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## From the State Executive Director

One of the things I love most about being from rural Iowa is how we invest in leadership. I grew up going to a small-town public school, participating in monthly 4-H meetings, and being invited to help with community groups like our local American Legion Post. In rural Iowa, we know that if you want to do big things in a small place, everybody must chip in. A high school coach of our sons told me one time his motto is "you have to give a little to get a lot." His point was that in a small town, if you want winning teams and programs, you need to share your students and athletes. The star football player can also be an award-winning musician. And you must invest deeply and broadly in leadership because everyone is needed.

As we celebrate [National Agriculture Day](#) tomorrow, leadership is on my mind. We are doing big things in Iowa agriculture, and we need lots of people to get it done. The Biden-Harris Administration is betting billions of dollars that Iowa farmers can help solve some of the biggest problems facing the world. What we grow in Iowa and how we grow it has never been more important.

In the next decade we need to help solve the climate crisis, generate clean energy, improve the quality of water coming off our farms, and increase biological diversity across our state. In the immediacy of planting this spring's crops, the Russian invasion of Ukraine is creating dual potential crises of food and energy scarcity demanding the attention and innovation from Iowa farmers and agricultural leaders. These challenges require more Iowans to lead and to do so across diverse issues, landscapes, groups, and production models.

To celebrate National Ag Day this week, [USDA is inviting everyone to thank a farmer for food, fiber, fuel, and our future](#). I want to thank and celebrate the five Iowa farmers who have answered the call from the Biden-Harris Administration to serve on the [Iowa Farm Service Agency state committee](#).

Committee Chair Wendy Johnson – Charles City  
Kayla A. Koether - Decorah  
Ryan Marquardt – Van Meter  
Mark Recker - Arlington  
Seth Watkins – Clarinda

I couldn't be more excited to have this group of Iowa farm leaders join the Iowa FSA team. They have an amazing collective experience in Iowa agriculture. In addition to farming, they've served on county boards, in national

leadership with commodity organizations, been elected to lead statewide agriculture organizations, run for state elected offices, been honored for leadership in farm conservation, and helped develop Iowa's local food systems. I'm thankful to be working with them to help advance new and transformational opportunities for Iowa farmers.

We also have some amazing agricultural leaders in our 97 county offices. I'm thankful that this week the doors at all 97 offices are open and our team members are ready to serve any farmer who walks through our doors. I'm thankful for the inspirational leadership over these past two years by our front-line county office staff. I've heard some truly remarkable stories about creative customer service. I'm amazed at their gymnast like flexibility as they pivoted to teleworking and worked with producers to enroll in new ad hoc programs.

Many of our county office staff are farmers themselves. They are also community leaders. We know that stepping into leadership and inviting others to join us is what we do in rural Iowa. As you celebrate National Ag Day in Iowa, remember to thank our farmers. Also thank our agricultural leaders. And celebrate that the world needs more of us.

Matt Russell  
State Executive Director  
Iowa Farm Service Agency

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## **Application Period for Dairy Margin Coverage Program Open Through March 25**

Enrollment is open through March 25, 2022 for the Dairy Margin Coverage (DMC) program and the new Supplemental Dairy Margin Coverage (SDMC) program. SDMC enrollment must occur before 2022 DMC enrollment.

DMC continues to offer protection to dairy producers when the difference between the all-milk price and the average feed price (the margin) falls below a certain dollar amount selected by the producer. SDMC expanded the program to allow dairy producers to better protect their operations by enrolling supplemental production.

[Learn More About DMC and SDMC](#)

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# Impacted by Recent Storms? USDA Offers Disaster Assistance

Severe weather events, like the early March tornadoes in Iowa, create significant challenges and often result in catastrophic loss for agricultural producers. Despite every attempt to mitigate risk, your operation may suffer losses. USDA offers several programs to help with recovery.

## Risk Management

For producers who have risk protection through [Federal Crop Insurance](#) or the [Noninsured Crop Disaster Assistance Program](#) (NAP), we want to remind you to report crop damage to your crop insurance agent or the local Farm Service Agency (FSA) office.

If you have crop insurance, contact your agency within 72 hours of discovering damage and be sure to follow up in writing within 15 days. If you have NAP coverage, file a Notice of Loss (also called Form CCC-576) within 15 days of loss becoming apparent, except for hand-harvested crops, which should be reported within 72 hours.

## Disaster Assistance

USDA also offers disaster assistance programs, which is especially important to livestock, fruit and vegetable, specialty and perennial crop producers who have fewer [risk management options](#).

First, the [Livestock Indemnity Program](#) (LIP) and [Emergency Assistance for Livestock, Honeybee and Farm-raised Fish Program](#) (ELAP) reimburses producers for a portion of the value of livestock, poultry and other animals that died as a result of a qualifying natural disaster event or for loss of grazing acres, feed and forage. And, the [Livestock Forage Disaster Program](#) (LFP) provides assistance to producers of grazed forage crop acres that have suffered crop loss due to a qualifying drought. Livestock producers suffering the impacts of drought can also request [Emergency Haying and Grazing](#) on Conservation Reserve Program (CRP) acres.

