December USDA eNewsletter - December 17, 2021

Farm Service Agency | Natural Resources Conservation Service | Risk Management Agency

### In This Issue:

- NRCS Nevada State Technical Advisory Committee Meeting
- USDA Builds Pandemic Support for Certified Organic and Transitioning Operations
- <u>USDA Offers Online Tool for Drought-Stricken Ranchers to Estimate Compensation for Feed Transportation Costs</u>
- Higher Loan Limit Now Available for USDA Guaranteed Farm Loans
- Submit Loan Requests for Financing Early
- Source Water Protection By Targeting Agricultural Practices
- The Importance of Responding to NASS Surveys
- FSA Offers Joint Financing Option on Direct Farm Ownership Loans
- Streamlining How You Find Information on Farmers.gov

### NRCS Nevada State Technical Advisory Committee Meeting



**United States Department of Agriculture** 

Natural Resources Conservation Service

## Nevada State Technical Advisory Committee Meeting

Monday, Dec. 20 from 9:30 a.m. - Noon

The meeting is being held to discuss conservation programs and technical assistance administered by the USDA NRCS

The meeting will be held via Microsoft Teams at this link: https://bit.ly/3BOUHJH or call in at: (202) 650-0123 and enter ID#: 905864250#

For meeting agenda & handouts visit: nv.nrcs.usda.gov. For more information call: (775) 857-8500. To request assistive technology accommodations, contact Heather Emmons at: (775) 834-0875 or email: heather.emmons@usda.gov

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# **USDA Builds Pandemic Support for Certified Organic and Transitioning Operations**

The U.S. Department of Agriculture (USDA) will provide pandemic assistance to cover certification and education expenses to agricultural producers who are certified organic or transitioning to organic. USDA will make \$20 million available through the new <u>Organic and Transitional Education and Certification Program (OTECP)</u> as part of USDA's broader <u>Pandemic Assistance for Producers initiative</u>, which provides new, broader and more equitable opportunities for farmers, ranchers and producers.

During the COVID-19 pandemic, certified organic and transitional operations faced challenges due to loss of markets, and increased costs and labor shortages, in addition to costs related to obtaining or renewing their organic certification, which producers and handlers of conventionally grown commodities do not incur. Transitional operations also faced the financial challenge of implementing practices required to obtain organic certification without being able to obtain the premium prices normally received for certified organic commodities.

OTECP funding is provided through the Coronavirus Aid, Relief, and Economic Security Act (CARES Act). Certified operations and transitional operations may apply for OTECP for eligible expenses paid during the 2020, 2021 and 2022 fiscal years. For each year, OTECP covers 25% of a certified operation's eligible certification expenses, up to \$250 per certification category (crop, livestock, wild crop, handling and State Organic Program fee). This includes application fees, inspection fees, USDA organic certification costs, state organic program fees and more.

Crop and livestock operations transitioning to organic production may be eligible for 75% of a transitional operation's eligible expenses, up to \$750, for each year. This includes fees charged by a certifying agent or consultant for pre-certification inspections and development of an organic system plan.

For both certified operations and transitional operations, OTECP covers 75% of the registration fees, up to \$200, per year, for educational events that include content related to organic production and handling in order to assist operations in increasing their knowledge of production and marketing practices that can improve their operations, increase resilience and expand available marketing opportunities. Additionally, both certified and transitional operations may be eligible for 75% of the expense of soil testing required under the National Organic Program (NOP) to document micronutrient deficiency, not to exceed \$100 per year.

### **Applying for Assistance**

Signup for 2020 and 2021 OTECP will be Nov. 8, 2021, through Jan. 7, 2022. Producers apply through their local Farm Service Agency (FSA) office and can also obtain one-on-one support with applications by calling 877-508-8364. Visit <u>farmers.gov/otecp</u> to learn more.

### **Additional Organic Support**

OTECP builds upon USDA's Organic Certification Cost Share Program (OCCSP) which provides cost share assistance of 50%, up to a maximum of \$500 per scope, to producers and handlers of agricultural products who are obtaining or renewing their certification under the NOP. This year's application period for OCCSP ended Nov. 1, 2021.

Additionally, USDA's Risk Management Agency announced improvements to the Whole-Farm Revenue Program including increasing expansion limits for organic producers to the higher of \$500,000 or 35%. Previously, small and medium size organic operations were held to the same 35% limit to expansion as conventional practice producers. Also, producers can now report acreage as certified organic, or as acreage in transition to organic, when the producer has requested an organic certification by the acreage reporting date.

