

Wisconsin Farm Service Agency - June 2023

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Dates to Remember

June 7, 2023: Wisconsin NRCS Virtual Local Working Group Meeting.

June 19th, 2023: USDA Service Centers Closed in Observance of Juneteenth National Independence Day

July 4, 2023: USDA Service Centers Closed in Observance of Independence Day

July 14, 2023: Deadline to sign up for Pandemic Assistance Revenue Program (PARP)

July 14, 2023: Deadline to sign up for Emergency Relief Program Phase Two (ERP 2)

July 17, 2023: Acreage Reporting deadline for Spring seeded crops.

July 26, 2023: Deadline to sign up for <u>Organic Dairy Marketing Assistance Program</u> (ODMAP)

Register Today for a Free Webinar on Pandemic Assistance Revenue Program Applications

The Pandemic Assistance Revenue Program (PARP) is a revenue-based program that relies on tax and financial records instead of the production history FSA programs usually require. Join USDA and members of the National Farm Income Tax Extension Committee for a discussion on completing the PARP application form and guidance on where advanced tax and accounting knowledge may be required.

Event: Help with Pandemic Assistance Revenue Program Applications

Date: Thursday, June 8, 2023

Time: 2 p.m. ET

Register here.

Current FSA Loan Interest Rates

Current loan rates as of June 1, 2023.

Farm Loan Interest Rates:

| Farm Ownership - Direct 4.7 | 00% |
|--|-----|
| 1 | |
| Farm Ownership - Microloan 4.7 | 50% |
| | 50% |
| Farm Ownership - Direct, Joint Financing 2.7 | 50% |
| Farm Ownership - Down Payment 1.5 | 00% |
| Emergency - Amount of Actual Loss 3.7 | |

Farm Storage Facility Loans (FSFL):

| 3-year FSFL | 3.750% |
|--------------|--------|
| 5-year FSFL | 3.500% |
| 7-year FSFL | 3.500% |
| 10-year FSFL | 3.500% |
| 12-year FSFL | 3.625% |

USDA Offers Assistance to Help Organic Dairy Producers Cover Increased Costs with the new Organic Dairy Marketing Assistance Program (ODMAP)

The U.S. Department of Agriculture (USDA), announces assistance for dairy producers with the new Organic Dairy Marketing Assistance Program (ODMAP). ODMAP is established to help mitigate market volatility, higher input and transportation costs, and unstable feed supply and prices that have created unique hardships in the organic dairy industry. Specifically, under the ODMAP, USDA's Farm Service Agency (FSA) is making \$104 million available to organic dairy operations to assist with projected marketing costs in 2023, calculated using their marketing costs in 2022.

FSA will begin accepting applications for ODMAP on May 24, 2023. Eligible producers include certified organic dairy operations that produce milk from cows, goats and sheep.

How ODMAP Works

FSA is providing financial assistance for a producer's projected marketing costs in 2023 based on their 2022 costs. ODMAP provides a one-time cost-share payment based on marketing costs on pounds of organic milk marketed in the 2022 calendar year.

ODMAP provides financial assistance that will immediately support certified organic dairy operations during 2023 keeping organic dairy operations sustainable until markets return to more normal conditions.

How to Apply

FSA is accepting applications from May 24 to July 26, 2023. To apply, producers should contact FSA at their local <u>USDA Service Center</u>. To complete the ODMAP application, producers must certify to pounds of 2022 milk production, how documentation of their organic certification, and submit a completed application form.

Organic dairy operations are required to provide their USDA certification of organic status confirming operation as an organic dairy in 2023 and 2022 along with the certification of 2022 milk production in hundredweight.

ODMAP complements other assistance available to dairy producers, including Dairy Margin Coverage (DMC) and Supplemental DMC, with more than \$300 million in benefits paid for the 2023 program year to date. Learn more on the <u>FSA Dairy Programs webpage</u>.

More Information

To learn more about USDA programs, producers can contact their local USDA Service

<u>Center</u>. Producers can also prepare maps for acreage reporting as well as manage farm loans and other programs by <u>logging into their farmers.gov account</u>. If you don't have an account, sign up today.

USDA touches the lives of all Americans each day in so many positive ways. In the Biden-Harris administration, USDA is transforming America's food system with a greater focus on more resilient local and regional food production, fairer markets for all producers, ensuring access to safe, healthy and nutritious food in all communities, building new markets and streams of income for farmers and producers using climate smart food and forestry practices, making historic investments in infrastructure and clean energy capabilities in rural America, and committing to equity across the Department by removing systemic barriers and building a workforce more representative of America. To learn more, visit usda.gov.

