

April 2017



Farm Service Agency

GovDelivery Electronic
News Service
NEWSLETTER



Indiana Farm Service Agency Program Updates

Indiana State Farm Service Agency Office

5981 Lakeside Blvd.
Indianapolis, IN 46278

Phone: 317-290-3315
Fax: 855-374-4066
www.fsa.usda.gov/in

Acting State Executive Director:

Nancy J. Best
nancy.best@in.usda.gov

State Committee Members:

Travis Nolcox, Chairperson
Harry Pearson, Member
Wayne Vance, Member
Kristin Whittington, Member

Administrative Officer:

Nancy Best
nancy.best@in.usda.gov

Production Adjustment

Chief:
Carl Schweikhardt
carl.schweikhardt@in.usda.gov

Price Support/Disaster

Chief:
Susan Houston
susan.houston@in.usda.gov

Conservation/Compliance

Chief:
Susan Hovermale
susan.hovermale@in.usda.gov

Enrollment Period for Safety Net Coverage in 2017 Continues Through August 1, 2017

Producers on farms with base acres under the safety net programs established by the 2014 Farm Bill, known as the Agriculture Risk Coverage (ARC) or Price Loss Coverage (PLC) programs, can visit their local FSA county office to sign contracts and enroll for the 2017 crop year now through August 1, 2017.

Since shares and ownership of a farm can change year-to-year, producers on the farm must enroll by signing a contract each program year.

If a farm is not enrolled during the 2017 enrollment period, the producers on that farm will not be eligible for financial assistance from the ARC or PLC programs for the 2017 crop should crop prices or farm revenues fall below the historical price or revenue benchmarks established by the program. Producers who made their elections in 2015 must still enroll during the 2017 enrollment period.

The ARC and PLC programs were authorized by the 2014 Farm Bill and offer a safety net to agricultural producers when there is a substantial drop in prices or revenues for covered commodities. Covered commodities include barley, canola, large and small chickpeas, corn, crambe, flaxseed, grain sorghum, lentils, mustard seed, oats, peanuts, dry peas, rapeseed, long grain rice, medium grain rice (which includes short grain and sweet rice), safflower seed, sesame, soybeans, sunflower seed and wheat. Upland cotton is no longer a covered commodity. For more details regarding these programs, go to www.fsa.usda.gov/arc-plc.

For more information, producers are encouraged to visit their local FSA office. To find a local FSA office, visit <http://offices.usda.gov>.

Farm Loan Chief:
Greg Foulke
greg.foulke@in.usda.gov

**Public Affairs/Outreach
Coordinator:**
Donna Ferguson
donna.ferguson@in.usda.gov

Census of Agriculture Countdown Begins for America's Farmers and Ranchers

America's farmers and ranchers will soon have the opportunity to strongly represent agriculture in their communities and industry by taking part in the 2017 Census of Agriculture. Conducted every five years by the U.S. Department of Agriculture's (USDA) National Agricultural Statistics Service (NASS), the census, to be mailed at the end of this year, is a complete count of all U.S. farms, ranches, and those who operate them.

The Census of Agriculture highlights land use and ownership, operator characteristics, production practices, income and expenditures, and other topics. The 2012 Census of Agriculture revealed that over three million farmers operated more than two million farms, spanning over 914 million acres. This was a four percent decrease in the number of U.S. farms from the previous census in 2007. However, agriculture sales, income, and expenses increased between 2007 and 2012. This telling information and thousands of other agriculture statistics are a direct result of responses to the Census of Agriculture.

Producers who are new to farming or did not receive a Census of Agriculture in 2012 still have time to sign up to receive the 2017 Census of Agriculture report form by visiting www.agcensus.usda.gov and clicking on the 'Make Sure You Are Counted' button through June. NASS defines a farm as any place from which \$1,000 or more of agricultural products were produced and sold, or normally would have been sold, during the census year (2017).

Save Time – Make an Appointment with FSA

To insure maximum use of your time and to insure that you are afforded dedicated attention to your important business needs, please call your local service center office ahead of your visit to set an appointment and to discuss any records or documentation that you may need to have with you when you arrive for your appointment. For local FSA service center contact information, please visit:

<http://offices.sc.egov.usda.gov/locator/app>.

Farm Storage Facility Loans

FSA's Farm Storage Facility Loan (FSFL) Program provides low-interest financing to producers to build or upgrade storage facilities.

The low-interest funds can be used to build or upgrade permanent facilities to store commodities. Eligible commodities include corn, grain sorghum, rice, soybeans, oats, peanuts, wheat, barley, minor oilseeds harvested as whole grain, pulse crops (lentils, chickpeas and dry peas), hay, honey, renewable biomass, fruits, nuts and vegetables for cold storage facilities, floriculture, hops, maple sap, rye, milk, cheese, butter, yogurt, meat and poultry (unprocessed), eggs, and aquaculture (excluding systems that maintain live animals through uptake and discharge of water). Qualified facilities include grain bins, hay barns and cold storage facilities for eligible commodities.

