bioenergy, and industrial crops.

Producers can determine if crops are eligible for federal crop insurance or NAP by visiting https://webapp.rma.usda.gov/apps/ActuarialInformationBrowser2018/CropCriteria.aspx.

NAP basic coverage is available at 55 percent of the average market price for crop losses that exceed 50 percent of expected production.

Deadlines for coverage vary by state and crop. To learn more about NAP visit <u>www.fsa.usda.gov/nap</u> or contact your local USDA Service Center. To find your local USDA Service Centers go to <u>http://offices.usda.gov</u>.

Federal crop insurance coverage is sold and delivered solely through private insurance agents. Agent lists are available at all USDA Service Centers or at USDA's online Agent Locator: <u>http://prodwebnlb.rma.usda.gov/apps/AgentLocator/#</u>. Producers can use the USDA Cost Estimator, <u>https://ewebapp.rma.usda.gov/apps/costestimator/Default.aspx</u>, to predict insurance premium costs.

## Storage and Handling Trucks Eligible for Farm Storage Facility Loans

Farm Storage Facility Loans (FSFL) provide low-interest financing so producers can build or upgrade facilities to store commodities. Some storage and handling trucks are eligible for the FSFL. These include:

- Cold Storage Trucks-A van or truck designed to carry perishable freight at specific temperatures. Cold storage trucks can be ice-cooled or equipped with any variety of mechanical refrigeration systems.
- Flatbed Trucks-Truck with an open body in the form of a platform with no side walls for easy loading and unloading. These trucks can be categorized into different sizes which range from light, medium, or heavy duty, compact or full-size, or short and expandable beds.
- **Grain Trucks-**A piece of farm equipment specially made to accommodate grain products and are traditionally truck chassis units with a mounted grain "dump" body where grain commodities are transported from a field to either a grain elevator or a storage bin.
- Storage Trucks with a Chassis Unit-Commonly referred to as a box truck, box van or straight truck, is a truck with a cargo body mounted on the same chassis with the engine and cab.

To be eligible for FSFL, the storage and handling truck must be less than 15 years old and have a maximum of four axles with a gross weight rating of 60,000 pounds or less. Pick-up trucks, semi-trucks, dump trucks, and simple insulated and ventilated vans are ineligible for FSFL.

FSFL for storage and handling trucks must be \$100,000 or less. FSFL-financed storage and handling trucks must be used for the purpose for which they were acquired for the entire FSFL term.

Eligible commodities include grains, oilseeds, pulse crops, hay, honey, renewable biomass commodities, fruits and vegetables, floriculture, hops, maple sap, milk, cheese, yogurt, butter, eggs, meat/poultry (unprocessed), rye and aquaculture.

For more information or to apply for a FSFL, contact your local FSA Service Center.

#### USDA Acreage Reporting Deadline for Perennial Forage Changes to July 15

USDA Farm Service Agency (FSA) has established a new acreage reporting deadline for perennial forage for 2019 and subsequent years. Previously set in the fall, the new deadline is July 15 for all states, except for Hawaii and Puerto Rico.

Timely and accurate acreage reports for all crops and land uses, including prevented planting or failed acreage, are the foundation for many FSA program benefits, including disaster programs for livestock owners. Producers must report their acreage to maintain program eligibility.

Producers who have coverage for perennial forage under the Noninsured Crop Disaster Assistance Program (NAP) must report their crop acreage by the earlier of any of the following:

- the established acreage reporting date (July 15)
- 15 calendar days before the onset of harvest or grazing of the specific crop acreage being reported
- the established normal harvest date for the end of the coverage period.

#### **USDA Market Facilitation Program**

USDA launched the trade mitigation package aimed at assisting farmers suffering from damage due to unjustified trade retaliation by foreign nations. Producers of certain commodities can now sign up for the Market Facilitation Program (MFP).

USDA's Farm Service Agency (FSA) will administer MFP to provide payments to corn (fresh and processed), cotton, dairy, hog, sorghum, soybean (fresh and processed), wheat, shelled almond, and fresh sweet cherry producers. An announcement about further payments will be made in the coming months, if warranted.

The sign-up period for MFP runs through Jan. 15, 2019, with information and instructions provided at <u>www.farmers.gov/mfp</u>. MFP provides payments to producers of eligible commodities who have been significantly impacted by actions of foreign governments resulting in the loss of traditional exports. Eligible producers should apply after harvest is complete, as payments will only be issued once production is reported.

A payment will be issued on 50 percent of the producer's total production, multiplied by the MFP rate for a specific commodity. A second payment period, if warranted, will be determined by the USDA.

For a list of initial MFP payments rates, view the MFP Fact Sheet.

MFP payments are capped per person or legal entity as follows:

- A combined \$125,000 for eligible crop commodities
- A combined \$125,000 for dairy production and hogs
- A combined \$125,000 for fresh sweet cherries and almonds

Applicants must also have an average adjusted gross income for tax years 2014, 2015, and 2016 of less than \$900,000. Applicants must also comply with the provisions of the Highly Erodible Land and Wetland Conservation regulations.

