

July 2020



Farm Service Agency **Electronic News Service**

# NEWSLETTER

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## New Hampshire FSA Newsletter

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### New Hampshire Farm Service Agency

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[www.fsa.usda.gov/nh](http://www.fsa.usda.gov/nh)

### USDA Announces Flexibilities for Producers Filing 'Notice of Loss' for Failed, Prevented Planted Acres

The U.S. Department of Agriculture (USDA) is providing additional flexibilities for producers to file on acres with failed crops or crops that were prevented from planting because of extreme weather events. USDA's Farm Service Agency (FSA) is adding these flexibilities for *Notice of Loss* on both insured and uninsured crops to enable Service Centers to best assist producers.

#### Filing for Prevented Planted Acres

For insured crops, producers who timely filed a prevented planted claim with the reinsurance company but filed a *Notice of Loss* (CCC-576) form after the deadline will be considered timely filed for FSA purposes. FSA can use data from the Risk Management Agency (RMA) for accepting the report of prevented planting with

**State Executive Director:**  
Jeffrey Holmes

**State Committee:**  
Kathy Sherman, Chair  
Madison Hardy  
Gary LeClair  
Scott Madison  
Kirk Scamman

To find contact information for  
your local office go to  
[www.fsa.usda.gov/nh](http://www.fsa.usda.gov/nh)

FSA. If the information is not available through RMA, the producer may also provide proper evidence to FSA that the prevented planted claim was timely filed with the reinsurance company.

For uninsured crops, producers may start a *Notice of Loss* (CCC-576) by calling their FSA county office, or they may print and complete the *Notice of Loss* (CCC-576) form from home and send to their county office. For prevented planted acreage, *Notice of Loss* forms mailed to the FSA office must be postmarked by the final acreage reporting date in the county to be considered timely filed. For all prevented planted cases, the *Report of Acreage* (FSA-578) form and the completed and signed *Notice of Loss* (CCC-576) **must** be filed by the applicable acreage reporting date.

### **Filing for Failed Acres**

For failed acreage of uninsured crops, the *Notice of Loss* (CCC-576) must be completed, signed and verified before the disposition of the crop.

### **When to File a 'Notice of Loss'**

A *Notice of Loss* cannot be filed for a crop before the final planting date, but it can be filed before completing the crop acreage report.

### **More Information**

Producers who miss FSA's [July 15 acreage reporting deadline](#) will not face a late filing fee if filed within a month of the deadline.

For questions, please contact your FSA county office. To locate your FSA county office at your Service Center, visit [farmers.gov/service-center-locator](http://farmers.gov/service-center-locator).

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## **USDA Issues First Coronavirus Food Assistance Program Payments**

U.S. Secretary of Agriculture Sonny Perdue today announced the USDA Farm Service Agency (FSA) has already approved more than \$545 million in payments to producers who have applied for the Coronavirus Food Assistance Program. FSA began taking applications May 26, and the agency has received over 86,000 applications for this important relief program.

In the first six days of the application period, FSA has already made payments to more than 35,000 producers. Out of the gate, the top five states for CFAP payments are Illinois, Kansas, Wisconsin, Nebraska, and South Dakota. USDA has released data on application progress and program payments and will release further

updates each Monday at 2:00pm ET. The report can be viewed at [farmers.gov/cfap](https://farmers.gov/cfap).

FSA will accept applications through August 28, 2020. Through CFAP, USDA is making available \$16 billion in financial assistance to producers of agricultural commodities who have suffered a five-percent-or-greater price decline due to COVID-19 and face additional significant marketing costs as a result of lower demand, surplus production, and disruptions to shipping patterns and the orderly marketing of commodities.

In order to do this, producers will receive 80 percent of their maximum total payment upon approval of the application. The remaining portion of the payment, not to exceed the payment limit, will be paid at a later date nationwide, as funds remain available.

### **Getting Help from FSA**

New customers seeking one-on-one support with the CFAP application process can call 877-508-8364 to speak directly with a USDA employee ready to offer general assistance. This is a recommended first step before a producer engages the team at the FSA county office at their local USDA Service Center.

Producers can download the CFAP application and other eligibility forms from [farmers.gov/cfap](https://farmers.gov/cfap). Also, on that webpage, producers can find a payment calculator to help producers identify sales and inventory records needed to apply and calculate potential payments. Producers self-certify their records when applying for CFAP and that documentation is not submitted with the application. However, producers may be asked for their documentation to support the certification of eligible commodities, so producers should retain the information used to complete their application.

