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Georgia State FSA Newsletter

Greetings from Georgia FSA's State Executive Director

Greetings from Athens!

First, I would like to introduce myself. My name is Rachel Santos and I am incredibly honored to have been given the opportunity to lead the Georgia Farm Service Agency. As I am confident you already know, Georgia FSA plays a critical role in this State for our farmers and ranchers, and I am humbled to be a part of this great organization.
For a bit of background on me - I grew up on a beef cattle farm in Barrow County, and after graduating from the University of Georgia’s College of Agricultural and Environmental Sciences (CAES), I worked as an aide to U.S. Senators Saxby Chambliss and David Perdue, with a focus on agriculture, natural resources, and other related policy issues. I have also held positions with the U.S. Senate Committee on Appropriations, Subcommittee on Agriculture, Rural Development, Food and Drug Administration, and Related Agencies, and the Senate Committee on Agriculture, Nutrition, and Forestry. Most recently, I served as chief of staff at CAES.

I certainly appreciate and understand that during these unique times, you have experienced unusual and difficult circumstances, and I want to assure you that USDA and the Georgia Farm Service Agency will continue to offer targeted customer service to meet the needs of our producers across the State. We will continue to be creative and innovative in our approaches to get things done - and we will continue to work efficiently, effectively, and with integrity. USDA Secretary Perdue prioritizes customer service, and under my leadership, we will continue to conduct our work with a mindset that is customer-focused.

As a reminder, at this time our FSA offices are open for business – please call ahead for an appointment. You can find contact information for your local FSA office at farmers.gov/service-center-locator.

I am truly looking forward to meeting with, and working with, many of you in the days and weeks ahead.

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### Additional Commodities Eligible for Coronavirus Food Assistance Program

U.S. Secretary of Agriculture Sonny Perdue announced an initial list of additional commodities that have been added to the Coronavirus Food Assistance Program (CFAP), and that the U.S. Department of Agriculture (USDA) made other adjustments to the program based on comments received from agricultural producers and organizations and review of market data. Producers will be able to submit applications that include these commodities on Monday, July 13, 2020. USDA’s Farm Service Agency (FSA) is accepting through September 11, 2020, applications for CFAP, which helps offset price declines and additional marketing costs because of the coronavirus pandemic. USDA expects additional eligible commodities to be announced in the coming weeks.

USDA collected comments and supporting data for consideration of additional commodities through June 22, 2020.

**Changes to CFAP include:**

- Adding the following commodities: alfalfa sprouts, anise, arugula, basil, bean sprouts, beets, blackberries, Brussels sprouts, celeriac (celery root), chives, cilantro, coconuts, collard greens, dandelion greens, greens (others not listed separately), guava, kale greens,
lettuce – including Boston, green leaf, Lolla Rossa, oak leaf green, oak leaf red and red leaf – marjoram, mint, mustard, okra, oregano, parsnips, passion fruit, peas (green), pineapple, pistachios, radicchio, rosemary, sage, savory, sorrel, fresh sugarcane, Swiss chard, thyme and turnip top greens.

- Expanding for seven currently eligible commodities – apples, blueberries, garlic, potatoes, raspberries, tangerines and taro – CARES Act funding for sales losses because USDA found these commodities had a 5 percent or greater price decline between mid-January and mid-April as a result of the COVID-19 pandemic. Originally, these commodities were only eligible for marketing adjustments.

- Determining that peaches and rhubarb no longer qualify for payment under the CARES Act sales loss category.

- Correcting payment rates for apples, artichokes, asparagus, blueberries, cantaloupes, cucumbers, garlic, kiwifruit, mushrooms, papaya, peaches, potatoes, raspberries, rhubarb, tangerines and taro.

Additional details can be found in the Federal Register in the Notice of Funding Availability (NOFA) and Final Rule Correction and at www.farmers.gov/cfap.

Producers have several options for applying to the CFAP program:

1. Using an online portal, accessible at farmers.gov/cfap, allows producers with secure USDA login credentials—known as eAuthentication—to certify eligible commodities online, digitally sign applications and submit directly to the local USDA Service Center. New commodities will be available in the system on July 13, 2020.