#### **Expanded Hog Timeline**

USDA has expanded the timeline for producers with whom the Aug. 1, 2018, date does not accurately represent the number of head of live hogs they own. Producers may now choose any date between July 15 to Aug. 15, 2018, that correctly reflects their actual operation.

MFP applications are available online at <u>www.farmers.gov/mfp</u>. Applications can be completed at a local FSA office or submitted electronically either by scanning, emailing, or faxing. To locate or contact your local FSA office, visit <u>www.farmers.gov</u>.

#### **2019 Acreage Reporting Dates**

In order to comply with FSA program eligibility requirements, all producers are encouraged to visit their local County FSA office to file an accurate crop certification report by the applicable deadline.

The following acreage reporting dates are applicable for Georgia:

January 2, 2019	Honey	
January 15, 2019	Apples, Blueberries, Canola, Peaches, Rye, Rapeseed, Fall Seeded small Grain	
February 15, 2019	Onions (planted 10/21-2/1)	
March 15, 2019	Cabbage (Planted 10/1-2/20), Pecans	
May 15, 2019	Sweet Corn (planted 8/26-5/15), Tobacco, Tomatoes (Planted 8/16-4/5)	
July 15, 2019	All other crops, including Perennial Forage	
The following exceptions apr	ly to the above acreage reporting dates:	

The following exceptions apply to the above acreage reporting dates:

- If the crop has not been planted by the above acreage reporting date, then the acreage must be reported no later than 15 calendar days after planting is completed.
- If a producer acquires additional acreage after the above acreage reporting date, then the acreage must be reported no later than 30 calendars days after purchase or acquiring the lease. Appropriate documentation must be provided to the county office.
- If a perennial forage crop is reported with the intended use of "cover only," "green manure," "left standing," or "seed," then the acreage must be reported by July 15th.

Noninsured Crop Disaster Assistance Program (NAP) policy holders should note that the acreage reporting date for NAP covered crops is the earlier of the dates listed above or 15 calendar days before grazing or harvesting of the crop begins.

#### **Disaster Set-Aside (DSA) Program**

FSA borrowers with farms located in designated primary or contiguous disaster areas who are unable to make their scheduled FSA loan payments should consider the Disaster Set-Aside (DSA) program.

DSA is available to producers who suffered losses as a result of a natural disaster and is intended to relieve immediate and temporary financial stress. FSA is authorized to consider setting aside the portion of a payment/s needed for the operation to continue on a viable scale.

Borrowers must have at least two years left on the term of their loan in order to qualify.

Borrowers have eight months from the date of the disaster designation to submit a complete application. The application must include a written request for DSA signed by all parties liable for the debt along with production records and financial history for the operating year in which the disaster occurred. FSA may request additional information from the borrower in order to determine eligibility.

All farm loans must be current or less than 90 days past due at the time the DSA application is complete. Borrowers may not set aside more than one installment on each loan.

The amount set-aside, including interest accrued on the principal portion of the set-aside, is due on or before the final due date of the loan.

For more information, contact your local FSA farm loan office.

#### USDA Offers Targeted Farm Loan Funding for Underserved Groups and Beginning Farmers

The USDA Farm Service Agency (FSA) reminds producers that FSA offers targeted farm ownership and farm operating loans to assist underserved applicants as well as beginning farmers and ranchers.

USDA defines underserved applicants as a group whose members have been subjected to racial, ethnic, or gender prejudice because of their identity as members of the group without regard to their individual qualities. For farm loan program purposes, targeted underserved groups are women,

African Americans, American Indians and Alaskan Natives, Hispanics and Asians and Pacific Islanders.

Underserved or beginning farmers and ranchers who cannot obtain commercial credit from a bank can apply for either FSA direct loans or guaranteed loans. Direct loans are made to applicants by FSA. Guaranteed loans are made by lending institutions who arrange for FSA to guarantee the loan. FSA can guarantee up to 95 percent of the loss of principal and interest on a loan. The FSA guarantee allows lenders to make agricultural credit available to producers who do not meet the lender's normal underwriting criteria.

The direct and guaranteed loan program provides for two types of loans: farm ownership loans and farm operating loans. In addition to customary farm operating and ownership loans, FSA now offers Microloans through the direct loan program. The focus of Microloans is on the financing needs of small, beginning farmer, niche and non-traditional farm operations. Microloans are available for both ownership and operating finance needs. To learn more about microloans, visit www.fsa.usda.gov/microloans.

To qualify as a beginning producer, the individual or entity must meet the eligibility requirements outlined for direct or guaranteed loans. Additionally, individuals and all entity members must have operated a farm for less than 10 years. Applicants must materially or substantially participate in the operation.

For more information on FSA's farm loan programs and targeted underserved and beginning farmer guidelines, visit <u>www.fsa.usda.gov/farmloans</u>.

USDA is an equal opportunity provider, employer and lender. To file a complaint of discrimination, write: USDA, Office of the Assistant Secretary for Civil Rights, Office of Adjudication, 1400 Independence Ave., SW, Washington, DC 20250-9410 or call (866) 632-9992 (Toll-free Customer Service), (800) 877-8339 (Local or Federal relay), (866) 377-8642 (Relay voice users).