To learn more about USDA's assistance for organic producers, visit <u>usda.gov/organic</u>.

As USDA looks for long-term solutions to build back a better food system, the Department is committed to delivery of financial assistance to farmers, ranchers and agricultural producers and businesses who have been impacted by COVID-19 market disruptions. Since USDA rolled out the Pandemic Assistance for Producers initiative in March, the Department has provided support to America's farmers and ranchers including:

- \$18 billion in <u>Coronavirus Food Assistance Program 2</u> payments, including a fourfold increase in participation by historically underserved producers since the program reopened in April 2021.
- Over \$35 million in assistance for those who had to depopulate livestock and poultry due to insufficient processing access (<u>Pandemic Livestock Indemnity Program</u>).

- Over \$7 million to date for the logging and log hauling industry (<u>Pandemic Assistance for Timber Harvesters and Haulers</u>). Final payments are being calculated to be disbursed soon.
- \$1 billion to <u>purchase healthy food for food insecure Americans and build food bank capacity</u>.
- \$350 million in additional dairy assistance related to market volatility.
- \$500 million deployed through existing USDA programs.

For more details, please visit <a href="https://www.farmers.gov/pandemic-assistance">www.farmers.gov/pandemic-assistance</a>.

# **USDA Offers Online Tool for Drought-Stricken Ranchers to Estimate Compensation for Feed Transportation Costs**

An online tool is now available to help ranchers document and estimate payments to cover feed transportation costs caused by drought, which are now covered by the <a href="Emergency Assistance for Livestock">Emergency Assistance for Livestock</a>, <a href="Honeybees and Earm-raised Fish Program (ELAP)</a>. The U.S. Department of Agriculture (USDA) updated the program this year to include feed transportation costs as well as lowered the threshold for when assistance for water hauling expenses is available. USDA's Farm Service Agency (FSA) will begin taking applications this fall.

The new <u>ELAP Feed Transportation Producer Tool</u> is a Microsoft Excel workbook that enables ranchers to input information specific to their operation to determine an estimated payment. Final payments may vary depending on eligibility.

To use the tool, ranchers will need:

- · Number of truckloads for this year.
- · Mileage per truckload this year.
- Share of feed cost this year (if splitting loads).
- · Number of truckloads you normally haul.
- Normal mileage per truckload.
- · Share of normal feed cost

The tool requires Microsoft Excel, and a tutorial video is available.

### **Updates to ELAP**

ELAP provides financial assistance to eligible producers of livestock, honeybees and farm-raised fish for losses due to disease, certain adverse weather events or loss conditions as determined by the Secretary of Agriculture. ELAP now covers feed transportation costs where grazing and hay resources have been depleted. This includes places where:

Drought intensity is D2 for eight consecutive weeks as indicated by the U.S. Drought Monitor; or

Drought intensity is D3 or greater.

The tool calculates the estimated payment for feed transportation assistance, but it is not an application. Once FSA begins accepting applications later this fall for feed transportation assistance, ranchers should contact their FSA county office to apply. To simplify the application process, ranchers can print or

email payment estimates generated by this tool for submission to FSA. The deadline to apply for ELAP, including feed transportation costs, for 2021 is Jan. 31, 2022.

ELAP already covers above normal costs for hauling water to livestock in areas where drought intensity is D3 or greater on the drought monitor. FSA is also updating ELAP to also cover water hauling in areas experiencing D2 for eight consecutive weeks, lowering the threshold for this assistance to be available. Program benefits are retroactive for 2021.

### **Payment Calculations**

USDA will reimburse eligible ranchers 60% of feed transportation costs above what would have been incurred in a normal year. Producers qualifying as underserved (socially disadvantaged, limited resource, beginning or military veteran) will be reimbursed for 90% of the feed transportation cost above what would have been incurred in a normal year.

USDA uses a national cost formula to determine reimbursement costs that will not include the first 25 miles and distances exceeding 1,000 transportation miles. The calculation will also exclude the normal cost to transport hay or feed if the producer normally purchases some feed. For 2021, the initial cost formula of \$6.60 per mile will be used (before the percentage is applied).

