

August 2020



Farm Service Agency **Electronic News Service**

NEWSLETTER

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Virginia FSA State Newsletter

**Farm Service Agency
Virginia State Office**

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State Executive Director Message

From a Tropical Storm to an Earthquake...

2020 continues to dish out many challenges, and so far, August has been no exception. We started August with Tropical Storm Isaias, which caused damage in Eastern Virginia. During the same week, a 5.1 magnitude earthquake rocked the Virginia-North Carolina border in Southwest Virginia. On top of those two events, we are still facing COVID-19 and the many disruptions the

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Hours

Monday - Friday
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To find contact information for
your local office go to
www.fsa.usda.gov/xx

pandemic is causing for farmers across our nation and here in Virginia.

We realize this year has been tough, and we want you to know that Farm Service Agency is doing our best to help. Also, we want to remind you there are many program and loan opportunities that may help you get through this challenging year.

The **Coronavirus Food Assistance Program (CFAP)** remains one of the best opportunities to help provide financial assistance from the losses you may have experienced because of COVID-19. As of August 10th, over 9000 farmers have applied to CFAP, and over \$69.3 million has been paid to farmers across the Commonwealth. If you have not applied, we strongly encourage you to call [your local Farm Service Agency Office](#) and submit your application. Check out the CFAP program at farmers.gov/CFAP. **The deadline to apply is September 11, 2020.**

We continue to receive reports of crop losses from Tropical Storm Isaias. If you suffered crop or land/soil losses because of Tropical Storm Isaias, you need to call [your local Farm Service Agency Office](#) as soon as possible. Keep Farm Service Agency in mind as we continue through the 2020 tropical storm season. We may be able to help you with your losses.

Farm Service Agency is also offering many low interest loans currently to help you through 2020, and to provide a good financial foundation for the years to come. The Farm Loan Program provides operating and ownership loans to eligible farmers who have been turned down by commercial lenders. Find out more with the [Farm Loan Discovery Tool](#). Our Farm Storage Facility Loans have become very popular since the interest rates have fallen below 1%.

Farm Service Agency stands committed to helping you through our programs and loans. Please take a few moments to read through this newsletter to see what may be beneficial to you. Also, Farm Service Agency is committed to safety – to your safety and to the safety of our employees. All Farm Service Agency employees are committed to wearing masks when providing any face-to-face interaction. We also ask that you to wear a mask when you come to your local Service Center to conduct business to ensure a safer interaction for everyone. We appreciate your consideration and patience as we get through these difficult challenges together.

Additional Commodities Eligible for Coronavirus Food Assistance Program

U.S. Secretary of Agriculture Sonny Perdue announced an initial list of additional commodities that have been added to the Coronavirus Food Assistance Program (CFAP), and that the U.S. Department of Agriculture (USDA) made other adjustments to the program based on comments received from agricultural producers and organizations and review of market data. Producers will be

able to submit applications that include these commodities on Monday, July 13, 2020. USDA's Farm Service Agency (FSA) is accepting through Aug. 28, 2020, applications for CFAP, which helps offset price declines and additional marketing costs because of the coronavirus pandemic. USDA expects additional eligible commodities to be announced in the coming weeks.

USDA collected comments and supporting data for consideration of additional commodities through June 22, 2020.

Changes to CFAP include:

- Adding the following commodities: alfalfa sprouts, anise, arugula, basil, bean sprouts, beets, blackberries, Brussels sprouts, celeriac (celery root), chives, cilantro, coconuts, collard greens, dandelion greens, greens (others not listed separately), guava, kale greens, lettuce – including Boston, green leaf, Lolla Rossa, oak leaf green, oak leaf red and red leaf – marjoram, mint, mustard, okra, oregano, parsnips, passion fruit, peas (green), pineapple, pistachios, radicchio, rosemary, sage, savory, sorrel, fresh sugarcane, Swiss chard, thyme and turnip top greens.
-
- Expanding for seven currently eligible commodities – apples, blueberries, garlic, potatoes, raspberries, tangerines and taro – CARES Act funding for sales losses because USDA found these commodities had a 5 percent or greater price decline between mid-January and mid-April as a result of the COVID-19 pandemic. Originally, these commodities were only eligible for marketing adjustments.
- Determining that peaches and rhubarb no longer qualify for payment under the CARES Act sales loss category.
- Correcting payment rates for apples, artichokes, asparagus, blueberries, cantaloupes, cucumbers, garlic, kiwifruit, mushrooms, papaya, peaches, potatoes, raspberries, rhubarb, tangerines and taro.