Policy Updates for Acreage Reporting

The USDA Farm Service Agency (FSA) recently made several policy updates for acreage reporting for cover crops, revising intended use, late-filed provisions, grazing allotments as well as updated the definitions of "idle" and "fallow."

Reporting Cover Crops:

Cover crop types can be chosen from the following four categories:

- Cereals and other grasses
- Legumes
- · Brassicas and other broadleaves
- Mixtures

If the cover crop is harvested for any use other than forage or grazing and is not terminated according to policy guidelines, then that crop will no longer be considered a cover crop and the acreage report must be revised to reflect the actual crop.

Permitted Revision of Intended use After Acreage Reporting Date:

New operators or owners who pick up a farm after the acreage reporting deadline has passed and the crop has already been reported on the farm, have 30 calendar days from the date when the new operator or owner acquired the lease on land, control of the land or ownership and new producer crop share interest in the previously reported crop acreage. Under this policy, appropriate documentation must be provided to the County Committee's satisfaction to determine that a legitimate operator or ownership and producer crop share interest change occurred to permit the revision.

Acreage Reports:

In order to maintain program eligibility and benefits, you must timely file acreage reports. Failure to file an acreage report by the crop acreage reporting deadline may result in ineligibility for future program benefits. FSA will not accept acreage reports provided more than a year after the acreage reporting deadline.

Reporting Grazing Allotments:

FSA offices can now accept acreage reports for grazing allotments. You will use form "FSA-578" to report grazing allotments as animal unit months (AUMs) using the "Reporting Unit" field. Your local FSA office will need the grazing period start and end date and the percent of public land.

Definitions of Terms

FSA defines "idle" as cropland or a balance of cropland within a Common Land Unit (CLU) (field/subfield) which is not planted or considered not planted and does not meet the definition of fallow or skip row.

Fallow is considered unplanted cropland acres which are part of a crop/fallow rotation where cultivated land that is normally planted is purposely kept out of production during a regular growing season.

Farmers.gov Feature Helps Producers Find Farm Loans that Fit Their Operation

Farmers and ranchers can use the *Farm Loan Discovery Tool* on farmers.gov to find information on USDA farm loans that may best fit their operations.

USDA's Farm Service Agency (FSA) offers a variety of loan options to help farmers finance their operations. From buying land to financing the purchase of equipment, FSA loans can help.

USDA conducted field research in eight states, gathering input from farmers and FSA farm loan staff to better understand their needs and challenges.

How the Tool Works

Farmers who are looking for financing options to operate a farm or buy land can answer a few simple questions about what they are looking to fund and how much money they need to borrow. After submitting their answers, farmers will receive information on farm loans that best fit their specific needs. The loan application and additional resources also will be provided.

Farmers can download application quick guides that outline what to expect from preparing an application to receiving a loan decision. There are four guides that cover loans to individuals, entities, and youth, as well as information on microloans. The guides include general eligibility requirements and a list of required forms and documentation for each type of loan. These guides can help farmers prepare before their first USDA service center visit with a loan officer.

Farmers can access the Farm Loan Discovery Tool by visiting farmers.gov/fund and clicking the "Start" button. Follow the prompts and answer five simple questions to receive loan information that is applicable to your agricultural operation. The tool is built to run on any modern browser like Chrome, Edge, Firefox, or the Safari browser, and is fully functional on mobile devices. It does not work in Internet Explorer.

About Farmers.gov

In 2018, USDA unveiled farmers.gov, a dynamic, mobile-friendly public website combined with an authenticated portal where farmers will be able to apply for programs, process transactions, and manage accounts.

The Farm Loan Discovery Tool is one of many resources on farmers.gov to help connect farmers to information that can help their operations. Earlier this year, USDA launched the *My Financial Information* feature, which enables farmers to view their loan information, history, payments, and alerts by logging into the website.

USDA is building farmers.gov for farmers, by farmers. In addition to the interactive farm loan features, the site also offers a Disaster Assistance Discovery Tool. Farmers can visit farmers.gov/recover/disaster-assistance-tool#step-1 to find disaster assistance programs that can help their operation recover from natural disasters.

NRCS Announces \$75 Million to Assist Producers Transitioning to Organic as Part of USDA's Organic Transition Initiative

USDA announced its \$75 million investment in conservation assistance for producers transitioning to organic production. As part of the multi-agency Organic Transition Initiative (OTI), USDA's Natural Resources Conservation Service (NRCS) will dedicate financial and technical assistance to a new organic management standard and partner with new organic technical experts to increase staff capacity and expertise.

The investment, which includes funds from the 2020 Coronavirus Aid, Relief, and Economic Security Act (CARES Act), will help build new and better markets and income streams, strengthen local and regional food systems and increase affordable food supply for more Americans, while promoting climate-smart agriculture and ensuring equity for all producers.