### Eligibility

To be eligible for ELAP assistance, livestock must be intended for grazing and producers must have incurred feed transportation costs on or after Jan. 1, 2021. Although producers will self-certify losses and expenses to FSA, producers are encouraged to maintain good records and retain receipts and related documentation in the event these documents are requested for review by the local FSA County Committee.

### **More Drought Recovery Information**

USDA has taken additional steps to assist drought-impacted producers, including:

- Extending deadlines for crop insurance premium and administrative fees, and deferring interest accrual.
- Streamlining and accelerating losses and issuance of indemnity payments for crop insurance.
- <u>Investing \$41.8 million through a four-state pilot of the Environmental Quality Incentives Program</u>

  Conservation Incentive Contracts focused on drought practices.
- <u>Investing \$15 million through a block grant to the Klamath Drought Response Agency to provide payments to producers to reduce irrigation demand.</u>

USDA offers a comprehensive portfolio of disaster assistance programs. On farmers.gov, the <u>Disaster Assistance Discovery Tool</u>, <u>Disaster Assistance-at-a-Glance fact sheet</u>, and <u>Farm Loan Discovery Tool</u> can help producers and landowners determine all program or loan options available for disaster recovery assistance. For details, producers should contact their <u>local USDA Service Center</u>.

## Higher Loan Limit Now Available for USDA Guaranteed Farm Loans

The U.S. Department of Agriculture (USDA) announced a higher loan limit will be available for borrowers seeking a guaranteed farm loan starting Oct. 1, 2021, from \$1.776 million to \$1.825 million.

FSA farm loans offer access to funding for a wide range of producer needs, from securing land to financing the purchase of equipment. Guaranteed loans are financed and serviced by commercial lenders. FSA provides up to a 95% guarantee against possible financial loss of principal and interest. Guaranteed loans can be used for both farm ownership and operating purposes.

In fiscal year 2021, FSA saw continued strong demand for guaranteed loans. FSA obligated more than \$3.4 billion in guaranteed farm ownership and operating loans. This includes nearly \$1.2 billion for beginning farmers. The number of guaranteed borrowers has grown by 10% to more than 38,750 farmers and ranchers over the last decade. FSA expects the increasing demand for farm loans to continue into fiscal year 2022.

#### **Disaster Set-Aside Extension**

USDA has additional support available to producers given the recent outbreaks of the COVID-19 Delta variant and has extended the availability of COVID-19 Disaster Set-Aside (DSA) for installments due through Jan. 31, 2022. In addition, FSA will permit a second DSA for COVID-19 and a second DSA for natural disasters for those who had an initial COVID-19 DSA. Requests for a COVID-19 DSA or a second DSA must be received no later than May 1, 2022.

Last year, FSA broadened the use of the DSA. Normally used in the wake of natural disasters, the DSA can now allow farmers with USDA farm loans who are affected by COVID-19 and determined to be eligible, to have their next payment set aside. The set-aside payment's due date is moved to the final maturity date of the loan or extended up to twelve months in the case of an annual operating loan. Any principal set-aside will continue to accrue interest until it is repaid. This will improve the borrower's cashflow in the current production cycle.

#### **More Information**

Producers can explore available options on all FSA loan options at <u>fsa.usda.gov</u> or by contacting their <u>local USDA Service Center</u>. Service Center staff continue to work with agricultural producers via phone, email, and other digital tools. Because of the pandemic, some <u>USDA Service Centers</u> are open to limited visitors. Contact your Service Center to set up an in-person or phone appointment. Additionally, more information related to USDA's response and relief for producers can be found at <u>farmers.gov/coronavirus</u>.

## **Submit Loan Requests for Financing Early**

The Farm Loan team in Nevada is already working on operating loans for spring 2022 and asks potential borrowers to submit their requests early so they can be timely processed. The farm loan team can help determine which loan programs are best for applicants.

FSA offers a wide range of low-interest loans that can meet the financial needs of any farm operation for just about any purpose. The traditional **farm operating and farm ownership loans** can help large and small farm operations take advantage of early purchasing discounts for spring inputs as well expenses throughout the year.

**Microloans** are a simplified loan program that will provide up to \$50,000 for both Farm Ownership and Operating Microloans to eligible applicants. These loans, targeted for smaller and non-traditional operations, can be used for operating expenses, starting a new operation, purchasing equipment, and other needs associated with a farming operation. Loans to beginning farmers and members of underserved groups are a priority.

