UNITED STATES DEPARTMENT OF AGRICULTURE

Farm Service Agency Washington, DC 20250

Farm Storage Facility Loan Program	
1-FSFL (Revision 3)	Amendment 5

Approved by: Deputy Administrator, Farm Programs



Amendment Transmittal

A Reasons for Amendment

Subparagraph 5 A has been amended to clarify that collateral may, with prior approval, be used by the borrower to temporarily store other agricultural-related items until the next harvest season.

Subparagraph 32 A has been amended to provide new eligible commodities, hemp, seed cotton and wool.

Subparagraph 33 B has been amended to add "teff" as an eligible grain.

Subparagraph 33 C has been amended to add "ginseng" as an eligible perishable commodity.

Subparagraph 33 D has been amended to add purchased hay is ineligible for FSFL.

Subparagraphs 33 N, O, and P have been amended to add hemp, seed cotton and wool as FSFL eligible.

Subparagraph 34 A has been amended to add roller creepfeeder and tobacco as FSFL ineligible.

Subparagraph 36 B has been amended to:

- remove secondhand material as ineligible items for FSFL's
- add a note that a down payment to the contractor, dealer, supplier or vendor does not mean the facility or equipment was purchased.

Subparagraph 36 D has been amended to add:

- that storage area for office space, store front, restrooms or breakrooms and condominium storage are considered ineligible for FSFL financing
- an example to clarify eligible storage space.

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A Reasons for Amendment (Continued)

Subparagraph 40 A has been amended to provide that STC must review each CCC-185 and approve the CCC-185D for FSFL's with asphalt flooring.

Subparagraph 42 A has been amended to remove the requirements that the storage and handling trucks be \$100,000 or less, have a GVW of 60,000 or less and be less than 15 years old.

Subparagraph 42 B has been amended to include replacement parts, warranty plans, and maintenance plans as ineligible and will not be financed in the FSFL.

Subparagraph 43 B has been amended to include:

- hanging carcass rail, winch, and hay squeeze are considered eligible equipment
- remove roller creepfeeder as eligible equipment
- examples of seed cotton packing, handling, storage, and transport equipment eligible for FSFL
- a note clarifying DAFP approval of wind turbines and when to contact the National Office with questions about eligible and ineligible drying and handling equipment.

Paragraph 45 has been added to provide the types of structures for wool storage.

Paragraph 46 has been added to provide the types of structures for hemp storage.

Subparagraph 49 E has been added to provide provisions for storage need requirements for seed cotton.

Paragraph 55 has been added to provided storage need requirements for wool.

Paragraph 56 has been added to provide storage need requirements for hemp.

Subparagraph 57 A has been amended to add reference to the 2008 Farm Bill authorization for the 1 partial and 1 final principal disbursement.

Subparagraph 58 C has been amended to add that:

- fees for filing and recording UCC's, instruments and other transactions must be processed using DLS
- if a collateral lien search is determined necessary by OGC for underlying real estate, the lien search is paid for by CCC.

Subparagraph 59 A has been amended to further clarify provisions for a maximum FSFL microloan amount and when a severance agreement is not required.

A Reasons for Amendment (Continued)

Subparagraph 61 A has been amended to add that an FSFL disbursement calculator will be completed in DLS before the FSFL is disbursed and the calculator must be filed in the producer's FSFL folder.

Subparagraph 61 C has been amended to include that the down payment must not include the trade-in value.

Subparagraph 68 A has been amended to clarify applicants who have filed bankruptcy must work with the bankruptcy trustee to determine if the applicant can obtain new debt and the State Office must consult with OGC before FSFL approval.

Subparagraph 69 B has been amended to clarify FSFL's with an aggregate outstanding balance of \$50,000 or less, a financial analysis for entity members with the greatest shares is not required unless the STC determines it is necessary on a Statewide basis and not on a case-by-case basis.

Subparagraph 74 C has been amended to clarify required actions when the applicant's administrative county is different from where the FSFL will be physically located.

Subparagraph 82 A has been amended to provide:

- State and County Office staff must use Data Facts, Inc. to order FSFL credit reports
- that State and County Offices must refer to subparagraph 85 G to determine if a credit report is required for members of the entity with the greatest shares.

Subparagraph 82 E has been added to provide that Data Facts, Inc. uses two different portals when ordering FSFL credit reports for individuals, joint producers, and entities.

Subparagraph 82 F has been amended to provide:

- FICO scores are now available for individual/joint reports
- resources to assist with understanding and evaluating FICO scores and credit reports.

Subparagraph 82 H has been amended to clarify instructions for completing the monthly FSFL credit report reconciliation report.

Subparagraph 82 J has been amended to clarify instructions when requesting initial setup instructions to order FSFL credit reports.

Subparagraph 82 K has been amended to:

- clarify procedure for resetting expired passwords when ordering FSFL credit reports.
- provide alternative credit report options.

A Reasons for Amendment (Continued)

Subparagraph 85 F has been amended to clarify a reasonable timeframe for completing a financial analysis.

Subparagraph 85 G has been amended to add a note about entity aggregate balance of \$50,000 or less.

Paragraph 86 has been added to provide information about the FSFL Loan Recommendation Approval Authority Training Program.

Subparagraph 96 B has been amended to provide that RMA's Pasture, Rangeland and Forage Program, PFR insurance is sufficient to insure hay.

Subparagraph 96 C has been amended to add evidence of insurance must be provided by the borrower and documented on CCC-195 Servicing when received by the County Office.

Subparagraphs 98 A and B have been amended to provide CCC must be listed on the automobile insurance as loss payee or mortgage payee.

Subparagraph 99 A has been amended to clarify the flood insurance requirements for storage facilities.

Subparagraph 109 A has been amended to clarify the requirement for environmental evaluations.

Subparagraph 110 A has been amended to update information for preparing environmental evaluations.

Subparagraph 121 B has been amended to clarify a DAFP waiver is required to change collateral used for security after FSFL disbursement.

Subparagraph 121 E has been amended to provide the Irrevocable Letter of Credit is considered sufficient security for all FSFL's (regardless of the loan amount) when all requirements are met according to this paragraph and a financial analysis is **not** required, **unless** a more restrictive policy has been set by STC on a Statewide basis and **not** on case-by- case basis.

Subparagraph 122 I has been amended to provide the weblink for NASS Land Values and 2021 Summary.

Subparagraph 158 E has been amended to remove the requirement that State Offices must email the FSFL details to the National Office when a FSFL has been extended beyond 12 months.

Subparagraph 176 B has been amended to add instructions to document FSFL loan increase or decrease on the CCC-185 and to initial and date the change.

Subparagraph 195 A has been amended to require 2nd party review of the CCC-186 after it is printed.

A Reasons for Amendment (Continued)

Subparagraph 196 B has been amended to provide additional guidance for when a CCC-297 is not required.

Subparagraphs 209 A, B, and C have been amended to clarify process on how FSFL reminder letters are mailed, State and County Office action after mailing, and to add a note about FSFL servicing during the pandemic.

Subparagraph 210 A has been amended to:

- remove that County Office must provide an annual reminder and notification letter to the borrower
- add a County Office must complete the CCC-195 Servicing for FSFL's that are physically located in their county, but the FSFL is handled administratively in another county.

Subparagraph 210 C has been added to clarify when a State may edit the CCC-195 Servicing to account for individual State laws.

Subparagraph 210 D has been added to clarify the annual State Office CCC-195 Review Process.

Subparagraph 210 E has been added to clarify procedure for submitting National CCC-195 Servicing Report to the National Office.

Subparagraph 211 E has been amended to refer to FSFL deferral policy in paragraph 247.

Subparagraph 215 A has been amended to update when County Offices are to conduct collateral checks for all outstanding loans.

Subparagraph 218 C has been amended to add that CED is the authorized representative to release vehicle title liens unless documented differently in the STC or COC minutes.

Subparagraph 242 B has been amended to add that real estate lien filings must be used as the recoverable fee in DLS when real estate taxes must be paid by CCC and repaid by the borrower.

Paragraph 247 has been added to provide financial hardship annual installment deferral policies and procedures.

Subparagraph 262 G has been amended to remove from the timeline for FSFL annual requirements that an annual reminder and notification letter will be mailed from the County Office.

Subparagraph 291 A has been updated to clarify National Office contacts to report bankruptcy notifications and adds that bankruptcies must be entered in FSAFS according to 63-FI.

Subparagraph 291 C has been amended to clarify State and County Office action for bankruptcy reorganization plans.

Amendment Transmittal (Continued)

Subparagraph 291 D has been added to require State Office reporting requirements to National Office.

Exhibit 2 has been amended to add or clarify definitions for eligible facility loan commodities, mortgage, nonmoveable or nonsaleable collateral, off-farm labor, and storage and handling truck.

Exhibit 28 has been amended to provide updated instructions for CCC-185 and example of updated CCC-185. The updated CCC-185 asks if the FSFL project will include clean energy or energy efficient equipment.

Exhibit 30 has been amended to:

- update item 10Q to 10P on the instructions for completing CCC-195A
- provide an example of the revised version of the form with the following changes:
 - correct the reference on CCC-195A Item 10 O to paragraph 195
 - remove the reference to 2-FSFL Part 8 in Item 10 P and Item 10Q is now Item 10P.

Exhibit 31 has been amended to:

- update Item 10 G to 10 F on the instructions for completing CCC-195B
- provide an example of the revised version of the form with the following changes:
 - correct the reference on CCC-195B Item 10 E to paragraph 195
 - remove the reference to 2-FSFL Part 8 in Item 10 F and Item 10G is now Item 10F.

Exhibit 52 has been amended to provide the County Office must review 2-FSFL, paragraph 52 for paying the appraisal fee using DLS.

Exhibit 70 has been amended to include the most current automated version of the notification and reminder letter.

Exhibit 83 has been added to provide an example of an Adverse Determination Letter for Annual Installment Deferral.

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4 FSFL Information

A Administering the FSFL Program

[7 CFR 1436.2] The FSFL Program will be:

- administered under the general supervision of DAFP
- carried out in the field by STC's, COC's, and FSA employees.

Farm program staff administer numerous program areas. FLP staff is involved in the FSFL program by assisting, at a minimum, with the financial review. SED may establish priorities for farm program and FLP staff for FSFL activities.

B Restrictions

STC's and COC's, and representatives and employees thereof, do **not** have the authority to modify or waive any of the provisions of this handbook **unless** authority is provided by DAFP.

C STC Actions

STC will:

- take any action required by this handbook that has not been taken by COC
- correct, or require COC to correct, an action taken by COC that is **not** according to this handbook
- require COC to withhold taking any action that is **not** according to this handbook
- require all FSFL checklists to be completed for FSFL making and FSFL servicing
- •*--require completion of the environmental review by trained FSA staff prior to initiation of action by an applicant to begin a project and/or approval of the request.--*

STC may:

- approve CCC-185D's up to the maximum approval amount
- establish additional limits for COC approval on a Statewide basis and not on a case-by-case basis
- establish maximum per bu. or per unit of measure limits for net cost.

4 FSFL Information (Continued)

D Determinations

No provision or delegation to STC or COC shall preclude the CCC Executive Vice President, or a designee, or the FSA Administrator, or a designee, from:

- determining any question arising under FSFL
- reversing or modifying any determination made by STC or COC.

5 Facility, Drying and Handling Equipment and Storage and Handling Trucks Purpose and Useful Life

A Facility Purpose

The intent of the FSFL Program is to provide on-farm storage to producers to store and handle eligible facility loan commodities they produce. FSFL collateral **must** be used for the purpose for which the FSFL storage, equipment and storage and handling truck was acquired,

*--constructed or installed for the **entire** FSFL term, unless prior approval was authorized to temporarily use the FSFL components for other agricultural-related items until the next harvest season.--*

FSFL must **not** be approved to provide financing for purchased commodities or commercial storage facilities.

B Facility Useful Life

To ensure the FSFL will be adequately secured throughout the FSFL term, CCC has determined the useful life of the eligible collateral **must** be at least the term of the loan.

Part 2 FSFL Provisions

32 Eligible Commodities, Structure and Storage Needs Table

A Helpful Table

This part provides detailed information for eligible commodities and structures as well as calculating storage needs. The following table identifies the maximum production storage capacity and applicable paragraphs for each commodity type.

	Production Storage	Defining Eligible Commodity	Eligible Structures	Storage Need Calculations
Commodity Type	Capacity	(paragraph)	(paragraph)	(paragraph)
Aquaculture	1 year	33 K	38	50
Butter, Cheese, Eggs,	1 year	33 I	38	50
Yogurt				
Floriculture	1 year	33 G	38	50
Grain, Oilseeds, Etc.	2 years	33 B	36	48
Hay	2 years	33 D	37	49
Hemp	1 year	33 N	46	56
Honey	1 year	33 F	39	51
Hops	1 year	33 L		50
Maple Sap	1 week	33 M		52A
Meat and Poultry	1 year	33 J	38	50
Milk	3 days	33 H	38	52B
Perishable Commodities,	1 year	33 C	38	50
Nuts				
Renewable Biomass	1 year	33 E	37	49
*Seed Cotton	1 year	33 O	43	49
Wool	1 year	33 P	46	55*

33 Eligible FSFL Commodities

A Documentation Necessary to Add a Commodity

For any commodities **not** currently identified as eligible for FSFL's, STC shall determine whether the requested new commodity is produced in that State using resources including, but not limited to, NAP availability and/or NASS data.

If the need has been determined by STC, the State Office shall prepare a written document to justify the addition of the new commodity and send it by email to Toni Williams at toni.williams@wdc.usda.gov.

The justification document should, at a minimum, provide the following

- general information about the commodity, including its use
- market for the requested commodity
- storage needs.

Note: State Offices **must** allow time for National Office approval of the requested commodity. In most cases, the Secretary's office **must** make the final decision about eligibility of a commodity.

B Grain, Oilseed, Pulse and Other Commodities

Eligible commodities authorized for FSFL's include the following:

- grains, harvested as whole grain or other than whole grain include the following:
 - barley
 - corn
 - grain sorghum
 - oats
 - quinoa
 - wheat
 - •*--teff--*
- oilseeds include the following:
 - canola
 - crambe
 - flaxseed
 - mustard seed
 - rapeseed
 - safflower
 - sesame seeds
 - soybeans
 - sunflower seeds
- other grains include the following:
 - buckwheat
 - millet
 - speltz
 - triticale
 - rye

Note: Malted small grains are authorized.

- peanuts
- pulse crops include the following:
 - chickpeas (large and small)
 - dry beans
 - dry peas
 - lentils
- rice
- wild rice
- alfalfa, grass, and clover seed.

C Eligible Perishable Commodities

The following provides eligible perishable commodities eligible for cold storage FSFL's.

Eligible Perishable Commodities					
Almonds	Chestnuts Lemons Potatoes				
Apples	Chicory/Radicchio	Lettuce	Potatoes, Sweet		
Apricots	Coconuts	Limes	Prunes		
Aronia Berries	Corn	Macadamia Nuts	Pumpkins		
Artichokes	Cranberries	Mangos	Radishes		
Asparagus	Cucumbers	Mushrooms	Raisins		
Avocados	Currants	Nectarines	Rhubarb		
Bamboo Shoots	Dates	Okra	Rutabaga		
Bananas	Eggplant	Olives	Saskatoon Berries		
Beans	Elderberries	Onions	Scallions		
Beets	Figs	Oranges	Shallots		
Blueberries	Garlic	Papaya	Squash		
Broccoli	Ginger	Parsnip	Strawberries		
Brussel Sprouts	*Ginseng*	Peaches	Tangelos		
Cabbage	Grapefruit	Peas	Tomatoes		
Caneberries	Grapes	Pears	Turnips		
Cantaloupes	Green Peanuts	Pecans	Walnuts		
Carrots	Greens	Peppers	Water Cress		
Cashews	Hazelnuts	Pineapple	Watermelon		
Cauliflower	Herbs	Pistachios	Yams		
Celery	Honeydew	Plantain			
Cherries	Kiwifruit	Plums			
	Kohlrabi	Pomegranates			
	Leeks				

Notes: Caneberries include blackberries and raspberries.

Contact Toni Williams at **toni.williams@usda.gov** for guidance and/or authorization for an unlisted eligible perishable commodity.

D Hay

Hay means a grass or legume that has been cut and stored, and includes the following:

- commonly used grass mixtures include the following:
 - brome
 - costal Bermuda
 - fescue grass
 - millet
 - orchard grass
 - rye grass
 - sorghum/sudan
 - timothy grass
 - other native grass species prevalent in the region
- forage legumes include the following:
 - alfalfa
 - clovers
 - trefoil
- grain legumes include, but are **not** limited to, the following:
 - lentils
 - peas
 - soybeans
- all FSFL commodities that are baled after harvest for animal feed qualify as hay including wheat straw, peanuts, and corn stubble. For example; wheat stubble baled that will be used for animal feed.

^{*--}Notes: Processed and purchased hay is ineligible for FSFL financing.--*

E Renewable Biomass

<u>Renewable biomass</u> means any organic matter that is available on a renewable or recurring basis used for the production of energy in the form of heat, electricity, and liquid, solid, or gaseous fuels. Renewable biomass includes the following:

- algae
- crop residue including, but **not** limited to:
 - corn stover
 - orchard prunings
 - various straws and hulls
- plants and trees, excluding old growth timber
- renewable plant materials as follows:
 - feed grains
 - other agricultural commodities including, but **not** limited to:
 - soybeans
 - switch grass
- vegetative waste (compost) material including, but **not** limited to:
 - food waste
 - wood residue
 - wood waste
 - yard waste.

L Hops

For hops to be considered eligible for the FSFL program, the producer must own or lease property with readily identifiable boundaries. COC **must** determine this requirement is met.

M Maple Sap

For maple sap to be considered eligible for the FSFL program, the producer must own or has leased the sugar bush with readily identifiable boundaries for at least 30-calendar days. COC **must** determine this requirement is met.

Note: Maple syrup storage and handling is eligible for FSFL financing.

*--N Hemp

The 2018 Farm Bill authorizes the production of hemp at 0.3 or less of THC content in the United States. For hemp to be considered eligible for the FSFL program, the strain of the cannabis sativa plant species must be grown specifically for the industrial uses of its derived products.

Hemp growers will be required to obtain a USDA, State, or Tribal issued hemp production license or authorization number, and file an acreage report with FSA.

Notes: Processed hemp and/or purchased hemp is not eligible for FSFL financing.

The AMS regulation providing eligibility for hemp production for the 2020 crop year is found at https://www.ams.usda.gov/rules-regulations/hemp.

O Seed Cotton

FSFL requests may be accepted for seed cotton handling, storage, and transport equipment.

P Wool

For wool to be considered eligible for the FSFL program, the producer must maintain and own the sheep for 30 calendar days or more before date of shearing.--*

·			

34 Ineligible FSFL Commodities

A List of Ineligible FSFL Commodities

The following are ineligible FSFL commodities:

- a commodity without a food value or energy value
- cider
- corn gluten
- firewood

* * *

- •*--honeybees (beehives)--*
- illegal substances
- juices processed from an eligible commodity
- manure
- marijuana (ineligible for Federal assistance)
- old growth timber
- processed commodities, unless identified in subparagraph 33 H, I, or J, which includes but is not limited to baking, canning and jarring
- •*--roller creepfeeder
- tobacco--*
- waste from domestic/residential/municipal sources
- waste from food source operations or food processing plants
- wine.

35 Eligible Applicants

A Basic Requirements

[7 CFR 1436.5] <u>Eligible applicant</u> means any person, as defined in Exhibit 2, who, as a landowner, landlord, operator, producer, leaseholder, tenant, or sharecropper, meets **all** of the following eligibility requirements:

- demonstrates compliance with NEPA according to 40 CFR Parts 1500 through 1508,
 --7 CFR Part 799, and 1-EQ and 2-EQ--
- is in compliance with USDA provisions for HEL and WC according to 7 CFR Part 12
- has no delinquent Federal nontax debt as defined by DCIA of 1996 **unless** the delinquent debt is resolved before FSFL is disbursed
- has not been convicted under Federal or State law for a disqualifying controlled substance violation according to 1-CM, Part 30 or a crop insurance violation under 7 Part 718
- is a producer of FSFL commodities as provided in paragraph 33

Notes: County Offices **must** review FSA-578's, including late-filed, to ensure that the producer produces eligible FSFL commodities.

Purchased commodities are **not** authorized for FSFL benefits.

- has a satisfactory credit history as determined by CCC
- demonstrates the ability to pay the downpayment and repay the debt resulting from FSFL
- demonstrates a <u>need for increased storage capacity</u>, **unless** the producer is submitting CCC-185 only for eligible handling and drying equipment, storage and handling trucks, or renovating an approved storage structure
- provides proof of multi-peril crop insurance offered under the Federal Crop Insurance Program, NAP, or dairy insurance, on all eligible FSFL commodities

36 Eligible and Ineligible Structures and Equipment

A FSFL Suppliers or Vendors

County Offices may not create a list of FSFL equipment suppliers or vendors. Potential conflict of interest cases shall be handled according to 3-PM and 22-PM.

B Eligible Items for FSFL's

The net costs that may be financed under FSFL's include the following:

- appraisal cost
- approved electrical lighting, motor wiring, and installation labor

Note: The FSFL program supports energy efficient equipment; therefore, solar power may be included in the loan request. The solar power must be used as an energy source for the FSFL structure or equipment only.

- •*--archaeological or biological studies or attorney fees--*
- eligible equipment to maintain and monitor commodity quality
- fees, such as title insurance and motor vehicle title fees
- installation costs
- material and labor for utility hookup from meter to structure

Note: Utility includes electric lines, natural gas lines, and liquefied petroleum tanks used for the structure to operate.

- material and labor for concrete pads or other approved and acceptable flooring
- on-farm material approved by COC
- off-farm labor as defined in Exhibit 2
- purchase price and sales tax of structure or materials
- shipping and delivery charges
- site preparation costs.

Note: When net cost expenses are reviewed, State and County Offices may question if net costs are excessive and request guidance from COC or STC to determine if the costs are within reason. For questionable situations, contact the National Office for additional guidance.

36 Eligible and Ineligible Structures and Equipment (Continued)

B Eligible Items for FSFL's (Continued)

The net cost shall **not** include the following:

- on-farm labor as defined in Exhibit 2
- cost to tear down an existing structure
- * * *
- real estate
- travel expenses of the vendors
- gas line or electrical hookups from the utility supply source to the producer's meter.

--Note: A down payment made to the contractor, dealer, supplier, or vendor for the storage facility or equipment does not mean the facility or equipment was purchased.--

C Eligible Storage and Handling Facilities for All FSFL Eligible Commodities

Each storage facility is eligible for the maximum FSFL amount as provided in paragraph 60. If a storage structure is not determined to be a stand-alone structure, as defined in Exhibit 2, only one FSFL may be approved for the storage structure. A lien will be placed on the entire structure. Contact the National Office for questionable situations.

[7 CFR 1436.6] FSFL's shall only be made for purchasing and installing eligible new or used, portable or permanently affixed, storage facilities, including pre-fabricated structures, drying or handling equipment, or remodeling existing facilities as follows:

- conventional type cribs or bins designed and engineered for FSFL commodity storage having a useful life of at least the term of the loan
- oxygen-limiting and other upright silo-type structures designed for FSFL commodity storage having a useful life of at least the term of the loan
- flat-type storage structures, including a permanent concrete floor and bulkheads, designed for and primarily used to store FSFL commodities for at least the term of the loan
- concrete foundations, aprons, pits, and pads, including site preparation, labor, and material, essential to the proper operation of the storage and handling equipment
- concrete pads without walls or separate, detachable sides on which an FSFL commodity is stored

36 Eligible and Ineligible Structures and Equipment (Continued)

D Ineligible Storage and Handling Facilities for All FSFL Eligible Commodities

Ineligible storage and handling equipment includes the following:

- structures of a temporary nature that require the weight or bulk of the commodity stored to maintain its shape, such as fence or bags, **not** having a useful life of at least the term of the loan
- storage area included in the capacity worksheet to house (store) handling equipment or storage and handling trucks in the storage structure
- *--Example: Storage area to park and house a hay wagon is ineligible storage area. Storage area to house a wash station is eligible.
- storage area for office space, store front, restrooms, or breakrooms--*
- storage structures to be used for purchased commodities or for commercial purposes, as defined in Exhibit 2
- structures determined by COC and/or STC that are **not** suitable for storing FSFL commodities for which a need is determined
- •*--condominium storage--*
- feed handling and processing equipment.

Note: When necessary, STC's or COC's are authorized to review CCC-191s, bills, invoices and/or sales receipts to determine if the FSFL components are reasonably priced and determine final eligibility or ineligibility of the cost to be included in the FSFL.

37 Eligible and Ineligible Structures for Hay and Renewable Biomass Storage

A Eligible Structures

All FSFL-financed storage structures for hay and renewable biomass commodities **must be used** for the purpose for which they were constructed, assembled, or installed for the entire FSFL term.

FSFL eligible storage structures for hay and renewable biomass commodities:

- must have a useful life of at least the term of the loan
- must be built:
 - of such quality that the structure can be insured
 - to support snow load for the area
 - with proper drainage.
- include structures suitable for storing the following:
 - hay, that are built according to acceptable design guidelines from NIFA or land-grant universities
 - renewable biomass, that are built according to acceptable industry guidelines.

39 Eligible and Ineligible Structures for Honey (Continued)

D Ineligible Structures and Components

See subparagraph 36 D for ineligible items. In addition, the following includes, but is **not** limited to, structures and components ineligible for honey FSFL's:

- controlled atmosphere structures and components
- processing equipment
- packing containers, such but not limited to retail honey containers
- •*--storage space for storing bees or beehives--*
- structures of temporary nature that require the weight or bulk of the honey stored to maintain its shape
- structures determined by STC **not** suitable for honey storage.

40 Asphalt Flooring for FSFL Structures

A Asphalt Flooring

Documentation from a number of land-grant universities, in certain regions, has concluded that asphalt flooring:

- is acceptable for usage in storage pads for agricultural commodities
- has proven to be even more resilient than concrete in bunker silos and storage pads
- is successful **only** if constructed properly.