Those who use the online calculator tool will be able to print a pre-filled CFAP application, sign it, and submit it to your local FSA office either electronically or via hand delivery through an office drop box. Please contact your local office to determine the preferred delivery method for your local office. Team members at FSA county offices will be able to answer detailed questions and help producers apply quickly and efficiently through phone and online tools. Find contact information for your local office at [farmers.gov/cfap](https://farmers.gov/cfap).

### **Policy Clarifications**

FSA has been working with stakeholder groups to provide further clarification to producers on the CFAP program. For example, the agency has published a matrix of common marketing contracts that impact eligibility for non-specialty crops and has provided a table that crosswalks common livestock terms to CFAP cattle categories.

Updated information can be found in the frequently asked questions section of the CFAP website.

### **More Information**

To find the latest information on CFAP, visit [farmers.gov/CFAP](https://farmers.gov/CFAP) or call 877-508-8364.

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## **FSA Reminds Producers of Ongoing Disaster Assistance Program Signup**

The U.S. Department of Agriculture (USDA) has started making payments through the Wildfire and Hurricane Indemnity Program – Plus (WHIP+) to agricultural producers who suffered eligible losses because of drought or excess moisture in 2018 and 2019. Signup for these causes of loss opened March 23, and producers who suffered losses from drought (in counties designated D3 or above), excess moisture, hurricanes, floods, tornadoes, typhoons, volcanic activity, snowstorms or wildfires can still apply for assistance through WHIP+.

To be eligible for WHIP+, producers must have suffered losses of certain crops, trees, bushes or vines in counties with a Presidential Emergency Disaster Declaration or a Secretarial Disaster Designation (primary counties only) for qualifying natural disaster events that occurred in calendar years 2018 or 2019. Also, losses located in a county not designated by the Secretary as a primary county may be eligible if a producer provides documentation showing that the loss was due to a qualifying natural disaster event.

For losses due to drought, a producer is eligible if any area of the county in which the loss occurred was rated D3, or extreme drought, or higher on the U.S. Drought Monitor during calendar years 2018 or 2019. Producers who suffered losses should contact their FSA county office.

In addition to the recently added eligible losses of drought and excess moisture, FSA will implement a WHIP+ provision for crop quality loss that resulted in price deductions or penalties when marketing crops damaged by eligible disaster events. To ensure an effective program for all impacted farmers, the Agency is currently gathering information on the extent of quality loss from producers and stakeholder organizations.

USDA Service Centers, including FSA county offices, are open for business by phone only, and field work will continue with appropriate social distancing. While program delivery staff will continue to come into the office, they will be working with producers by phone and using online tools whenever possible. All Service Center visitors wishing to conduct business with the FSA, Natural Resources Conservation Service or any other Service Center agency are required to call their Service Center to schedule a phone appointment. More information on Service Centers can be found at [farmers.gov/coronavirus](https://farmers.gov/coronavirus), and more information on WHIP+ can be found at [farmers.gov/whip-plus](https://farmers.gov/whip-plus).

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## **Farm Storage Facility Loans**

FSA's Farm Storage Facility Loan (FSFL) program provides low-interest financing to producers to build or upgrade storage facilities and to purchase portable (new or used) structures, equipment and storage and handling trucks.

The low-interest funds can be used to build or upgrade permanent facilities to store commodities. Eligible commodities include corn, grain sorghum, rice, soybeans, oats, peanuts, wheat, barley, minor oilseeds harvested as whole grain, pulse crops (lentils, chickpeas and dry peas), hay, honey, renewable biomass, fruits, nuts and vegetables for cold storage facilities, floriculture, hops, maple sap, rye, milk, cheese, butter, yogurt, meat and poultry (unprocessed), eggs, and aquaculture (excluding systems that maintain live animals through uptake and discharge of water). Qualified facilities include grain bins, hay barns and cold storage facilities for eligible commodities.

Loans up to \$50,000 can be secured by a promissory note/security agreement and loans between \$50,000 and \$100,000 may require additional security. Loans exceeding \$100,000 require additional security.

Producers do not need to demonstrate the lack of commercial credit availability to apply. The loans are designed to assist a diverse range of farming operations, including small and mid-sized businesses, new farmers, operations supplying local food and farmers markets, non-traditional farm products, and underserved producers.

To learn more about the FSA Farm Storage Facility Loan, visit [fsa.usda.gov/pricesupport](https://fsa.usda.gov/pricesupport) or contact your local FSA county office. To find your local FSA office, visit [offices.usda.gov](https://offices.usda.gov).

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## Report Changes in the Intended use of a Crop: Grain to Hay – Haying to Grazing – Silage to Hay

Conditions may have changed since you planted and certified the intended use of your crop. Plans may have changed due to lack of precipitation, heat and high winds, lack of irrigation water or because of storm damages such as hail.