Loans up to \$50,000 can be secured by a promissory note/security agreement and some loans between \$50,000 and \$100,000 will no longer require additional security.

Producers do not need to demonstrate the lack of commercial credit availability to apply. The loans are designed to assist a diverse range of farming operations, including small and mid-sized businesses, new farmers, operations supplying local food and farmers markets, non-traditional farm products, and underserved producers.

To learn more about the Farm Storage Facility Loan Program, visit www.fsa.usda.gov/pricesupport or contact your local FSA county office.

2017 Acreage Reporting Dates

In order to comply with FSA program eligibility requirements, all producers are encouraged to visit your local county FSA office to file an accurate crop certification report by the applicable deadline.

Noninsured Crop Disaster Assistance Program (NAP) policy holders should note that the acreage reporting date for NAP covered crops is the earlier of the dates listed below or 15 calendar days before grazing or harvesting of the crop begins.

The following acreage reporting dates are applicable for Indiana:

January 2 - Honey

January 15 - Apples

June 15 - Cucumbers (Planted 5/1-5/31 in Knox County)

July 15 - Cucumbers (Planted 5/10-6/15 in all counties), all other crops

August 15 - Cucumbers (Planted 6/16-8/5 in Fulton, LaPorte, Porter, and St. Joseph Counties)

September 15 - Cucumbers (Planted 6/1-8/15 in Knox County)

September 30 - Value Loss and Controlled Environment Crop (for the coming program year)

November 15 - Perennial Grazing and Forage Crops (alfalfa, grass, mixed forages, clover, etc.)

December 15 - Fall Mint, Fall-Seeded Small Grains

The following exceptions apply to the above acreage reporting dates:

- If the crop has not been planted by the above acreage reporting date, then the acreage must be reported no later than 15 calendar days after planting is completed.
- If a producer acquires additional acreage after the above acreage reporting date, then the acreage must be reported no later than 30 calendar days after purchase or acquiring the lease. Appropriate documentation must be provided to the county office.
- If a perennial forage crop is reported with the intended use of “cover only,” “green manure,” “left standing,” or “seed,” then the acreage must be reported by July 15th.
- Cucumbers and crops for NAP coverage may have dates not included on the chart above. Visit your local county office for details.

For questions regarding crop certification and crop loss reports, please contact your local county FSA office.

Communication is Key in Lending

The Farm Service Agency (FSA) is committed to providing our farm loan borrowers the tools necessary to be a success. A part of ensuring this success is providing guidance and counsel from the loan application process through the borrower’s graduation to commercial lending institutions. While it is FSA’s commitment to advise borrowers as they identify goals and evaluate progress, it is crucial for borrowers to communicate with their farm loan staff when changes occur. It is the borrower’s responsibility to alert FSA to any of the following:

- Any proposed or significant changes in the farming operation;
- Any significant changes to family income or expenses;
- The development of problem situations;
- Any losses or proposed significant changes in security

In addition, if a farm loan borrower cannot make payments to suppliers, other creditors, or FSA on time, contact your farm loan staff immediately to discuss loan servicing options.

For more information on FSA farm loan programs, visit www.fsa.usda.gov.

Farm Reconstitutions

When changes in farm ownership or operation take place, a farm reconstitution is necessary. The reconstitution - or recon - is the process of combining or dividing farms or tracts of land based on the farming operation.

The following are the different methods used when doing a farm recon.

Estate Method — the division of bases, allotments and quotas for a parent farm among heirs in settling an estate;

Designation of Landowner Method — may be used when (1) part of a farm is sold or ownership is transferred; (2) an entire farm is sold to two or more persons; (3) farm ownership is transferred to two or more persons; (4) part of a tract is sold or ownership is transferred; (5) a tract is sold to two or more persons; or (6) tract ownership is transferred to two or more persons. In order to use this method the land sold must have been owned for at least three years, or a waiver granted, and the buyer and seller must sign a Memorandum of Understanding;

DCP Cropland Method — the division of bases in the same proportion that the DCP cropland for each resulting tract relates to the DCP cropland on the parent tract;

Default Method — the division of bases for a parent farm with each tract maintaining the bases attributed to the tract level when the reconstitution is initiated in the system.

Producers are Encouraged to Report Prevented Planting and Failed Acres

Producers who wish to receive history credit for either prevented planting or failed acreage must file a Notice of Loss with the Farm Service Agency.

Prevented planting acreage must be reported on form CCC-576, Notice of Loss, no later than 15 calendar days after the final planting date as established by FSA and Risk Management Agency (RMA).