FSFL applicants requesting to use asphalt flooring in structures to store corn, oats, wheat, barley, and grain sorghum harvested as other than whole grain, must be advised by the County Office that:

- asphalt flooring **must** be constructed according to specific specifications in subparagraph B and 2-EQ, paragraph 81
- FSA is indemnified from any liability subsequently arising from the presence of asphalt or asbestos on the property

Note: If **not** constructed according to the specific specifications, FSFL approval and disbursement is **not** authorized.

•*--STC must review each CCC-185 and approve the CCC-185D for FSFL's with asphalt--* flooring.

B Specifications for Asphalt Flooring

COC's or designee will be responsible for monitoring construction to ensure that the asphalt flooring is constructed according to **all** the specifications in this subparagraph.

Note: STC **must** determine:

- the number of field visits the County Office shall make to monitor construction
- if the following specifications may be modified on a case by case basis.

The following specifications **must** be followed for asphalt flooring for all commodities:

- 6- to 12-inch, well-packed, crushed gravel base with drainage both inside and outside the footing to prevent water from getting under the asphalt
- 4 to 6 inches of high-grade asphalt, including 3 to 5 inches of fine material and 1 inch of very fine material

42 Eligible and Ineligible Storage and Handling Trucks

A Eligible Storage and Handling Trucks

FSFL-financed storage and handling trucks **new or used** must be used for the purpose for which they were acquired for the entire FSFL term.

A storage capacity calculator worksheet is **not** required for eligible storage and handling truck FSFL requests.

Eligible storage and handling trucks, **new or used**, include the following, for FSFL purposes:

- cold storage trucks; a van or truck designed to carry perishable freight at specific temperatures. Cold storage trucks differ from simple insulated and ventilated vans which are commonly used for transporting fruit. Cold storage trucks can be ice-cooled or equipped with any variety of mechanical refrigeration systems.
- flatbed trucks; truck that has an open body in the form of a platform with no side walls for easy loading and unloading. These trucks can be categorized into different sizes which range from light, medium, or heavy duty, compact or full-size, or short and expandable beds.
- grain trucks; a piece of farm equipment * * * made to accommodate grain products and are traditionally truck chassis units with a mounted grain "dump" body where grain *--commodities are transported from a field to either a point of sale or a storage bin.

Note: Similar trucks are eligible to transport other eligible FSFL commodities, such as but not limited to, onions and potatoes.—*

- storage trucks with a chassis unit; commonly referred to as a box truck, box van or straight truck, is a truck with a cargo body mounted on the same chassis with the engine and cab.
- •*--semi-trucks or truck tractors, any vehicle configuration consisting of a power-unit designed in combination to draw or pull a semi-trailer or farm machinery.

Notes: All laws and regulations on the use of agriculture vehicles must be followed; including but not limited to, any weight restrictions imposed by State or local authorities.

There is no limit on the number of storage and handling truck FSFL requests a producer may submit; however, COC or STC must review the business operation to ensure the storage and handling trucks are not being purchased for a commercial operation and/or purposes, according to the definition in Exhibit 2.--*

42 Eligible and Ineligible Storage and Handling Trucks (Continued)

A Eligible Storage and Handling Trucks (Continued)

* * *

FSA-850 must be completed for a storage and handling truck; however, a site visit is not required. See Exhibit 10 for an example of FSA-850 for a storage and handling truck FSFL request.

The new or used storage and handling truck must not have been purchased before the FSFL request (CCC-185) was submitted in the County Office, FSA-850 completed and CCC-185D approval provided.

State Offices **must** contact the National Office when there are questions about eligible and ineligible storage and handling trucks.

42 Eligible and Ineligible Storage and Handling Trucks (Continued)

A Eligible Storage and Handling Trucks (Continued)

Producers requesting a storage and handling truck FSFL must:

- properly register the truck with the applicable State MVA and all State and local MVA laws and insurance
- obtain a clear Certificate of Title
- use the FSFL collateral for at least the entire FSFL term
- •*--provide a valid VIN for the truck--*
- obtain the required State emissions and vehicle inspection
- obtain full coverage (comprehensive and collision) automobile insurance policy which must be renewed annually throughout the term of the loan.

Notes: ***

The automobile insurance policy must be provided to the County Office, according to paragraph 98.

See paragraph 98 for State supplemental policy requirements.

For questionable situations, consult with the regional OGC and/or an FSA employee with loan approval authority to ensure that registration and/insurance requirements are in accordance with all State and local MVA laws.

The required lien search fees and UCC-1 filings are paid by CCC.

FSFL's for storage and handling trucks have different requirements for maximum term of the loan. See subparagraph:

- 59 B for FSFL microloan terms
- 60 D for regular FSFL terms.

42 Eligible and Ineligible Storage and Handling Trucks (Continued)

B Ineligible Storage and Handling Trucks

Ineligible storage and handling trucks include the following for FSFL purposes:

- pick-up trucks; a light or heavy duty truck having an enclosed cab and an open bed with low sides and tailgate
- dump trucks; a truck chassis with a dump body that can be tilted and mounted to the frame used for transporting loose material and discharging its contents through an open tailgate
- •*--truck repairs and replacement parts
- warranty plans
- maintenance plans.--*

Also, **ineligible** for FSFL financing are storage and handling trucks:

- with a salvaged title
- determined by STC or COC to **not** have a lifespan of at least the entire FSFL term
- determined by STC or COC as not suitable for the applicable commodity
- cannot meet **all** of the requirements in subparagraph A.

B Eligible Equipment (Continued)

- dryers
- drying sheds, trailers and tunnels
- dumpers
- dump carts
- electrical equipment, such as lighting, motors, and wiring integral to the proper operation of an eligible structure
- fans
- food safety-related equipment, such as sanitizing or pre-washing filter tanks
- forklifts
- freezers, including blast freezers
- front and rear-end loader attachments
- fruit and/or vegetable hoppers
- generators
- grain carts with auger systems
- grain hauler trailers
- grain vacuums
- gravity flow wagons
- gripper attachments

B Eligible Equipment (Continued)

- •*--hanging carcass rail and winch--*
- hay spears and attachments
- •*--hay squeeze--*
- hay wagons
- hoppers
- hydrolifts
- hydrocoolers
- ice machines
- lines to evaporator
- liquidated petroleum tanks to fuel dryers
- pallet jacks
- pilers
- plumbing installed from the milk bulk tank for cleaning purposes
- quality graders
- racking systems
- refrigeration units or systems

* * *

• roller spray units

B Eligible Equipment (Continued)

• safety equipment meeting OSHA requirements

Note: County Offices are **not** responsible for determining that equipment meets OSHA standards.

- sealants
- self-dumping or non-dumping hay trailers
- self-propelled fork lifts
- shelves
- sizers
- skid steers
- solar panels
- sorting bins and/or tables
- telehandler
- walk-in coolers
- washers

Note: Not to include truck washers or waxers.

- waxers
- weight graders
- weight scales:
 - portable
 - concrete installed weight scales to weigh the FSFL commodity

Note: FSFL requests for weigh scales exceeding \$100,000, must be reviewed on a case by basis by STC to determine whether the need is justified for the producer's operation.

•*--winch--*

B Eligible Equipment (Continued)

- equipment to improve, maintain, or monitor the quality of stored FSFL commodities, such as cleaners, moisture testers, and heat detectors, along with a proposed storage facility
- handling and drying equipment determined by COC to be needed and essential to the proper functioning of a storage system
- electrical equipment, such as pumps, lighting, motors, and wiring, integral to the proper operation of the storage and handling equipment, **excluding** installing electrical service to the electrical meter.

* * *

- *--The following are examples of seed cotton packing, handling, storage, and transport equipment eligible for FSFL:
 - module builder
 - boll buggy
 - storage structures, such as shed or concrete pad
 - tractor implements to carry and stage modules
 - hauling equipment, such as module truck, semi-trailer, or trailer
 - other types of equipment COC determines essential to secure the quality of lint before ginning.--*

Note: STC's may request DAFP approval of a wind turbine on a case by case basis.

State Offices **must** contact the National Office when there are questions about eligible and ineligible drying and handling equipment.

--The purchase or use of energy efficient equipment is encouraged for FSFL financing.--

C Ineligible Equipment

Ineligible storage and handling equipment includes the following for all commodity types:

- ATV/gator
- backhoes
- chicken houses
- combines
- crushers
- extractors
- feed handling and processing equipment
- fuel trailers
- greenhouses
- grinders

C Ineligible Equipment (Continued)

- hay balers
- hay mowers
- hay rakes
- hay tedders
- hops baler
- hops picker
- livestock pens and trailers
- malting equipment
- milking machine pulsation units
- milking parlor equipment
- pay (wheel) loaders
- processing equipment
- production and feed facilities
- robotic milkers
- seed carts (pull type or trailered)
- silage blowers
- storage structures and handling equipment determined by STC or COC that are not suitable for the applicable commodity and do not have a lifespan of at least the term of the loan
- storage structures to be used for a commercial purpose, as defined in Exhibit 2
- structures of a temporary nature **not** having a useful life of the term of the loan
- tractors, excluding truck tractors.

Note: The cost to purchase or install ineligible equipment **must not** be included in FSFL.

44 Types of Structures and Equipment Eligible and Ineligible for Milk

A Eligible Structures

FSFL-financed milk bulk tanks must be used for the purpose for which the milk bulk tank was constructed, assembled, or installed for the entire term of the loan.

Milk bulk tank facilities, with a useful life of at least the term of the loan, may be approved for financing, including new facilities, or additions and/or modifications to an existing storage facility, if CCC determines there is a need for the capacity of the structure.

FSFL eligible bulk tanks for milk must be:

- new, used, portable, or permanently affixed and built:
 - of such quality that the structure can be insured
 - to protect the milk from contaminants
 - to support local climate conditions for the area
- properly drained.

Milk bulk tanks must be built according to acceptable design guidelines from the manufacturer, NIFA, or land-grant universities. The applicant shall provide this information to the County Office, if requested.

B Eligible Components

The following are eligible permanently affixed or portable bulk milk tank components:

- bulk tanks
- plate coolers
- freezers
- compressor
- washing equipment
- automation equipment
- water lines
- affixed tank washers
- hot water tanks necessary for milk house use
- hot air recovery systems
- vats for storage of milk for further processing
- milk house structure
- condenser
- safety equipment meeting OSHA requirements
- equipment to maintain and monitor the quality of stored milk
- bottler system, excluding bottles

44 Types of Structures and Equipment Eligible and Ineligible for Milk (Continued)

B Eligible Components (Continued)

- electrical equipment
- concrete aprons and floors essential to proper facility operation
- flooring:
 - suitable for the region where the facility is located
 - designed according to acceptable guidelines from NIFA or land-grant universities
 - made to avert water and drainage so the floor does not retain moisture.

All eligible components financed with FSFL funds must be insured and must **not** be used for commercial purposes.

C Ineligible Components

Ineligible storage and handling equipment includes the following:

- robotic milkers
- milk pulsators
- pasteurization units.

Note: FSFL financing is intended for post-milking equipment.

*--45 Types of Structures for Wool Storage

A Eligible Structures

FSFL-financed structures for wool must be used for the purpose for which constructed, assembled, or installed for the entire FSFL term.

Wool storage facilities, with a useful life of at least the term of the loan, and eligible for FSFL's include the following:

- a facility of wood pole and post construction, steel or concrete, suitable for storing wool produced by the borrower
- walk-in prefabricated storage structures that are suitable for storing the wool production
- a barn or hay shed.

FSFL eligible storage structures for wool must be built:

- of such quality that the structure can be insured
- to protect the wool from contaminants
- to support local climate conditions for the area.

Wool storage facilities must be built according to acceptable design guidelines from the manufacturer, NIFA, or land-grant universities.

B Types of Wool Handling, Drying Equipment and Storage and Handling Trucks

Authorization is provided to approve FSFL's for new or used wool handling, drying equipment and storage and handling trucks, provided it has a useful life of at least the term the loan.

The following are examples of wool handling, drying equipment and storage and handling trucks eligible for FSFL:

- other types of handling and drying equipment, portable or stationary, that are unique to the wool industry and COC determines are essential to the proper functioning of a wool storage facility
- related equipment such as motors, electrical boxes and connections, pumps, lighting fixtures and wiring and COC determines are required for proper functioning of a wool storage facility
- trucks and trailers
- wagons.--*

*--45 Types of Structures for Wool Storage (Continued)

B Types of Wool Handling, Drying Equipment and Storage and Handling Trucks (Continued)

Notes: If there are questions about any of the provisions, State Offices must contact the National Office for guidance.

Wool storage, handling, drying equipment, and storage and handling trucks financed with FSFL must not be used for commercial purposes and processing equipment is ineligible.

46 Types of Structures Eligible for Hemp Storage

A Eligible Structures

Hemp storage facilities, with a useful life of the term of the loan, and eligible for FSFL's may include the following:

- new facility of wood pole and post construction, steel or concrete, suitable for storing hemp produced by the borrower
- new walk-in prefabricated, permanently installed cold storage coolers that are suitable for storing the producer's hemp production
- conventional type cribs or bins designed and engineered for FSFL commodity storage having a useful life of at least the term of the loan
- oxygen-limiting and other upright silo-type structures designed for FSFL commodity storage having a useful life of at least the term of the loan
- flat-type storage structures, including a permanent concrete floor and bulkheads, designed for and primarily used to store FSFL commodities for at least the term of the loan
- concrete foundations, aprons, pits, and pads, including site preparation, labor, and material, essential to the proper operation of the storage and handling equipment
- concrete pads without walls or separate, detachable sides on which an FSFL commodity is stored--*

*--46 Types of Structures Eligible for Hemp Storage (Continued)

A Eligible Structures (Continued)

• structures that are bunker-type, horizontal, or open silo structures, with at least 2 concrete walls and a concrete floor, designed for FSFL commodity storage and having a useful life of at least the term of the loan.

Notes: If a storage structure is not determined to be a stand-alone structure, as defined in Exhibit 2, only one FSFL may be approved for the storage structure and a lien will be placed on the entire structure.

FSFL eligible storage structures for hemp must be:

- built of such quality that the structure can be insured
- built to protect the hemp from contaminates
- built to support the snow load for the area
- equipped with proper drainage.

Hemp storage facilities must be built according to acceptable design guidelines from the manufacturer, NIFA, or land-grant universities.--*

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--49 Determining Storage Need for Hay, Biomass, and Seed Cotton--

A Storage Need Determinations

Applicants **must** show a need for hay or renewable biomass storage as determined by the formula in this paragraph.

Before STC can approve an application for a renewable biomass FSFL, the applicants **must** provide a contract or letter of commitment with the company or facility that will purchase the applicant's biomass commodity.

Note: The contract or letter of commitment **must** be for at least 1 entire production and marketing cycle.

When an applicant is not self-certifying to the storage need as provided in paragraph 47, County Offices shall calculate the FSFL storage need using guidelines in this paragraph.

Storage capacity calculators are located on PSD's website at http://www.fsa.usda.gov/programs-and-services/price-support/Index.

SED's may approve State Office developed storage capacity worksheet calculators for determining the FSFL storage structure need. National Office concurrence is **not** required.

B Hay and Biomass Acreages

A 3-year average acreage **must** be calculated for hay or renewable biomass storage using up to the 3 most recent FSA-578's.

See subparagraph 48 B for general information on calculating acreage.

C Hay and Biomass Yields

The unit of measure for hay and renewable biomass commodities will be in tons.

If State and County Offices are unable to determine an annual yield for any of the hay or renewable biomass commodities with the assistance of NIFA, land-grant universities, or available ARS publications, contact PSD.

--49 Determining Storage Need for Hay, Biomass, and Seed Cotton (Continued)--

D Formula for Hay and Biomass Storage

An applicant's needed storage can be determined with NIFA and land-grant university assistance or with the worksheet in Exhibit 20.

Applicable laws, regulations, construction codes, and zoning restrictions may affect the size of a facility and where it can be located.

The applicant shall provide the County Office with either of the following:

- dimensions of the facility to convert into cubic feet of available space
- capacity of the proposed structure in pounds or tons from the contractor constructing the storage facility.

COC's shall use either of the following conversion factors and the worksheet in Exhibit 20 to determine the capacity of a proposed facility:

- 1 pound of hay requires 0.125 cubic feet of space
- 1 short ton of hay requires 250 cubic feet of space.

Note: These factors shall be used to determine the storage capacity of a structure **unless** the applicant supplies the County Office with detailed documentation of a different conversion factor.

The following publications may also assist State and County Offices in determining the capacity of a proposed structure:

- Oklahoma State University publication BAE-1716, titled "Round Bale Hay Storage", available at
 - http://osufacts.okstate.edu/docushare/dsweb/Get/Document-1772/BAE-1716web.pdf

* * *

• Iowa State publications available at https://www.mwps.iastate.edu/building-plans.

--49 Determining Storage Need for Hay, Biomass, and Seed Cotton (Continued)--

D Formula for Hay and Biomass Storage (Continued)

Applicants shall demonstrate a need for storage capacity as determined by the following formula. See Exhibit 20 for an example of the need calculation.

Step	Action			
1	*Determine applicant entity and applicable farm operation from CCC-902, if			
	available for other farm program purposes*			
2	Determine up to a 3-year average acreage for each FSFL commodity, as provided in subparagraph B, using the borrower's share of crop on each tract and farm.			
3	Multiply each average acreage times the applicable crop yield as provided in subparagraph C and total. Multiply the result by 2.			
4	Deduct existing storage capacity (as defined in Exhibit 2) owned by the applicant, for the applicable crops			
5	IF result from step 4 is	THEN		
	greater than zero	the applicant is eligible for the needed capacity, not to exceed the applicant's proposed capacity or capacity to be upgraded.		
	less than zero	notify the applicant that they are ineligible. Provide appeal rights according to 1-APP.		
	greater than zero, but less than proposed storage capacity	see paragraph 54.		

*--E Storage Need Determinations for Seed Cotton

Applicants **must** show a need for the seed cotton capacity as determined by the following formula and information in this paragraph.

The quality of seed cotton can only be maintained for a limited period of time. The seed cotton storage need will be determined based on production from 1 year.

When an applicant is not self-certifying to the storage need as provided in paragraph 47, County Offices will calculate the FSFL storage need using guidelines in paragraph 50.

Storage capacity calculators are located on PSD's website at http://www.fsa.usda.gov/programs-and-services/price-support/Index.

SED's may approve State Office developed storage capacity worksheet calculators for determining the FSFL storage structure need. National Office concurrence is **not** required.--*

50 Determining Storage Need for Eligible Commodities Storing One Year of Production

A Storage Need Determinations for Eligible Perishable Commodities

Subparagraph 33 C provides a complete list of eligible perishable commodities.

Applicants **must** show a need for the cold storage capacity as determined by the following formula and information in this paragraph.

The cold storage need will be determined based on production from 1 year.

The quality of all eligible perishable commodities can only be maintained for a limited period of time. Cold storage facilities can extend this period of time and maintain the quality of eligible perishable commodities.

See Exhibit 21 for a worksheet that can be used to compute the storage need requirement and capacity of a proposed structure for eligible perishable commodities.

When an applicant is not self-certifying to the storage need as provided in paragraph 47, County Offices shall calculate the FSFL storage need using guidelines in this paragraph.

Storage capacity calculators are located on PSD's website at http://www.fsa.usda.gov/programs-and-services/price-support/Index.

SED's may approve State Office developed storage capacity worksheet calculators for determining the FSFL storage structure need. National Office concurrence is **not** required.

53 Storage Need Waivers

A Storage Need Waiver for All Commodities, Except for Eligible Perishable Commodities

The provisions in this subparagraph apply to producers who have **not** previously filed FSA-578's.

STC's may authorize:

- the acceptance of actual yield and production records to determine a 3-year average
- on a case-by-case basis, a waiver of late-filed fees when accepting late-filed FSA-578's for FSFL requests of \$100,000 or less.

Notes: The producer **must** request the storage need waiver in writing. The waiver determination **must** be maintained in the FSFL folder and documented in STC or COC meeting minutes.

STC has authority to establish a more restrictive policy and may redelegate authority to COC only for provisions provided in this subparagraph.

County Offices may request additional information from the producer to verify the reported yield and production.

Notes: See subparagraph B for eligible perishable commodity storage need waiver provisions.

In questionable situations, State Offices shall contact Toni Williams by e-mail to **toni.williams@wdc.usda.gov**.

B Storage Need Waiver for Eligible Perishable Commodity Producers

The provisions provided in subparagraph A may apply to eligible perishable commodity producers with **both** of the following:

- an aggregate outstanding FSFL balance of \$100,000 or less
- a minimum of 3 different types of eligible perishable commodities.

Note: The 3 different eligible perishable commodities may be butter, grapes, and oranges.

54 Ineligible Space and Larger Capacity

A Ineligible Space in a Flat Storage Structure

When a storage structure has space that is **not** used primarily for eligible commodity storage, such as office or marketing space, compute the maximum FSFL amount, as follows.

Step	Action
1	Determine a factor for eligible space by dividing the square footage that is primarily
	used for eligible commodity storage by the total square footage of the building.
2	Determine the total net cost of the building.
3	Multiply the result from step 2 times .85 and multiply that result times the factor
	from step 1.

Example: Applicant proposes to build a 75,000 square foot flat storage building. Net cost is \$75,000. Eligible storage space is 74,000 square feet. Factor for eligible space is .99 (74,000 divided by 75,000). The maximum FSFL amount is \$63,112.50 (\$75,000 times .85 times .99).

B Larger Capacity Than Needed

When a storage structure has a larger capacity than the applicant's needed capacity, the net cost shall be prorated and the maximum FSFL amount computed as follows.

Step	Action
1	Divide eligible net cost by the bu. of capacity.
2	Multiply per bu. cost times bu. of capacity for which the applicant is eligible.
3	Multiply result times .85.

Example: Applicant proposes to build a 60,000 bu. storage bin. Net cost is \$75,000. Eligible storage need is 50,000 bu. Net cost per bu. is \$1.25 (\$75,000 divided by 60,000 bu.). Eligible net cost is \$62,500 (\$1.25 times 50,000 bu.). Maximum FSFL amount is \$53,125 (\$62,500 times .85).

*--55 Storage Need Requirements for Wool

A Determining the Wool Storage Need

For a person or legal entity to be considered eligible for a wool FSFL, COC must determine the person or legal entity own and maintain the sheep for 30 calendar days or more before date of shearing.

Applicants must show a need for the wool capacity as determined by the following formula and information in this paragraph.

Wool storage need is determined based on production for 2 years. County Offices will determine the need for wool storage by using either of the following:

- the sheep owner's share of actual wool yields and production records to determine a 3-year average
- records of sales, volume sold, or other business records that can be extrapolated to demonstrate the storage need but not limited to production shares as part of a community-supported agriculture business.

A COC-determined reasonable 2-year average and yield projection may be used instead of an average for any the following:

- newly acquired farms
- wool being produced for the first time
- cases where disasters adversely affect the average production.

Note: In most instances, using the sheep owner's actual yield and production records provides better information for calculating the sheep owner's wool storage need.

COC's will:

- determine whether the applicant's production/yield for wool is reasonable using guidance in this subparagraph
- use actual factual knowledge of the sheep owner's farming business when determining a reasonable yield.

B Determining the Capacity of the Wool Structure

The capacity of the proposed structure can be obtained from the manufacturer of the storage facility for wool. If requested, the applicant must provide this information to the County Office.--*

*--56 Storage Need Requirements for Hemp

A Determining the Hemp Storage Need

For a producer to be considered eligible for a hemp FSFL, COC must determine that the producer owns or has leased property with readily identifiable boundaries.

Applicants must show a need for the hemp capacity as determined by the following formula and information in this paragraph. The conversion factor for converting from net cubic feet to cwt is .352.

The hemp storage need will be determined based on production for 2 years.

STC's have the authority to:

- establish a more restrictive policy and may redelegate authority to COC's only for provisions provided in this subparagraph
- approve a waiver to self-certify to the hemp storage capacity need on CCC-185 for FSFL's with an aggregate outstanding balance equal to \$50,000 or less, on a Statewide basis, not a case-by-case basis

Note: According to 2-CP, subparagraph 728 A, State and County Offices may spot check any producer not identified on the National producer selection list if there is reason to question the producer's compliance with any program provisions.

County Offices may determine the need for hemp storage by using any of the following:

- producer's share of up to the 3 most recent FSA-578's
- verifiable information to determine a 3-year average that may include, but is not limited to:
 - actual yields
 - actual production records
 - records of sales, volume sold, or other business records that can be extrapolated to demonstrate the storage need
 - production shares as part of a community-supported agriculture business.--*

*--56 Storage Need Requirements for Hemp (Continued)

A Determining the Hemp Storage Need (Continued)

A COC-determined reasonable 1-year acreage and yield projection may be used instead of an average for any the following:

- newly acquired farms
- eligible commodity being produced for the first time
- cases where disasters adversely affect the average production.

B Determining Reasonable Hemp Production/Yield

COC's:

- must determine a reasonable yield for hemp
- may review and use STC NAP yield determinations
- may use the following resources in determining a reasonable yield:
 - ARS publications
 - detailed producer records
 - Internet
 - land-grant university located in the State or neighboring State
 - NIFA in the State.

County Office staff may contact the Cooperative Extension Service at State's land-grant university, or a local laboratory where relevant, to assist with reasonable yields and determining needed storage capacity for hemp in situations where that information cannot be reasonably provided by the applicant.

State Offices can contact PSD for assistance if they are unable to find a yield for hemp.

Requests for PSD guidance are encouraged when the hemp producer's operation is unusual or if the applicant is seeking to increase the operation's storage capacity to support a growing demand.

PSD review of the situation may result in waivers of certain FSFL provisions that restrict the producer's eligibility for FSFL.--*

*--56 Storage Need Requirements for Hemp (Continued)

B Determining Reasonable Hemp Production/Yield

COC's may:

- determine whether the applicant's production/yield for hemp is reasonable using guidance in subparagraph A
- use practical knowledge of the producer's farming business when determining a reasonable yield.

C Determining Capacity of Hemp Structure

Capacity of the proposed structure can be obtained from the manufacturer of the hemp storage facility. If requested, the applicant will provide this information to the County Office.--*

Part 4 FSFL Policies and Application Processing

Section 1 FSFL-Making Policies

57 Partial and Final Disbursement Options

A FSFL Disbursement Policy

--The 2008 Farm Bill Section 1614 (e) provides authority for 1 partial and 1 final principal disbursement so that borrowers can facilitate purchasing and constructing a storage facility, acquiring drying and handling equipment, and acquiring storage and handling trucks. A-- partial disbursement is **not** required.

