Georgia State USDA Newsletter - August 2022

Farm Service Agency | Natural Resources Conservation Service | Risk Management Agency

#### In This Issue:

- Streamlined Delivery of Emergency Relief Programs Is Win-Win for USDA and Agricultural Producers
- FSA is Adjusting to Fit the Situation Facing Livestock Producers
- <u>Deadline Extended and More Pre-Filled Forms For 2020 and 2021</u>
   Disasters on the Way
- USDA Begins Issuing Payments for Spot Market Hog Pandemic Program
- <u>Farmers.gov Feature Helps Producers Find Farm Loans that Fit Their</u>
   Operation
- Reminders for FSA Direct and Guaranteed Borrowers with Real Estate Security
- <u>USDA Boosts Conservation on Grazing Lands and Support for Farmers</u> and Ranchers
- <u>USDA Searching for Innovations in Climate-Smart Agriculture and Soil</u> <u>Health</u>
- Conservation Practice Adoption and Motivations Survey Ends This Month
- <u>USDA Increases Funding for Partnerships to Safeguard, Restore Wetland Ecosystems.</u>
- Crop Insurance Deadline Nears in Georgia for Onion Growers

#### **FSA Articles**

USDA Invests \$14.5 Million in Taxpayer Education, Program Outreach Efforts for Farmers and Ranchers FSA is investing in two outreach and education efforts for farmers and ranchers, including those who are new to agriculture or who have been historically underserved by programs.

First, FSA is announcing \$10 million in the new Taxpayer Education and Asset Protection Initiative. Through this initiative, FSA has partnered with the University of Arkansas and the National Farm Income Tax Extension Committee to deliver tax



education resources for farmers and ranchers, which includes engagement with agricultural educators, and tax professionals through partnerships with community groups and minority serving institutions across the country.

Second, FSA is investing \$4.5 million in outreach for the Conservation Reserve Program Transition Incentives Program (CRP TIP), which increases access to land for new farmers and ranchers. FSA will award cooperative agreements to 15 to 20 partner and stakeholder organizations to conduct outreach and technical assistance and promote awareness and understanding among agricultural communities, particularly those who are military veterans, new to farming, or historically underserved.

# Streamlined Delivery of Emergency Relief Programs Is Win-Win for USDA and Agricultural Producers



The U.S. Department of Agriculture (USDA) has processed more than 255,000 applications for the new Emergency Relief Program (ERP). USDA has made approximately \$6.1 billion, to date, in payments to commodity and specialty crop producers to help offset eligible losses from qualifying 2020 and 2021 natural disasters. By breaking-down agency barriers, using existing data across USDA and pre-filled applications, USDA's Farm Service Agency (FSA) in cooperation with the Risk Management Agency (RMA) has been able to expediently

provide economic relief and save producers and staff over a million hours of time.

The design of ERP Phase One allowed for an expedited process that saved time for staff and producers. FSA was able to begin disbursing payments to producers within days of rolling out the program when under the predecessor program lengthy applications and processing were required before making payments. FSA county offices can process almost nine ERP applications in the time it took to process one application for the Wildfire and Hurricane Indemnity Program — Plus (WHIP+), the predecessor program for ad hoc disaster assistance. This equates to 88% less time to process applications and a reduction of more than one million staff hours for implementation of ERP compared with WHIP+. While not specifically tracked, we expect the savings for producers to be at least as significant as they previously would have had a significant burden to collect records and often sit across from the local staff as the data is entered.

These process improvements also enhanced the customer experience for farmers by reducing the number of producer trips to FSA county offices and allowing producers to spend less time completing forms so they could focus more on their agricultural operations. In addition, the ERP program design greatly diminished the risk potential for errors and leveraged the existing RMA and Federal Crop Insurance loss adjustment and verification processes. With more

applications approved, more dollars distributed, and more dollars paid per application in a shorter timeframe, the streamlined application process developed to deliver ERP has significantly outperformed the previous implementation of WHIP+. FSA also has paid more than \$1 billion to historically underserved producers.