Next, the [Tree Assistance Program](#) (TAP) provides cost share assistance to rehabilitate and replant tree, vines or shrubs loss experienced by orchards and nurseries. This complements NAP or crop insurance coverage, which cover the crop but not the plants or trees in all cases.

For LIP and ELAP, you will need to file a Notice of Loss for livestock and grazing or feed losses within 30 days and honeybee losses within 15 days. For TAP, you will need to file a program application within 90 days.

## Documentation

It's critical to keep accurate records to document all losses following this devastating cold weather event. Livestock producers are advised to document beginning livestock numbers by taking time and date-stamped video or pictures prior to after the loss.

Other common documentation options include:

- Purchase records
- Production records
- Vaccination records
- Bank or other loan documents
- Third-party certification

## Other Programs

The [Emergency Conservation Program](#) and [Emergency Forest Restoration Program](#) can assist landowners and forest stewards with financial and technical assistance to restore damaged farmland or forests.

Additionally, FSA offers a variety of loans available including emergency loans that are triggered by disaster declarations and operating loans that can assist producers with credit needs. You can use these loans to replace

essential property, purchase inputs like livestock, equipment, feed and seed, or refinance farm-related debts, and other needs.

Meanwhile, USDA's Natural Resources Conservation Service (NRCS) provides financial resources through its [Environmental Quality Incentives Program](#) to help with immediate needs and long-term support to help recover from natural disasters and conserve water resources. Assistance may also be available for emergency animal mortality disposal from natural disasters and other causes.

### **Additional Resources**

Additional details – including payment calculations – can be found on our [NAP](#), [ELAP](#), [LIP](#), and [TAP](#) fact sheets. On farmers.gov, the [Disaster Assistance Discovery Tool](#), [Disaster-at-a-Glance fact sheet](#), and [Farm Loan Discovery Tool](#) can help you determine program or loan options.

While we never want to have to implement disaster programs, we are here to help. To file a Notice of Loss or to ask questions about available programs, contact your local USDA Service Center. All [USDA Service Centers](#) are open for business, including those that restrict in-person visits or require appointments because of the pandemic.



## **USDA Updates Eligibility for Spot Market Hog Pandemic Program**

The U.S. Department of Agriculture (USDA) has clarified the definition of a spot market sale and hog eligibility under the [Spot Market Hog Pandemic Program](#) (SMHPP), which assists producers who sold hogs through a spot market sale from April 16, 2020, through Sept. 1, 2020. Hog producers will also now be required to submit documentation to support information provided on their SMHPP application. USDA's Farm Service Agency (FSA) will accept applications through April 29, 2022, which is an extension of the April 15, 2022, deadline previously set for the program.

USDA is offering the SMHPP in response to a reduction in packer production due to the COVID-19 pandemic, which resulted in fewer negotiated hogs being procured and subsequent lower market prices. The program is part of USDA's broader [Pandemic Assistance for Producers](#) initiative and addresses gaps in previous assistance for hog producers.

### **SMHPP Program Updates**

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When the pandemic disrupted normal marketing channels, including access to packers, producers sold their hogs through cash sales to local processors or butchers, direct sales to individuals and third-party intermediaries, including sale barns or brokers. The use of third-party intermediaries was the only available marketing alternative for many producers and are now included in SMHPP. The only direct to packer sales that are eligible for SMHPP are those through a negotiated sale. Hogs sold through a contract that includes a premium above the spot-market price or other formula such as the wholesale cut-out price remain ineligible. Hogs must be suitable and intended for slaughter to be eligible. Immature swine (pigs) are ineligible.

FSA will now require documentation to support the accuracy of information provided on the FSA-940 Spot Market Hog Pandemic Program application, including the number of hogs reported on the application that were sold through a spot market sale and how the price was determined for the sale.

SMHPP payments will be calculated by multiplying the number of head of eligible hogs, not to exceed 10,000 head, by the payment rate of \$54 per head. To ensure SMHPP funding availability is disbursed equitably to all eligible producers, FSA will now issue payments after the application period ends. If calculated payments exceed the amount of available funding, payments will be factored.

### **Applying for Assistance**

Eligible hog producers can apply for SMHPP by April 29, 2022, by completing the FSA-940, Spot Market Hog Pandemic Program application, along with required supporting documentation. Producers can visit [farmers.gov/smhpp](https://farmers.gov/smhpp) for examples of supporting documentation, information on applicant eligibility and more information on how to apply.