At the time of application, in CCC-185, item 3D, applicants indicate whether they are requesting 1 or 2 disbursements. National Office program manager approval is required to change this election after FSFL has been approved in DLS.

B Partial Disbursements

One partial disbursement:

- may be requested by the borrower when a portion of the FSFL project has been acquired or completed
- will be commensurate with the amount of the approved FSFL project that has been completed, supported by documentation and inspected, if applicable
- can be disbursed **up** to the maximum amount of 50 percent of the projected and approved total FSFL amount, **not** to exceed \$250,000.

If the applicant requests the partial disbursement:

- there will be two FSFL's with 2 installment payments due each year
- a separate CCC-186 and closing in DLS will be **required** for the partial and final FSFL amounts
- only 1 manual CCC-185 will be required for the partial and final FSFL amounts.

57 Partial and Final Disbursement Options (Continued)

B Partial Disbursements (Continued)

County Offices shall:

- assist producers with completing 1 CCC-185 for the total FSFL amount requested
- enter the partial and final FSFL request in DLS following instructions in 2-FSFL, paragraph 31
- see paragraph 187 for FSFL security requirements for FSFL's with partial and final disbursements
- see paragraph 58 for application fees for FSFL's with partial and final disbursements
- ensure all CCC-185D conditions are met before partial disbursements are disbursed
- ensure a CCC-186 is properly signed and dated for the partial disbursement.

A County Office Action

County Offices shall:

- charge FSFL applicants a nonrefundable application fee of \$100 per borrower per FSFL
- collect the application fee when CCC-185 is submitted.

Note: The application fee is necessary to cover the costs to CCC for making FSFL's. These costs include the following:

- credit reports
- lien searches
- UCC-1 filings.

If in CCC-185, item 3D the applicant elects the partial and final disbursement option, only 1 application fee is required even though there will be 2 separate FSFL's disbursed.

A spouse is **not** required to pay a separate FSFL application fee if required by State law to sign the FSFL security documents, and is **not** an eligible producer on a farm whose production is used to determine FSFL eligibility.

The application fee for assumptions **must** be collected at the time the assumption is requested.

B Multiple Borrowers

A husband and wife would be considered 2 borrowers and each charged an application fee **if** both are receiving farm program payments on the farm whose production is used to determine FSFL eligibility.

Note: If a spouse does **not** receive a share of the farm program payment and is only signing CCC-186 because of a State or STC requirement, only 1 fee is required.

Farming entities, **excluding** joint ventures that are paid under one TIN, will be considered 1 applicant and charged 1 application fee.

C Fees for Filing and Recording UCC's, Instruments, and Other Transactions

*--Filing and recording fees must be processed using DLS and shall be paid according to the following.

	THEN the fee
IF the transaction is for	is paid by
a collateral lien search (includes lien searches determined necessary	CCC.
by OGC for underlying real estate)*	
a credit report	
fees charged by a local or State municipality for expenses associated	
with a real estate lien search for CCC-297 (Exhibit 68) purposes	
filing UCC-1	
filing UCC-1 as a fixture filing	
continuation of UCC-1 and UCC-1 as a fixture filing using UCC-3	
motor vehicle lien search, lien filing fee, and recording fees	
all other instrument filing and recording transactions related to a lien	the borrower.
on real estate used to secure FSFL	
fees for motor vehicle emission inspection and other required state	
inspections	
attorney fees related to a lien on real estate used to secure FSFL	
fees charged by superior lienholders to subordinate or release	
collateral to CCC	
filing a discharge of CCC-297	
filing a release or discharge of a real estate lien, such as a mortgage	
filing and recording a subordination agreement related to a lien on	
real estate used to secure FSFL	
real estate lien, deed, or title search related to a lien on real estate used	
to secure FSFL	
recording CCC-297	
terminating UCC-1 using UCC-3	

See paragraph 302 for assistance when processing and ordering checks for filing fees as displayed in this table.

59 FSFL Microloan Provisions

A FSFL Microloan Amount

The maximum amount of an FSFL microloan shall **not** exceed an aggregate outstanding FSFL balance of \$50,000.

*--If a producer submits an FSFL microloan request for \$30,000, and subsequently, submits an FSFL microloan request for \$40,000, and the \$40,000 FSFL microloan is disbursed before the \$30,000 FSFL microloan request, the producer is only eligible for an FSFL microloan of no more than \$10,000.

If the producer wants to proceed with the \$30,000 FSFL request, the \$30,000 FSFL microloan request must be deleted in DLS and re-entered in DLS as an FSFL regular loan. The application fee provided for the \$30,000 FSFL microloan can be used for the FSFL regular loan.--*

State and County Offices are required to verify in DLS, the aggregate outstanding FSFL balance does not exceed \$50,000 at the time of loan approval and disbursement.

A nonrefundable \$100 application fee per borrower is required per FSFL microloan request.

A financial analysis is required for all FSFL microloan requests except when the loan will be secured with an Irrevocable Letter of Credit.

--A severance agreement is not required from the holder of any prior lien on the real estate parcel on which the facility is located for a FSFL microloan.--

Partial and final disbursements are applicable to an FSFL microloan.

The producer must select on CCC-185, item 3 B whether the FSFL request is for an FSFL microloan. State and County Offices must **not** assume the request is an FSFL microloan.

Refer to paragraph 60 for additional information on loan amount. The variances for an FSFL microloan versus regular FSFL's are the following:

- down payment requirement of 5 percent
- availability to self-certify to the storage need
- the aggregate outstanding loan amount threshold of \$50,000.00.

59 FSFL Microloan Provisions (Continued)

B FSFL Microloan Terms

The FSFL microloan shall have a maximum term of 3, 5, or 7 years for **new** and 3 or 5 years for **used** storage structures, equipment and storage and handling trucks, from the date of the execution of CCC-186.

STC has authority to establish policy when determining whether new and used equipment may be listed on one FSFL request or separate requests.

The STC authority must be documented in the STC regular meeting minutes.

Example:

John Clark submitted one FSFL request in the amount of \$46,000, for a new portable grain vacuum and used batch dryer. The maximum loan term for the **new** portable grain vacuum is 7 years. The maximum loan term for the **used** batch dryer is 5 years. Because both eligible FSFL components are on the same FSFL request, the maximum loan term is 5 years (using the maximum loan term for used equipment).

Notes: Based on authorization provided to STC's in this subparagraph for determining if new and used equipment can be included on one FSFL request, the loan term must be limited to the eligible FSFL component with the lowest term.

The STC authorization and example also applies to a regular FSFL (maximum loan amount \$500,000) when a new and used storage structure, handling equipment or storage and handling truck FSFL request is received.

All FSFL-financed equipment, structures and storage and handling trucks (new or used) must have a useful life for at least the FSFL term.

An FSFL microloan should be made available to producers of **all** commodities, provided that eligibility requirements are satisfied.

60 FSFL Amount and Terms (Except Microloan) (Continued)

D Maximum Term

[7 CFR 1436.7] The FSFL maximum term shall be 3, 5, 7, 10, or 12 years from the date of the execution of CCC-186 based on total FSFL principal as follows if:

- \$100,000 or less, 3, 5, 7-year FSFL term **only**
- \$100,000.01 to \$250,000, 3, 5, 7, or 10-year FSFL term
- \$250,000.01 to \$500,000, 3, 5, 7, 10, or 12-year FSFL term.

Used storage structures, equipment, and storage and handling trucks shall have a maximum term of 3 or 5 years from the date of the execution of CCC-186.

The term **must** be specified when CCC-185 is submitted, because the required financial analysis **must** take into account the annual installment payment amount.

Applicants may select the term in CCC-185, item 3C based on the amount requested.

After FSFL is approved in DLS, the term or disbursement type **cannot** be changed unless the final FSFL amount is changed because the project cost was more than estimated and an increase is requested by the applicant. A decrease in the FSFL amount may be necessary, if after reviewing acceptable documents, such as, but not limited to, receipts and/or sales invoices and it is determined the FSFL amount should be decreased.

Based on whether the FSFL amount will be decreased or increased, a different term category may be required. For questionable situations, contact the National Office.

STC has authority to establish policy when determining whether new and used equipment may be included on one FSFL request or separate requests. If the STC approves the use of one request, the loan term must be limited to the eligible FSFL component with the lowest term.

See Exhibit 24 for a quick guide on loan types, down payments, maximum loan amount and terms.

Down Payment

A Minimum Down Payment

[7 CFR 1436.10] A minimum down payment shall be:

- 15 percent of the eligible net costs
- the difference between the net cost of the storage facility, storage truck and/or storage handling and process equipment and the amount of FSFL determined by paragraph 60
- made by the FSFL applicant to the contractor, dealer, seller, supplier or vendor **before** the final FSFL disbursement.

Notes: See subparagraph 59 C for the minimum down payment requirement applicable to FSFL microloan and provisions.

--An FSFL disbursement calculator will be completed in DLS before the FSFL is disbursed and the calculator must be filed in the producer's FSFL folder.--

B Allowances

The down payment may be the proceeds of a loan from a nongovernment source. FSA employees with loan approval authority shall ensure that down payments obtained from nongovernment loans are accounted for when determining the applicant's ability of repaying FSFL.

61 Down Payment (Continued)

C Exclusions

The down payment shall **not** include any of the following:

- deferred payment
- •*--store credit or discount--*
- grant or loan proceeds from any Government Agency (paragraph 63)
- post-dated check
- promissory note to the supplier or contractor
- rebate
- •*--trade-in value.--*

62 Interest Rate

A FSFL Interest Rate

[7 CFR 1436.12] The interest rate for FSFL shall be the rate:

- equivalent to Treasury securities of a comparable term in effect during the month of the initial FSFL **approval** by STC or COC, or FSA delegated official for loans with an aggregate outstanding balance of \$25,000.00, or less
- in effect for the FSFL term
- the same for a partial and final disbursement.

B Monthly Announcements

Interest rates may be different for the 3, 5, 7, 10, or 12-year terms and will be:

- updated monthly
- published on FSA's Internet web site
- posted in County Offices
- automatically downloaded to the FSFL interest rate table in DLS.

Section 2 Items Needed for FSFL Application

68 FSFL Availability

A Signup

CCC-185 may be obtained from any of the following:

- any FSA office
- FSA's employee forms web site at https://inside.fsa.usda.gov/
- eForms's web site at https://www.sc.egov.usda.gov/.

See Exhibit 28 for detailed information on completing CCC-185.

Electronic CCC-185's may be accepted from applicants that have Level 2 eAuthentication credentials. See https://www.eauth.usda.gov/MainPages/eauthsitemap.aspx for guidance on obtaining Level 2 eAuthentication credentials.

FAXed CCC-185's are acceptable; however, an original signature **must** be obtained on CCC-185 **before** FSFL approval.

Note: The **new or used** storage, drying and handling equipment and/or storage and handling truck must **not** have been installed or purchased before the FSFL request (CCC-185) was submitted in the County Office, FSA-850 completed and CCC-185D approval.

[7 CFR 1436.4] County Offices shall accept CCC-185's and supporting documents:

- anytime during normal office hours
- to ensure that eligibility requirements can be determined timely before STC or COC meeting at which CCC-185 and CCC-185D will be reviewed and approved or disapproved.

CCC-185 should always be accepted regardless of the time of month STC or COC will meet.

- *--Applicants in an active bankruptcy must receive approval through the bankruptcy court to obtain new debt. The State Office must consult with OGC to ensure the court approval was obtained before FSFL approval.--*
- *--Notes: FSFL application processing, including environmental review can proceed while waiting for court approval.

The communication with the bankruptcy trustee and OGC must be filed in the producer's FSFL folder.--*

Manual CCC-185's **must** be typed or completed using black or blue ink.

68 FSFL Availability (Continued)

B Where to Apply

CCC-185's from eligible producers for FSFL's for all commodities shall be submitted to the administrative County Office that maintains the applicant's farm records of the farm or farms to which CCC-185 applies.

If some or all of the land does not have farm records established, CCC-185 must be submitted to the County Office that services the county where the facility or producer's farming operation is located unless STC has established other guidelines.

C Producer Action Before CCC-185D Approval

FSFL applicants, who authorize delivery, site preparation, or construction actions without an approved CCC-185D, do so at their own risk and **without** creating any liability on CCC's behalf.

State and County Offices **must** ensure that an environmental review was completed **before** the producer authorized delivery of equipment, site preparation, or foundation construction. See paragraphs 11, 109, 110, and 1-EQ for additional information.

69 Obtaining Forms and Filing CCC-185's

A Obtaining Forms

Applicants may:

- obtain forms from the web sites provided in paragraph 68
- provide additional CCC-185 information to the County Office by fax, e-mail, hand delivery, or mail. If a document requires a signature, the original signature **must** be on file **before** FSFL approval.

Note: Electronic CCC-185's may be accepted from applicants that have Level 2 eAuthentication credentials. FAXed CCC-185's are acceptable; however, an original signature **must** be obtained on CCC-185 **before** the FSFL is processed.

B Items Needed for an FSFL Application Package

The following forms and supporting documentation are needed for an FSFL application package and **must** be filed in the FSFL folder:

- CCC-185
- environmental review documents as provided by 1-EQ including Exhibit 15

69 Obtaining Forms and Filing CCC-185's (Continued)

B Items Needed for an FSFL Application Package (Continued)

- storage capacity calculator (except for FSFL requests that are only for storage and handling equipment and/or storage and handling truck or requests for improvements to existing structures without increasing storage capacity of existing storage structure)
- AD-1026
- CCC-10, see paragraph 141 for detailed information
- •*--CCC-901 or CCC-902, if available for other farm program purposes--*
- FSA-2004, if applicable, see paragraph 82 for additional information
- FSA-2037 or similar financial statement form, see paragraph 85
- FSA-2038 or similar projected income and expense form, see paragraph 85
- documentation to support proposed FSFL structure plan, if applicable, as follows:
 - building plan, specifications, or detailed drawing
 - cost estimates
 - dimensions of proposed structure
 - purchase orders
- legal description of the parcel where the facility will be placed if the loan request includes a storage structure that will be permanently affixed to the real estate
- legal description of all properties offered as additional security, if applicable
- plat map or aerial photograph with the structure's location marked
- a contract with a buyer, if submitting a renewable biomass CCC-185
- planting history if **not** on file, see paragraph 48
- written authorization of access to the proposed storage site if the structure is being placed on real estate **not** owned by the applicant
- valid State-issued driver's license or State-issued ID card, if **required** by State law for UCC filing information
- application fee according to subparagraph 58 A

69 Obtaining Forms and Filing CCC-185's (Continued)

B Items Needed for an FSFL Application Package (Continued)

- proof of crop insurance or other program coverage according to paragraph 96
- letter of intent from financial institution about Irrevocable Letter of Credit according to subparagraph 121 E, Exhibit 69 if applicable.

Note: If the applicant intends to utilize an Irrevocable Letter of Credit as security for the **entire** FSFL, the letter of intent from the financial institution should be received with the application package. This will allow the County Office to waive the financial review; in addition, the County Office will not initiate actions pertaining to perfecting security liens unless required by STC, statewide, not on a case by case basis. Otherwise, a financial analysis is required, and the Irrevocable Letter of Credit must be provided at the time of loan closing.

- for an entity applicant, entity documents documenting the following:
 - list of entity members and the number of shares and percentage of ownership
 - balance sheet and projected income and expense information for members with the greatest share according to subparagraph 85 G
 - authorization to incur debt
 - parties **required** to sign security and debt instruments.

^{*--}For FSFL requests with an aggregate outstanding balance of \$50,000 or less, a financial analysis for entity members with the greatest shares is **not** required unless STC determines it is necessary on a Statewide basis and not on a case-by-case basis.--*

Section 3 Processing CCC-185's, Checklists, and FSFL Folders

74 Completing CCC-195, CCC-195A, and CCC-195B

A Using CCC-195's, CCC-195A's, and/or CCC-195B's

CCC-195A, and CCC-195B were developed to assist State and County Offices to avoid the types of errors that have been found by COR reviews. See Exhibit:

- 29 for an example of CCC-195
- 30 for an example of CCC-195A
- 31 for an example of CCC-195B.

CCC-195 is **required** to be completed for **all** FSFL's. In addition to CCC-195, CCC-195A (real estate security) or CCC-195B (no real estate security) will be used after it is determined whether the FSFL requires additional security.

It is **not** the intent of CCC-195, CCC-195A, or CCC-195B to supersede or replace procedure. County Offices are **required** to use CCC-195, CCC-195A, and CCC-195B, as applicable, as reminders of the most frequently found errors when completing FSFL's.

B State Office Modifications

State Offices shall, only as necessary to incorporate individual State laws, modify CCC-195, CCC-195A, and CCC-195B for State usage by using the blank lines provided on CCC-195, CCC-195A, and CCC-195B, or by further editing the document in Microsoft Word.

Important: SED's may authorize the State Office to modify FSFL CCC-195 checklists to

incorporate individual State laws. National Office concurrence is not

required.

Note: The current version of CCC-195, CCC-195A, and CCC-195B are available at https://intranet.fsa.usda.gov/dam/ffasforms/forms.html.

74 Completing CCC-195, CCC-195A, and CCC-195B (Continued)

C County Office Responsibilities

County Offices shall:

- prepare CCC-195 for all CCC-185's
- prepare CCC-195A or CCC-195B for all CCC-185's
- maintain CCC-195 and CCC-195A or CCC-195B in each FSFL folder
- check, initial, and date the appropriate box for each item as it is performed
- for items that are **not** applicable, CHECK (✓) "N/A"
- obtain all **required** signatures on CCC-195 and CCC-195A or CCC-195B on or before FSFL disbursement.

Notes: The employee completing the applicable actions shall initial and date the appropriate box.

Do not line through items when initials and dates are required.

^{*--}When the applicant's administrative county is different from where FSFL will be physically located, the producer's administrative county will process FSFL, and the servicing county will be the county where FSFL is physically located unless determined otherwise by STC. See subparagraph 210 A.--*

Part 5 Credit and Financial Worthiness

82 Credit History and Credit Reports

A Obtaining Credit Reports

State or County Offices shall:

- request credit reports for all FSFL applicants only from the credit reporting agency under *--contract with CCC which is currently Data Facts, Inc.--*
- obtain a current report of the FSFL applicant's credit history
- ensure that **only** FSFL credit reports are requested from the agency under contract to supply CCC with FSFL credit reports
- **not** collect the cost of the report from the applicant
- request credit reports before the required financial analysis is completed
- ensure that reports requested for another County Office are processed timely and immediately sent to the requesting office.

State and County Offices requesting entity credit reports shall also request individual or joint *--reports for the members of the entity with the greatest shares. See subparagraph 85 G to determine if a credit report is required for members of the entity with the greatest shares.--*

Examples: If there is a:

- 4-member partnership, each sharing 25 percent, a credit report is **required** for all members of the partnership
- 2-member partnership, 60 percent for 1 member and 40 percent for the other member, a credit report is **required** for the member with the 60 percent share.

*--For FSFL requests with an aggregate outstanding balance of \$50,000 or less, a financial analysis for entity members with the greatest shares is **not** required unless STC determines it is necessary on a Statewide basis and not on a case-by-case basis.--*

Notes: FLP FBP shall **not** be used to obtain FSFL credit reports. However, if an FLP credit report is available, that report may be used for FSFL purposes if generated within 90 calendar days of both CCC-185 and submission of information **required** for the financial analysis.

If the applicant provides a Letter of Intent from a lender that an Irrevocable Letter of Credit will be utilized for the entire loan amount according to subparagraph 121 E, a credit report and financial review is **not** required.

B Applicant Authorization

The Fair Credit Reporting Act requires, at a minimum, a signature from all FSFL applicants for whom a credit report will be requested. **Immediately before** requesting a credit report from Data Facts, Inc., a signature is **required** from all FSFL applicants and/or entity members for which CCC needs a credit report to determine eligibility.

Signature on CCC-185 is acceptable for Fair Credit Reporting Act compliance. If additional signature space is needed to authorize the credit report, use CCC-185, item 12.

County Offices may use FSA-2004 for authorization if the individual for whom FSA is requesting a credit report has **not** signed CCC-185. The Fair Credit Reporting Act requires a signature from the individual authorizing the credit report. **In community property States**, a husband or wife **cannot** sign FSA-2004 on behalf of the spouse.

Producers may submit a written request for a copy of their credit report after it has been obtained from Data Facts, Inc.

C Available Credit Reports

Credit reports will be available for the following FSFL applicants:

- "Individual", 1 specific person who is solely responsible for their debts
- "Joint", 2 married individuals who, according to the law in a specific State, jointly own assets and are responsible for the debts of each other
- "Entity", legal entities doing business as any of the following:
 - corporations
 - estates
 - limited and general partnerships
 - LLC's
 - trusts.

D Ordering Credit Reports

Unless State Offices have been notified in writing by their regional OGC, use the "**Joint**" search option if husbands and wives on the same CCC-185 are searched.

State and County Offices shall **not** request individual or joint mortgage reports.

Ensure that the correct legal name and address are entered when requesting a credit report. CCC is charged for each request submitted, even if the information is incorrect. This includes typographical errors.

When requesting any type of credit report, only click "Submit" once.

To prevent being charged for duplicate credit reports, designated employees shall turn off pop-up blockers on the FSFL credit report web site as follows:

- go into the web site provided when authorized to request credit reports
- CLICK the following:
 - "Tools"
 - "Pop-up Blocker"
 - "Turn Off Pop-up Blocker".

*--E Ordering Credit Reports for Individuals, Joint and Entities

FSA has a contract with Data Facts, Inc. for ordering credit reports. Data Facts has 2 different platforms when ordering credit reports for individuals/joints and entities. The Data Facts Compliance Team will provide end users with an user ID and instructions to create a password for both portals.

FSFL credit reports for **entities only** will be ordered through the Experian Business IQ portal https://gateway.secure.experian.com/BusinessIQ/login.html.

FSFL credit reports for **individuals/joints only** will be ordered through a portal within Data Facts, Inc. called Tazworks at **https://datafacts.instascreen.net/sso/login.taz**.

User manuals for ordering credit reports entities and individuals/joints are available at https://inside.fsa.usda.gov/program-areas/dafp/dafp-training/index.--*

F Analyzing Credit History Reports

The authorized individual performing the financial analysis shall:

- analyze credit reports to detect:
 - patterns of late payments or non-payments
 - bankruptcy and foreclosures
 - heavy usage of short-term or high-interest loans or credit cards
- use pertinent information from the financial statements and credit history reports to prepare recommendations to COC
- protect the hard copy of the credit report according to PII policy
- consider the FICO score (available on the credit report) when determining credit worthiness.

Notes: FICO scores are used by lenders to make accurate reliable and fast credit risk decisions.

The scores are highly predictive measures of applicant and customer risk.

FICO scores are not available for Experian business credit reports.

The following resources are also available to assist in understanding credit reports and credit scores:

- https://www.myfico.com/credit-education/whats-in-my-credit-report
- https://www.lifelock.com/learn-credit-finance-what-is-credit-report.html
- https://www.myfico.com/credit-education/what-is-a-fico-score.--*

G Centralized Payment

Payments for all FSFL credit reports shall be made to the approved contractor from the **National Office**. State and County Offices shall **not** pay for FSFL credit reports.

*--H Monthly Reconciliation of Credit Report Invoice

Before the National Office is able to pay the monthly invoice for FSFL credit reports requested the previous month, the entire invoice **must** be reconciled.

State Offices must provide to the National Office at **FSFLPolicy@usda.gov**, the name(s) of the State Office contact(s) who are responsible for reconciling the monthly credit report invoice for their State. The National Office will provide PSD SharePoint access to the FSFL Credit Report folder to those State Office contacts.

Following are the steps included in the monthly reconciliation.

Each month, the National Office will post the invoice to the PSD Share Point Site at https://usdagcc.sharepoint.com/sites/fsa-dafp/psd/policy/SitePages/Home.aspx. Access the report according to the following:

- Navigate to "FSFL Credit Reports"
- Navigate to "Applicable Month"
- Navigate to "Applicable Year".
- The National Office will notify the State Office contacts by email to provide:
 - notification that that the monthly invoice has been posted to the FSFL SharePoint Site
 - date the reconciliation report is due
 - name of the National Office POC who will assist in answering questions about the monthly reconciliation.

The most current version of the FSFL Reconciliation Spreadsheet is available at the DAFP Training Site under National Farm Storage Facility Loan Training Policy & Automation at https://inside.fsa.usda.gov/program-areas/dafp/dafp-training/index.

State Offices **must** determine the date the reconciliation reports from County Offices are required in the State Office to adhere to the due date of the monthly reconciliation to PSD.

Because the invoice **cannot** be paid until it is completely reconciled, the reconciliation report from State Offices that requested credit reports the previous month **must** be posted to the PSD SharePoint site by the date provided by the National Office. There are **no** exceptions--* to submitting this report.

*--H Monthly Reconciliation of Credit Report Invoice

The following are National Office contacts for resolving credit report discrepancies:

- Toni Williams at toni.williams@usda.gov
- Kimberly Kempel at kimberly.kempel@usda.gov
- Robin Dickerson at robin.dickerson@usda.gov
- FSFL Policy Mailbox at fsflpolicy@usda.gov--*.

I State Office Determination of Sites and Designated Employee at Each Site

To request credit reports from Data Facts, Inc., for FSFL applicants, State Offices shall determine the:

- offices to be set up from the following:
 - all County Offices
 - select County Offices throughout the State (a district or area office)
 - State Office
- employees in the selected offices to be authorized.

The selected employee will be:

- responsible for all FSFL credit reports submitted from that location
- **required** to submit the reconciliation information in subparagraph G to the State Office by the due date.

J Request for Initial Set Up

After State Offices have determined the offices and designated employees to be set up to request FSFL credit reports, the following information shall be sent to Toni Williams, PSD by e-mail at **toni.williams@usda.gov**:

- employee's name
- title
- GSA number
- County Office name
- office address
- phone number of office and employee
- e-mail address.
- *--The information will be forwarded to Data Facts, Inc., who will contact individuals for--* initial set up and training instructions. The amount of time required before initial set up will depend on the number of offices submitted at the same time.