2. Completing the application form using our CFAP Application Generator and Payment Calculator found at farmers.gov/cfap. This Excel workbook allows customers to input information specific to their operation to determine estimated payments and populate the application form, which can be printed, then signed and submitted to their local USDA Service Center. An updated version with the new commodities will be available on the website on July 13, 2020.

3. Downloading the AD-3114 application form from farmers.gov/cfap and manually completing the form to submit to the local USDA Service Center by mail, electronically or by hand delivery to an office drop box. In some limited cases, the office may be open for in-person business by appointment. Visit farmers.gov/coronavirus/service-center-status to check the status of your local office.

USDA Service Centers can also work with producers to complete and securely transmit digitally signed applications through two commercially available tools: Box and OneSpan. Producers who are interested in digitally signing their applications should notify their local service centers when calling to discuss the CFAP application process. You can learn more about these solutions at farmers.gov/mydocs.

Getting Help from FSA

New customers seeking one-on-one support with the CFAP application process can call 877-508-8364 to speak directly with a USDA employee ready to offer general assistance. This is a
recommended first step before a producer engages the team at the FSA county office at their local USDA Service Center.

All other eligibility forms, such as those related to adjusted gross income and payment information, can be downloaded from farmers.gov/cfap. For existing FSA customers, these documents are likely already on file.

**One-Time PLC Yield Updates – Deadline September 30**

Farm owners have a one-time opportunity to update PLC yields of covered commodities on the farm, regardless of Agriculture Risk Coverage (ARC) and Price Loss Coverage (PLC) program election. The deadline to request a PLC yield update is September 30, 2020.

The updated yield will be equal to 90 percent of the average yield per planted acre in crop years 2013-2017 (excluding any year where the applicable covered commodity was not planted), subject to the ratio obtained by dividing the 2008-2012 average national yield by the 2013-2017 average national yield for the covered commodity. If the reported yield in any year is less than 75 percent of the 2013-2017 average county yield, then the yield will be substituted with 75 percent of the county average yield.

The chart below provides the ratio obtained by dividing the 2008-2012 average national yield by the 2013-2017 average national yield for each covered commodity.
It is the owner's choice whether to update or keep existing PLC yields. If a yield update is not made, then no action is required to maintain the existing PLC yield. An existing or updated PLC yield will be maintained and effective for crop years 2020 through 2023 (life of the 2018 Farm Bill).

PLC yields may be updated on a covered commodity-by-covered commodity basis using FSA form CCC-867.

For more information, reference resources and decision tools, visit farmers.gov/arc-plc. Contact your local Farm Service Agency Office for assistance – farmers.gov/service-center-locator.

**USDA Accepting Applications to Help Cover Costs for Organic Certification**

USDA’s Farm Service Agency (FSA) announced that organic producers and handlers can apply for federal funds to assist with the cost of receiving and maintaining organic certification through the

<table>
<thead>
<tr>
<th>Covered Commodity</th>
<th>National Yield Factor</th>
</tr>
</thead>
<tbody>
<tr>
<td>Barley</td>
<td>0.9437</td>
</tr>
<tr>
<td>Canola</td>
<td>0.9643</td>
</tr>
<tr>
<td>Chickpeas, Large</td>
<td>1.0000</td>
</tr>
<tr>
<td>Chickpeas, Small</td>
<td>0.9760</td>
</tr>
<tr>
<td>Corn</td>
<td>0.9000</td>
</tr>
<tr>
<td>Crambe</td>
<td>1.0000</td>
</tr>
<tr>
<td>Flaxseed</td>
<td>1.0000</td>
</tr>
<tr>
<td>Grain Sorghum</td>
<td>0.9077</td>
</tr>
<tr>
<td>Lentils</td>
<td>1.0000</td>
</tr>
<tr>
<td>Mustard Seed</td>
<td>0.9460</td>
</tr>
<tr>
<td>Oats</td>
<td>0.9524</td>
</tr>
<tr>
<td>Peanuts</td>
<td>0.9273</td>
</tr>
<tr>
<td>Peas, Dry</td>
<td>0.9988</td>
</tr>
<tr>
<td>Rapeseed</td>
<td>1.0000</td>
</tr>
<tr>
<td>Rice, Long</td>
<td>0.9330</td>
</tr>
<tr>
<td>Rice, Medium</td>
<td>0.9887</td>
</tr>
<tr>
<td>Rice, Temp Japonica</td>
<td>0.9591</td>
</tr>
<tr>
<td>Safflower</td>
<td>1.0000</td>
</tr>
<tr>
<td>Seed Cotton</td>
<td>0.9000</td>
</tr>
<tr>
<td>Sesame Seed</td>
<td>0.9673</td>
</tr>
<tr>
<td>Soybeans</td>
<td>0.9000</td>
</tr>
<tr>
<td>Sunflower Seed</td>
<td>0.9396</td>
</tr>
<tr>
<td>Wheat</td>
<td>0.9545</td>
</tr>
</tbody>
</table>