#### **Emergency Relief Payments to Date**

The efforts to streamline, improve responsiveness and work across traditional agency-borders goes beyond just the recent ERP process. FSA mailed pre-filled ERP applications to producers of commodities covered by federal crop insurance in late May and has since paid producers with eligible losses more than \$6 billion. Pre-filled ERP applications were mailed to producers with Noninsured Crop Disaster Assistance Program (NAP) coverage last week, and so far, FSA has already issued \$35.9 million in payments to producers with eligible losses. NAP-related ERP payments also were not factored and are being made, in full, from the start to speed and target assistance to the small and underserved producers that commonly rely on NAP coverage. Also, earlier this year, staff processed more than 100,000 payments through the Emergency Livestock Relief Program (ELRP) and paid eligible producers more than \$601.3 million for 2021 grazing losses within days of the program announcement.

#### **ERP Data Now Available Online**

A new <u>public-facing dashboard</u> on the ERP webpage has information on ERP payments that can be sorted by crop type – specialty or non-specialty, specific commodities and state. FSA will update the dashboard on Monday each week.

#### More Information

ERP and the previously announced ELRP are funded by the *Extending Government Funding* and *Delivering Emergency Assistance Act*, which President Biden signed into law in 2021. The law provided \$10 billion to help agricultural producers impacted by wildfires, droughts, hurricanes, winter storms and other eligible disaster events experienced during calendar years 2020 and 2021.

For more information on ERP and ELRP eligibility, program provisions for historically underserved producers as well as Frequently Asked Questions, producers can visit FSA's <a href="Emergency Relief webpage"><u>Emergency Relief webpage</u></a>.

Additional USDA disaster assistance information can be found on <u>farmers.gov</u>, including the <u>Disaster Assistance Discovery Tool</u>, <u>Disaster-at-a-Glance fact sheet</u> and <u>Farm Loan</u> <u>Discovery Tool</u>. For FSA and Natural Resources Conservation Service programs, producers should contact their local <u>USDA Service Center</u>. For assistance with a crop insurance claim, producers and landowners should contact their <u>crop insurance agent</u>.

### FSA is Adjusting to Fit the Situation Facing Livestock Producers



As a former rancher myself, I know the tremendous investments—in time, sweat, and thought—that producers make even before their calves hit the ground. My experiences lead me to firmly believe that, here at the Farm Service Agency (FSA), we must find flexibilities where possible to help our farmers and ranchers best meet the challenges of the day.

In recent meetings with Senator John Hoeven, FSA North Dakota State Executive Director Marcy Svenningsen, and livestock producers in North Dakota impacted by catastrophic 2021 winter storms, it became apparent that our Livestock Indemnity Program (LIP) payment rates were not reflective of

the true market value for non-adult beef, beefalo, bison, and dairy animals. It was time for us to pivot.

LIP provides benefits to livestock owners and some contract growers for livestock deaths exceeding normal mortality from eligible adverse weather events, certain predation losses and reduced sales prices due to injury from an eligible loss.

Indemnity payments are made at a rate of 75 percent of the market value of the livestock on the day before the date of death. I don't mind saying that, under our previous payment rates, cutting a LIP check to a rancher for \$150 for a calf in today's market came nowhere near covering the year-long investment in carrying the cow through pregnancy and carrying the calf from birth to sale.

To better capture ranchers' investments in their animals, we recently announced increased LIP payment rates for beef, beefalo, bison, and dairy animals less than 250 pounds. These now-updated payment rates are reflective of the substantial increased cost of these non-adult livestock in 2022:

### Deadline Extended and More Pre-Filled Forms For 2020 and 2021 Disasters on the Way



The U.S. Department of Agriculture (USDA) announced that it will indefinitely extend the deadline for producers to return the pre-filled applications for Phase One of the Emergency Relief Program (ERP). A new deadline will be announced after the last Phase One applications are mailed and provide at least 30 days following the mailing.

Continuing to build on the initial mailing of pre-filled applications in May, the Department will continue using existing information in USDA and crop insurance files to send additional pre-filled applications starting this week for potentially eligible <a href="Noninsured Crop Disaster">Noninsured Crop Disaster</a>
<a href="Assistance Program">Assistance Program</a> (NAP) participants. Once applications from eligible NAP producers are returned, these producers are expected to receive about \$105 million in ERP payments for eligible losses from 2020 and 2021 disasters.

USDA's Farm Service Agency (FSA) is now mailing pre-filled applications to NAP producers through ERP to offset crop yield and value losses. To receive a relief payment, producers should complete and return the applications by announced deadlines.