When the e-mail is received advising that the account has been established, the employee **must** login * * * the same day the logon ID and password is received. Otherwise, the temporary password expires, and the process **must** be repeated.

--Data Facts, Inc. has created user manuals for ordering Individual/Joint Reports (Tazworks) and Entity Reports (Experian BusinessIQ). The user manuals are available on the DAFP Training Site at https://inside.fsa.usda.gov/program-areas/dafp/dafp-training/index.--

K Account Password Maintenance

Designated employees set up to request FSFL credit reports **must** access the specified request site once every 90 calendar days or their password will need to be reset.

It is recommended that a calendar event be established using Microsoft Outlook Calendar to remind the employee to change their password.

*--Employees must email directly **support@datafacts.com** to reset an expired password.--*

*--L Alternative Credit Report Options

State and County Offices may authorize using the following alternate methods to assist with a FSFL financial analysis.

- FLP credit report that is already on file with FLP may only be used if generated within 90 days of both the CCC-185 and submission of information required for the financial analysis. FSA will not pay for an FLP credit report for FSFL's.
- If an Irrevocable Letter of Credit is used for entire loan amount, a credit report is **not** required.
- The producer may obtain a "free" online credit report from a credit reporting agency for loans with an aggregate outstanding balance of \$50,000 or less. The "free" online credit report must be dated within 90 calendar days of the FSFL request. A producer will not be reimbursed for a credit report if charged.

Note: The "free" online credit report must be from 1 of the 3 national credit reporting agencies: Equifax, Experian, or TransUnion.

• For FSFL's with an aggregate outstanding balance of \$25,000 or less, a financial analysis is **not** required, **unless** determined required by STC on a Statewide basis and not on a case-by-case basis, **if** the FSFL applicant is in good standing (no delinquent payments within 24 months) with the FSFL and FLP programs.

Note: The FSA employee with loan approval authority may enter in FBP notes that a financial review was waived according to 1-FSFL, subparagraph 82 K and recommend approval of FSFL.

If 1 of the authorized alternate methods is used as part of the financial review the method selected must be documented on the CCC-195 Processing checklist "Remarks" section.--*

C When a Cash Flow Statement Is Not Necessary

Employees performing financial analysis may waive analysis of cash flow and accept only a balance sheet meeting the requirements of subparagraphs A and B from FSFL applicants *--when all of the following conditions apply.

Aggregate outstanding total of all FSFL's, including the new FSFL	Debt to Asset ratio	Net worth of the requested FSFL amount or greater	Required down payment from working capital is at least
Up to \$10,000.00	50 percent or less	2	1 time
\$10,000.01 - \$30,000.00	40 percent or less	4	3 times
\$30,000.01 - \$50,000.00	30 percent or less	6	5 times

For loan amounts provided in the table:

- FSA employee with loan approval authority must review the balance sheet, and
- all requirements must be met, including the applicants **must** be current on all payments to all creditors, including FSA and CCC.

Example: Requested loan amount: \$7,000 (FSFL ML)

Debt to Asset ratio: 33 percent (required 50 percent or less)

Net worth is: \$200,000 (required at least 2 times of FSFL amount (\$7,000) = \$14,000)

Working capital: \$130,000 (required 5 percent down payment = \$350).--*

D Planning for Down Payment

Prepare or obtain a plan for the applicant's current FY:

- total cost of the storage facility, storage and handling truck, and/or handling equipment
- approximate amount of FSFL
- using actual expenses, if available
- showing enough cash available to make the **required** down payment
- showing increased down payment needed to pay any offset that may occur according to paragraph 83 for delinquent Federal debt.

E Planning for Future Installments in Typical Year

Prepare a projected plan for the applicant's FY in which the first FSFL installment is due showing the projected installment amount for FSFL.

The employee performing the financial analysis will determine whether the applicant has a feasible plan.

F Obtaining Additional Information if Needed

County Offices may:

- verify debts and assets only when debt and asset information provided by the applicant is different than shown on the credit report or through a lien search
- if applicable, prepare FSA-2015 for each applicant's creditor according to the instructions on FSA-2015
- before requesting information on FSA-2015 from the applicant's creditors, have the applicant sign FSA-2004 to give FSA the authority to verify their debts and assets.

Note: FSA-2004 shall be filed in the FSFL folder.

If information provided is not sufficient to evaluate an applicant's ability to repay FSFL, FSA-2002 and FSA-2003 may be requested.

Note: Use:

- FSA-2002 for 3 years financial history
- FSA-2003 for 3 years production history.

^{*--}If authorized by STC, on a Statewide basis, up to 3 years of tax returns may be requested to assist with the financial analysis.--*

G Financial Analysis

--The financial analysis of an FSFL applicant must be performed by either an FLP or County Office employee with FLP loan approval authority within a reasonable timeframe, no later than 45 calendar days after a complete application package is received in the County Office (including all required forms, supporting documentation requested, and the application fee).--

The FBP, FSFL Credit Presentation recommendation for approval or disapproval, based on the applicant's credit history and financial information, shall be provided to COC or STC. The FBP, FSFL Credit Presentation recommendation **must** include:

- FSFL amount
- FSFL term
- down payment ability
- whether producer can timely repay FSFL
- if additional security is **required**, see paragraph 122 for the summary of the valuation of security policy.

Example:	"Based on FSFL applicant's credit history and financial information	ation, I
	recommend approval of the FSFL in the amount of \$	with a loan term of
	years. The information provided demonstrates the applica	ant is creditworthy
	and has the ability to make the down payment and timely repay	FSFL."

If it is determined during the financial analysis that the producer **cannot** reasonably make the annual installment payments for the requested FSFL, the FSA employee with loan approval authority may recommend a lower amount for FSFL.

The Farm Business Plan User Guide provides guidance for FSA employees with loan approval authority to use the FBP, FSFL Credit Presentation to document their recommendation of FSFL approval or disapproval.

Note: The Farm Business Plan User Guide is located at https://inside.fsa.usda.gov/program-areas/daflp/software-manuals/index.

G Financial Analysis (Continued)

If an Irrevocable Letter of Credit is used as security for FSFL and a letter of intent or guarantee is provided with the FSFL application package, a financial analysis and credit report are **not** required, **unless** it is required by STC. This determination will be on a statewide basis and **not** on a case-by-case basis. The acceptable Irrevocable Letter of Credit must be provided at or before FSFL closing.

If an increase of up to 10 percent of the FSFL is requested by the producer after FSFL has been approved, a new financial analysis is **not** required, **unless** it is required by STC. See subparagraph 176 B.

A financial analysis is **required** for the members of the entity with the greatest share.

Examples: If there is a:

- 4-member partnership, each sharing 25 percent, a financial analysis is **required** for all members of the partnership
- 2-member partnership, 60 percent for 1 member and 40 percent for the other member, a financial analysis is **required** for the member with the 60 percent share.

STC may determine whether a financial analysis is **required** for all members. This determination will be on a statewide basis and **not** on a case-by-case basis.

*--Note For FSFL requests with an aggregate outstanding balance of \$50,000 or less, a financial analysis for entity members with the greatest shares is **not** required unless STC determines it is necessary on a Statewide basis and not on a case-by-case basis.--*

*--86 FSFL LRA Training Program

A FSFL LRA Background

The FSFL LRA training program was implemented to train CED's to complete a financial analysis and recommend FSFL loan approval or disapproval to COC or STC for loans with an aggregate outstanding balance of \$50,000 or less. The FSFL LRA training includes FSFL loan making, as well as reviewing and recommending FSFL credit actions in FBP. Currently, the intent of the program is:

- to perform financial analysis for FSFL only with an aggregate outstanding balance of \$50,000 or less
- alleviate FSFL workload burdens currently placed on DAFLP staff
- improve the delivery of FSFL's in counties without a full-time DAFLP presence.
- to provide an individually paced training to SED-selected CED's at no cost.

B LRA Requirements

LRA trainees will be required to commit to the individually self-paced FSFL LRA training program for up to 6 months and must successfully complete a comprehensive proctored exam at the conclusion of the training.

There is no cost associated with enrolling and completing the FSFL LRA training program. The FSFL LRA training course is outlined in the following table:

FSFL LRA Training Course Outline			
Step	Action		
1	Review/Study the FSFL LRA training manual and material provided by PSD.		
2	Obtain access to FBP from State Office FBP Coordinator and complete FBP		
	training assignments.		
3	Complete quizzes 1 through 7 in AgLearn.		
4	Complete final exam in AgLearn (proctored).		
5	Complete FSFL LRA survey in AgLearn.		
6	Complete a financial review for 2 case files assigned by the respective State Office		
	contact within 30 calendar days.		
7	The DD, State Office specialist or FLP employee will notify PSD that the financial		
	review was adequately completed.		
8	Receive a certificate of completion from the National Office.		
9	Start completing financial reviews for FSFL's with an aggregate outstanding		
	balance of \$50,000 or less. Before loan disbursement, the State Office or DD will		
	review the first 3 loans completed per county, per FY.		

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87-95 (Reserved)

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Part 6 Other Requirements

Section 1 Insurance

96 Multi-Peril Crop Insurance, NAP Requirement, or Dairy Coverage

A Requirements

For the purposes below, a crop of economic significance is defined as any insurable FSFL commodity that contributes 10 percent or more of the total expected value of all commodities grown by the applicant.

MPCI, NAP, or dairy coverage is **required** on all eligible insurable commodities for all borrowers **with an outstanding aggregate balance** of \$25,000.01 or more:

- stored in the FSFL-funded facility
- economic significance on all farms operated by the borrower in the county where the storage facility is located.

MPCI, NAP, or dairy coverage is **not** required for drying and handling equipment or storage and handling trucks, **unless**:

- determined necessary when the financial analysis is performed; or
- a more restrictive policy has been set by STC on a Statewide basis and **not** on case-by-case basis.

MPCI, NAP, or dairy coverage is **not** required when an Irrevocable Letter of Credit is provided to secure the FSFL, unless determined necessary by the STC.

FSFL dairy producers are required to provide an insurance policy that insures both of the following, at a minimum:

- dairy cattle death
- unexpected decreases in milk production.

96 Multi-Peril Crop Insurance, NAP Requirement, or Dairy Coverage (Continued)

A Requirements (Continued)

If it is determined insurance is not available for the applicable commodity, the producer may request a waiver for the term of the loan and STC or COC may approve or disapprove.

County Offices shall require the producer to provide proof of multi-peril crop insurance and/or verify NAP, or dairy coverage before disbursement, **except** if subparagraph D applies.

If multi-peril crop insurance, NAP, or dairy coverage is **not** available for some of the renewable biomass commodities, then COC minutes **must** document the unavailability of multi-peril crop insurance, NAP, or dairy coverage for each FSFL to which this applies.

Note: LGM or MPP are not required for FSFL eligibility.

B Acceptable Forms of Insurance

Acceptable forms of crop insurance are any level of coverage offered under FCIC, NAP, or dairy insurance policies.

Rainfall and Vegetation Index, Whole-Farm Revenue Protection, farm and ranch insurance policies are acceptable and must specify the eligible commodities being covered.

--RMA's Pasture, Rangeland and Forage Program, PFR insurance is sufficient to insure hay.--

C Acceptable Proof of Insurance

County Offices shall accept proof of crop insurance, NAP, or dairy coverage, such as the following:

- statements of coverage for the applicable crop year
- applications for insurance for the applicable crop year signed by the agent
- other forms of proof acceptable to CED.

Evidence of insurance or a copy of CCC-471 shall be maintained in the FSFL folder.

--Evidence of insurance must be provided by the borrower and documented on the CCC-195 Servicing when received by County Office.--

D Failure to Meet Multi-Peril, NAP, or Dairy Coverage Requirements

County Offices shall ensure multi-peril crop insurance, NAP, or dairy coverage requirements are met before FSFL closing **unless** a waiver has been granted according to paragraph 157.

97 All-Peril Structural Insurance

A Requirements

All-peril structural insurance is **required** to protect CCC's interest in collateral.

B Acceptable Forms of Insurance

County Offices shall:

- •*--require applicants to obtain all-peril structural insurance on all permanently affixed or portable storage structures receiving FSFL financing--*
- ensure that CCC is listed on the all-peril structural insurance policy as a loss payee or mortgage payee

Note: Listing FSA as loss payee or mortgage payee is **not** authorized for FSFL.

• ensure that amount of coverage shall always equal or exceed outstanding FSFL balance.

Note: Authorization is provided to accept a current farm policy from the producer if the farm policy is amended to include the storage structure or other eligible FSFL

--components, excluding storage and handling trucks receiving FSFL financing.--
CCC must be listed on the policy as loss payee or mortgage payee for the storage structure or eligible FSFL component.

C Failure to Obtain All-Peril Structural Insurance

County Offices shall ensure all-peril insurance requirements are met before FSFL closing **unless** a waiver has been granted according to paragraph 157.

98 Automobile Insurance

A Requirements

To protect CCC's interest on the storage and handling truck, County Offices shall require all applicants to:

• obtain full coverage automobile insurance, which may include hazard insurance, for the storage and handling truck purchased with FSFL financing

Notes: STC's may establish, on a statewide basis, a maximum automobile insurance deductible. The STC policy must be documented in the STC regular meeting minutes.

Liability insurance only is **not** acceptable automobile coverage.

- •*--ensure full automobile insurance coverage includes CCC as loss payee or mortgage payee--*
- maintain the full automobile insurance coverage continuously during the period the FSFL is outstanding.

B Acceptable Proof of Insurance

County Office shall:

- accept proof of full coverage automobile insurance coverage with a maximum deductible not exceeding the amount established by the STC
- ensure CCC is listed as loss payee or mortgage payee on the insurance policy.

--Note: Listing FSA as loss payee or mortgage payee is not authorized for FSFL.--

Because the storage and handling truck may not already be purchased, the proof of automobile insurance may not be available prior to loan closing. See subparagraph 170 C for additional information on this process.

99 Flood Insurance

A Requirements

To protect CCC's interest in collateral, County Offices shall:

•*--determine whether proposed storage facility sites are located in a special flood hazard area

Note: The special flood hazard area is the land in the floodplain that is subject to a flood that has a one percent or greater chance of flooding in any given year, called the base flood. Special flood hazard areas shown on flood insurance rate maps are areas where the requirement to purchase flood insurance applies.--*

- document the review on FSA-850, or other acceptable environmental form
- ensure that FSA-850, item 3 J or EA as appropriate is completed, **except** for environmental reviews being completed for portable equipment or storage and handling trucks where no ground disturbance or construction is involved
- •*--document on FSA-850, item 13, "Comments" or on the EA as appropriate that flood insurance coverage is **required**, if the resource is located within the area of potential effect or there is a potential to adversely impact the resource
- attach to FSA-850 or EA as appropriate, any supporting documentation (such as flood maps, base flood elevation, etc.) for evidence that flood insurance coverage is needed,--* if applicable
- see 1-EQ, paragraph 50 for additional guidance regarding applications involving floodplains and properly completing the environmental review. 7 CFR 799.2 (a)(2) states that "Consistent with Departmental Regulation and related Executive Orders, it is FSA policy NOT to approve or fund actions that as a result of their identifiable impacts, direct, indirect or cumulative, would lead to or accommodate either the conversion of these land uses or encroachment upon them."

Note: The availability of flood insurance is unrelated to limitations on new development within a floodplain when the action is funded by FSA. Flood insurance only serves to mitigate the risk of loss of value of loan security and in no way limits the environmental impacts of development of or encroachment on a floodplain.

- require the FSFL applicant to obtain flood insurance if the environmental review *--indicates that a proposed project is located within the special flood hazard area (100-year floodplain).--*
- **not** approve FSFL's if flood insurance is required and not obtained or not available.

99 Flood Insurance (Continued)

A Requirements (Continued)

*--DAFP waiver provisions are **not** available if it has been determined that flood insurance is **required**.--*

When flood insurance is required and an Irrevocable Letter of Credit is provided to secure the FSFL, flood insurance must still be purchased on or before closing of the FSFL.

See subparagraph 214 D if it is determined the FSFL security is located in a floodplain after the loan is closed.

B Acceptable Forms of Insurance

County Offices shall:

- review proof of insurance provided by insurance companies to ensure that insurance is maintained for the life of FSFL
- ensure that CCC is listed on the flood insurance policy as loss payee
- take action to call FSFL's or contact the National Office for additional guidance when borrowers do **not** maintain insurance.

C Failure to Obtain Flood Insurance

County Offices shall ensure flood insurance requirements are met before FSFL closing.

If the **required** flood insurance is **not** purchased before FSFL closing, the producer **must** be notified in writing that the FSFL will be withdrawn if proof of flood insurance is **not** provided within 15 calendar days. STC has authorization to extend the period to purchase flood insurance for an additional 15 calendar days.

100-108 (Reserved)

Section 2 Environmental Review

109 Overview

A Background

For FSFL participation, an environmental review must be completed as provided by 1-EQ to determine whether the proposed action could potentially affect protected resources.

Individual farm participation in FSA programs does **not** normally require an EA or environmental impact statement preparation. However, for FSFL requests, FSA-850 or EA as appropriate **must** still be completed to verify that no protected resources would be affected. If it is determined that there is no potential for the FSFL-proposed action to impact the environment, then the FSA-850 or EA serves as FSA's documentation of compliance with NEPA, as well as the requirements of other environmental laws, regulations, and Executive Orders.

Notes: NEPA regulations require that Agencies complete the NEPA process before approving the proposed action that includes coordination and/or consultation on protected resources with regulatory agencies and entities responsible for managing *--protected resources, including but not limited to surface water quality, threatened--* and endangered species, and cultural resources.

SEC's are encouraged to work with consulting agencies and tribes to establish local agreements and workflows for expediting consultation processes and agreeing to which types of FSFL projects for which they do and do not want to be consulted. Similarly, they may agree to identify specific areas where they may or may not have an interest in being consulted and thus improve the efficiency of the consultation processes.

FSFL applicants must consult with FSA regarding environmental processes early in the planning process so that the appropriate level of environmental review can be determined and subsequently completed. See 1-EQ and related responsibilities in subparagraph 4 C. In order to not delay FSFL processing, development of the environmental review may begin prior to receipt of a completed application. Once an applicant has decided to pursue an FSFL and determined the nature and location of the proposed project a kick-off meeting with completion of 1-EQ, Exhibit 15 should be promptly held. As appropriate, a site visit and consultation letters are to be sent without delay.

109 Overview (Continued)

A Background (Continued)

*--Example:

A plan to build a farm storage facility is the beginning point. However, additional information is necessary to properly complete the appropriate level of environmental review (FSA-850 or Environmental Assessment) as appropriate. To complete the environmental review, it will be necessary to know some of the specifics of the proposal to adequately assess potential impacts, such as:

- site location
- level of disturbance (earth moving, tree removal, etc.)
- cultural resources (cemeteries, sacred places, etc.)
- permits and plans
- design (size, foundation type etc.)
- infrastructure (electrical, water, gas, roads, and culverts, etc).

This information is necessary to adequately assess potential impacts and send consultation letters.--*

B Objectives

The primary objectives of this section are for FSA to make better decisions by:

- taking into account potential environmental impacts of proposed projects
- working with applicants, other Federal Agencies, Indian tribes, State and local governments, and interested citizens and organizations to formulate actions that advance FSFL goals in a manner that will protect, enhance, and restore environmental quality.

110 Evaluating Potential Environmental Effects

A Preparing Evaluations

All environmental reviews must be completed according to 7 CFR Part 799. 1-EQ provides procedure and guidelines for implementation and completing the appropriate level of environmental compliance review or impact analysis.

Note: SEC should be consulted about projects with extraordinary circumstances as well as *--those that would take place and/or potentially affect wetlands or floodplains.

All CCC-185's must have an environmental review completed according to 1-EQ. The environmental review processes including those requiring consultations are explained in 1-EQ. SEC is available for further guidance as necessary and may consult with the FPAC Business Center, Environmental Activities Division at the National Office.--*

Producers may request completion of the environmental review during the planning process before submitting CCC-185 by:

- visiting the County Office and participating in a kick-off meeting to complete 1-EQ, Exhibit 15
- marking an aerial photograph of the proposed location of the structure
- indicating what type of structure they propose to construct
- provide design details or plans as appropriate.

A site visit is **required** to complete the environmental review when any type of ground disturbance, site work, clearing, or construction is involved. A physical site visit is not required for loans only involving portable equipment and storage and handling trucks for which there will be no ground disturbance and no extraordinary circumstances.

An example of a completed FSA-850 is provided at Exhibit 10 for portable equipment and storage and handling trucks.

Note: See 1-EQ for guidance on completing environmental reviews and subparagraph 11 C.

110 Evaluating Potential Environmental Effects (Continued)

A Preparing Evaluations (Continued)

*--Environmental reviews for all FSFL requests **must** be completed with a finding of no adverse environmental impacts and resolution of all extraordinary circumstances **before action can be taken to initiate a project or the** CCC-185D can be approved.

The preparer and concurring official's signature and date **must** be obtained on environmental review documents as provided by 1-EQ, subparagraph 31 B before the review can be considered acceptable for determining the FSFL is complete. All FSFL's secured by real estate will also be evaluated for the presence of environmental risks (for example: underground tanks, asbestos, or lead-based paint contamination) by completing FSA-851, on the real estate offered as collateral, according to 2-EQ.--*

Note: See 2-EQ, Exhibit 5 for instructions on completing FSA-851.

When the authorized agency official is the preparer of FSA-850, they should sign as both of the following according to 1-EQ, subparagraph 31 B:

- the preparer, to reflect they have the requisite training to complete this function
- the official, with designated authority.

B Real Estate as Additional Security

A lien on the real estate that includes the land where FSFL structure and/or equipment will be located is the preferred additional security.

After receiving guidance from the FSA employee with loan approval authority, FSFL's **must** be determined to be adequately secured according to this paragraph. See paragraph 122 for guidance on valuing real estate security.

For FSFL amounts secured by real estate, CCC's interest in the real estate shall be superior to all other lienholders. If the real estate is covered by a prior lien, a lien subordination may be obtained by a form approved for usage in the State by the regional OGC.

If FSA holds a superior lien on applicable real estate through a direct FLP loan, a subordination agreement is **not** required. However, a junior lien on the real estate **must** be filed as security for FSFL.

If prior lienholders will **not** subordinate to CCC, COC may approve alternative forms of security, such as the following:

- second lien position only if **both** of the following apply:
 - CCC is adequately secure
 - FSA-2319 or a similar agreement is executed by the prior lienholder, following requirements specified by the regional OGC, **not** to extend additional liens on the property

Exception: CCC will **not** require FSA-2319 or a similar agreement from any USDA Agency.

- first lien on different real estate
- Irrevocable Letter of Credit.

Note: See subparagraph E for additional Irrevocable Letter of Credit guidance.

Items, such as livestock, machinery, vehicles, and other equipment, are **not** authorized to be used as additional collateral for FSFL.

*--For FSFL's with an aggregate outstanding balance of \$250,000 or less, STC (Statewide and not on a case-by-case basis) is authorized to approve the change of FSFL's security collateral after the loan has been disbursed. The approval must be documented in the STC meeting minutes and producer's FSFL file.

For FSFL's with an aggregate outstanding balance greater than \$250,000, a DAFP waiver is required when a request is received from the borrower to change collateral initially provided for FSFL security after the loan has been disbursed.--*

C Real Estate Lien Guidelines

The lien should cover specific acreage, including the entire parcel of real estate underlying the collateral that is:

• sufficient in size and value in the approving COC's or STC's, as applicable, opinion to ensure FSFL payment

Note: If necessary, consult with an FSA employee with loan approval authority to determine real estate value.

• a salable unit in the event of foreclosure.

D Land Separate From the Facility

Real estate liens may cover acreage separate from the facility, if an adequate lien on the underlying real estate is **not** feasible, and if all of the following apply:

• applicant owns the separate acreage that is **not** subject to any other liens or mortgages that would be superior to CCC's lien interest

Note: If there is a prior lien of record, a subordination agreement is **required** to give CCC a first lien position.

• acreage of the entire parcel is adequate in size and value, in the approving COC's or STC's, as applicable, opinion, to adequately secure and insure FSFL payment.

If FSA holds a first lien on the applicable real estate through a direct FLP loan, a subordination agreement is **not** required. However, a junior lien on the real estate **must** be filed as security for FSFL.

STC's have authority to approve using real estate owned by someone other than the applicant. This will be a Statewide determination and **not** on a case-by-case basis. In all cases, a CCC-297 will be **required**.

Note: See subparagraph 122 E and Exhibit 51 when applying value to the FSFL structure separate from real estate.

E Irrevocable Letters of Credit or Bonds

Other forms of security may be considered to be acceptable by the approving COC or STC, as applicable, such as Irrevocable Letters of Credit, bonds, or similar CCC-approved instruments.

-- The original Irrevocable Letter of Credit, for any loan amount, must be:--

• from a financial institution and provided by the applicant

Note: A letter of intent from the financial institution shall accompany the application package. See Exhibit 69 for an example of the Letter of Intent.

• for the total of FSFL principal plus interest for the first year, unless required by STC on a statewide basis, for an additional 60 calendar days.

Notes: If an Irrevocable Letter of Credit is used in addition to the structure, handling equipment, storage and handling trucks, or real estate to secure FSFL, the Irrevocable Letter of Credit **must**:

- be provided for the amount needed to secure FSFL
- include the amount needed to secure total FSFL plus interest for the first year.

STC has authority to establish interest for an additional sixty days on the Irrevocable Letter of Credit. This must be Statewide and not on a case-by-case basis.

- written to allow partial draws if the annual installment payment is **not** received by the due date
- written in a manner sufficient to protect CCC's security interest in the collateral

Note: PSD has an example of an acceptable Irrevocable Letter of Credit that will be sent to State Offices on request.

- used in each State, under guidance of the regional OGC, to comply with laws specific to that State
- used by each financial institution and reviewed and approved by the regional OGC each FY.

Note: Any variances to FSFL requirements when Irrevocable Letters of Credit are used **must** be specified, in writing, from the regional OGC.

• filed according to 32-AS, paragraph 59.