OCCSP provides cost-share assistance to producers and handlers of agricultural products for the costs of obtaining or maintaining organic certification under the USDA’s National Organic Program. Eligible producers include any certified producers or handlers who have paid organic certification fees to a USDA-accredited certifying agent. Eligible expenses for cost-share reimbursement include application fees, inspection costs, fees related to equivalency agreement and arrangement requirements, travel expenses for inspectors, user fees, sales assessments and postage.

Changes in Reimbursement

Due to expected participation levels for fiscal year 2020, FSA revised the reimbursement amount through fiscal year 2023. Certified producers and handlers are now eligible to receive reimbursement for up to 50 percent of the certified organic operation’s eligible expenses, up to a maximum of $500 per scope.

This change is due to the limited amount of funding available and will allow a larger number of certified organic operations to receive assistance. If additional funding is authorized later, FSA may provide additional assistance to certified operations that have applied for OCCSP, not to exceed 75 percent of their eligible costs, up to $750 per scope.

The changes to the payment calculation and maximum payment amount are applicable to all certified organic operations, regardless of whether they apply through an FSA county office or a participating state agency. State agencies that are interested in overseeing reimbursements to producers and handlers in their states must establish new agreements with FSA for fiscal 2020.

Opportunities for State Agencies

Today’s announcement also includes the opportunity for state agencies to apply for grant agreements to administer the OCCSP program in fiscal 2020. State agencies that establish agreements for fiscal 2020 may be able to extend their agreements and receive additional funds to administer the program in future years.

FSA has not yet determined whether an additional application period will be announced for later years for state agencies that choose not to participate in fiscal 2020. States that would like to administer OCCSP for future years are encouraged to establish an agreement for 2020 to ensure that they will be able to continue to participate.

FSA will accept applications from state agencies for fiscal year 2020 funding for cost-share assistance from Aug. 10, 2020 through Sept. 9, 2020.

State Agencies must submit the Application for Federal Assistance (Standard Form 424 and 424B) electronically via Grants.gov, the Federal grants website, at http://www.grants.gov.

More Information

To learn more about organic certification cost share, please visit the OCCSP webpage, view the notice of funds availability on the Federal Register, or contact the FSA county office at your local USDA Service Center. All USDA Service Centers are open for business, including some that are open to visitors to conduct business in person by appointment only. All Service Center visitors wishing to conduct business with FSA, Natural Resources Conservation Service or any other Service Center agency should call ahead and schedule an appointment. Service Centers that are
File a Notice of Loss for Failed Acres and Prevented Planted Acres

USDA Farm Service Agency (FSA) reminds producers to report prevented planted and failed acres in order to establish or retain FSA program eligibility for some programs. FSA is providing additional flexibilities for producers to file on acres with failed crops or crops that were prevented from planting because of extreme weather events.

For insured crops, producers who timely filed a prevented planted claim with the reinsurance company but filed a Notice of Loss (CCC-576) form after the deadline will be considered timely filed for FSA purposes.

For uninsured crops, producers may start a Notice of Loss by calling their FSA county office.