Other types of loans available include:

**Marketing Assistance Loans** allow producers to use eligible commodities as loan collateral and obtain a 9-month loan while the crop is in storage. These loans provide cash flow to the producer and allow them to market the crop when prices may be more advantageous.

**Farm Storage Facility Loans** can be used to build permanent structures used to store eligible commodities, for storage and handling trucks, or portable or permanent handling equipment. A variety of structures are eligible under this loan, including bunker silos, grain bins, hay storage structures, and refrigerated structures for vegetables and fruit. A producer may borrow up to \$500,000 per loan.

## Source Water Protection By Targeting Agricultural Practices



The 2018 Farm Bill includes language that requires changes to some NRCS programs related to Source Water Protection (SWP). It mandates addressing excessive nutrients and other impairments of drinking water sources (groundwater or surface water). Agricultural practices that contribute to the protection of source water are highlighted and tracked across the nation. States work with partners at a more localized level to engage with stakeholders and implement practices that support the source water mission, addressing water quality and quantity.

For fiscal years 2019-2023, NRCS will dedicate 10% of funds

to this eff ort on a nationwide basis.

Source Water Protection Fact Sheet - FY 2022

### A Collaborative Effort

Nationally, states collaborate with:

- EPA Office of Groundwater and Drinking Water Source Water Protection
- Association of State Drinking Water Administrators state entities that are responsible for the Safe Drinking Water Act regulations
- American Water Works Association the national association of public water supply utilities

In Nevada, NRCS also collaborates with:

- Nevada Division of Environmental Protection Water Quality and SafeDrinking Water Bureaus
- Nevada Source Water Protection Task Force
- Conservation Districts
- Local Source Water Protection Stakeholders

### Winnemucca, Minden and Yerington Watersheds Targeted for Fiscal Year 2022

Working with NRCS's State Technical Advisory Committee and community water systems, watershed areas serviced by the Winnemucca, Minden and Yerington Service Centers were identified as the focus areas for targeted source water protection practices.

What Agricultural Water Quality Concerns Can Be Addressed?

- Phosphorus & Excess Nutrients
- · Grazing & Loss of Riparian Vegetation
- Dairies
- Diversions & Irrigation
- Sedimentation & Soil Erosion
- Noxious Weeds & Pesticides

### Interested in Participating?

Funding for source water protection projects is obtained through the Environmental Quality Incentives Program (EQIP). Increased payment rates of up to 90% of practice costs can be received.

For more information about how to apply and program eligibility, interested Winnemucca, Minden and Yerington area producers should contact their local field office. Producers outside those areas should contact the NRCS field office in the county in which they own land or where they have an agricultural operation.

### The Importance of Responding to NASS Surveys

USDA's National Agricultural Statistics Service (NASS) conducts hundreds of surveys every year and prepares reports covering virtually every aspect of U.S. agriculture.

If you receive a survey questionnaire, please respond quickly and online if possible.

The results of the surveys help determine the structure of USDA farm programs, such as soil rental rates for the Conservation Reserve Program and prices and yields used for the Agriculture Risk Coverage and Price Loss Coverage programs. This county-level data is critical for USDA farm payment determinations. Survey responses also help associations, businesses and policymakers advocate for their industry and help educate others on the importance of agriculture.

NASS safeguards the privacy of all respondents and publishes only aggregate data, ensuring that no individual operation or producer can be identified.

NASS data is available online at <a href="mass.usda.gov/Publications">nass.usda.gov/Publications</a> and through the searchable <a href="Quick Stats">Quick Stats</a> <a href="mass.usda.gov/Publications">database</a>. Watch a video on how NASS data is used at <a href="mass.usda.gov/Publications">youtube</a>.com/watch?v=m-4zjnh26io&feature=youtu.be.

## FSA Offers Joint Financing Option on Direct Farm Ownership Loans

The USDA Farm Service Agency's (FSA) <u>Direct Farm Ownership loans</u> can help farmers and ranchers become owner-operators of family farms, improve and expand current operations, increase agricultural productivity, and assist with land tenure to save farmland for future generations.

There are three types of Direct Farm Ownership Loans: regular, down payment and joint financing. FSA also offers a <u>Direct Farm Ownership Microloan</u> option for smaller financial needs up to \$50,000.