Producers are expected to receive assistance direct deposited into their bank account within three business days after they sign and return the prefilled application to the FSA county office and the county offices enters the application into the system.

While most crop insurance customers that may be eligible for ERP Phase One received the pre-filed applications in May, there are some who should expect to receive a form in August including:

- Producers who had an eligible loss in 2020 that had been recorded in the crop insurance records as a 2019 loss (e.g., prevented planting claims); and
- Producers with policies that required additional information before being able to calculate an indemnity for 2021 losses (producers with 2020 losses would have already received that application). Policies that required additional information include Supplemental Coverage Option (SCO), Enhanced Coverage Option (ECO), Stacked Income Protection Plan (STAX), Margin Protection Plan (MP) or Area Risk Protection Insurance (ARPI).

Producers without risk management coverage through crop insurance or NAP and those with shallow losses may be covered by the forthcoming Phase Two of ERP.

USDA estimates that Phase One ERP benefits will reach more than 5,200 producers with NAP coverage for eligible 2020 and 2021 crop losses. This emergency relief complements ERP assistance recently provided to more than 162,000 producers who had received crop insurance indemnities for qualifying losses. Nearly 13,000 additional crop insurance customers will also receive pre-filled applications in August to cover eligible 2020 losses described above and for producers with more complex policies where indemnities could not be calculated for 2021 previously.

ERP and the previously announced Emergency Livestock Relief Program (ELRP) are funded by the *Extending Government Funding and Delivering Emergency Assistance Act*, which President Biden signed into law in 2021. The law provided \$10 billion to help agricultural producers impacted by wildfires, droughts, hurricanes, winter storms and other eligible disasters experienced during calendar years 2020 and 2021. Overall, USDA has already quickly disbursed over \$6 billion dollars under ERP and ELRP with reduced paperwork for the producer and field offices.

For more information on ERP eligibility, program provisions for socially disadvantaged or historically underserved producers as well as Frequently Asked Questions, NAP applicants can visit FSA's <a href="Emergency Relief webpage">Emergency Relief webpage</a> and program <a href="fact sheet">fact sheet</a>.

Additional USDA disaster assistance information can be found on <u>farmers.gov</u>, including the <u>Disaster Assistance Discovery Tool</u>, <u>Disaster-at-a-Glance fact sheet</u> and <u>Farm Loan</u> <u>Discovery Tool</u>. For FSA and Natural Resources Conservation Service programs, producers should contact their local <u>USDA Service Center</u>. For assistance with a crop insurance claim, producers and landowners should contact their crop insurance agent.

# USDA Begins Issuing Payments for Spot Market Hog Pandemic Program

The U.S. Department of Agriculture (USDA) is increasing the amount of funding available for the Spot Market Hog Pandemic Program (SMHPP) and expects to issue approximately \$62.8

million in pandemic assistance payments to hog producers starting this week. SMHPP assists eligible producers who sold hogs through a spot market sale from April 16, 2020, through Sept. 1, 2020. USDA's Farm Service Agency (FSA) accepted SMHPP applications through April 29, 2022.

#### **SMHPP Payments**

SMHPP payments will be calculated by multiplying the number of head of eligible hogs, not to exceed 10,000 head, by the payment rate of \$54 per head.

FSA originally planned to apply a payment factor if calculated payments exceeded the allocated \$50 million in pandemic assistance funds for SMHPP. Payments are not expected to be factored due to Agriculture Secretary Tom Vilsack's decision to increase funding enabling producers to receive 100% of the calculated SMHPP payment.

There is no per person or legal entity payment limitation on SMHPP payments.

#### **SMHPP Background**

USDA offered SMHPP in response to a reduction in packer production due to the COVID-19 pandemic, which resulted in fewer negotiated hogs being procured and subsequent lower market prices. The program is part of USDA's broader <a href="Pandemic Assistance for Producers">Pandemic Assistance for Producers</a> initiative and addresses gaps in previous assistance for hog producers.

## Farmers.gov Feature Helps Producers Find Farm Loans that Fit Their Operation

Farmers and ranchers can use the *Farm Loan Discovery Tool* on farmers.gov to find information on USDA farm loans that may best fit their operations.

USDA's Farm Service Agency (FSA) offers a variety of loan options to help farmers finance their operations. From buying land to financing the purchase of equipment, FSA loans can help.