For prevented planted acreage, Notice of Loss forms mailed to the FSA office must be postmarked by the final acreage reporting date in the county to be considered timely filed. For all prevented planted cases, the Report of Acreage (FSA-578) form and the completed and signed Notice of Loss must be filed by the applicable acreage reporting date.

For failed acreage of uninsured crops, the Notice of Loss must be completed, signed and verified before the disposition of the crop.

Producers of hand-harvested crops must notify FSA of damage or loss through the administrative county office within 72 hours of the date of damage or loss first becomes apparent. This notification can be provided by filing a CCC-576 via email, fax or phone. Producers who notify the county office by any method other than by filing the CCC-576 are still required to file a CCC-576, Notice of Loss, within the required 15 calendar days.

For losses on crops covered by the Noninsured Crop Disaster Assistance Program (NAP), producers must file a Notice of Loss within 15 days of the occurrence of the disaster or when losses become apparent. Producers must timely file a Notice of Loss for failed acres on all crops including grasses.

FSA Reminds Producers of Ongoing Disaster Assistance Program Signup

USDA has started making payments through the Wildfire and Hurricane Indemnity Program – Plus (WHIP+) to agricultural producers who suffered eligible losses because of drought or excess moisture in 2018 and 2019. Signup for these causes of loss opened March 23, and producers who suffered losses from drought (in counties designated D3 or above), excess moisture, hurricanes, floods, tornadoes, typhoons, volcanic activity, snowstorms or wildfires can still apply for assistance through WHIP+.
To be eligible for WHIP+, producers must have suffered losses of certain crops, trees, bushes or vines in counties with a Presidential Emergency Disaster Declaration or a Secretarial Disaster Designation (primary counties only) for qualifying natural disaster events that occurred in calendar years 2018 or 2019. Also, losses located in a county not designated by the Secretary as a primary county may be eligible if a producer provides documentation showing that the loss was due to a qualifying natural disaster event.

For losses due to drought, a producer is eligible if any area of the county in which the loss occurred was rated D3, or extreme drought, or higher on the U.S. Drought Monitor during calendar years 2018 or 2019. Producers who suffered losses should contact their FSA county office.

In addition to the recently added eligible losses of drought and excess moisture, FSA will implement a WHIP+ provision for crop quality loss that resulted in price deductions or penalties when marketing crops were damaged by eligible disaster events. To ensure an effective program for all impacted farmers, the Agency is currently gathering information on the extent of quality loss from producers and stakeholder organizations.

USDA Service Centers, including FSA county offices, are open for business by phone only, and field work will continue with appropriate social distancing. While program delivery staff will continue to come into the office, they will be working with producers by phone and using online tools whenever possible. All Service Center visitors wishing to conduct business with the FSA, Natural Resources Conservation Service or any other Service Center agency are required to call their Service Center to schedule a phone appointment. More information on Service Centers can be found at farmers.gov/coronavirus, and more information on WHIP+ can be found at farmers.gov/whip-plus.

**USDA Reminds Producers to Complete Crop Acreage Reports**

USDA’s Farm Service Agency (FSA) reminds Georgia producers to complete [crop acreage reports](https://farmers.gov/whip-plus) by the applicable deadline for their county. Acreage reporting dates vary by crop and by county. Contact your FSA county office for a list of acreage reporting deadlines by crop.

The following acreage reporting dates are applicable in Georgia:

August 15, 2020  Tomatoes (Planted 7/1 – 8/15)
August 15, 2020  Hemp
September 15, 2020  Sweet Corn (Planted 7/15 – 8/25)
October 15, 2020  Cabbage (Planted 7/16 – 9/30)
November 15, 2020  Onions (Planted 10/21 – 2/1)

Due to the pandemic, FSA has implemented acreage reporting flexibilities. FSA can work with producers to file timely acreage reports by phone, email, or online tools.

FSA county offices in Georgia will provide maps to producers along with instructions for completing and returning the maps through either mail, email or fax. After planting is complete, producers must
return the signed form certifying their acreage report to the FSA office through mail, email or fax by the applicable crop acreage reporting deadline.