Additional details can be found in the Federal Register in the [Notice of Funding Availability \(NOFA\)](#) and [Final Rule Correction](#) and at www.farmers.gov/cfap.

Producers have several options for applying to the CFAP program:

1. Using an online portal, accessible at farmers.gov/cfap, allows producers with secure USDA login credentials—known as eAuthentication—to certify eligible commodities online, digitally sign applications and submit directly to the local USDA Service Center. New commodities will be available in the system on July 13, 2020.
2. Completing the application form using our CFAP Application Generator and Payment Calculator found at farmers.gov/cfap. This Excel workbook allows customers to input information specific to their operation to determine estimated payments and populate the application form, which can be printed, then signed and submitted to their local USDA Service Center. An updated version with the new commodities will be available on the website on July 13, 2020.
3. Downloading the AD-3114 application form from farmers.gov/cfap and manually completing the form to submit to the local USDA Service Center by mail, electronically or by hand delivery to an office drop box. In some limited cases, the office may be open for in-person business by appointment. Visit farmers.gov/coronavirus/service-center-status to check the status of your local office.

USDA Service Centers can also work with producers to complete and securely transmit digitally signed applications through two commercially available tools: Box and OneSpan. Producers who are interested in digitally signing their applications should notify their local service centers when

calling to discuss the CFAP application process. You can learn more about these solutions at farmers.gov/mydocs.

Getting Help from FSA

New customers seeking one-on-one support with the CFAP application process can call 877-508-8364 to speak directly with a USDA employee ready to offer general assistance. This is a recommended first step before a producer engages the team at the FSA county office at their local USDA Service Center.

All other eligibility forms, such as those related to adjusted gross income and payment information, can be downloaded from farmers.gov/cfap. For existing FSA customers, these documents are likely already on file.

One-Time PLC Yield Updates – Deadline September 30

Farm owners have a one-time opportunity to update PLC yields of covered commodities on the farm, regardless of Agriculture Risk Coverage (ARC) and Price Loss Coverage (PLC) program election. The deadline to request a PLC yield update is September 30, 2020.

The updated yield will be equal to 90 percent of the average yield per planted acre in crop years 2013-2017 (excluding any year where the applicable covered commodity was not planted), subject to the ratio obtained by dividing the 2008-2012 average national yield by the 2013-2017 average national yield for the covered commodity. If the reported yield in any year is less than 75 percent of the 2013-2017 average county yield, then the yield will be substituted with 75 percent of the county average yield.

The chart below provides the ratio obtained by dividing the 2008-2012 average national yield by the 2013-2017 average national yield for each covered commodity.

Covered Commodity National Yield Factor

Barley	0.9437
Canola	0.9643
Chickpeas, Large	1.0000
Chickpeas, Small	0.9760
Corn	0.9000
Crambe	1.0000
Flaxseed	1.0000
Grain Sorghum	0.9077
Lentils	1.0000
Mustard Seed	0.9460

Oats	0.9524
Peanuts	0.9273
Peas, Dry	0.9988
Rapeseed	1.0000
Rice, Long	0.9330
Rice, Medium	0.9887
Rice, Temp Japonica	0.9591
Safflower	1.0000
Seed Cotton	0.9000
Sesame Seed	0.9673
Soybeans	0.9000
Sunflower Seed	0.9396
Wheat	0.9545

It is the owner's choice whether to update or keep existing PLC yields. If a yield update is not made, then no action is required to maintain the existing PLC yield. An existing or updated PLC yield will be maintained and effective for crop years 2020 through 2023 (life of the 2018 Farm Bill).

PLC yields may be updated on a covered commodity-by-covered commodity basis using FSA form [CCC-867](#).

For more information, reference resources and decision tools, visit [farmers.gov/arc-plc](#). Contact your local Farm Service Agency Office for assistance – [farmers.gov/service-center-locator](#).

USDA Announces Flexibilities for Producers Filing 'Notice of Loss' for Failed, Prevented Planted Acres

The U.S. Department of Agriculture (USDA) is providing additional flexibilities for producers to file on acres with failed crops or crops that were prevented from planting because of extreme weather events. USDA's Farm Service Agency (FSA) is adding these flexibilities for *Notice of Loss* on both insured and uninsured crops to enable Service Centers to best assist producers.

Filing for Prevented Planted Acres

For insured crops, producers who timely filed a prevented planted claim with the reinsurance company but filed a *Notice of Loss* (CCC-576) form after the deadline will be considered timely filed for FSA purposes. FSA can use data from the Risk Management Agency (RMA) for accepting the report of prevented planting with FSA. If the information is not available through RMA, the producer

may also provide proper evidence to FSA that the prevented planted claim was timely filed with the reinsurance company.