USDA conducted field research in eight states, gathering input from farmers and FSA farm loan staff to better understand their needs and challenges.

#### **How the Tool Works**

Farmers who are looking for financing options to operate a farm or buy land can answer a few simple questions about what they are looking to fund and how much money they need to borrow. After submitting their answers, farmers will receive information on farm loans that best fit their specific needs. The loan application and additional resources also will be provided.

Farmers can download application quick guides that outline what to expect from preparing an application to receiving a loan decision. There are four guides that cover loans to individuals, entities, and youth, as well as information on microloans. The guides include general eligibility requirements and a list of required forms and documentation for each type of loan. These guides can help farmers prepare before their first USDA service center visit with a loan officer.

Farmers can access the Farm Loan Discovery Tool by visiting farmers.gov/fund and clicking the "Start" button. Follow the prompts and answer five simple questions to receive loan information that is applicable to your agricultural operation. The tool is built to run on any modern browser like Chrome, Edge, Firefox, or the Safari browser, and is fully functional on mobile devices. It does not work in Internet Explorer.

#### **About Farmers.gov**

In 2018, USDA unveiled farmers.gov, a dynamic, mobile-friendly public website combined with an authenticated portal where farmers will be able to apply for programs, process transactions, and manage accounts.

The Farm Loan Discovery Tool is one of many resources on farmers.gov to help connect farmers to information that can help their operations. Earlier this year, USDA launched the *My Financial Information* feature, which enables farmers to view their loan information, history, payments, and alerts by logging into the website.

USDA is building farmers.gov for farmers, by farmers. In addition to the interactive farm loan features, the site also offers a Disaster Assistance Discovery Tool. Farmers can visit <a href="mailto:farmers.gov/recover/disaster-assistance-tool#step-1">farmers.gov/recover/disaster-assistance-tool#step-1</a> to find disaster assistance programs that can help their operation recover from natural disasters.

For more information, contact your local County USDA Service Center or visit farmers.gov.

### Reminders for FSA Direct and Guaranteed Borrowers with Real Estate Security

Farm loan borrowers who have pledged real estate as security for their Farm Service Agency (FSA) direct or guaranteed loans are responsible for maintaining loan collateral. Borrowers must obtain prior consent or approval from FSA or the guaranteed lender for any transaction that affects real estate security. These transactions include, but are not limited to:

- Leases of any kind
- Easements of any kind
- Subordinations
- Partial releases
- Sales

Failure to meet or follow the requirements in the loan agreement, promissory note, and other security instruments could lead to nonmonetary default which could jeopardize your current and future loans.

It is critical that borrowers keep an open line of communication with their FSA loan staff or guaranteed lender when it comes to changes in their operation. For more information on borrower responsibilities, read <a href="Your FSA Farm Loan Compass">Your FSA Farm Loan Compass</a>.

#### **NRCS Articles**

## **USDA Boosts Conservation on Grazing Lands and Support for Farmers and Ranchers**

The U.S. Department of Agriculture (USDA) is investing up to \$12 million in partnerships that expand access to conservation technical assistance for livestock producers and increase the use of conservation practices on grazing lands. USDA's Natural Resources Conservation Service (NRCS) is accepting proposals through its Grazing Lands Conservation Initiative (GLCI) until September 22, 2022. Learn more

## **USDA Searching for Innovations in Climate-Smart Agriculture and Soil Health**

The U.S. Department of Agriculture (USDA) recently announced a call for innovative proposals from partners to address our nation's water quality, water quantity, air quality, soil health and wildlife habitat challenges, all while improving agricultural operations. The <a href="Conservation Innovation Grants">Conservation Innovation Grants</a> (CIG) On-Farm Conservation Innovation Trials program is accepting proposals through September 22, 2022. <a href="Learn more">Learn more</a>.

## **Conservation Practice Adoption and Motivations Survey Ends This Month**

The Conservation Practice Adoption Motivations Survey is now underway. This survey is a joint project between USDA's National Agricultural Statistics Service (NASS) and Natural Resources Conservation Service (NRCS) aimed at assessing the adoption rates of different conservation practices. Survey data will be used to guide the implementation of NRCS programs in the future. The data collection period runs from May 30 to August 19.