After completed maps and all acreage reporting information is received, FSA will make software updates and send producers the completed Report of Acreage form (FSA-578) to sign. Producers must return the signed form certifying their acreage report to the FSA office through mail, email or fax by the applicable reporting deadline for the crop.

The following exceptions apply to acreage reporting dates:

- If the crop has not been planted by the acreage reporting date, the acreage must be reported no later than 15 calendar days after planting is completed.
- If a producer has not timely filed an acreage report, the producer may file the acreage report within 30 days of the acreage reporting date. Because of the pandemic, late fees will be waived if filed within the 30 days.

FSA is also providing additional flexibilities for producers to file on acres with failed crops or crops that were prevented from planting because of extreme weather events. For insured crops, producers who timely filed a prevented planted claim with the reinsurance company but filed a Notice of Loss (CCC-576) form after the deadline will be considered timely filed for FSA purposes. For uninsured crops, producers may start a Notice of Loss by calling their FSA county office. Noninsured Crop Disaster Assistance Program (NAP) policyholders should note that the acreage reporting date for NAP-covered crops is the earlier of the dates listed above or 15 calendar days before grazing or harvesting of the crop begins.

When producers are working with FSA staff – either in-person or virtually – they can also take care of applications for other FSA programs, including the Coronavirus Food Assistance Program (CFAP). A CFAP Call Center is available for producers who would like additional one-on-one support with the CFAP application process. Please call 877-508-8364 to speak directly with a USDA employee ready to offer assistance. The CFAP Call Center can provide service to non-English speaking customers. Customers will select 1 for English and 2 to speak with a Spanish speaking employee. For other languages, customers select 1 and indicate their language to the Call Center staff.

Applications can also be submitted for the Wildfire and Hurricane Indemnity Program Plus for 2018 and 2019 as well as other disaster assistance programs that may be able to assist producers at this time.

For questions, contact your FSA County USDA Service Center or visit fsa.usda.gov.

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**USDA Reminds Georgia NAP Producers to Complete Crop Acreage Reports Timely and Accurately**

USDA’s Farm Service Agency (FSA) reminds NAP Georgia producers to complete crop acreage reports by the applicable deadline for their county. Reported crop acreage found to be over or under 15% of measured acreage will be ineligible for payment.

- Policy requires that acreage be reported no later than the **EARLIER** of any of the following 4 dates:
1. 15 days prior to onset of harvest/grazing
2. The State Committee Approved Acreage Reporting Deadline for the specific crop, or
3. The established normal harvest date for the end of the coverage period.

Also, Georgia Policy requires:

4. 15 calendar days after planting is completed for the specific crop.

Contact your local office to inquire about the dates for your county. Producers who do not meet the deadline can request a late filed acreage report accompanied by a late-filed fee to ensure program eligibility.

Report Accurate Acreage:

- Loss Adjusters measure every field during inspections. If acreage is found to be over 15% variance, the crop will be ineligible for payment eligibility based on NAP regulations. Producers are encouraged to request a measurement service to ensure payment eligibility. Measurement service fees start at $46 per farm.

FSA Implements Set-Aside Loan Provision for Customers Impacted by COVID-19

*Set-Aside Delays Loan Payments for Borrowers*

USDA’s Farm Service Agency (FSA) will broaden the use of the Disaster Set-Aside (DSA) loan provision, normally used in the wake of natural disasters, to allow farmers with USDA farm loans who are affected by COVID-19, and are determined eligible, to have their next payment set aside. In some cases, FSA may also set aside a second payment for farmers who have already had one payment set aside because of a prior designated disaster.

FSA direct loan borrowers will receive a letter with the details of the expanded Disaster Set-Aside authorities, which includes the possible set-aside of annual operating loans, as well as explanations of the additional loan servicing options that are available. To discuss or request a loan payment Set-Aside, borrowers should call or email the farm loan staff at their local FSA Farm Loan Team.