E Irrevocable Letters of Credit or Bonds (Continued)

STC's are authorized to approve a replacement Irrevocable Letter of Credit when a producer requests, in writing, to annually provide a replacement Irrevocable Letter of Credit that will be for the reduced outstanding FSFL principal balance and interest for one year. If changes other than the reduced outstanding principal balance are made to the Irrevocable Letter of Credit, STC's or designee must obtain the regional OGC concurrence.

Note: County Offices must obtain and maintain an original Irrevocable Letter of Credit.

Multi-peril crop insurance, NAP, or dairy coverage, and all-peril structural insurance, as discussed in Part 6, are **not required** if FSFL is fully secured with an Irrevocable Letter of Credit only, unless STC determined it is required Statewide.

Note: If an Irrevocable Letter of Credit is provided to secure the FSFL and flood insurance is required as an eligibility requirement, flood insurance must be purchased before the FSFL can be disbursed.

FSFL may be conditionally approved, and County Offices **must** require that the Irrevocable Letter of Credit or other form of security be provided **before** disbursement. CCC-185D, item 4 should be noted that an Irrevocable Letter of Credit will be used to secure FSFL.

State Offices **must** check with their respective regional OGC to ensure that laws specific to their State are included in the Irrevocable Letter of Credit.

--The Irrevocable Letter of Credit is considered sufficient security for all FSFL's (regardless of the loan amount) when all requirements are met according to this paragraph and a-- financial analysis is **not** required, **unless** a more restrictive policy has been set by STC on a Statewide basis and **not** on case-by-case basis.

STC or COC may authorize using an Irrevocable Letter of Credit, FSFL structure, and/or real estate to adequately secure FSFL.

An Irrevocable Letter of Credit is **not** required for FSFL's with an aggregate outstanding FSFL balance equal to \$100,000 or less, **unless** STC determined, on a statewide basis and **not** on case-by-case basis, that additional security is **required** for FSFL's with an aggregate outstanding FSFL balance between \$50,000.01 and \$100,000.

If UCC-1 was previously filed, then UCC-1 should be released after the County Office has received the Irrevocable Letter of Credit for the full amount of FSFL, **unless** STC or regional OGC determined UCC-1 is still necessary.

An Irrevocable Letter of Credit can be used in addition to the FSFL structure or collateral if additional security is required. STC may allow up to 50 percent of FSFL amount for the value of the structure when an Irrevocable Letter of Credit is used in addition to the FSFL structure or collateral.

122 Valuation of Security (Continued)

H County TAV (Continued)

Under this option, and if authorized by STC, COC may determine the value of FSFL structure to equal **up to**, but **not** exceed, **50** percent of FSFL amount, **if** the facility is located on the property to be mortgaged.

Example: CCC-185 submitted for a \$250,000 FSFL that requires additional security. STC has approved COC's to allow the value of the new FSFL structure to equal 50 percent of FSFL amount, or in this case, \$125,000. Real estate security without any value given to the FSFL structure **must** equal \$125,000. Current county tax bill shows the assessed value of an 80 acre parcel to be \$62,500. The County Assessor provides CCC written documentation that indicates TAV is 50 percent (\$62,500 x 2 = \$125,000).

\$250,000 - 125,000 \$125,000	FSFL amount. Value of structure STC authorizes COC to use. Real estate security needed.
\$125,000	Real estate security value (TAV must equal \$125,000).

In this example, CCC has first lien on the 80 acre parcel. With the new structure and first lien on the 80 acres, CCC is secure.

I Additional Authorized Methods

If any of the authorized methods in this subparagraph are used:

• and if authorized by STC, COC may assign a value to the structure of no more than **50 percent** of FSFL amount, **if** the structure is located on the property to be mortgaged unless a more restrictive policy has been set by STC

Note: If the structure is **not** located on the property being mortgaged, the structure may be valued at no more than **20 percent** of the FSFL amount according to subparagraph E.

• the value of the structure and real estate **must** equal at least 125 percent of FSFL.

To ensure that FSFL's are adequately secured, County Offices **must** use the most practicable method and be conservative in judgment when determining the value of FSFL security.

122 Valuation of Security (Continued)

I Additional Authorized Methods (Continued)

If the following methods are available by county or regional areas, it is recommended that County Offices primarily use that method. County Offices, with the assistance of an FLP loan approval official when necessary, are authorized to use the following methods when determining value of FSFL security:

•*--NASS Land Values 2021 Summary published annually in August

Note: The NASS Land Values and 2021 Summary can be obtained at https://www.nass.usda.gov/Publications/Todays_Reports/reports/land0821.pdf. The NASS publications may also be available for individual States by county or regional areas.

Example: The NASS Land Values 2021 Summary was used to determine the value of crop land for 2021 for FSFL 2021-00002. The South Carolina 2021 Cropland Value was valued at \$2,900 per acre and is determined to be conservatively reasonable. Therefore, 120 acres of cropland times \$2,900 equals \$348,000. NASS Land Values 2021 Summary, page 11 is filed in the producer's--* FSFL folder for reference.

• market value estimate from a FSA employee with loan approval authority.

Note: Must be documented and **cannot** use appraisals from other producers.

- NIFA farm land value surveys
- land-grant university published reports
- State or county published Agricultural Sales and Median Ratio Report.

Important: The authorized method selected **must** be maintained in FSFL folder or a referenced folder and include the methodology used to determine the security value for FSFL.

158 Approval Extensions (Continued)

D Review of Applicant Request for Extension

STC's, delegated SED's, or COC's shall:

- grant the extension **only** if the applicant meets the requirements in subparagraph C
- grant extensions only for the time necessary to complete the FSFL project
- **not** grant automatic extensions
- if determined an extension will be granted, approve extensions on CCC-185D, item 8B or 8C, by notating the next expiration date.

E Requests for Extensions Beyond 12 Months

See subparagraph 185 F for a **required** financial review if FSFL closing has been delayed for more than a year.

STC's **only** are authorized to grant extensions of FSFL approvals beyond 12 months, **not** to exceed 18 months from the date of the original approval. This authority may **not** be redelegated.

STC's **must** use discretion when approving extensions beyond 12 months, **not** to exceed 18 months of the original FSFL approval date.

* * *

F Requests for Extensions Beyond 18 Months

DAFP waiver is **required** for extensions beyond 18 months of the original FSFL approval date.

159-169 (Reserved)

•			

176 Determining Final FSFL Amount and Making Changes to FSFL Amount

A Calculating FSFL Amount

Because the exact amount of the partial and final FSFL disbursements **cannot** be determined before the FSFL project is completed, it may be necessary to increase or decrease the approved and obligated amounts for each FSFL when the total for each disbursement has been determined.

County Offices shall calculate the amount to be disbursed according to paragraph 175.

B Increase in FSFL Amount

If FSFL amount increases, County Offices shall:

- obtain reconsideration of financial analysis by an FSA employee with loan approval authority and by the applicable approving authority identified in subparagraph 10 B, if final review indicates that:
 - final costs exceed the amount on which the original approval was based
 - final documentation includes items **not** in the original approval

Example: FSFL for \$95,000 was originally approved by COC. Final costs indicate that the new FSFL amount will be \$101,000. DD review is **required** before COC can approve the additional FSFL amount.

Exception: A financial analysis is not required if the loan will be secured entirely with an Irrevocable Letter of Credit, unless it is required by STC. A Letter of Intent should have accompanied the FSFL request providing an Irrevocable Letter of Credit will be provided before closing to secure the entire FSFL.

176 Determining Final FSFL Amount and Making Changes to FSFL Amount (Continued)

B Increase in FSFL Amount (Continued)

• if an increase of up to 10 percent of FSFL is requested by the borrower after FSFL has been approved, a new financial analysis is **not** required, unless it is required by STC

Note: The applicable approving authority could review the increase request without a new financial analysis.

- if the approving authority determines the borrower is eligible for the increased FSFL amount, document this in COC or STC minutes
- in CCC-185D, complete Part B, Items 11 A through 12 C
- request additional funding according to 2-FSFL, subparagraph 351

Note: The interest rate does **not** change.

•*--document the increase or decrease of the FSFL amount on the CCC-185 and CCC-185D and have the contact producer initial and date the change(s).--*

C Change in FSFL Term

The borrower may request to change the FSFL term before the final FSFL disbursement if:

- the final FSFL amount qualifies for a different FSFL term
- a new financial analysis indicates the annual payments will be manageable.

Documentation supporting the longer FSFL term **must** be maintained in the FSFL folder.

177-184 (Reserved)

Section 2 Disbursing FSFL's

195 Preparing CCC-186

A Preparing CCC-186

See 2-FSFL, Part 6 for the following DLS FSFL automation procedures:

- disbursement
- check request
- preparation of CCC-186
- FSFL closing.

The CCC-186 shall be generated in DLS and **must** be prepared according to 2-FSFL, *--paragraph 401. Once the CCC-186 is printed, a 2nd party review must be completed by an employee who did not generate the CCC-186 in the DLS FSFL automated system. The employee who completes the 2nd party review of the CCC-186 must initial and date the applicable CCC-195-A, Item 10I or CCC-195B, Item 10C. Second party reviewers must pay particular attention to ensure the loan term is correct on the CCC-186.--*

See Exhibit 67 for an example of CCC-186.

195 Preparing CCC-186 (Continued)

B FSA Representative Execution of Note

CCC or FSA representative **must** execute CCC-186. This may be CED, acting CED, or COC member. If STC has delegated authority to execute FSFL documents according to subparagraph 10 A, an FSA loan approval official may execute CCC-186.

C Process Loan Closing

Immediately after all required signatures and dates are obtained on the CCC-186, the applicable State and/or County Office **must** input the loan closing in DLS. See 2-FSFL, paragraph 401.

A When CCC-297 Is Required

CCC-297 is used to sever FSFL storage structure collateral from real estate.

If necessary, each State shall issue a State supplement to provide additional CCC-297 guidance obtained from the regional OGC.

CCC-297 is **required**, regardless of FSFL amount or the down payment amount, for:

- FSFL's where the structure is placed on real estate security that is owned by someone other than the borrower
- all FSFL assumptions signed by the assuming borrowers and co-borrowers.

Note: If FSFL is being assumed and the remaining co-borrowers will continue to meet the FSFL eligibility requirements, CCC-297 may not be required.

Unless waived in subparagraph B, County Offices shall obtain CCC-297 from:

- superior lienholders, including FSA, unless waived by regional OGC
- the lienholder of the property, where the facility is located, if constructed on leased or rented land
- all landowners on the real estate where the facility is located.

CCC-297 shall be signed by the owner of the real estate and filed with the appropriate county real estate records **before** FSFL closing. See Exhibit 68 for guidance on completing CCC-297.

B When CCC-297 Is Not Required

*--For loan amounts equal to or less than \$100,000, or when the aggregate outstanding FSFL's balance will be equal to or less than \$100,000, CCC will **not** require a severance agreement from the holder of any prior lien on the real estate parcel on which the facility is located. However, DAFP, or STC may, at their discretion, require a severance agreement for loan amounts greater than \$50,000 or less than \$100,000 for all FSFL's in the State.--*

CCC-297 is **not** required if any of the following apply:

- collateral is considered a nonfixture
- an FSFL is secured by a first lien on the underlying real estate, **except** when the borrower is **not** the owner of the real estate.

* * *

- the loan is secured with an Irrevocable Letter of Credit for the full value of the FSFL unless determined necessary by the regional OGC and/or STC.
- the regional OGC waives the requirement for CCC-297 because State law makes using such an agreement unnecessary

Part 12 Basic Servicing Policies

Section 1 Routine Servicing

209 Producer Reminder Notification

*--A Sending Reminder Notification Letters

The FSFL Reminder and Notification Letter begins the act of due process which satisfies the initial requirement to inform the producer of the debt owed.

FSFL reminder and notification letters are automatically generated and mailed from a central location under a National Office contract.

Notes: A courtesy copy of the letters mailed to FSFL producers will be provided to the State Office. The National Office will notify State Office by email each month when the reminder letters have been posted on the PSD FSFL SharePoint website.

An FSFL Reminder and Notification Letter will not be generated and mailed to the borrower if the borrower has filed for bankruptcy protection or has an approved FSFL deferral.

B State Office Action

State Offices must:

- access "Monthly FSFL Reminder Letters" on the PSD FSFL SharePoint website at https://usdagcc.sharepoint.com/sites/fsa-dafp/psd/policy/SitePages/Home.aspx
- download a copy of the letters mailed and forward the letter(s) to the respective County Office.

C County Office Action

County Offices must:

- **no** longer print and mail reminder and notification letters
- file the copy of the mailed letter in the producer's FSFL folder once the letter is received from the State Office
- continue to initiate CCC-195 servicing 45 calendar days before the FSFL annual installment due date according to paragraph 210.--*

* * *

210 CCC-195 Servicing

A Completing CCC-195 Servicing

County Offices shall:

- prepare CCC-195 Servicing (Exhibit 71) 45 calendar days before the installment due date for all outstanding FSFL's
- *--Note: Until notified by the National Office, Notice FSFL-186 must be followed and the CCC-195 Servicing TS is required during the pandemic.--*

* * *

- *--Example: FSFL installment due date is August 20, 2021. The County Office must complete CCC-195 Servicing on July 19, 2021, for items that can be---* answered before the installment due date. Items that cannot be answered before the installment due date must be answered within 120 calendar days after FSFL installment due date.
- maintain CCC-195 Servicing in each FSFL folder
- check, initial, and date the appropriate box for each item as it is performed.
- •*--complete the CCC-195 Servicing for FSFL's that are physically located in their county but the FSFL is administered in another county. The administrative county must share the loan details with the servicing county so that the FSFL can be properly serviced. The servicing county will forward the completed CCC-195 Servicing to the administrative county.--*

Notes: Do **not** line through items when initials and dates are **required**.

It is **not** practical for CCC-195 Servicing to address every conceivable situation about servicing FSFL's.

See Exhibit 71 for completing CCC-195 Servicing.

B Accessing CCC-195 Servicing

CCC-195 Servicing is available from the FFAS Employee Forms/Publications Online Website at https://intranet.fsa.usda.gov/dam/ffasforms/forms.html.

210 CCC-195 Servicing (Continued)

C Modifying CCC-195 Servicing

State Offices must only as necessary, and to incorporate individual State laws, modify CCC-195 Servicing for State usage by editing the document in Microsoft Word. National Office concurrence is not required.

D State Office or Designee Reviews

The State Office shall select the following every FY for the prior FY for each County Office review beginning October 1:

- three CCC-195 Servicing, if 10 or less CCC-195 Servicing's have been completed
- five CCC-195 Servicing, if 11 or more CCC-195 Servicing's have been completed.

Note: If the FSFL has been repaid in full, a spot check according to this subparagraph is not required.

Selecting the prior FY CCC-195 Servicing per County Office may be random * * *.

- *--Access Report for Selecting FSFL's for State Office Review Servicing according to the following:
 - FSA Intranet
 - Data Marts
 - OBIEE Reports/Dashboards
 - FSFL Reports
 - Direct Applications Report FSFL.

Example of selecting the correct FY for Servicing Report:

- if the report is run on 10-01-21 (FY22)
- select "Report for FY20"
- because the 1st servicing for FSFL's approved in FY20 would have been completed in FY21 (10-1-20 through 9-30-21).--*

* * *

The State Office CCC-195 Servicing Review Report is due in the National Office on or before the 4th Friday each January following the new FY.

210 CCC-195 Servicing (Continued)

E National Report

SED's or designee shall report the following for each County Office to the National Office:

- number of CCC-195 Servicing reviewed by State Office
- number of "Do Not Concur" signed by State Office
- reason for "Do Not Concur"
- corrective action provided to the County Office to resolve CCC-195 Servicing finding.
- *--State Offices must complete the Annual Servicing Review using the spreadsheet available on the DAFP Training Website at https://inside.fsa.usda.gov/program-areas/dafp/dafp-training/index located under National Farm Storage Facility Loan Training for Policy and Automation.

SED or designee must e-mail the report to **FSFLpolicy@usda.gov** by the 4th Friday in January each year.--*

211 Collecting Installments (Continued)

E Later Payment of an Installment (Continued)

County Offices shall:

- notify borrowers of the late payment option in the first demand letter (Exhibit 72) sent the next workday after an installment is unpaid and subsequent letters sent within 60 calendar days of the due date
- process requests for COC approval or disapproval by obtaining:
 - the borrower's request, in writing, including a reason why the installment **cannot** be paid on time
 - a recommendation about the borrower's ability to repay at a later date from an FSA employee with loan approval authority
- notify borrowers of COC decision in writing
- resume collection activity according to Part 13, if the installment is **not** paid by COC-determined date
- **continue** to collect payment of the installment due by administrative offset of any CCC payments due the borrower.

--Also, see FSFL deferral policy in paragraph 247.--

212 FSFL Balances

A Determining Outstanding Debt

DLS maintains information on principal and interest balances.

See 2-FSFL, paragraph 461.

B How to Detect Existing Installment Balances

For FSFL's where installments have been paid, County Offices shall:

- review FSFL installment information according to 2-FSFL, paragraph 461
- identify FSFL's with installment balances that require further collection action.

Note: The "Payment Status" will identify if a borrower is "Ahead, "Current", or "Behind" in their installments.

C Collection Actions

For FSFL installments that are **not** fully satisfied and installment balances exist greater than \$100 after the installment due date, County Offices shall begin servicing the delinquent account according to Part 13.

D Small Balance Remaining After Final Payment on Loan

If it is the borrower's last payment and the outstanding amount due is \$24.99 or less, authorization is provided to write-off the outstanding balance in DLS, according to 2-FSFL, paragraph 554.

215 Inspections (Continued)

A Required Inspections (Continued)

Example: Producer Berry has an FY 2020 FSFL with a 10-year term and the annual installment payment is due on May 1, 2021. The following table is a schedule of when collateral checks are **required** based on the date the annual installment payment is received in the County Office.

Note: Future dates of annual installment payments were used for example **only**.

	Date Annual Installment Payment	
FSFL Term	Received in the County Office	Collateral Check Required
Year 1	April 30, 2022	No
Year 2	May 1, 2023	No
Year 3	June 19, 2024	Yes
Year 4	April 30, 2025	Yes
Year 5	May 10, 2026	No
Year 6	April 27, 2027	No
Year 7	May 1, 2028	No
Year 8	June 3, 2029	Yes
Year 9	April 27, 2030	No
Year 10	May 31, 2031	No

--3

County Offices shall have right of access where the collateral is located according to a term in CCC-186 whether or **not** there is a real estate mortgage.

The results of the **required** annual inspection **must** be documented in the FSFL folder in CCC-195 Servicing, item 12.

B Asphalt Flooring Inspections

To ensure that asphalt flooring is being properly maintained, County Offices must:

- make a field visit and conduct a collateral check of all FSFL's using asphalt flooring at least once every other year or as determined by STC
- complete CCC-195 Servicing, item 12 E to document the field visit, and item 16 to record remarks.

C HELC and WC Provisions

If a violation of HELC and/or WC provisions is determined after FSFL has been disbursed, FSFL may remain outstanding as long as the producer continues to make the annual installment payments timely.

216 Maintaining UCC Lien

A Continuing UCC Filings

UCC-1 filings (chattel and fixture) will lapse after 5 years, **unless** continued for an additional 5-year period. The continuance shall be accomplished with a UCC-3 "Continuation".

The only time UCC-3 "Continuation" may be filed is during the last 6 months of the 5-year effective filing period. The continuation is effective from the date the original UCC-1 would have expired, even though the continuation is filed up to 6 months before the expiration.

Example: UCC-1 was filed May 1, 2012.

UCC-3 "Continuation" may be filed anytime from November 1, 2016, through May 1, 2017.

If UCC-3 "Continuation" is filed timely within this period, UCC-1 is considered effective until May 1, 2022.

B County Offices Monitoring UCC Lien Expiration

County Office **must** ensure that a monitoring system is used so that UCC documents are continued timely.

Updating the DLS Dashboard is 1 option available for monitoring UCC documents.

C Fees for UCC Lien Continuance or Amendment

All fees associated with continuing or amending UCC documents will be paid by CCC.

See paragraph 302 for guidance on processing UCC document filing fees.

218 FSFL's Paid in Full and Releasing Security

A Original CCC-186

The original CCC-186 **must** be marked "Paid" and forwarded to the borrower after 30 calendar days from the date of payment.

If the borrower requests release before 30 calendar days, see subparagraph B.

B Releasing FSFL Security Earlier Than 30 Calendar Days

Security documents may be released 30 calendar days after the FSFL is paid in full. The release may be earlier than 30 calendar days after FSFL is paid in full, if after SED review, it is determined FSFL has been satisfied and paid in full and the payment was by cash, certified check, or money order. The authority for this release may **not** be redelegated.

If final FSFL payment is made by cash, certified check, or money order, the borrower may request an accelerated release of security documents from SED. Included with the request, the County Office will send a copy of the final FSFL payment receipt showing FSFL has been paid in full, and a copy of CCC-257 showing the remittance has been deposited. SED, after reviewing the documents, may advise the County Office, in writing, to proceed with releasing the security documents. The authority for this release may **not** be redelegated.

If a release of security request is received from the borrower for immediate release at the time of a bank loan closing, SED is authorized to release the security documents only after it is confirmed at the bank that closing certified funds will be used to pay the outstanding FSFL in full.

218 FSFL's Paid in Full and Releasing Security (Continued)

C Releasing FSFL Security Documents

After FSFL is paid in full, County Offices must wait 30 calendar days and then:

• release or obtain the release of security documents, as **required** by State law, on request by the borrower

Note: See subparagraph D for releasing an Irrevocable Letter of Credit and subparagraph E for specific information on discharging the mortgage or Deed of Trust.

• require the borrower to pay all release fees.

If the borrower requests a release before 30 calendar days, follow the guidance in subparagraph B.

Note: FSA-2071 may be used to record documents and/or forms being returned to the borrower after the FSFL has been paid in full.

--CED is the CCC representative authorized to release a storage and handling truck title unless documented differently in the STC or COC minutes.--

D Releasing Irrevocable Letter of Credit

The original Irrevocable Letter of Credit must be marked paid in full and returned to the financial institution. The County Office must maintain a copy of the Irrevocable Letter of Credit marked paid in full in the producer's file folder.

242 Disbursements for Unpaid Real Estate Taxes

A Applicability

County Offices are authorized to make additional disbursements when, for FSFL's secured by real estate, real estate taxes **must** be paid when both of the following apply:

- COC determines payment is necessary to protect CCC's interest
- real estate taxes that are delinquent to the extent the property is scheduled to be sold at a tax auction.

B Issuing Payments for Real Estate Taxes

For FSFL's where additional payments are necessary to protect CCC's security interest, County Offices shall:

- •*--use the DLS "recoverable fee" option--*
- create a receivable in the debtor's name for the amount paid according to current FI procedure
- pursue collecting the receivable from the debtor according to current FI procedure.

243 Applicability of the Service Members Civil Relief Act

A Applicable FSFL Borrowers

Applicable FSFL borrowers are persons who are:

- on active duty anywhere in the world and are active members of the following:
 - U.S. Air Force
 - U.S. Army
 - U.S. Coast Guard
 - U.S. Marine Corps
 - U.S. Navy
- officers of the Public Health Service detailed by proper authority for duty with the U.S. Army or U.S. Navy
- members of Reserve or National Guard units who have been called to active duty status
- members of the referenced branches in training or education under U.S. supervision preliminary to induction into the military service
- members absent from duty because of sickness, wounds, leave, or other lawful cause.

B Applicable FSFL's

Applicable FSFL's affected by the Service Members Civil Relief Act are FSFL's:

- secured with personal or real property
- entered into before the borrower entered active military service.

246 CCC-400 (Continued)

B Example of CCC-400

The following is an example of a completed CCC-400.

(11-19-15	U.S. DEPARTMENT OF AGRICULTURE Commodity Credit Corporation	1. FSA County Office Name and Address (Including Zip Code) Yates County FSA Office 270 Lake Street
		Penn Yan, NY 14527
	FARM STORAGE FACILITY LOAN PROGRAM GREEMENT FOR SALE OF LOAN COLLATERAL	Telephone Number (Including Area Code): 315-536-4012 2. Serial Number
		36/123/2005/00001
NOTE:	information identified on this form is 7 CFR Part 1436, the Commod Agricultural Act of 2014 (Pub. L. 113-79). The information will be u collateral to CCC for sale. The information cliceted on this form in agencies, and nongovernmental entities that have been authorized applicable Routine Uses identified in the System of Records Notice information is voluntary—However, failure to furnish the requested is Storage Facility Loan Program collateral to CCC for sale. This information collection is exempted from the Paperwork Reduci	at of 1974 (5 USC 552a - as amended). The authority for requesting the dity Credit Corporation Charter Act (15 U.S.C. 714 et seq.), and the sed to enable legal conveyance of Farm Storage Facility Loan Program hay be disclosed to other Federal, State, Local government agencies, Trib access to the information by statute or regulation and/or as described in a for USDA/FSA-14, Applicant/Borrower. Providing the requested information will result in a determination of ineligibility to convey Farm tion Act, as specified in the Agricultural Act of 2014 (Pub. L. 113-79, Title Id, privacy and other statutes may be applicable to the information provide
2 Dame	RETURN THIS COMPLETED FORM TO YOUR COUNTY FSA OF	FFICE.
	er's Name and Address (Including Zip Code) arms, Inc.	Borrower's Telephone Number (Including Area Code)
	te Route 245 n, NY 14527	315-536-7182
A. THIS	S AGREEMENT, is made (1) 20th	day of (2) October , (Year) (3) 20XX
Betv	Ween (4) Clark Farms, Inc.	(the Borrower)
and	the Commodity Credit Corporation shall remain in effect for six-mo	onths.
The	Borrower is indebted to CCC in the principal amount of (5) Ten T.	housand Four Hundred Sixty-Five dollars
and	d no/100	(6) (\$ 10,465.00) as evidenced by,
	omissory Note and Security Agreement (CCC-186) executed with re	
		that CCC take possession of and to sell this property and to apply the sal
-	ceeds to the debt owned by the Borrower to CCC together with such	
B. The B	Borrower conveys to CCC by execution of this Agreement possessio	on of the collateral. The Borrower agrees that expenses incurred to preser
	» -	er's indebtedness to CCC, under the same terms and conditions of the
origin	nal note executed by the Borrower.	
C. CCC	may:	
(1) T	To sell the collateral either at private sale or at public auction in the	manner and at the place determined by CCC
(2)		name of the Borrower or in the name of CCC, for any such collateral
The B		age to the collateral surrendered to CCC shall be borne by the Borrower. claims of every nature whatsoever in connection with the handling, care
disability, sex derived from will apply to a communicati	any public assistance program, or protected genetic information in employment or in all programs and/or employment activities.) Persons with disabilities, who wish to file ion for program information (e.g., Braille, large print, audiotape, etc.) please contact U	yees, and applicants for employment on the basis of race, color, national origin, age, tus, familial or parental status, sexual orientation, or all or part of an individual's income is any program or activity conducted or funded by the Department. (Not all prohibited bases a program complaint, write to the address below or if you require alternative means of ISDA's TARGET Center at (202) T20-2600 (volice and TDD). Individuals who are deaf, please contact USDA through the Federal Relay Service at (800) 877-8339 or (800) 845-
hard of heari 5136 (in Spa		

246 CCC-400 (Continued)

B Example of CCC-400 (Continued)

CCC-400 (11-19-15) Page 2

- E. The Borrower and CCC agree that the proceeds from the disposition of the collateral shall be applied:
 - (1) First on expenses of retaking, holding, preparing for sale, selling, and for the payment of reasonable attorney's fees and legal expenses incurred by CCC,
 - (2) Second to the satisfaction of indebtedness secured by the collateral,
 - (3) Third to the satisfaction of subordinate security interests to the extent required by law,
 - (4) Fourth to any other obligations of Borrower owing to or insured by CCC, and
 - (5) Fifth to Borrower.
- F. Nothing herein contained shall be construed to release the Borrower from liability for any deficiency owing to CCC after application of the proceeds of sale as provided in Item E. This agreement is a confirmation by the Borrower of the power of sale contained in the CCC-186.
- G. The word "Borrower" shall include the heirs, successors, administrators, executors, assigns, agents, and principals of the Borrower.
- H. IN WITNESS WHEREOF, the parties have caused this instrument to be executed the day and year first above written.