There are four different conservation categories which are surveyed: crop practices, grazing practices, confined livestock practices, and forestry practices. Each category will have a questionnaire that has been designed to gather information specific to the practices involved in each category.

NASS is sending questionnaires for crop practices and confined livestock practices in 2022. Questionnaires for grazing practices and forestry practices will be sent in 2024.

If you received a survey, please respond securely online at <a href="mage-agcounts.usda.gov">agcounts.usda.gov</a>, using the 12-digit survey code mailed with the survey. Producers responding online will now use NASS's new Respondent Portal. On the portal, producers can complete their surveys, access data visualizations and reports of interest, link to other USDA agencies, get a local weather update and more. Completed questionnaires may also be mailed back in the prepaid envelope provided.

Results from both versions of the survey will be available Sept. 15, 2022, at <u>nass.usda.gov</u> and in NASS's Quick Stats database at quickstats.nass.usda.gov. <u>Learn more</u>.

## **USDA Increases Funding for Partnerships to Safeguard, Restore Wetland Ecosystems.**

The U.S. Department of Agriculture (USDA) recently announced a call proposals from conservation partners nationwide to protect and restore critical wetlands through the Wetland Reserve Enhancement Partnership (WREP). USDA's Natural Resources Conservation Service (NRCS) is prioritizing proposals that support efforts to mitigate climate change by restoring wetlands while also prioritizing assistance to underserved communities. **Proposals from partners are due Sept. 23, 2022.** Learn more.

#### **RMA Articles**

### **Crop Insurance Deadline Nears in Georgia for Onion Growers**

The USDA's Risk Management Agency (RMA) reminds Georgia onion growers that the final date to apply for crop insurance coverage for the 2023 crop year is August 31. Current policyholders who wish to make changes to their existing coverage also have until the August 31 sales closing date to do so.

Federal crop insurance is critical to the farm safety net. It helps producers and owners manage revenue risks and strengthens the rural economy. Coverage is available for onions in Appling, Bulloch, Candler, Emanuel, Evans, Jeff Davis, Laurens, Long, Montgomery, Screven, Tattnall, Toombs, Treutlen, and Wayne counties.

Growers are encouraged to visit their crop insurance agent soon to learn specific details for the 2023 crop year.

RMA is authorizing additional flexibilities due to coronavirus while continuing to support producers, working through Approved Insurance Providers (AIPs) to deliver services, including processing policies, claims and agreements. RMA staff are working with AIPs and other customers by phone, mail and electronically to continue supporting crop insurance coverage for producers. On farmers.gov, you can find more information on <a href="USDA's response and relief for producers">USDA's response and relief for producers</a> and use other tools and resources.

Crop insurance is sold and delivered solely through private crop insurance agents. A list of crop insurance agents is available at all USDA Service Centers and online at the <a href="RMA Agent Locator">RMA Agent Locator</a>. Learn more about crop insurance and the modern farm safety net at <a href="rma.usda.gov">rma.usda.gov</a>.

USDA touches the lives of all Americans each day in so many positive ways. In the Biden-Harris Administration, USDA is transforming America's food system with a greater focus on more resilient local and regional food production, fairer markets for all producers, ensuring access to healthy and nutritious food in all communities, building new markets and streams of income for farmers and producers using climate smart food and forestry practices, making

historic investments in infrastructure and clean energy capabilities in rural America, and committing to equity across the Department by removing systemic barriers and building a workforce more representative of America. To learn more, visit <u>usda.gov</u>.



#### **Georgia State USDA Office**

355 E Hancock Avenue Athens, GA 30601

Phone: 706-546-2266 Fax: 855-409-5735

State Executive Director Farm Service Agency

Arthur L. Tripp, Jr.: 706-546-2266 arthur.tripp@usda.gov

Regional Office Director Risk Management Agency

Davina Lee: 229-242-7235 davina.lee@usda.gov

**State Conservationist Natural Resources Conservation Service** 

Terrance O. Rudolph: 706-546-2272 terrance.rudolph@usda.gov

USDA is an equal opportunity provider, employer and lender. To file a complaint of discrimination, write: USDA, Office of the Assistant Secretary for Civil Rights, Office of Adjudication, 1400 Independence Ave., SW, Washington, DC 20250-9410 or call (866) 632-9992 (Toll-free Customer Service), (800) 877-8339 (Local or Federal relay), (866) 377-8642 (Relay voice users).