The final planting date for corn in Indiana is June 5th and the final planting date for soybeans is June 20th (for both initial and double crop).

The final planting date for 2017 wheat was either October 20 or October 30 in Indiana depending on location. Producers should contact their local office if they are unaware of the final planting date in their county. The date to timely file a prevented planting request for wheat in Indiana has passed for 2016. However, producers may submit a late filed report. FSA will accept the report as timely if it was filed timely with crop insurance. If not producers will be assessed a measurement service fee per farm and FSA will consider late filed requests dependent upon the assessment of the disaster condition during a farm visit.

Additionally, producers with failed acres should file form CCC-576, Notice of Loss, to report acreage destroyed or damaged by disaster. This must be filed prior to destruction of the crop to provide FSA with an opportunity to inspect the acreage.

For losses on crops covered by the Noninsured Crop Disaster Assistance Program (NAP) and crop insurance, producers must file a Notice of Loss within 15 days of the occurrence of the disaster or when losses become apparent. Additionally, many crops covered by NAP require an initial notification of loss be made to the FSA administrative office within 72 hours of loss occurrence or loss becoming apparent. Producers must timely file a Notice of Loss for failed acres on all crops including grasses to ensure the opportunity to receive acreage reporting history credit for the crop as well as potential program benefits.

For questions regarding crop certification and crop loss reports, please contact your local county FSA office.

USDA Offers Targeted Farm Loan Funding for Underserved Groups and Beginning Farmers

The USDA Farm Service Agency (FSA) reminds producers that FSA offers targeted farm ownership and farm operating loans to assist underserved applicants as well as beginning farmers and ranchers.

USDA defines underserved applicants as a group whose members have been subjected to racial, ethnic, or gender prejudice because of their identity as members of the group without regard to their individual qualities. For farm loan program purposes, targeted underserved groups are women, African Americans, American Indians and Alaskan Natives, Hispanics and Asians and Pacific Islanders.

Underserved or beginning farmers and ranchers who cannot obtain commercial credit from a bank can apply for either FSA direct loans or guaranteed loans. Direct loans are made to applicants by FSA. Guaranteed loans are made by lending institutions who arrange for FSA to guarantee the loan. FSA can guarantee up to 95 percent of the loss of principal and interest on a loan. The FSA guarantee allows lenders to make agricultural credit available to producers who do not meet the lender's normal underwriting criteria.

The direct and guaranteed loan program provides for two types of loans: farm ownership loans and farm operating loans. In addition to customary farm operating and ownership loans, FSA now offers Microloans through the direct loan program. The focus of Microloans is on the financing needs of small, beginning farmer, niche and non-traditional farm operations. Microloans are available for both ownership and operating finance needs. To learn more about microloans, visit www.fsa.usda.gov/microloans.

To qualify as a beginning producer, the individual or entity must meet the eligibility requirements outlined for direct or guaranteed loans. Additionally, individuals and all entity members must have operated a farm for less than 10 years. Applicants must materially or substantially participate in the operation.

For more information on FSA's farm loan programs and targeted underserved and beginning farmer guidelines, visit www.fsa.usda.gov/farmloans.

Changing Bank Accounts

All FSA payments should be electronically transferred into your bank account. In order to make timely payments, you need to notify the office if you close your account or if your bank is purchased by another financial institution. Payments can be delayed if we are not aware of changes to account and routing numbers.

Dates to Remember

Continuing through August 1, 2017: Enrollment for 2017 Agriculture Risk Coverage (ARC) and Price Loss Coverage (PLC) programs

May 1: NAP application closing date for nursery (ornamental nursery and nonornamental propagation nursery) for the crop year June 1 - May 31

May 29: Offices closed in observance of Memorial Day

May 31: Final date to obtain loans or LDPs on 2016 harvested feed grains and soybeans

June 1: Date used to establish ownership interest for person or legal entity for program purposes

June 1: Date used for the determination of minor child for program purposes

June 1: Final date to file AD-1026 for 2018 reinsurance year for crop insurance eligibility

June 15: Reporting date for cucumbers (Planted 5/1 to 5/31) in Knox County

June 20: Final date to submit a prevented planting claim for corn

July 1: MPP-Dairy 2018 registration and election begins

July 4: Offices closed in observance of Independence Day

July 5: Final date to submit a prevented planting claim for soybeans

July 15: Reporting date for all other crops (including cucumbers planted 5/10-6/15) in all other counties in Indiana

USDA is an equal opportunity provider, employer and lender. To file a complaint of discrimination, write: USDA, Office of the Assistant Secretary for Civil Rights, Office of Adjudication, 1400 Independence Ave., SW, Washington, DC 20250-9410 or call (866) 632-9992 (Toll-free Customer Service), (800) 877-8339 (Local or Federal relay), (866) 377-8642 (Relay voice users).