Joint financing allows FSA to provide more farmers and ranchers with access to capital. FSA lends up to 50 percent of the total amount financed. A commercial lender, a State program or the seller of the property being

purchased, provides the balance of loan funds, with or without an FSA guarantee. The maximum loan amount for a joint financing loan is \$600,000, and the repayment period for the loan is up to 40 years.

The operation must be an eligible farm enterprise. Farm Ownership loan funds cannot be used to finance nonfarm enterprises and all applicants must be able to meet general eligibility requirements. Loan applicants are also required to have participated in the business operations of a farm or ranch for at least three years out of the 10 years prior to the date the application is submitted. The applicant must show documentation that their participation in the business operation of the farm or ranch was not solely as a laborer.

### Streamlining How You Find Information on Farmers.gov

If you've been to farmers.gov before, things may look a little different from the last time you were here. We've made some changes, to improve how you find information so that you can find what you need even more easily and efficiently.

The big, green navigation bar near the top of every page – it's different now. It opens up, to show descriptions and subtopics, making it quicker and easier to figure out what's where and reduce guessing. Why? Two reasons: First, farmers.gov has grown a lot over the years and the old navigation wasn't designed for the load. Second, because you asked for it. We analyzed your comments through the "Feedback" button on the site and tested our new designs and information organization with real farmers and ranchers through surveys and live testing sessions.

Along with the new website navigation, we restructured how our pages and topics are grouped and organized to help you easily access the information you need. We also relabeled some of our existing pages using more direct language. This means that pages or information you've used before may have different labels or be in new places.

### Important changes:

- The old Fund page is now called Loans. The Loans page has information and resources about USDA loans, including the Farm Loan Programs.
- The Recover page is now Protection and Recovery. This page has information to help you prepare and recover from natural disasters, and to mitigate risk for your operation.
- The Conserve page is now Conservation. This page hasn't changed much and still has information on how to implement conservation practices, improve and preserve natural resources, and address conservation concerns.
- The Manage page is now Working With Us. This page connects you with resources that tell you how USDA can help you start, expand, enhance, or improve your agricultural operation.
- The Connect page has been replaced with Your Business, a guide to USDA resources that cater to your specific operation. Information that was on the Connect page has been moved to the Contact Us page and the Get Involved page.

We are always updating farmers.gov based on your feedback and to stay up-to-date with important USDA announcements. We've recently created some new webpages, and updated some existing ones, to better equip you with the vital information you need. There are even more new pages coming soon, so stay tuned!

For farmers.gov, we don't guess what farmers and ranchers want from a website. We start by asking, then test our designs with volunteers who are also farmers and ranchers.

There's a feedback button on every page of farmers.gov. Based on your feedback, we looked for ways to make our site easier to use and to build the information that you're looking for. Live user testing sessions provide data, such as this heatmap, showing where testers tended to click during an exercise.

You helped us create the new navigation design, the new information organization, and told us how to speak using your words, and not legalese.

Check out farmers.gov today!



### Nevada FSA/NRCS State Office

1365 Corporate Blvd. Reno, Nevada 89502

Phone: 775-857-8500

### **FSA Acting State Executive Director**

Dan Rybicki 775.834.0882

### Elko

Claire Kehoe, CED - FSA 775.738.6445 x 106

#### **NRCS State Conservationist**

Ray Dotson 775.857.8500

### Ely

Blane Merkley, CED - FSA 702.407.7400 x 6014

Jaime Jasmine, DC - NRCS 775.738.8431 x 120

Cory Lytle, DC - NRCS 775.289.4065 x 105

Fallon

Annie Hoffmann, CED - FSA 775.423.5124 x 103

Albert Mulder, DC - NRCS 775.423.5124 x 114

Las Vegas

Blane Merkley, CED - FSA 702.407.7400 x 6014

Jasmine Wilson, DC - NRCS 702.407.1400 x 6003

Lovelock

Ali Phillips, CED 775.273.2922 x 100

Christie Scilacci, DC - NRCS 775.273.2134 x 101

Minden

Jessica Gwerder, DC - NRCS 775.782.3661 x 3827

Winnemucca

Katie Nuffer, CED 775.623.5025 x 104

Bradley Yothers, DC - NRCS 775.623.5025 x 101

Yerington

Betty Hodik, CED 775.463.2265 x 3108

Angela Mushrush, DC - NRCS 775.463.2265 x 3115