For uninsured crops, producers may start a *Notice of Loss* (CCC-576) by calling their FSA county office, or they may print and complete the *Notice of Loss* ([CCC-576](#)) form from home and send to their county office. For prevented planted acreage, *Notice of Loss* forms mailed to the FSA office must be postmarked by the final acreage reporting date in the county to be considered timely filed. For all prevented planted cases, the *Report of Acreage* (FSA-578) form and the completed and signed *Notice of Loss* (CCC-576) **must** be filed by the applicable acreage reporting date.

Filing for Failed Acres

For failed acreage of uninsured crops, the *Notice of Loss* (CCC-576) must be completed, signed and verified before the disposition of the crop.

When to File a 'Notice of Loss'

A *Notice of Loss* cannot be filed for a crop before the final planting date, but it can be filed before completing the crop acreage report.

More Information

Producers who miss FSA's [July 15 acreage reporting deadline](#) will not face a late filing fee if filed within a month of the deadline.

For questions, please contact your FSA county office. To locate your FSA county office at your Service Center, visit farmers.gov/service-center-locator.

FSA Reminds Producers of Ongoing Disaster Assistance Program Signup

USDA has started making payments through the Wildfire and Hurricane Indemnity Program – Plus (WHIP+) to agricultural producers who suffered eligible losses because of drought or excess moisture in 2018 and 2019. Signup for these causes of loss opened March 23, and producers who suffered losses from drought (in counties designated D3 or above), excess moisture, hurricanes, floods, tornadoes, typhoons, volcanic activity, snowstorms or wildfires can still apply for assistance through WHIP+.

To be eligible for WHIP+, producers must have suffered losses of certain crops, trees, bushes or vines in counties with a Presidential Emergency Disaster Declaration or a Secretarial Disaster Designation (primary counties only) for qualifying natural disaster events that occurred in calendar years 2018 or 2019. Also, losses located in a county not designated by the Secretary as a primary county may be eligible if a producer provides documentation showing that the loss was due to a qualifying natural disaster event.

For losses due to drought, a producer is eligible if any area of the county in which the loss occurred was rated D3, or extreme drought, or higher on the U.S. Drought Monitor during calendar years 2018 or 2019. Producers who suffered losses should contact their FSA county office.

In addition to the recently added eligible losses of drought and excess moisture, FSA will implement a WHIP+ provision for crop quality loss that resulted in price deductions or penalties when marketing crops were damaged by eligible disaster events. To ensure an effective program for all impacted farmers, the Agency is currently gathering information on the extent of quality loss from producers and stakeholder organizations.

USDA Service Centers, including FSA county offices, are open for business by phone only, and field work will continue with appropriate social distancing. While program delivery staff will continue to come into the office, they will be working with producers by phone and using online tools whenever possible. All Service Center visitors wishing to conduct business with the FSA, Natural Resources Conservation Service or any other Service Center agency are required to call their Service Center to schedule a phone appointment. More information on Service Centers can be found at farmers.gov/coronavirus, and more information on WHIP+ can be found at farmers.gov/whip-plus.

Maintaining the Quality of Farm-Stored Loan Grain

Bins are ideally designed to hold a level volume of grain. When bins are overfilled and grain is heaped up, airflow is hindered and the chance of spoilage increases.

If you take out marketing assistance loans and use the farm-stored grain as collateral, remember that you are responsible for maintaining the quality of the grain through the term of the loan.

Unauthorized Disposition of Grain Results in Financial Penalties

If loan grain has been disposed of through feeding, selling or any other form of disposal without prior written authorization from the county office staff, it is considered unauthorized disposition. The financial penalties for unauthorized dispositions are severe and your name will be placed on a loan violation list for a two-year period. Always call before you haul any grain under loan.

Conservation at Work Video Series

Have you thought about trying a new conservation practice but wished you could see it installed on another farm first? Would you rather hear firsthand how a practice is working for other producers before making the investment of time and resources?

If you've ever been in that position, *Conservation at Work* is for you. This new video series from NRCS and farmers.gov introduces common practices in use around the country through the conservation stories of farmers and forest landowners. These producers share why they've implemented each technique and how it is helping them save time and money while protecting their natural resources.

The current roster of 30 short videos covers a broad range of topics from animal mortality facilities to water wells. If you've ever wanted to know more about practices like nutrient management, no till and wetland restoration, these videos are a great place to start.

By sharing the conservation successes of our customers, NRCS hopes to educate existing clients about potential next steps and inspire more farmers and landowners to consider starting their own conservation journeys. Visit farmers.gov/conserve/conservationnetwork to learn more.