Direct Farmer Assistance

NRCS will dedicate \$70 million to assist producers with a <u>new organic management</u> standard under the Environmental Quality Incentives Program (EQIP).

NRCS will help producers adopt the new organic management standard, which allows flexibility for producers to get the assistance and education they need such as attending workshops or requesting help from experts or mentors. It supports conservation practices required for organic certification and may provide foregone income reimbursement for dips in production during the transition period.

Higher payment rates and other options are available for underserved producers including socially disadvantaged, beginning, veteran, and limited resource farmers and ranchers.

How to Apply

Eligible producers include farmers, ranchers, forest landowners, and other producers beginning or in the process of transitioning to organic certification. NRCS will announce state-specific deadlines later this year, after which producers can apply through NRCS at their local <u>USDA Service Center</u>.

Notice of Funding for Seven New Positions

NRCS will dedicate \$5 million to partner with six organic technical experts through five-year agreements. The organic experts will develop regional networks and support NRCS staff who provide services to USDA customers. These services include hosting hands-on organic training and fielding organic-related staff questions. One organic research position will support this network. A Notice of Funding Opportunity, closing on June 11, 2023, outlines requirements for proposals from regional organizations and partners.

For more information, visit <u>farmers.gov/organic</u>.

USDA Extends Application Deadline for Revenue Loss Programs to July 14

The U.S. Department of Agriculture (USDA) is extending the deadline for the Emergency Relief Program (ERP) Phase Two and Pandemic Assistance Revenue Program (PARP) to July 14, 2023, to give producers more time to apply for assistance. The original deadline was June 2.

Additionally, USDA's Farm Service Agency (FSA) is partnering with nine organizations to provide educational and technical assistance to agricultural producers and provide assistance in completing an ERP Phase Two application. The extended deadline will give producers more time to work with these partner organizations and apply for assistance.

Cooperative Agreements for ERP Phase Two Application Assistance

Through cooperative agreements with FSA, the following organizations are providing free assistance to producers across the United States and territories.

- Alabama State Association of Cooperatives
- Farmers Legal Action Group, INC.
- Flower Hill Institute
- Intertribal Agriculture Council, Inc.
- North South Institute
- Renewing the Countryside II
- Rural Advancement Foundation International USA
- Rural Coalition
- Texas Small Farmers and Ranchers CBO

Depending on a producer's location, these nine partners can provide assistance either by phone or through online meeting software like Zoom or Microsoft Teams.

There is never a charge for technical assistance provided by FSA employees or cooperative agreement recipients. These organizations will assist producers with completing the application and any follow-up future insurance coverage requirements. Producers who receive ERP payments are statutorily required to purchase crop insurance or Noninsured Crop Disaster Assistance Program (NAP) coverage for the next two available crop years. These organizations will not collect producer records, complete or sign the application form, or act on the producer's behalf in any way throughout this process.

Find more information on FSA cooperative agreements and contact information for the nine organizations please visit <u>fsa.usda.gov/programs-and-services/cooperative-agreements/index.</u>

PARP Application Assistance

USDA will host a webinar that focus on completing the PARP application form on June 8, 2023 from 2:00 to 4:00 p.m. eastern with members of the National Farm Income Tax Extension Committee. Register here.

Eligibility

To be eligible for ERP Phase Two, producers must have suffered a decrease in allowable gross revenue in 2020 or 2021 due to necessary expenses related to losses of eligible crops from a qualifying natural disaster event. Assistance will be primarily to producers of crops that were not covered by Federal Crop Insurance or NAP, since crops covered by Federal Crop Insurance and NAP were included in the assistance under ERP Phase One.

To be eligible for PARP, an agricultural producer must have been in the business of farming during at least part of the 2020 calendar year and had a 15% or greater decrease in allowable gross revenue for the 2020 calendar year, as compared to a baseline year.

FSA offers an online <u>ERP tool</u> and <u>PARP tool</u> that can help producers determine what is considered allowable gross revenue for each respective program.

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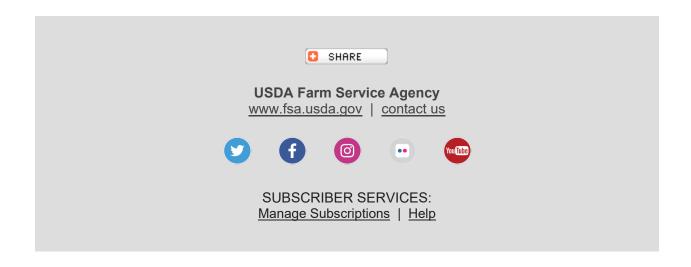
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