1A. Signature of Witness	1B. Date (MM-DD-YYYY)	1C. Signature of Borrower	1D. Title/Relationship of the Individual is Signing in a Representative Capacity	1E. Date (MM-DD-YYYY)
ISI Ima Witness	10-20-20XX			10-20-20XX
2A. Signature of Witness	2B. Date (MM-DD-YYYY)	2C. Signature of Borrower's Spouse	2D. Title/Relationship of the Individual is Signing in a Representative Capacity	2E. Date (MM-DD-YYYY)
ISI Ima Witness 2	10-20-20XX			10-20-20XX
	DIT CORPORATION D PARTY	3A. Signature of CCC Representa	ative	3B. Date (MM-DD-YYYY)
By /s/ Ima COC C	nairperson presentative)	4A. Signature of CCC Representa	tive	4B. Date (MM-DD-YYYY) 10-20-20XX

*--247 Financial Hardship Annual Installment Deferral

A Applicability

FSFL borrowers experiencing financial hardship may request an annual installment deferral which will extend the next installment due date by 1 year. Approval of annual installment deferral may only be granted 1 time during the FSFL term.

Borrowers with more than 1 outstanding FSFL may request an annual installment deferral for each FSFL.

Delinquent FSFL's approved for an annual installment deferral will not be accelerated, foreclosed, or liquidated, and allows the County Office to cease further collection actions.

B One-Year Term Extension

Outstanding FSFL's with a term of 3, 5, 7, or 10 years may receive a one-time only, one-year term extension and will have a new maturity date.

The outstanding principal balance will continue to accrue daily interest at the original interest rate until the FSFL is paid in full.

The original interest rate and annual payment due date will remain the same.

The one-year extension is **not** authorized for a 12-year term FSFL.

Note: The 2018 Farm Bill, Section 1614 specifies that under no circumstances can a storage facility loan have a term of more than 12 years. Accordingly, extensions can be approved, but the extension cannot have a maturity date beyond the maximum 12-year term maturity permitted under law.

C FSFL Deferment Request CCC-777

Borrowers will request to defer the annual installment by completing CCC-777.

Borrowers are required to:

- describe the financial hardship(s) that makes it hard to pay the FSFL annual installment payment
- upon request, provide COC or STC documentation to support the financial hardship
- submit the request before the loan term expires.

For current FSFL's, CCC-777 will only be accepted when the next installment is due within 60 calendar days or less.

Example: Next installment due date is February 1, 2022, then CCC-777 cannot be accepted before December 1, 2021.--*

D FSFL Approval Authority to Approve CCC-777

To protect CCC's financial interests, approval authority for CCC-777 is as follows.

IF the total aggregate outstanding FSFL balance amount is	THEN the approval authority is
\$25,000 or less	CED and/or FSA employee with loan approval authority, if designated approval authority by STC.
\$100,000 or less	COC.
\$100,000.01 to \$250,000	COC approval after DD review.
\$250,000.01 or more	STC.

Notes: STC may delegate approval authority to SED or DAFO-appointed acting SED.

For CCC-777 approval authority for employees and relatives, see subparagraph 10 C.

Once approval is granted on CCC-777, borrowers must sign and date the CCC-186 Addendum no later than 15 business days after CCC-777 approval.--*

E Instructions for Completing CCC-777

Complete CCC-777 according to the following instructions.

Item	Instructions
1A	Enter State code.
1B	Enter county code.
1C	Enter DLS-assigned FSFL number that is formatted with FY and FSFL number; for example, "2021/00002".
2A	Enter the contact person, if different from borrower.
2B	Enter the borrower's name and address.
2C	Enter telephone number.
3A	Enter the FSFL outstanding amount.
3B	Enter the current FSFL term year.
	Example: The FSFL was disbursed with a 7-year term and the FSFL installment deferral request was received during the 4 th year of the FSFL term.
4	Briefly describe the financial hardship(s) that makes it hard to pay the FSFL annual installment payment.
5A	Enter answer to each question by checking (✓) "YES" or "NO".
through 5G	
6	Review the deferral payment option requirements to extend the FSFL term for one-year.
7A and 7B	Enter answer to each question by checking (✓) "YES" or "NO".
8A and 8B	Borrower's signature and date.
9A	Co-borrower's name, signature, and date.
through	
13C	
14	Enter COC/STC determination by checking () "Approved" or "Disapproved.
15A	Enter COC/STC name, signature and date.
through	
15C	
16	Enter any additional remarks.

*

F Example of CCC-777

The following is an example of CCC-777.

CCC-777 U.S. DEPARTMENT OF AGRICULTURE	FOR COUNTY FSA OFFICE USE ONLY							
(08-10-20) Commodity Credit Corporation	1. LOAN IDENTIFIC	ATION NUMBE	R					
FARM STORAGE FACILITY LOAN DEFERMENT REQUEST	A. State Code	B. County C	ode	C. Loan No.				
Note: If you are unable to make the annual FSFL installment payment because of a financial hardship, please complete the form below to be considered for a loan deferment.	2A. Contact Person,	if different than	borrower in	Item 2B				
2B. Name and Address of FSFL Borrower	2C. Telephone Numb	er (Include Area	a Code)					
	3A. Outstanding FSF	L Amount	3B. Cur	rent FSFL Ter	rm			
	\$							
Terms and Conditions:								
CCC-777 must be filled out completely. There is no fee for this deferment. Return CCC-777 by mail, or e-mail, and retain a copy of the form for your polynomial.	ersonal records.							
5. Questions:				YES	N			
A. Are you or co-borrowers a family member of an FSA employee?								
B. Is the FSFL collateral being used for commercial purposes? (If "YES", provide deta	ails in the Item 16 Rema	rks)						
C. Are you and/or co-borrowers still farming?				$+\Box$	Г			
D. Is the FSFL collateral in good condition?					Ē			
E. Do you understand at any time while the FSFL is outstanding another eligible prod	lucer may assume the o	utstanding ESFI	?		Ē			
F. Will you and co-borrowers be able to timely make the next installment payment?	accor may accume are c	atotanamy r or t		$+ \vdash +$	-			
G. Do you understand if the FSFL has a 12-year term, the deferred payment option %	vill not be approved to ex	tend the maturi	ty date	$+ \vdash \vdash$	-			
for 1-year?					_			
Deferred Payment Option: Request a 1-year extension to the FSFL term.								
Notes:								
Annual FSFL installment payments will remain the same until the last paym No collection is required for the current year term annual FSFL installment; The current year annual FSFL installment payment will be added to the end The FSFL will have a new maturity date.	payment.	ding the term for	· 1-year.					
 An amended CCC-186 must be signed and dated. The original interest will remain the same. 								
An amended CCC-186 must be signed and dated. The original interest will remain the same. accordance with Federal civil rights law and U.S. Department of Agriculture (USDA) civil rights regulation articipating in or administering USDA programs are prohibited from discriminating based on race, color, na	ntional origin, religion, sex, gei	nder identity (includ.	ing gender ex	pression), sexual	1			
An amended CCC-186 must be signed and dated. The original interest will remain the same. accordance with Federal civil rights law and U.S. Department of Agriculture (USDA) civil rights regulation.	ntional origin, religion, sex, ge ogram, political beliefs, or rep plaint filing deadlines vary by nille, large print, audiotape, An	nder identity (includ risal or retaliation fo program or incident nerican Sign Langu	ing gender ex or prior civil rig : age, etc.) sho	pression), sexual thts activity, in an uld contact the re	i y sponsil			

F Example of CCC-777 (Continued)

_	er's Certification:		
and mad		nde on this application are true, complete and correct to the best yment. Section 1001 of Title 18, United States Code provides fo	
7A. Hav	e you or co-borrowers recently filed for	bankruptcy protection? (If "YES", provide details in Item 16 Remail	arks) YES NO
(If	"NO" provide details in the Item 16 Rem	al CCC-186, including co-borrowers, must agree to the Item 6 and s narks)	_ YES ☐ NO
8A. Bon	rower's Signature		8B. Date (MM-DD-YYYY)
9A. Co	p-Borrower's Name	9B. Co-Borrower's Signature	9C. Date (MM-DD-YYYY)
10A. Cc	>-Borrower's Name	10B. Co-Borrower's Signature	10C. Date (MM-DD-YYYY)
11A. Cc	>-Borrower's Name	11B. Co-Borrower's Signature	11C. Date (MM-DD-YYYY)
12A. Co	p-Borrower's Name	12B. Co-Borrower's Signature	12C. Date (MM-DD-YYYY)
13A. Co	p-Borrower's Name	13B. Co-Borrower's Signature	13C. Date (MM-DD-YYYY)
Approv	/al/Disapproval Determination		I
14. COC	C/STC Determination: Approve	ed Disapproved	
15A. Nai	me of COC/STC	15B. Signature of COC/STC	15C. Date (MM-DD-YYYY)
NOTE:	information identified on this form is Corporation Charter Act, as amenda eligibility to participate in and receiv information collected on this form m nongovernmental entities that have Routine Uses identified in the Syste	accordance with the Privacy Act of 1974 (5 USC 552a - as ames the Federal Agriculture Improvement and Reform Act of 1996, led (15 USC 714 through 714p) and 7 CFR Part 1436. The information by the disclosed to other Federal, State, Local government age been authorized access to the information by statute or regular em of Records Notice for USDA/FSA-14, Applicant/Borrower. Fish the requested information will result in a determination of ineacility Loan Program.	is, as amended, the Commodity Credit ormation will be used to determine rugh certification of program costs. The encies, Tribal agencies, and ation and/or as described in applicable Providing the requested information is

G Determining Eligibility

For all CCC-777 requests, the following must be submitted to support the request and assist with a financial analysis determination:

- a current balance sheet, income and expense statements, and credit report for all required borrowers
- a letter explaining the borrower(s) future plan to ensure the deferred installment will be paid within 1 year, on or before the new due date.

A new FSFL credit action in FBP will document the analysis and recommendation of the loan official.

If after the completion of the financial analysis it is determined the borrower currently has the financial means to pay their current installment amount, the CCC-777 must be disapproved and the borrower will be sent an adverse determination letter. This determination is no appealable. See Exhibit 83 for an example of the adverse determination letter.

CCC-777 must be properly completed and signed by:

- the contact borrower
- all co-borrowers.

All parties who originally signed the CCC-186 must agree to the CCC-777 terms and conditions.

See subparagraph 82 B for credit report authorization provisions.

Notes: The borrower is not required to pay a fee for the FSFL installment deferral.

There is no prepayment penalty for an early loan payoff.

At any time while the FSFL is outstanding the borrower may have another eligible producer assume the outstanding FSFL according to paragraph 234.

The borrower may receive a one-time annual installment deferral for the entire FSFL term and subsequently, receive a one-time only 120-calendar day later payment of an annual installment according to subparagraph 211 E.

The borrower is not eligible for a new FSFL until all FSFL's approved for an installment deferral have been paid in full.

FSFL's secured by an Irrevocable Letter of Credit that fully secures the FSFL are not eligible for an installment deferral. See subparagraph Q.--*

H FSFL Deferral Calculator for Re-Amortizing the Installment

County Offices will use the instructions in subparagraph F to complete the FSFL deferral calculator authorized by the National Office.

The authorized FSFL deferral calculator can be accessed at https://www.fsa.usda.gov/programs-and-services/price-support/Index.

The borrower(s) must:

- review the completed FSFL deferral calculator
- agree to the installment amounts for the remainder of the FSFL term
- sign the completed and printed calculator before the CCC-186 Addendum is prepared.

After completion of the FSFL deferral calculator a second party review is required. The calculator may be prepared by the FSFL County Office employee.

State and County Offices, including FLP staff must not use any unauthorized form or spreadsheet to re-amortize the FSFL.

Note: No action will be taken in DLS to re-amortize the FSFL.--*

I Instructions for Completing Deferral Calculator

Access DLS and go to the FSFL Loan Inquiry Screen for the borrower to obtain information needed for completing the deferral calculator.

The following table provides the field descriptions and actions for the deferral calculator.

Field Description	Action
Next Installment Date	Enter the Next Installment Date in DLS in MM/DD/YYYY format.
FSFL Loan Number	Enter the loan number in DLS.
Original Loan	Determine the original loan maturity date based on the number of years
Maturity Date	displayed for loan term and when the loan was closed in DLS.
	Example: Loan closed 6/15/2015 + 7 year loan term = original maturity date 6/15/2022.
	Note : The new maturity date will automatically populate in the calculator after all required data is entered.
Loan Principal Balance	Enter the outstanding loan principal in DLS.
Outstanding Accrued Interest	Access Loan Payoff as of Accrual Date in DLS and change the accrual date to match the date of the next installment. Then enter the outstanding accrued interest displayed as of the date of the next installment date.
	If the loan is behind, then manually calculate the additional interest due by multiplying the number of days past due by the daily interest accrual rate in DLS.
	Example: Borrower is 35 days past due and the daily interest accrual rate is $$3.04$ per day. Multiply $35 \times $3.04 = 106.40 . Add the $$106.40$ to the outstanding accrued interest as of the date of the next installment date.
Interest Rate	Enter the interest rate in DLS.
Number of	Access the "History" tab under FSFL Loan Inquiry and review the Loan
Installment Payments	History Transactions to determine the total number of installments
Remaining	remaining for the original loan.
	Example: loan term = 7 / total payments made in full = 4 / installments remaining = 3.
	Note : Borrowers with a 12-year loan term are not eligible for an installment deferral.
Next Installment Amount	If the payment status shows:
	"Ahead" then use the total due or next installment amount
	"Behind" then use next installment total due
	• "Current" then use next installment amount.

J Example of the Deferral Calculator

The following is an example of the FSFL deferral calculator.

		Farm Storage Fac	ilit	y Loan Pro	gra	m - Deferra	I Calc	ulator			
		MEANING STORY	_		_						
	Customer Name:	Mid-West Farm & Ranch									
			_	M	out le	stallment Date		11/15/2020	1		
						L Loan Number	_				
							2010/0				
						Maturity Date ncipal Balance:		11/15/2025 110,000.00			
						crued Interest:		1,435.00			
				Outstandir	ig Ai	Interest Rate:	3	1,435.00			
		Numbe	r of l	Installment Pa	vme	nts Remaining:		1.300%			
		Ivanioc	1 011			allment Amount	s	19,500.00			
				IVEN	HION	aminora Arroura	-	10,000.00	-		
			$\overline{}$							Accrued	
	Principal				Re	maining Loan			Int	erest This	
Payment Date	Payment	Interest Paymen	t T	otal Payment		Balance	Dai	ly Interest Accrual		Period	Unpaid Interest
11/15/2020	\$0.00	\$0.00	Ó	\$0.00	S	110,000.00		4.5205	\$	1,650.00	\$ 1,435.00
11/15/2021	\$ 16,415.00	\$ 3,085.00	\$	19,500.00	\$	93,585.00		4.5205	\$	1,650.00	•
11/15/2022	\$ 18,096.23	\$ 1,403.78	\$	19,500.00	\$	75,488.78		3.8460	\$	1,403.78	
11/15/2023	\$ 18,367.67	\$ 1,132.33	\$	19,500.00	\$	57,121.11		3.1023	\$	1,132.33	
11/15/2024				19,500.00		38,477.92		2.3474		856.82	
11/15/2025		\$ 577.17	\$	19,500.00	\$	19,555.09		1.5813	\$	577.17	
11/15/2026		\$ 293.33	\$	19,848.42				0.8036	\$	293.33	
11/15/2027		S -	\$								
11/15/2028		s -	S	-					_		
11/15/2029	-	\$ -	\$	-					_		
11/15/2030	\$ -	\$ -	\$	-	_				\vdash		
Commenter	Davisoned the co-	with of the colonista with home		VV DT 44.0	202	^	_		_		
Comments:	Reviewed the res	sults of the calculator with borro	wer.	. KK, PT 11-2	-202	U					
2nd Party Reviewer:	Concur JM, FLO						Date: 1	11-2-2020			
Contact Borrower's S	Signature:						Date:				

Access the calculator at https://www.fsa.usda.gov/programs-and-services/price-support/Index.--*

K CCC-186 Addendum

State and County Offices will:

- prepare the CCC-186 Addendum using the approved CCC-777
- prepare the CCC-186 Addendum not later than 15 calendar days after CCC-777 is approved
- ensure all borrowers have agreed to the installment deferral changes, such as:
 - payment amounts provided on FSFL deferral calculator
 - next installment due date
 - new FSFL term maturity date.

Notes: After all approval actions have been completed, a copy of the CCC-777, FSFL deferral calculator, and CCC-186 Addendum must be provided to the contact borrower.

The original documents must be maintained in the borrower's FSFL folder.--*

L Instructions for Completing CCC-186 Addendum

Complete CCC-186 Addendum according to the following instructions.

Notes: Items 1, 2, 9, and 10 must be completed by State or County Office staff.

Items 3 through 8 must be completed by debtor and co-debtors.

Item	Instructions	
1A	Enter name of FSFL debtor.	
1B	Enter loan number.	
1C	Enter the current FSFL term year.	
1D	Enter the FSFL outstanding amount.	
	Note: The FSFL outstanding amount can be found in DLS.	
2B and 2C	Enter information for the approved installment deferral.	
3A	Enter the debtor's name, signature, and date.	
through		
3C		
4A	Enter the co-debtor's name, signature, and date.	
through		
8C		
9A	Enter signature of approving official.	
9B	Enter the approving official position title.	
10	Enter the name and complete address including ZIP code for the FSA	
	County Office.	

__*

M Example of CCC-186 Addendum

The following is an example of CCC-186 Addendum.

CCC-186 Addendum (02-24-21)	U.S. DEPARTMENT OF AGRICU Commodity Credit Corporat		
	DDENDUM TO THE FARM STORAG PROMISSORY NOTE AND SECUR		
1A. Name of FSFL Debtor			
1B. Loan Number	1C. Current FSFL Term Year		
deferral.	escribed promissory note and security agreement s for the remainder of the FSFL term are provided		s for the approved FSFL
All security instruments listed on the o	original CCC-186 will remain "as is" until the FSFL		
	A. FSFL Deferral Option	B. Next FSFL Installment Payment Date (MM-DD-YYYY)	C. New Maturity Date (MM-DD-YYYY)
	FSFL Term Extension deferred will continue to accrue interest at the sai		
·	nange any of the other terms or conditions of the control of the second		cipal amount deferred, on or
4A. Co-Debtor's Name	4B. Signature		4C. Date (MM-DD-YYYY)
5A. Co-Debtor's Name	5B. Signature		5C. Date (MM-DD-YYYY)
6A. Co-Debtor's Name	6B. Signature		6C. Date (MM-DD-YYYY)
7A. Co-Debtor's Name	7B. Signature		7C. Date (MM-DD-YYYY)
8A. Co-Debtor's Name	8B. Signature		8C. Date (MM-DD-YYYY)
COMMODITY CREDIT CORPORAT A. By: Approving Official's Signature	TION SECURED PARTY 9B. Title		9C. Date (MM-DD-YYYY)
FSA County Office Name and Addres	ss (Including ZIP Code)		

M Example of CCC-186 Addendum (Continued0

CCC-186 Addendum (02-24-21)

Page 2 of 2

NOT

The following statement is made in accordance with the Privacy Act of 1974 (5 USC 552a - as amended). The authority for requesting the information identified on this form is the Federal Agriculture Improvement and Reform Act of 1996, as amended, the Commodity Credit Corporation Charter Act, as amended (15 USC 714 through 714p) and 7 CFR Part 1436. The information will be used to determine eligibility to participate in and receive benefits under the Farm Storage Facility Loan Program through certification of program costs. The information collected on this form may be disclosed to other Federal, State, Local government agencies, Tribal agencies, and nongovernmental entities that have been authorized access to the information by statute or regulation and/or as described in applicable Routine Uses identified in the System of Records Notice for USDA/FSA-14, Applicant/Borrower. Providing the requested information is voluntary. However, fallure to furnish the requested information will result in a determination of ineligibility to participate in and receive benefits under the Farm Storage Facility Loan Program.

Paperwork Reduction Act (PRA) Statement. This information collection is exempted from the PRA specified in 7 U.S.C. 8781(c)(2). The provisions of criminal and civil fraud, privacy and other statutes may be applicable to the information provided. RETURN THIS COMPLETED FORM TO YOUR COUNTY FSA OFFICE.

In accordance with Federal civil rights law and U.S. Department of Agriculture (USDA) civil rights regulations and policies, the USDA, its Agencies, offices, and employees, and institutions participating in or administering USDA programs are prohibited from discriminating based on race, color, national origin, religion, sex, gender identity (including gender expression), sexual orientation, disability, age, marital status, family/parental status, income derived from a public assistance program, political beliefs, or reprisal or retaliation for prior civil rights activity, in any program or activity conducted or funded by USDA (not all bases apply to all programs). Remedies and complaint filing deadlines vary by program or incident.

Persons with disabilities who require alternative means of communication for program information (e.g., Braille, large print, audiotape, American Sign Language, etc.) should contact the responsible Agency or USDA's TARGET Center at (202) 720-2600 (voice and TTY) or contact USDA through the Federal Relay Service at (800) 877-8339. Additionally, program information may be made available in languages other than English.

To file a program discrimination complaint, complete the USDA Program Discrimination Complaint Form, AD-3027, found online at http://www.ascr.usda.gov/complaint-filing-cust.html and at any USDA office or write a letter addressed to USDA and provide in the letter all of the information requested in the form. To request a copy of the complaint form, call (866) 632-9992. Submit your completed form or letter to USDA by: (1) mail: U.S. Department of Agriculture Office of the Assistant Secretary for Civil Rights 1400 Independence Avenue, SW Washington, D.C. 20250-9410; (2) fax: (202) 690-7442; or (3) email: program.intake@usda.gov. USDA is an equal opportunity provider, employer, and lender.

N Reporting to the National Office

Immediately after all installment deferral approval actions have been completed, the State Office must provide a copy of the following to Toni Williams by e-mail to toni.williams@usda.gov:

- CCC-777
- FSFL deferral calculator signed by the borrower(s)
- CCC-186 Addendum.

Notes: CCC-777 disapprovals must also be reported to the National Office.

Notify National Office if the borrower is enrolled in TOP.

O Reminder and Notification Letter

If the borrower is current and has not received a reminder letter before signing the CCC-186 Addendum, then the borrower's loan information will not be forwarded to the National contractor for mailing of the FSFL reminder letter.

P Borrower's Currently Enrolled in TOP

If a borrower is currently delinquent and entered in TOP, the borrower may apply for an FSFL installment deferral on CCC-777. If CCC-777 is approved and CCC-186 Addendum is signed by all parties, the borrower(s) will be removed from TOP by the National Office when the deferral is reported according to subparagraph O.--*

Q FSFL's Secured With an Irrevocable Letter of Credit

If an FSFL is fully secured with an Irrevocable Letter of Credit, the borrower is not eligible for the FSFL installment deferral. The CCC-777 must be disapproved and an adverse determination notification letter must be mailed to the borrower. The County Office must also note in the CCC-777 "Remarks" section that they will work with the financial institution to collect the FSFL installment payment.

The National Office will review all cases when the FSFL is partially secured with an Irrevocable Letter of Credit. For guidance, State Offices must contact National Office by email to toni.williams@usda.gov.

See Exhibit 83 for an example of the adverse determination letter.

R Completing FSA-850

FSA-850 is required to be completed; however, a field visit is not required. County Offices must work with the State Office Environmental Coordinator as it pertains to categorical exclusion action.

S Security Documents

County Offices must ensure the expiration date on all FSFL security documents, such as but not limited to real estate mortgages, Deed of Trust, severance agreement, and UCC-1 filings are effective through the new loan maturity date.

T CCC-195 Servicing Checklist

The County Office must note on the CCC-195 Servicing checklist "Remarks" section that the FSFL was approved for an installment deferral and mark "N/A" along with initials and dates for items 6A, 6B, 6C, and 6E. All other CCC-195 Servicing checklist items must be completed.--*

U DLS Software for Annual Installment Deferral

DLS software is not programmed to do the following for an installment deferral:

- record FSFL installment deferral
- enter CCC-777 information
- change annual installment amounts
- extend FSFL maturity date, if applicable
- create and print an CCC-186 Addendum.