FSA Offers Joint Financing Option on Direct Farm Ownership Loans

The USDA Farm Service Agency's (FSA) [Direct Farm Ownership loans](#) can help farmers and ranchers become owner-operators of family farms, improve and expand current operations, increase agricultural productivity, and assist with land tenure to save farmland for future generations.

There are three types of Direct Farm Ownership Loans: regular, down payment and joint financing. FSA also offers a [Direct Farm Ownership Microloan](#) option for smaller financial needs up to \$50,000.

Joint financing allows FSA to provide more farmers and ranchers with access to capital. FSA lends up to 50 percent of the total amount financed. A commercial lender, a State program or the seller of the property being purchased, provides the balance of loan funds, with or without an FSA guarantee. The maximum loan amount for a joint financing loan is \$600,000, and the repayment period for the loan is up to 40 years.

The operation must be an eligible farm enterprise. Farm Ownership loan funds cannot be used to finance nonfarm enterprises and all applicants must be able to meet general eligibility requirements. Loan applicants are also required to have participated in the business operations of a farm or ranch for at least three years out of the 10 years prior to the date the application is submitted. The applicant must show documentation that their participation in the business operation of the farm or ranch was not solely as a laborer.

For more information about farm loans, contact your County USDA Service Center or visit fsa.usda.gov.

Disaster Set-Aside (DSA) Program for Farm Loan Borrowers

Farm Service Agency (FSA) borrowers with farms located in designated primary or contiguous disaster areas who are unable to make their scheduled FSA loan payments should consider the Disaster Set-Aside (DSA) program.

DSA is available to producers who suffered losses as a result of a natural disaster and relieves immediate and temporary financial stress. FSA is authorized to consider setting aside the portion of a payment/s needed for the operation to continue on a viable scale.

Borrowers must have at least two years left on the term of their loan in order to qualify.

Borrowers have eight months from the date of the disaster designation to submit a complete application. The application must include a written request for DSA signed by all parties liable for the debt along with production records and financial history for the operating year in which the

disaster occurred. FSA may request additional information from the borrower in order to determine eligibility.

All farm loans must be current or less than 90 days past due at the time the DSA application is complete. Borrowers may not set aside more than one installment on each loan.

The amount set-aside, including interest accrued on the principal portion of the set-aside, is due on or before the final due date of the loan.

For more information, contact your County USDA Service Center or visit fsa.usda.gov.

Selected Interest Rates for August 2020

90-Day Treasury Bill	0.125%
Farm Operating Loans — Direct	1.375%
Farm Ownership Loans — Direct	2.25%
Farm Ownership Loans — Direct Down Payment, Beginning Farmer or Rancher	1.5%
Emergency Loans	2.375%
Farm Storage Facility Loans - (3 years)	0.250%
Farm Storage Facility Loans - (5 years)	0.250%
Farm Storage Facility Loans - (7 years)	0.500%
Farm Storage Facility Loans - (10 years)	0.625%
Farm Storage Facility Loans - (12 years)	0.750%
Commodity Loans 1996-Present	1.125%

Dates to Remember

Aug. 28 Deadline to apply for CFAP at your local FSA Office.

Sept. 1 Deadline to submit 2021 NAP application for coverage, pay fee and elect buy up coverage for Value Loss crops at your local FSA Office.

Sept. 30 Deadline to report the value loss acreage with 2021 NAP coverage at your local FSA Office.

- Sept. 30 Deadline to submit 2021 NAP application for coverage, pay fee and elect buy up coverage for small grains, wheat and triticale crops for forage at your local FSA Office.
- Oct. 31 Deadline to submit 2020 Organic Certification Cost Share Program applications at your local FSA Office.
- Cont. Producers of hand-harvested crops and certain perishable crops with a 2020 NAP coverage must notify FSA within 72 hours of when a loss becomes apparent and within 72 hours after harvest is complete for the hand harvested crop to your local FSA County Office.
- Cont. Submit your AD-1026 at your local FSA Office prior to forest land being cleared for agricultural use and new ground (hay and pasture) to be planted to a row crop or vegetables.
- Cont. Now is the time to plan your 2020 on farm grain, hay or cold storage needs. Consider FSFL for your storage needs. Contact your local FSA Office for more details.
- Cont. When you have harvested 2020 grain, cotton or peanuts and are in storage, FSA offers marketing assistance loans (MAL) for these stored crops. Contact your local FSA Office for more details.

For more information on bulletin subjects or details regarding your GovDelivery subscription with the Virginia FSA State Office, contact Diane Lenoir-Giles at diane.lenoir-giles@usda.gov or call at 804-287-1537.

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