Applications can be submitted to the FSA office at any USDA Service Center nationwide by mail, fax, hand delivery or via electronic means. To find their local FSA office, producers should [visit farmers.gov/service-locator](https://farmers.gov/service-locator). Hog producers can also call 877-508-8364 to speak directly with a USDA employee ready to offer assistance.

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## **Reminders for FSA Direct and Guaranteed Borrowers with Real Estate Security**

Farm loan borrowers who have pledged real estate as security for their Farm Service Agency (FSA) direct or guaranteed loans are responsible for maintaining loan collateral. Borrowers must obtain prior consent or approval from FSA or the guaranteed lender for any transaction that affects real estate security. These transactions include, but are not limited to:

- Leases of any kind
- Easements of any kind
- Subordinations
- Partial releases
- Sales

Failure to meet or follow the requirements in the loan agreement, promissory note, and other security instruments could lead to nonmonetary default which could jeopardize your current and future loans.

It is critical that borrowers keep an open line of communication with their FSA loan staff or guaranteed lender when it comes to changes in their operation. For more information on borrower responsibilities, read [Your FSA Farm Loan Compass](#).

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## **USDA to Invest \$1 Billion in Climate Smart Commodities, Expanding Markets, Strengthening Rural America**

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Agriculture Secretary Tom Vilsack announced on February 7 that the U.S. Department of Agriculture is delivering on its promise to expand markets by investing \$1 billion in partnerships to support America's climate-smart farmers, ranchers and forest landowners. The new [Partnerships for Climate-Smart Commodities](#) opportunity will finance pilot projects that create market opportunities for U.S. agricultural and forestry products that use climate-smart practices and include innovative, cost-effective ways to measure and verify greenhouse gas benefits. USDA is now accepting project applications for fiscal year 2022.

For the purposes of this funding opportunity, a climate-smart commodity is defined as an agricultural commodity that is produced using agricultural (farming, ranching or forestry) practices that reduce greenhouse gas emissions or sequester carbon.

Funding will be provided to partners through the USDA's Commodity Credit Corporation for pilot projects to provide incentives to producers and landowners to:

- implement climate-smart production practices, activities, and systems on working lands,
- measure/quantify, monitor and verify the carbon and greenhouse gas (GHG) benefits associated with those practices, and
- develop markets and promote the resulting climate-smart commodities.

Funding will be provided in two funding pools, and applicants must submit their applications via Grants.gov by 11:59 p.m. Eastern Time on:

- April 8, 2022, for the first funding pool (proposals from \$5 million to \$100 million), and
- May 27, 2022, for the second funding pool (proposals from \$250,000 to \$4,999,999).

A wide range of organizations may apply, but the primary applicant must be an entity, not an individual.

USDA is committed to equity in program delivery and is specifically seeking proposals from entities serving all types of producers, including small or historically underserved producers.

Visit [usda.gov](https://usda.gov) for additional information including Partnerships for Climate-Smart Commodities and resources to support your application.

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## FSA Offers Joint Financing Option on Direct Farm Ownership Loans

The USDA Farm Service Agency's (FSA) [Direct Farm Ownership loans](#) can help farmers and ranchers become owner-operators of family farms, improve and expand current operations, increase agricultural productivity, and assist with land tenure to save farmland for future generations.

There are three types of Direct Farm Ownership Loans: regular, down payment and joint financing. FSA also offers a [Direct Farm Ownership Microloan](#) option for smaller financial needs up to \$50,000.

Joint financing allows FSA to provide more farmers and ranchers with access to capital. FSA lends up to 50 percent of the total amount financed. A commercial lender, a State program or the seller of the property being purchased, provides the balance of loan funds, with or without an FSA guarantee. The maximum loan amount for a joint financing loan is \$600,000, and the repayment period for the loan is up to 40 years.

The operation must be an eligible farm enterprise. Farm Ownership loan funds cannot be used to finance nonfarm enterprises and all applicants must be able to meet general eligibility requirements. Loan applicants are also required to have participated in the business operations of a farm or ranch for at least three years out of the 10 years prior to the date the application is submitted. The applicant must show documentation that their participation in the business operation of the farm or ranch was not solely as a laborer.

For more information about farm loans, visit [fsa.usda.gov](https://fsa.usda.gov).

# Ask USDA available to answer questions about FSA programs

Ask USDA is now available as a tool for FSA customers to ask questions about FSA programs and services.

Ask USDA, available at [ask.usda.gov](https://ask.usda.gov) is similar to AskFSA, which was decommissioned Sept. 21, but it also provides information for all USDA programs. Ask USDA allows USDA customers to search for and read answers about FSA programs and services in the same location as they read about other USDA programs and services.

Customers are able to submit questions through email, chat, and phone if they need more information. This improved customer service approach provides a one-stop shopping experience that covers all of USDA's many programs.

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**Matt Russell, Executive Director**

### Iowa State Committee

Wendy Johnson, Chair

Kayla Koether

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