Until DLS software is enhanced for the new servicing option, the National Office will manually track all approved FSFL installment deferrals, and a monthly report will be provided to FPAC FMD and BUD.

See subparagraph O for reporting FSFL installment deferrals to National Office.

State and County Offices will be notified when DLS software is programmed for FSFL annual installment deferrals.--*

248-261 (Reserved)

G Timeline for FSFL Annual Installments

The following timeline should be followed for annual installment payments:

When	Action	Reference
45 calendar days	* * *	* * *
before annual		
installment due date.	Prepare CCC-195 Servicing	• Paragraph 210.
	(Exhibit 71), including all servicing	
	discussions and actions.	
Next workday after annual installment	• Send First Demand Letter (Exhibit 72).	Subparagraph B.
due date.	Update CCC-195 Servicing.	Paragraph 210.
	• Update FSA-FS, "Other Debt Offset" flag for all borrowers, including entity in which borrower is member.	Subparagraph E.
	Offset any payment due the borrower including pro rata share of an entity's payment.	• Paragraph 83.
30 calendar days after first demand letter.	• Send 2nd demand letter. Same as the first demand letter (Exhibit 72).	Subparagraph B.
	• Update CCC-195 Servicing.	• Paragraph 210.
30 calendar days after 2nd demand letter.	• Send 3rd demand letter. Same as the first demand letter (Exhibit 72).	Subparagraph B.
	• Update CCC-195 Servicing.	• Paragraph 210.
90 calendar days after installment due date.	Set the Subsidiary "Delinquent DCIA" flag.	Subparagraph C.
120 calendar days	National Office will confirm the borrower	Subparagraph B.
after installment due	can be referred to TOP. If borrower pays,	
date.	notify the National Office immediately .	
Acceleration.	CCC may declare the indebtedness	• Subparagraph F.
	immediately due and payable.	
	Update CCC-195 Servicing.	Paragraph 210.
	Contact National Office for additional	
	guidance.	

263 Calling FSFL's

A Basis for Calling

COC shall call outstanding FSFL's and declare the entire debt due and payable when any of the following apply:

- the borrower:
 - has **not** paid an installment when due (due process **must** be provided)
 - has **not** requested deferral of an installment
 - does **not** maintain the **required** auto, crop, flood or structural insurance
 - has made representations or warranties about FSFL that prove to be false
 - does **not** comply with any covenants or agreements in connection with FSFL or in the application for FSFL
 - dies or becomes incompetent and there is no one to continue FSFL
 - abandons the FSFL collateral and has **not** repaid FSFL or authorized CCC to sell the FSFL collateral
- the FSFL collateral is relocated without COC approval
- the mortgaged property is attached or levied by execution, decree, or other court process
- CCC has sound reasons to consider itself insecure about FSFL.

Example: The condition of the FSFL collateral, such as a storage structure, has deteriorated to the extent it has little or no value, and there are several years remaining on the FSFL term.

If it is determined the borrower is no longer farming, the County Office should discuss with the borrower the option of having another eligible producer assume the outstanding FSFL.

Note: If there are questionable situations, State Offices should contact the National Office for guidance.

Part 14 Bankruptcy

291 Bankruptcy Actions

A Notification

After notification by a bankruptcy court that a borrower has filed or is filing for bankruptcy, County Offices shall:

- perform a UCC chattel and fixture lien search to verify CCC's lien position, according to subparagraphs 144 A and B
- send a copy of the notice of filing to the State Office for forwarding to the regional OGC
- **not** take any action:
 - to possess or sell the collateral
 - prohibited by the Bankruptcy Code
- obtain advice from OGC through the State Office **before** taking any action against the person or property filing a petition for bankruptcy.

Notes: With the approval of the regional OGC, it is strongly suggested that the State Office file a Proof of Claim (Form 410) on **all** FSFL's in bankruptcy with the bankruptcy court by the due date, including copies of the following:

- CCC-186
- CCC-190
- CCC-295A
- CCC-295C
- CCC-297
- equipment lists
- UCC-1's and amendments.

The Proof of Claim (Form 410) can be found at

http://www.uscourts.gov/services-forms/forms?k=&c=67&=Apply or http://www.uscourts.gov/sites/default/files/form b 410 16.pdf.

--See 63-FI and follow instructions for entering bankruptcy in FSA-FS--.

291 Bankruptcy Actions (Continued)

A Notification (Continued)

After receiving notification of a bankruptcy filing, the State Office shall e-mail the following *--bankruptcy information to Toni Williams at toni.williams@usda.gov and Kimberly Kempel at kimberly.kempel@usda.gov:--*

- name and address of borrower
- State and county
- year and FSFL number
- date of bankruptcy filing
- bankruptcy chapter filed
- FSFL principal balance at bankruptcy filing
- original FSFL principal
- date FSFL disbursed
- verification that UCC filing is current
- provide expiration date of UCC filing.

B Form B10, Proof of Claim

After receiving guidance from OGC, State Offices may delegate to County Offices to file Form B10 with the Bankruptcy court, if advised and based on type of bankruptcy filed.

The following cite should be considered when a FSFL debtor has filed bankruptcy and Form B10 is **required**.

"11 U.S.C. § 502(b)(9) ("a claim of a governmental unit shall be timely filed if it is filed before 180 days after the date of the order for relief or such later time as the Federal Rules of Bankruptcy Procedure may provide"); Fed. R. Bankr. P. 3002(c)(1) ("A proof of claim filed by a governmental unit, other than for a claim resulting from a tax return filed under § 1308, is timely filed if it is filed **not** later than 180 days after the date of the order for relief. A proof of claim filed by a governmental unit for a claim resulting from a tax return filed under § 1308 is timely filed if it is filed no later than 180 days after the date of the order for relief or 60 days after the date of the filing of the tax return. The court may, for cause, enlarge the time for a governmental unit to file a proof of claim only on motion of the governmental unit made before expiration of the period for filing a timely proof of claim.")."

291 Bankruptcy Actions (Continued)

C Reorganization Plans

After the court notifies either the State or County Office that a confirmed plan of reorganization has been approved and the terms and conditions of CCC-186 and *--supplemental documents are changed by court order, County Office or State Office must:

• establish bankruptcy reorganization plan in DLS according to 2-FSFL, paragraph 552.--*

Notes: If the terms and conditions of CCC-186 and supplemental documents are changed by court order, the County Office through the State Office, shall contact PSD for the correct and up-to-date procedures to follow to revise FSFL terms.

A copy of the reorganization plan **must** be provided by e-mail to *--toni.williams@usda.gov and kimberly.kempel@usda.gov.--*

- accept payments according to the reorganization plan
- refer the claim to OGC for legal action if a borrower defaults on the payment schedule or any provision of the court-approved plan
- •*--notify the National Office when the Bankruptcy Reorganization Plan has been satisfied.

D State Office Reporting Requirement to National Office

State Offices must notify National Office **immediately** of any communication from:

- bankruptcy court
- bankruptcy trustee
- regional OGC
- payments made according to the bankruptcy plan (screen print from DLS).

States with FSFL producers who have filed bankruptcy must submit a **quarterly** report to the National Office by the following date summarizing any activity during the quarter related to the FSFL in bankruptcy including communication with the bankruptcy court, bankruptcy trustee, regional OGC, and payments. If there was no activity related to the bankruptcy during the quarter a negative report is required. The quarterly reports are due to **kimberly.kempel@usda.gov**:

- December 31
- March 31
- June 30
- September 30.--*

291 Bankruptcy Actions (Continued)

E Selling Collateral

If the bankruptcy court authorizes CCC to sell the collateral, rather than accepting payments according to a reorganization plan, County Offices shall:

- ask the borrower to sign CCC-400:
 - prepared according to paragraph 246
 - revised with OGC advice
- sell FSFL collateral according to Part 13
- apply sales proceeds to the outstanding FSFL amount
- if sales proceeds exceed the amount due CCC, refund the excess amount to the producer
- transfer the unpaid FSFL balance to claims if:
 - there is an unpaid FSFL balance
 - collateral has been sold
 - FSFL has been discharged by the bankruptcy court.

When FSFL collateral is sold under a bankruptcy plan, the following information **must** be sent to PSD:

- fair market value determined by COC
- sales proceeds received
- date sales proceeds received
- sales expenses
- date FSFL liquidated.

292-300 (Reserved)

None

Forms

This table lists all forms referenced in this handbook.

		Display	
Number	Title	Reference	Reference
AD-1026	Highly Erodible Land Conservation (HELC) and Wetland Conservation (WC) Certification		69, Ex. 32
410	Proof of Claim		291
CCC-10	Representations for Commodity Credit Corporation or Farm Service Agency Loans and Authorization to File a Financing Statement and Related Documents	Ex. 53	69, 141
CCC-185	Loan Application for Farm Storage Facility Loan Program	Ex. 28	Text, Ex. 32
CCC-185-1	Loan Application for Farm Storage Facility Loan Program (CCC-185 Continuation Sheet)		25
CCC-185D	Determination for Farm Storage Facility Loan Program	Ex. 58	Text
CCC-186	Farm Storage Facility Loan Program Promissory Note and Security Agreement	Ex. 67	Text, Ex. 2, 32
CCC-186	Addendum to the Farm Storage Facility Loan		247
Addendum	Promissory Note and Security Agreement		
CCC-186-1	Farm Storage Facility Loan Program Promissory Note and Security Agreement (CCC-186 Continuation Sheet)	Ex. 67	6
CCC-190	Farm Storage Facility Loan Program Lien Waiver	Ex. 56	144, 156, 291, Ex. 32
CCC-191	Farm Storage Facility Loan Program Release of Liability	173	Text, Ex. 32, 64
CCC-193	Real Estate Mortgage for Farm Storage Facility Loan Program	Ex. 6	6, 143, Ex. 32
CCC-193-D	Farm Storage Facility Loan Deed of Trust for (State of_)	Ex. 6	6, 143
CCC-194	Farm Storage Facility Loan Subordination Agreement (Lien on Real Property)	Ex. 57	144, 156, Ex. 32
CCC-195	Farm Storage Facility Loan (FSFL) Processing Checklist	Ex. 29	74, 185, 247 Ex. 32
CCC-195	Farm Storage Facility Loan (FSFL) Servicing	Ex. 71	209, 210, 215,
Servicing	Checklist		247, 262

Forms (Continued)

		Display	
Number	Title	Reference	Reference
CCC-195A	Farm Storage Facility Loan (FSFL) Security Checklist	Ex. 30	74, 175, 185
CCC-195B	Farm Storage Facility Loan (FSFL) No Security Checklist	Ex. 31	74, 175, 185
CCC-195	Farm Storage Facility Loan (FSFL) Servicing		210
Servicing TS	Checklist – Temporary Suspension		
CCC-197	Final Farm Storage Facility Loan (FSFL) Program Cost Certification	Ex. 64	156, 170, 174, 175
CCC-257	Schedule of Deposit		218
CCC-295A	Farm Storage Facility Loan Program Final Inspection of Permanently Affixed FSFL Collateral Before Loan Disbursement	171	170, 233, 291 Ex. 32
CCC-295B	Form Obsoleted on 2/12/13		
CCC-295C	Farm Storage Facility Loan Program Final Inspection of Portable Drying and Handling Equipment/Storage/ Handling Truck Before Loan Disbursement	171	170, Ex. 32
CCC-296	Farm Storage Facility Loan Program Certification of Attorney	187	
CCC-297	Severance Agreement	Ex. 68	Text, Ex. 32, 51
CCC-298	Farm Storage Facility Loan Program Assumption Agreement	234	6, Ex. 32
CCC-299	Title Opinion - Farm Storage Facility Loan Program	187	
CCC-400	Farm Storage Facility Loan Program Agreement for Sale of Loan Collateral	246	6, 243, 245, 264, 272, 291
CCC-471	Non-Insured Crop Disaster Assistance Program (NAP) Application for Coverage with Buy-Up Option (2015 and Subsequent Crop Years)		96
CCC-674	Certification of Contracts, Grants, Loans, and Cooperative Agreements		64
CCC-777	Farm Storage Facility Loan Deferment Request	247	
CCC-901	Members Information Agricultural Act of 2014		6, 69
CCC-902	Farm Operating Plan for Payment Eligibility 2009 and Subsequent Program Years		35, 48, 49, 50 69
CCC-902E	Farm Operating Plan for an Entity-Agricultural Act of 2014		6
CCC-941	Average Adjusted Gross Income (AGI) Certification and Consent to Disclosure of Tax Information - Agricultural Act of 2014		35

Reports, Forms, Abbreviations, and Redelegations of Authority Reports (Continued)

Forms (Continued)

		Display	
Number	Title	Reference	Reference
FSA-211	Power of Attorney		6
FSA-578	Report of Acreage		35, 48, 49, 50,
			53
FSA-850	Environmental Evaluation Checklist	Ex. 10	Text, Ex. 32
FSA-851	Environmental Risk Survey Form		Text, Ex. 32
FSA-858	Determining If A Wetland May Be Present		10
FSA-2002	3 Years Financial History		85
FSA-2003	3 years Production History		85
FSA-2004	Authorization to Release Information		69, 82, 85,
			Ex. 32
FSA-2015	Verification of Debts and Assets		85, Ex. 32
FSA-2037	Farm Business Plan Worksheet Balance Sheet		69, 85
FSA-2038	Farm Business Plan Worksheet		69, 85
	Projected/Actual Income and		
FSA-2071	Transmittal of Documents		218
FSA-2165	Administrative Appraisal Review for		Ex. 52
	Real Estate Appraisals		
FSA-2319	Agreement With Prior Lienholder		121, 122, 156
FSA-2340	Selection of Attorney/Title Agent		187
FSA-2360	Report of Lien Search		144, Ex. 32
IRS-1065	U.S. Return of Partnership Income		6
IRS-1098	Mortgage Interest Statement		35, 211, 231
NRCS-CPA-052	Environmental Evaluation Worksheet		11, 110
SF-LLL	Disclosure of Lobbying Activities	64	
SF-LLL-A	Disclosure of Lobbying	64	
	Activities Continuation Sheet		
UCC-1	UCC Financing Statement		Text, Ex. 32,
			51,
UCC-3	UCC Financing Statement Amendment		58, 216, 235,
			302, Ex. 32

Reports, Forms, Abbreviations, and Redelegations of Authority Reports (Continued)

Abbreviations Not Listed in 1-CM

The following abbreviations are not listed in 1-CM.

Approved		
Abbreviation	Term	Reference
APOC	appraisal point of contact	Ex. 51, Ex. 52
EA	environmental assessment	109-112
FBP	farm business plan	10, 82, 85, 86,
		153, 154, 185,
		195, 247
FGD	Forage Determination	49
FICO	Fair Issac Corporation	82
FONSI	finding of no significant impact	11
FPAC	Farm Production and Conservation	110, 247
FSA-FS	FSA Financial Services	262
FSFLP	Farm Storage Facility Loan Program	Ex. 101
GWR	Gross Weight Rating	42
LRA	loan recommendation approval authority	86
MPCI	Multi-Peril Crop Insurance	96
MVA	Motor Vehicle Administration	43
OLP	online payment	242
OSHA	Occupational Safety and Health Administration	36-39
REAP	Rural Energy for America Program, USDA RD	62
SEC	State Environmental Coordinator	11, 110, 111
SFLO	Senior Farm Loan Officer	10, 153
SHPO	State Historic Preservation Officer	11
SORS	State Office Reporting System	210
TAV	tax assessed value	122
THC	tetrahydrocannabinol	33
VIN	vehicle identification number	43

Mediation

[7CFR 780.2] <u>Mediation</u> means a technique for resolution of disputes in which a mediator assists disputing parties in voluntarily reaching mutually agreeable settlement of issues within the laws, regulations, and the agency's generally applicable program policies and procedures, but in which the mediator has no authoritative decision making power.

<u>Mediation</u> is a dispute resolution process in which a neutral person, who has received special training as a mediator, helps 2 or more parties:

- look at the issues
- attempt to identify and consider additional available options for resolution of a dispute
- determine whether they can agree on a solution to the dispute that complies with statutory, regulatory, and Agency procedural requirement.

Mitigation Measures

<u>Mitigation measures</u> mean measures included in a project or application for the purpose of avoiding, minimizing, reducing, or rectifying identified, adverse environmental impacts.

Examples of these measures include the following:

- the deletion, relocation, redesign, or other modification of the project's elements
- the dedication to open space of environmentally sensitive areas of the project site, which would otherwise be adversely affected by the action or its indirect impacts
- soil erosion and sedimentation plans to control runoff during land-disturbing activities
- the establishment of vegetative buffer zones between project sites and adjacent land uses
- protective measures recommended by environmental and conservation agencies having jurisdiction or special expertise about the project's impacts
- •*--storm water management plans and permits to control potential downstream flooding--* effects that would result from a project
- •*--zoning approvals--*
- reusing existing facilities as opposed to new construction.

Definitions of Terms Used in This Handbook (Continued)

Mortgage

<u>Mortgage</u> means a legal instrument giving the lender a security interest or lien on real property. The term "mortgage" also includes the terms "deed of trust" and "security agreement".

Nonmovable (Permanently Affixed) or Nonsaleable Collateral

Nonmovable or nonsaleable collateral means either of the following:

- collateral COC determines cannot be sold and moved to a new location because of the type of construction
- collateral that has deteriorated to the point that it has no sale recovery value.

Off-Farm Labor

Off-farm labor means any laborer that does not work for the applicant on a regular basis, *--and who is not hired as a seasonal worker. If the applicant owns/operates a business as a separate non-farm business (example construction company, electrical company, concrete company, etc.), the labor provided by the non-farm business employees are considered off-farm labor for FSFL purposes.--*

Old Growth Timber

<u>Old growth timber</u> means forest materials that would otherwise be used for either of the following:

- a higher-value product, such as timber, lumber, or wood pulp
- any other finished wood products, such as mulch or paper.

Note: See Healthy Forest Restoration Act of 2003, Subsection 102e, paragraphs 2 through 4.

On-Farm Labor

On-farm labor means the applicant, hired hand or family member.

Perishable Commodities

<u>Perishable commodities</u> means commodities that are unpreserved, unprocessed and untreated which may deteriorate quickly or spoil under normal handling and shipping conditions. Perishable commodities usually require some sort of refrigerated storage. Perishable commodities include, but are not limited to: dairy products, eggs, floriculture, meat and poultry, seafood, fruits and vegetables.

Definitions of Terms Used in This Handbook (Continued)

Person

<u>Person</u> means any individual, group of individuals, partnership, corporation, estate, trust, association, cooperative, tribal venture, or other business enterprise, or other legal entity who is, or whose members are, a citizen or citizens of the United States, or a legal resident alien.

Portable Equipment and Storage Structures

<u>Portable equipment and storage structures</u> means non-affixed equipment and storage containers that are manufactured to be mounted, hitched, or transported with a farm vehicle, truck, or trailer and its primary function is to store or handle eligible facility loan commodities at a different farm, market, or storage locations. Examples of portable equipment include but are not limited to, bulk tanks, conveyors, augers, vacuums, pilers, scales, batch dryers, and storage containers.

Relative

<u>Relative</u>, as defined in 3-PM, Exhibit 2, means an individual who is related to the employee, as father, mother, son, daughter, brother, sister, uncle, aunt, great-uncle, great-aunt, first cousin, nephew, niece, husband, wife, grandfather, grandmother, grandson, granddaughter, father-in-law, mother-in-law, son-in-law, daughter-in-law, brother-in-law, sister-in-law, stepfather, stepmother, stepson, stepdaughter, stepbrother, stepsister, half-brother, half-sister, or who is the grandfather or grandmother of the spouse of the employee, or who is the fiancé or fiancée of the employee.

Renewable Biomass Commodity

<u>Renewable biomass commodity</u> means any organic matter that is available on a renewable or recurring basis used for producing energy in the form of heat, electricity, and liquid solid or gaseous fuels.

Resale Collateral Value

<u>Resale collateral value</u> means collateral that can be sold and moved to a new location for which compensation equal to the outstanding FSFL value can be expected.

Satisfactory Credit History

<u>Satisfactory credit history</u> means a history of repaying debts as they came due unless the failure to repay or tardiness in payment was because of circumstances beyond the applicant's control as determined by CCC upon proof submitted by the applicant.

Definitions of Terms Used in This Handbook (Continued)

Stand-Alone Structures

<u>Stand-alone structures</u> mean structures that are **not** dependent on anything else and can function independently.

An example of a structure that would not be considered a stand-alone structure is when 2 hay sheds are built, and the sheds share common components, such as, but **not** limited to, access door, wall, or roof. One maximum FSFL can be approved for the project; however, a lien must be filed for both sheds.

An example of a structure that would be eligible for an FSFL is when a producer may have multiple grain bins at one location. Each of those grain bins would be eligible for an FSFL loan even if they may be connected by a catwalk or distribution system. They would not have a common component such as wall or roof.

A producer is requesting an FSFL to add a milk house to an existing building. The milk house structure may be attached to an existing building; however, there will be one FSFL issued for the project. In addition, a lien must be filed for the FSFL structure and the existing building.

Storage and Handling Truck

Storage and handling truck means a CCC-approved commodity storage truck or van designed to carry eligible commodities and **may** be equipped with a variety of mechanical refrigeration systems and will be used to store, handle, and move eligible commodities from the producer's farm location to market or storage. * * *

Term of Loan

<u>Term of loan</u> means the duration, in years, of a loan payable in a fixed number of equal installments.

Uniform Commercial Code (UCC)

<u>UCC</u> means the system of laws adopted in all States about commercial transactions, such as sales, negotiable instruments, and secured transactions.

Used or Pre-Owned Structure

<u>Used or pre-owned structure</u> means a structure that was previously owned by someone other than the manufacturer or dealer, and the buyer cannot obtain the original manufacturer's warranty.

CCC-185, Loan Application for Farm Storage Facility Loan Program

A Instructions for Completing CCC-185

CCC-185 shall be completed according to the following instructions.

Item			Instructions				
1A	Enter State	e code.					
1B	Enter county code.						
1C	Leave blank until a number is assigned by DLS.						
		_	mber that is formatte	d with FY and FSFL n	umber; for		
		2017/00002".					
2A		name and complete olying for FSFL.	address including ZI	P Code for the loan ap	plicant who		
2B	- 11	, , , , , , , , , , , , , , , , , , , 	oan applicant's TIN. I	If applying as an entity	use the		
2.5	entity's ID		oun apprount 5 Tit.	ir apprynig as an energ	, ase the		
2C			ephone number includ	ling area code.			
3A		equested loan amo					
3B				applying for a "Micro	loan (ML)"		
				he total aggregate FSF	L outstanding		
			ement cannot exceed	<u> </u>			
3C				oan. The requested loan			
			rms for the requested	loan amount in Item 3	A according to		
	the follow	ing table.					
		\$100,000.00 or	\$100,000.01 to	\$250,000.01 to			
	Terms	less	\$250,000.00	\$500,000			
	3	X	X	X			
	5	X	X	X			
	7	X	X	X			
	10		X	X			
	12			X			
				r used storage, equipn	nent and/or		
			gardless of loan amou				
3D			disbursement type red				
4		<u> </u>	dity(s) type for the FS	•	11. ()		
5		lity and equipment	needed for the storag	ge based on the commo	odity(s)		
	selected.						
	Provide a detailed description of the facility, equipment type, and/or storage and						
6A		-	•	* <u>-</u>	-		
6A	handling to	ruck. (Indicate if fa	acility, equipment ar	ment type, and/or stornd/or storage and har	-		
	handling to	ruck. (Indicate if famodel year of the	acility, equipment ar truck).	nd/or storage and har	ndling truck is		
*6B	handling to used and to Check "YI	ruck. (Indicate if famodel year of the	acility, equipment ar truck).	* <u>-</u>	ndling truck is		

Completing CCC-185, Loan Application for Farm Storage Facility Loan Program (Continued)

A Instructions for Completing CCC-185 (Continued)

Item	Instructions
7A	Enter legal description of where the permanently affixed storage facility and
	equipment will be erected and/or installed, or where the portable storage facility,
	equipment and/or storage and handling truck will be regularly stored.
7B	Enter legal owner of the real estate of where the permanently affixed storage
	facility and equipment will be erected and/or installed, or where the portable
	storage facility, equipment and/or storage and handling truck will be regularly stored.
8	Enter the complete name or names of the owner of the real estate, if applicable, only if
	it is different than the loan applicant.
9A	List the names of all lienholders on the real estate where the storage will be located, if
	applicable.
9B	If there are no lienholders enter "None" and initial and date.
10	Applicant must thoroughly read the applicant's certification and initial and date if
	information is provided in the other space.
11	Applicant certifies for DCIA compliance by checking (√) "Yes" or "No". If
	"YES", provide details in Item 13, "Additional Remarks."
12	Will the storage facility, equipment and/or storage and handling truck be used for
	commercial purposes? Check the "Yes" or "No" boxes.
13	Are you or any co-applicant a family member of an FSA employee? Check the "Yes" or "No" boxes.
14	Enter additional remarks that will assist the CCC official with determining loan
	eligibility.
15	The applicant or co-applicant shall sign.
16	Enter percentage of shares owned for each applicant or co-applicant.
17	Enter applicant's or co-applicant's title.
18	Enter date applicant or co-applicant signed.

CCC-185, Loan Application for Farm Storage Facility Loan Program (Continued)

B Example of CCC-185

The following is an example of a manual CCC-185, page 1.