If your plans have changed and you're going to graze instead of hay your crop or cut for hay or silage instead of harvesting for grain, then you must report the change of intended use to your County FSA Office. Failure to timely report your decision to change the use of crops can result in the loss of Noninsured Crop Disaster Assistance Program (NAP) benefits. Producers can report the change in intended use of a crop up until the final acreage reporting deadline.

When grass fails to meet your pasture needs, you may consider grazing hay fields rather than harvesting third or fourth cuttings. Changing the use to grazing may require producers to meet with the FSA appraiser and establish representative samples for a fall appraisal.

Crops with NAP coverage that will not be harvested must be inspected by an FSA Loss Adjuster in order to maintain NAP eligibility. Destruction of the crop or allowing deterioration of the crop without an inspection can result in the loss of program eligibility.

Failure to timely report these changes can result in the loss of NAP benefits. All producers considering a change of intended use, destruction of the crop prior to the end of the crop year, or those who may be unsure of their certification should contact their County FSA office for more information.

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## Using FSA Direct Farm Ownership Loans for Construction

The USDA Farm Service Agency's (FSA) [Direct Farm Ownership loans](#) are a resource to help farmers and ranchers become owner-operators of family farms, improve and expand current operations, increase agricultural productivity, and assist with land tenure to save farmland for future generations.

Depending on the applicant's needs, there are three types of Direct Farm Ownership Loans: regular, down payment and joint financing. FSA also offers a [Direct Farm Ownership Microloan](#) option for smaller financial needs up to \$50,000.

Amongst other purposes, Direct Farm Ownership Loans can be used to construct, purchase or improve farm dwellings, service buildings or other facilities and improvements essential to an operation.

To do this, applicants must provide FSA with an estimate of the total cost of all planned development that completely describe the work, prior to loan approval and must show proof of sufficient funds to pay for the total cost of all planned development at or before loan closing. In some instances, applicants may be asked to provide certified plans, specifications or contract documents. The applicant cannot incur any debts for materials or labor or make any expenditures for development purposes prior to loan closing with the expectation of being reimbursed from FSA funds.

Construction and development work may be performed either by the contract method or the borrower method. Under the contract method, construction and development contractors perform work according to a written contract with the applicant or borrower. An applicant for a direct loan to finance a construction project must obtain a surety bond that guarantees both payment and performance in the amount of the construction contract from a construction contractor.

A surety bond is required when a contract exceeds \$100,000, an authorized agency official determines that a surety bond appears advisable to protect the borrower against default of the contractor or a contract provides for partial payments in excess of the amount of 60 percent of the value of the work in place.

Under the borrower method, the applicant or borrower will perform the construction and development work. The borrower method may only be used when the authorized agency official determines, based on information from the applicant, that the applicant possesses or arranges to obtain the necessary skill and managerial ability to complete the work satisfactorily and that such work will not interfere with the applicant's farming operation or work schedule.

Potential applicants should visit with FSA early in the initial project planning process to ensure environmental compliance.

For more eligibility requirements and information about FSA Loan programs, contact your local FSA office or visit [fsa.usda.gov](http://fsa.usda.gov). To find your local FSA office, visit [offices.usda.gov](http://offices.usda.gov).

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## Communication is Key in Lending

Farm Service Agency (FSA) is committed to providing our farm loan borrowers the tools necessary to be a success. A part of ensuring this success is providing guidance and counsel from the loan application process through the borrower's graduation to commercial lending institutions. While it is FSA's commitment to advise borrowers as they identify goals and evaluate progress, it is crucial for borrowers to communicate with their farm loan staff when changes occur. It is the borrower's responsibility to alert FSA to any of the following:

- Any proposed or significant changes in the farming operation;
- Any significant changes to family income or expenses;
- The development of problem situations;
- Any losses or proposed significant changes in security

In addition, if a farm loan borrower cannot make payments to suppliers, other creditors, or FSA on time, contact your farm loan staff immediately to discuss loan servicing options. For more information on FSA farm loan programs, visit [fsa.usda.gov](https://fsa.usda.gov).

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Persons with disabilities who require accommodations to attend meetings should contact New Hampshire State Office at 603-224-7941 or your local County Office.

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USDA is an equal opportunity provider, employer and lender. To file a complaint of discrimination, write: USDA, Office of the Assistant Secretary for Civil Rights, Office of Adjudication, 1400 Independence Ave., SW, Washington, DC 20250-9410 or call (866) 632-9992 (Toll-free Customer Service), (800) 877-8339 (Local or Federal relay), (866) 377-8642 (Relay voice users).