The set-aside payment’s due date is moved to the final maturity date of the loan or extended up to twelve months in the case of an annual operating loan. Any principal set-aside will continue to accrue interest until it is repaid. This aims to improve the borrower’s cashflow in the current production cycle.

FSA previously announced it was relaxing the loan-making process and adding flexibilities for servicing direct and guaranteed loans to provide credit to producers in need. Direct loan applicants and borrowers are encouraged to contact their local FSA county office to discuss loan making and servicing flexibilities and other needs or concerns. Customers participating in FSA’s guaranteed loan programs are encouraged to contact their lender. Information on these flexibilities, and office contact information, can be found on farmers.gov/coronavirus.

FSA will be accepting most forms and applications by facsimile or electronic signature. Some services are also available online to customers with an eAuth account, which provides access to the farmers.gov portal where producers can view USDA farm loan information and certain program
applications and payments. Customers can track payments, report completed practices, request conservation assistance and electronically sign documents. Customers who do not already have an eAuth account can enroll at farmers.gov/sign-in.

USDA Service Centers are open for business by phone appointment only, and field work will continue with appropriate social distancing. While program delivery staff will continue to come into the office, they will be working with producers by phone and using online tools whenever possible. All Service Center visitors wishing to conduct business with the FSA, Natural Resources Conservation Service or any other Service Center agency are required to call their Service Center to schedule a phone appointment. More information can be found at farmers.gov/coronavirus.

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**FSA Announces Loan Maturity for Marketing Assistance Loans Now Extended to 12 Months**

Agricultural producers now have more time to repay Marketing Assistance Loans (MAL) as part of the U.S. Department of Agriculture’s implementation of the Coronavirus Aid, Relief, and Economic Security (CARES) Act of 2020. The loans now mature at 12 months rather than nine, and this flexibility is available for most commodities.

The maturity extension applies to nonrecourse loans for crop years 2018, 2019 and 2020. Eligible open loans must be in good standing with a maturity date of March 31, 2020, or later or new crop year (2019 or 2020) loans requested by September 30, 2020. All new loans requested by September 30, 2020, will have a maturity date 12 months following the date of approval.

The maturity extension for current, active loans will be automatically extended an additional three months. Loans that matured March 31 have already been automatically extended by USDA’s Farm Service Agency (FSA). Producers who prefer a nine-month loan will need to contact their local FSA county office. Loans requested after September 30, 2020, will have a nine-month term.

Eligible commodities include barley, chickpeas (small and large), corn, cotton (upland and extra-long staple), dry peas, grain sorghum, honey, lentils, mohair, oats, peanuts, rice (long and medium grain), soybeans, unshorn pelts, wheat, wool (graded and nongraded); and other oilseeds, including canola, crambe, flaxseed, mustard seed, rapeseed, safflower, sunflower seed, and sesame seed. Seed cotton and sugar are not eligible.

For more information on MALs, contact your local County USDA Service Center or visit www.fsa.usda.gov.

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**Environmental Review Required Before Project Implementation**

The National Environmental Policy Act (NEPA) requires Federal agencies to consider all potential environmental impacts for federally-funded projects before the project is approved.

For all Farm Service Agency (FSA) programs, an environmental review must be completed before actions are approved, such as site preparation or ground disturbance. These programs include, but are not limited to, the Emergency Conservation Program (ECP), Farm Storage Facility Loan (FSFL) program and farm loans. If project implementation begins before FSA has completed an environmental review, the request will be denied. Although there are exceptions regarding the
Stafford Act and emergencies, it's important to wait until you receive written approval of your project proposal before starting any actions.

Applications cannot be approved until FSA has copies of all permits and plans. Contact your local FSA office early in your planning process to determine what level of environmental review is required for your program application so that it can be completed timely.

USDA is an equal opportunity provider, employer and lender. To file a complaint of discrimination, write: USDA, Office of the Assistant Secretary for Civil Rights, Office of Adjudication, 1400 Independence Ave., SW, Washington, DC 20250-9410 or call (866) 632-9992 (Toll-free Customer Service), (800) 877-8339 (Local or Federal relay), (866) 377-8642 (Relay voice users).