



# WEBINAR SCHEDULE

## *Agricultural Marketing Service*

The webinars are **FREE**, and available to anyone with Internet access. However, registration is required and space is limited. If you're in the produce industry, you won't want to miss these interactive webinars!

# 100 YEARS



## USDA Market News



The trusted source: then, now & always

### **Fruit & Vegetable Market News Organic Reporting** Thursday, July 16, 2015

- How Market News works for you.
- The scope of AMS's organic reporting capabilities.
- Using USDA's Fruit & Vegetable Market News Portal to access organic data and reports.
- How you can put Market News Organics Reports to work for you.

This year marks the [100th Anniversary of USDA Market News](#). Growers and the entire produce supply chain rely on USDA's [Fruit and Vegetable Market News Portal](#) for timely, reliable, unbiased data on America's agricultural economy. Learn more about the Organic information available to you! **Register today** at <http://bit.ly/FVWebinarMN071615>.

### **Pilot Project for Procurement of Unprocessed Fruits and Vegetables (UFV Pilot)** Thursday, August 13, 2015

AMS's Commodity Procurement Program is seeking additional vendors for our UFV Pilot; this webinar details how to become one! Click here for the [pilot's website](#). You will learn about:

- Vendor Eligibility Requirements, the Application Submission process, and how contracts and payments to vendors are made.
- Developing additional opportunities for schools to purchase fresh fruits and vegetables with entitlement funding.
- How the Pilot Project leverages school's established relationships with growers, produce wholesalers, and distributors while encouraging new partnerships to form.
- The webinar also outlines the roles of Federal, State, and local agencies and various Distribution scenarios.

The UFV Pilot currently helps schools in 8 states (CA, WA, OR, MI, WI, CT, NY, VA) as a means to promote "local" purchases and farm-to-school initiatives. **Register today** at <http://bit.ly/FVWebinarCP081315>.



### **A Breach of Contract is Established under PACA : Now What?** Thursday, September 10, 2015

This webinar explores the steps after a breach of contract is determined. A short introductory video about PACA is available [here](#). Hot topics to be discussed in the webinar include:

- Calculating damages in an FOB contract.
- Properly documenting a consignment transaction.
- Open or price after sale — How is the contract price agreed upon?
- How a delivered sale differs from other contracts.

A Dec, 2013 webinar titled, "Interpreting USDA Fruit and Vegetable Inspections: Does the Shipment Make Good Delivery?" would be great to review prior to this new presentation. **Register today** at <http://bit.ly/FVWebinarPACA091015>.