CCC-185	U.S. DEPARTMENT OF AGRICULTUR	₹E		FOR COUNT	Y USE ONLY	on Act Statements
06-09-22)	Commodity Credit Corporation				ICATION NUMB	
FAF	LOAN APPLICATION FOR RM STORAGE FACILITY LOAN PR	OGRAM	A. State Code	B. County C	ode C. Loa	n No.
2A. Name and Add	ress of Loan Applicant (Including ZIP Code)		2B. Tax Identificatio (last 4 digits)	n No.	2C. Telephone (Including	e No. Area Code)
3A. Requested Log	an Amount		_] YES	□ N	
BC. Requested Lo		ears	The aggregate outstan 3D. Disbursement		_	inal
Eggs Floriculture Grain Hay Honey Hops Maple Sap Meats Milk Poultry Rye Other:	cts (Butter, Yogurt, Cheese) Facility, Equipment Type and/or Storage	dry cal	storage based on the cing and/or handling equivalation worksheet.) Additions/Modifications Drying Equipment Handling Equipment Biomass Structure Bulk Tank Bunker/Silo (High Mois Bunker/Silo (Silage) Cold Storage Freezer Hay Storage Freezer Hay Storage Bin Storage Crib Upright Silo Storage and Handling Other:	to Existing Sto	k only do not con	mplete a storage
A. Legal Descri	project include clean energy or energy e S or	torage facility and ed	uipment will be erec	ted and/or ins	stalled, or wher	re the portable
	r of Real Estate of where the permanentl age facility equipment and/or storage an					
3. Name of Own (If Other than A	er of Real Estate in Item 7 pplicant)	9A. Lien Int Real Es	ormation <i>(Name of Pe</i> ate)	erson Having a	Lien or Interest i	in the
		9B. If there	are no lienholders e			ate.
			Initial:	Date:		

CCC-185, Loan Application for Farm Storage Facility Loan Program (Continued)

B Example of CCC-185 (Continued)

*__

made in god loan applic	od faith to obtain a loan. Sect	tion 1001 of Title 18, U that credit reports wi	nited	are true, complete and correct to the best of the applicam States Code provides for criminal penalties to those who equested on all applicants and co-applicants. By signing	provide false s	tatements on
10. I certify	y that I am aware that, in acco	ordance with the above	certi	fication that the following may be required:		
• A	11-Peril Structural Insurance s	shall be in place prior	o loar	n closing and through the loan period		
• M	fulti-Peril Crop Insurance, N.	AP coverage, or dairy	insura	nce as applicable shall be purchased and continued throu	gh the loan per	iod
• F	lood insurance					
• A	utomobile Insurance (Full Co	overage) for Storage ar	nd Hai	ndling Truck		
• P	rovide Additional Security, if	frequired as a condition	n of a	pproval		
		= -		aired property and where loan collateral is located		
• A	nnually allow FSA access to	the farm for inspection	ı of F	SFL collateral		
	ost of Appraisal					
• 0	ther:				/T.:ii:-l	and Date)
11 Are ve	u or any so applicant delir	augnt on any Eadar	al na	n-tax debt? (If "YES", provide details in the remarks)	$\overline{}$	
•		-			YES	∐ NO
	3, 1,			ndling truck be used for commercial purposes?	YES	∐ NO
	ou or any co-applicant a far onal Remarks	mily member of a FS	A em	nployee?	YES	∐ NO
16A Signa	ature of Co-applicant (By)	% 16B. Shares	16C	Representative Capacity Title/Relationship of the Individual if Signing in a		of Applicatio
16A. Signa	ature of Co-applicant (By)	16B. Shares %	16C.	Title/Relationship of the Individual if Signing in a Representative Capacity		of Applicatioเ อ <i>ื</i> ย- <i>YYYY</i>)
17A. Signa	ature of Co-applicant (By)	17B. Shares %	17C.	Title/Relationship of the Individual if Signing in a Representative Capacity		of Application
18A. Signa	ature of Co-applicant (By)	18B. Shares %	18C.	Title/Relationship of the Individual if Signing in a Representative Capacity		of Application
	information identified on this figous), and 7 CFR Part 1436. Facility Loan Program. The ir agencies, and nongovernmen applicable Routine Uses ident voluntary. However, failure to under the Farm Storage Facilithe information collection is e	orm is the Commodity The information will be information collected on tal entities that have be iffied in the System of F furnish the requested ity Loan Program. exempted from PRA as	Credit e used this for een au Record inform	rivacy Act of 1974 (5 USC 552a - as amended). The author Corporation Charter Act (15 U.S.C. 714 et seq.), the Agric Ito determine eligibility to participate in and receive benefit orm may be disclosed to other Federal, State, Local governthorized access to the information by statute or regulation is Notice for USDA/FSA-14, Applicant/Borrower. Providination will result in a determination of ineligibility to participation of the provisions of criminal and ETURN THIS COMPLETED FORM TO YOUR COUNTY F	cultural Act of 20 ts under the Far nment agencies and/or as desc g the requested ate in and recei	on 14 (7 U.S.C. m Storage , Tribal ribed in information is we benefits
nstitutions pai expression), so eivil rights acti Persons with o the responsible of ormation ma	ticipating in or administering USD nexual orientation, disability, agy on vity, in any program or activity of condisabilities who require afternative e Agency or USDA's TARGET Ceay be made available in languages am discrimination complaint, comp	A programs are prohibited narkal status, family/paren dducted or funded by USD. means of communication inter at (202) 720-2600 (vc s other than English. plete the USDA Program I thtml and at any USDA offit the status of the status of the thin and at any USDA offit the status of the status of the status of the status of the status of the status of status of	from c tal stat A (not for pro pice an Discrim ce or w	ISDA) civil rights regulations and policies, the USDA, its Agencies, discriminating based on race, color, national origin, religion, sex, gus, income derived from a public assistance program, political belia li bases apply to all programs). Remedies and complaint filing det gram information (e.g., Braille, large print, audiotape, American Sig d TTY) or contact USDA through the Federal Relay Service at (800 ination Complaint Form, AD-3027, found online at ritle a letter addressed to USDA and provide in the letter all of the instead of the service at the second of the service and provide in the letter all of the instead of the service at the second of the service and the service and the service at the service and the service and the service at the service at the service at the service at the service and the service at the	ender identity (incl efs, or reprisal or r adlines vary by pro gn Language, etc. D) 877-8339. Addii information reques	uding gender retaliation for prio orgram or incident. I should contact ionally, program ated in the form.

CCC-195A, Farm Storage Facility Loan (FSFL) Real Estate Security Checklist

A Instructions for Completing CCC-195A

Complete CCC-195A according to the following table.

Item	Instructions
1	Enter applicant's name. If a joint FSFL, a separate CCC-195A is required for each
	application. If a partial and final disbursement is made, a separate CCC-195A is
	required for each disbursement.
2	Enter date CCC-185 is signed.
3	Enter DLS-assigned FSFL number. Example: 2017/00001
4	Enter State where FSFL collateral will be located.
5	Enter county where FSFL will be processed.
6	Enter loan approval date.
7	Enter date loan approval expires.
8A	For each item listed, check (✓) either "Yes" or "No". The employee completing the
through	action shall initial and date. If item is not applicable to this FSFL, check (✓) "NA".
10P	The employee determining the action is not applicable shall initial and date.
11A	STC designee, CED, or FLM shall indicate whether they concur with how items 8
through	through 10 are completed. STC designee, CED, or FLM shall review CCC-195A's for
11C	all FSFL's.
	STC designee or CED who completed item 11A shall sign item 11B.
	CTC 1 ' CFD 1 ' 1' 11D 1 11 1 ' 11C
10	STC designee or CED who signed item 11B shall date item 11C.
12	Remarks by STC designee, CED, or FLM about FSFL.
13A	If this FSFL is 1 of the first 3 FSFL's received in FY, according to
through	subparagraph 185 G, STC designee shall review FSFL before disbursement. To
13D	document the review, STC designee shall sign and date the notation.

CCC-195A, Farm Storage Facility Loan (FSFL) Real Estate Security Checklist (Continued)

B Example of CCC-195A

The following is an example of CCC-195A.

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C	form is available electr CC-195A -09-22)	U.S. Department of Agriculture Commodity Credit Corporation	1. Name of	Applicant					
(00-03-22) Commonly Great Corporation		2. Date of Application (MM-DD-YYYY)			3. Lo	an No.			
		E FACILITY LOAN (FSFL) SECURITY CHECKLIST	4. State Of	fice Name		5. Co	ounty Of	fice Name	
			1	Loan Approval D- <i>YYYY</i>)			proval E M-DD-1	Expiration Da	te
NOTE: This checklist is needed for partial or final disbursement.			Applicable				I I		
01	fice Staff Actions:			References (1-FSFL (Rev. 3))	YES	NO	N/A	Initials	Date
8.	Pre-Disbursement De	ocument Review, Structure Inspect	ion, and De	termining Loan Amou	unt:	1			
A.	Partial or Final			Paragraph 57					
B.	Document on CCC-295A affixed storage structures Program Final Inspection	nount of construction completed or facility a (FSSL Program Final Inspection of perma b before Loan Disbursement) or CCC-2950 of portable storage structures, drying and nandling truck before Loan Disbursement).	nently C (FSFL I handling	Paragraph 171					
C.	Construction completed or total facility acquired. If this is a partial disbursement, bills must be commensurate with work completed and not exceeding 50% of the total loan amount. If this is a final disbursement, the project must be entirely completed.			Paragraph 170					
D.	Obtain completed CCC-197 (Final Farm Storage Facility Loan Program Cost Certification) from borrower(s).			Paragraph 174 Exhibit 64					
E.	Obtain evidence of final r	net cost.		Paragraph 172					
F.	Date stamp the Original	Date stamp the Original Evidence of Cost.		Subparagraph 172C					
G.	Verify contractor/seller has signed evidence of cost if it is not on the original letterhead.		e original	Subparagraph 172B					
Н.	Retain copy of original document in the loan folder. Return original evidence to borrower.		l evidence	Subparagraph 172C					
l.	Verify the minimum dowr Regular FSFL is 15%. Micro FSFL is 5%.			Subparagraph 172A					
J.		Obtain CCC-191, FSFL Program Release of Liability, from all contractors/suppliers submitting bills unless exception applies.		Paragraph 173					
K.	Complete the FSFL disb	ursement calculator.		2-FSFL					
L.	Second party review of F	SFL disbursement calculator.		2-FSFL					
Μ.	Attach CCC-197 to Disbu	rsement Calculator and file in loan folder.		Subparagraph 175A					
N.	Verify whether obligation	will need to be increased or decreased.		Paragraph 176					
Ο.	If loan increases more th	an 10%, complete financial analysis.		Subparagraph 176B					
P.	If loan increases, will nee	ed to be re-approved by applicable approve	al official.	Paragraph 10 and Subparagraph 176B					
Q.	If loan increases, comple	te increase in DLS.		2-FSFL, Part 5					
R.	If loan decreases, compl	ete decrease in DLS.		2-FSFL, Part 5					
S.	. Review financial analysis if closing delayed more than a year.		Subparagraph 185F						
9.	Selection of Closing	Agent and Obtaining Title Work:							
A.	Obtain proof of insurance CCC-185D, Item 3.	with CCC as loss payee for all items chec	cked on the	Paragraphs 96-99 and Subparagraph 185B					
В.	Obtain proof of current re	eal estate taxes.		Subparagraph 185C					
C.	Borrower selects attorne	y or title company/closing agent.		Subparagraph 187C					
D.	Provide borrower with let	ter to send to title company or attorney.		Subparagraph 187C					
E.	Obtain completed CCC-2	96 (Farm Storage Facility Loan Program 0	Certification	Subparagraphs					

CCC-195A, Farm Storage Facility Loan (FSFL) Real Estate Security Checklist (Continued)

B Example of CCC-195A (Continued)

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Of	ffice Staff Actions:		Applicable References (1-FSFL (Rev. 3))	YES	NO	N/A	Initials	Date
F.	Send transmittal of title information.		Subparagraph 187F					
G.	Obtain completed CCC-299 (Title Opi Program) from attorney, or title insura insurance company		Subparagraph 187B and 187G					
Н.	Review Title Opinion and update secu	rity requirements, if needed.	Subparagraph 187l					
). Loan Disbursement and Loan (
Α.	STC or designee as delegated by STC FSFLs in each COF before disbursen below in Item 13.	C review is required for the first three lent each fiscal year. Document review	Subparagraph 185G					
В.	Order Loan Check in DLS and Certify	in NPS.	2-FSFL, Part 6 and 1-Fl, Paragraphs 139 and 140					
C.	When check(s) received, schedule clorequested.	sing within 21 days after payment	Subparagraph 186C 2-FSFL, Part 6					
D.	Issue closing notification to borrower.		Subparagraph 187J					
E.	Request Severance Agreements on C necessary.	CCC-297 (Severance Agreement), if	Paragraph 196					
F.	If UCC lien searches showed prior UC security, obtain equipment lien waiver	Subparagraph 144D and Exhibit 56						
G Request Subordination Agreements on CCC-194 (Farm Storage Facility Loan Subordination Agreement (Lien on Real Property)) or other form provided, if necessary.			Subparagraph 144E and Exhibit 57					
H. Prepare CCC-186 in DLS		Paragraph 195,						
I. Second party review of CCC-186.			2 FSFL, Paragraph 401					
J. Prepare Real Estate Mortgage or Deed of Trust for FSFL Program on			Paragraph 143					
CCC-193. K. Issue closing instruction letter with applicable documents and CCC checks to closing agent when the closing date is known.		Subparagraph 187K						
L. Receive and review loan closing statement from closing agent.		Subparagraph 187L						
Μ.	Obtain signature of CCC representat CCC-186	ive with authority to sign on the	Subparagraph 195E					
N.	Verify Severance Agreements and Surecorded, if applicable.	bordinations have been filed and	Paragraph 196 and Subparagraph 144E					
Ο.	Input loan closing information in DLS.		Paragraph 195 2-FSFL, Part 6					
P.	File original CCC-186 or Irrevocable L	etter of Credit in fireproof safe.	Paragraph 197					
Ce	ertification							
11.	A. I concur/do not concur the al	ove items have been verified and up	dated. Cor	cur		Do Not	Concur	
	B. STC Designee or FLM/CED Signatu		11C. Date (MM-DD-YY)					
12.	. Remarks							
13.	. Important: Each FY, STC or STC d	esignee shall review the first 3 FSFL's sch	eduled for closing. The rev	iew will	be cor	npleted	prior to disb	ursement.
	is review was required according to 1- d any deficiencies resolved.	FSFL, subparagraph 185 G. All items of th	ne CCC-195 and the CCC-	195A th	rough	ltem 9l	have been co	ompleted
Α.	STC or Designee Signature	B. STC or Designee Name	C. Title				D. Date (M)	M-DD-YYYY
In ac	cordance with Federal civil rights law and U.S. Department of	Agriculture (USDA) civil rights regulations and policies, the USDA, is	ts Agencies, offices, and employees, and in	stitutions pe	articipating	in or admin	istering USDA progra	ams are prohibited
mom belie	i aiscriminating based on race, color, national origin, religion, s ifs, or reprisal or retallation for prior civil rights activity, in any p	Agriculture (USDA) civil rights regulations and policies, the USDA, it ex, gender identify (including gender expression), sexual orientation rogram or activity conducted or funded by USDA (not all bases appl	i, aisability, age, marital status, family/parei ly to all programs). Remedles and complair	ntal status, in nt filing dead	ncome deri lines vary t	ved from a p by program	oublic assistance pro or incident	gram, political
Pers	ons with disabilities who require alternative means of commur se and TTY) or contact USDA through the Federal Relay Servi	iication for program information (e.g., Braille, large print, audiotape, se at (800) 877-8339. Additionally, program information may be mac	American Sign Language, etc.) should con te avallable in languages other than Fnolis.	tact the resp h.	onsible Ag	ency or US	DA's TARGET Cente	er at (202) 720-2600
To fi	ile a program discrimination complaint, complete the USDA Pri	ogram Discrimination Complaint Form, AD-3027, found online at http:	o://www.ascr.usda.gov/complaint_filing_cus	t.html and a	t any USD.	A office or w	rrite a letter addresse	ed to USDA and
		request a copy of the complaint form, call (866) 632-9992. Submit y 1250-9410; (2) fax: (202) 690-7442; or (3) email: program.intake@us					care Unice of the As	owarn secretary fo

CCC-195B, Farm Storage Facility Loan (FSFL) No Real Estate Security Checklist

A Instructions for Completing CCC-195B

Complete CCC-195B according to the following table.

Item	Instructions
1	Enter applicant's name. If a joint FSFL, a separate CCC-195B is required for each
	application. If a partial and final disbursement is made, a separate CCC-195B is
	required for each disbursement.
2	Enter date CCC-185 is signed.
3	Enter DLS-assigned FSFL number that is FY and FSFL number.
4	Enter State where facility equipment will be located.
5	Enter county where FSFL will be processed.
6	Enter loan approval date.
7	Enter date loan approval expires.
8A	For each item listed, check (✓) either "Yes" or "No". The employee completing the
through	action shall initial and date. If item is not applicable to this FSFL, check (✓) "NA".
10F	The employee determining the action is not applicable shall initial and date.
11A	STC designee, CED, or FLM shall indicate whether they concur with how items 8
through	through 10 are completed. STC designee, CED, or FLM shall review CCC-195A's
11C	for all FSFL's.
	STC designee, CED, or FLM who completed item 11A shall sign item 11B.
	OTTO 1 1 OTTO DELA 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
10	STC designee, CED, or FLM who signed item 11B shall date item 11C.
12	Remarks by STC designee or CED about FSFL.
13A	If this FSFL is 1 of the first 3 FSFL's received in FY, according to
through	subparagraph 185 G, STC designee shall review FSFL before disbursement. To
13D	document the review, STC designee shall sign and date the notation.

CCC-195B, Farm Storage Facility Loan (FSFL) No Real Estate Security Checklist (Continued)

B Example of CCC-195B

The following is an example of CCC-195B.

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is form is available electronic CCC-195B (06-09-22)	U.S. Department of Agriculture Commodity Credit Corporation	1. Name	e of Applicant					
		2. Date	of Application (MM-DD-Y)	YY)	3. Loan No.			
FARM STORAGE FACILITY LOAN (FSFL) NO REAL ESTATE SECURITY CHECKLIST		4. State Office Name		5. County Office Name				
NO REAL ESTATE	SECURITY CHECKLIST	0. D-1-	-£1 A1		7 4		. E i ti	D-4-
		1	of Loan Approval -DD-YYYY)			M-DD-1	l Expiratior /YYY)	Date
NOTE: This checklist is need	ded for partial or final disbursement.		Г			1		ı
Office Staff Actions:			Applicable References (1-FSFL (Rev. 3))	YES	NO	N/A	Initials	Date
8. Pre-Disbursement Doo	ument Review, Structure Inspecti	on, and D	etermining Loan Amou	nt:				
A. Partial Or Final]		Paragraph 57					
acquisition. Document on permanently affixed storag CCC-295C (FSFL Program	unt of construction completed or facility CCC-295A (FSFL Program Final Inspecti e structure before Loan Disbursement) or i Final Inspection of portable storage stru nent or storage and handling truck before	ctures,	Paragraph 171					
disbursement, bills must be	total facility acquired. If this is a partial commensurate with work completed and loan amount. If this is a final disburseme mpleted.		Paragraph 170					
D. Obtain completed CCC-197 (Final Farm Storage Facility Loan Program Cost Certification) from borrower(s).		Paragraph 174						
E. Obtain evidence of final net cost.		Paragraph 172						
F. Date stamp the Original Ev	idence of Cost.		Subparagraph 172C					
 G. Verify contractor/seller has letterhead. 	signed evidence of cost if it is not on the	original	Subparagraph 172B					
 H. Retain copy of original doo to borrower. 			Subparagraph 172C					
I. Verify the minimum down p Regular FSFL is 15%. Micro FSFL is 5%.	ayment amount has been paid to supplie	ers.	Subparagraph 172A and Paragraph 59					
J. Obtain CCC-191, FSFL Pro contractors/suppliers subm	ogram Release of Liability, from all itting bills.		Paragraph 173 and Exhibit 65					
K. Complete the applicable F	SFL disbursement calculator.		2-FSFL					
L. Second party review of FS	L disbursement calculator.		2-FSFL					
M. Attach CCC-197 to Disburs	ement Calculator and file in loan folder.		Subparagraph 175A					
N. Verify whether obligation w	ill need to be increased or decreased.		Paragraph 176					
O. If loan increases more than	10%, complete financial analysis.		Subparagraph 176B					
P. If loan increases, will need	to be re-approved by applicable approval	l official.	Paragraph 10 and Subparagraph 176B					
Q. If loan increases, complete	increase in DLS.		2-FSFL, Part 5					
R. If loan decreases, complete	e decrease in DLS.		2-FSFL, Part 5					
U. Review financial analysis if	closing delayed more than a year.		Subparagraph 185F					
	litional Documents Needed at Loa vith CCC as loss payee for all items check		;: Subparagraph 185B and Paragraphs 96-99					
Obtain proof of current real	estate taxes.		Subparagraph 185C					
C. Complete lien search (Doc	ument on FSA-2360).		Subparagraph 185D					
D. The County Office must pe before the FSFL check is re	rform the final lien search within 5 workda equested in DLS.	ays	Subparagraph 185D					
E. If UCC Lien searches show	prior UCC filings with equipment/trucks lien waivers, on CCC-190, before loan is		Subparagraphs 144A and D & Exhibit 56					

CCC-195B, Farm Storage Facility Loan (FSFL) No Real Estate Security Checklist (Continued)

B Example of CCC-195B (Continued)

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Office Staff Actions:		Applicable References (1-FSFL (Rev. 3))	YES	NO	N/A	Initials	Date
F. Request Severance Agreements on CCC-29 necessary.	7 (Severance Agreement), if	Paragraph 196					
G. File Severance Agreements and subordination	ons of record, if applicable.	Paragraph 196					
10. Loan Disbursement and Loan Closin	na						
 A. STC or STC Designee Review is Required for COF before disbursement each fiscal year. I Item 13. 	r the first three FSFLs in each	Subparagraph 185G					
Determine if disbursement will be made to be borrower and contractors are required.	orrower only or if checks to	Subparagraph 186A & 2-FSFL, Part 6					
C. If payment to borrower only: Prepare CCC-186 in DLS							
Second Party Review of CCC-186.		7					
Have Borrower(s) execute CCC-186. NOTE: If minor is signing CCC-186, must also be signed by an adult. Obtain signature of CCC representative with Authority to sign on the CCC-186.		Paragraph 195					
Request check in DLS on day of closing after Certify in NPS.		Subparagraph 186B 2-FSFL, Part 6					
D. If Treasury check(s) required for other Page Process check request(s) in DLS. Sign and 6		2-FSFL, Part 6; 1-Fl, Paragraphs 139 and 140					
When check(s) are received in COF, schedul payment request.		una 170					
Prepare CCC-186 in DLS.							
Second Party Review of CCC-186 is required	I.	Paragraph 195 2-FSFL, Part 6					
Have Borrower(s) execute CCC-186. NOTE must also be signed by an adult.	If minor is signing CCC-186,						
Obtain signature of CCC representative with CCC-186.	Authority to sign on the						
E. Input loan closing information in DLS.		Paragraph 195 2-FSFL, Part 6					
F. File original CCC-186 or Irrevocable Letter of	Credit in fireproof safe.	Paragraph 197					
Certification							
11A. I concur/do not concur the above it	ems have been verified and	updated. Cor	ıcur		Do Not (Concur	
11B. STC Designee or FLM/CED Signature (Red	quired for all Loans)	11C. Date (MM-DD-YYY))				
12. Remarks							
13. Important: Each FY, STC or STC designed	shall review the first 3 FSFL's	scheduled for closing. The rev	iew will	be com	pleted p	orior to disbu	ırsement.
This review was required according to 1-FSFL, and any deficiencies resolved.	subparagraph 185 G. All items	of the CCC-195 and the CCC-	195B th	rough I	tem 9I h	ave been co	mpleted
A. STC or Designee Signature B	. STC or Designee Name	C. Title			D.	Date (MM-	DD-YYY
In accordance with Federal civil rights law and U.S. Departmen administering USDA programs are prohibited from discriminating status, family/parental status, income derived from a public ass (not all bases apply to all programs). Remedies and complaint	ng based on race, color, national origin, rel istance program, political beliefs, or repris filing deadlines vary by program or inciden	igion, sex, gender identity (including gen al or retaliation for prior civil rights activit t.	der expres y, in any p	ssion), sex rogram or	cual orienta activity co	ition, disability, inducted or fund	age, marital ed by USDA
Persons with disabilities who require alternative means of com- or USDA's TARGET Center at (202) 720-2600 (voice and TTY, other than English.	munication for program information (e.g., E or contact USDA through the Federal Rei	Araille, large print, audiotape, American S lay Service at (800) 877-8339. Additiona.	iign Langu Ily, prograi	age, etc.) n informa	should co. tion may b	ntact the respon e made availabli	sible Agency e in language
To file a program discrimination complaint, complete the USDA office or write a letter addressed to USDA and provide in the letter to USDA by (1) mail. U.S. Department of Agriculture Offi email program intake@usda.gov. USDA is an equal opportun	tter all of the information requested in the f se of the Assistant Secretary for Civil Righ	orm. To request a copy of the complaint	form, call	(866) 632	-9992. Sub	mit your comple	eted form or

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Instructions for Requesting and Paying for FSFL Real Estate Appraisals

All FSFL appraisals will be requested by the State Office because of:

- the appraisal being performed for CCC although the entire cost is the applicant's expense
- a respective State Office's procedure and policies required for processing of the appraisal request submitted by County Offices.

Notes: FSFL applicants will **not** be permitted to contact an appraiser to request an appraisal.

FSFL applicants **may** authorize the County Office to add the cost of the appraisal to the eligible net costs and be used when determining the applicant's FSFL downpayment.

FSFL applicant may provide payment for the appraisal to the County Office. * * *

As APOC or contracting officer routinely requests appraisals, that person should be consulted for appraisal ordering procedure.

Upon completion of the appraisal, the following shall be completed.

Step	Action
1	Appraiser (requested by APOC or contracting officer) must submit the completed
	appraisal and invoice for the appraisal to the State Office.
2	FSA employee with administrative review authority must review the appraisal to ensure
	that it is acceptable. Employee may use FSA-2165.
3	State Office must forward the invoice and appraisal to the applicable County Office.
4	County Office must review 2-FSFL, paragraph 52 for paying the appraisal fee using DLS.
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Example of Annual Reminder and Notification Letter

The following letter is available on the FFAS Employee Forms/Publication Online Website in fillable format at https://intranet.fsa.usda.gov.dam/ffasforms/forms.html. CLICK "Find Current Forms Using Our Form Number Search". For "Form Number", ENTER "1-FSFL Exhibit 70".

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1-FSFL Exhibit 70

(Use Agency Letterhead format with local return address.)

USDA-Farm Service Agency County FSA Office Address City, State ZIP Code

(Date Letter Printed)

REMINDER AND NOTIFICATION LETTER

(Contact Borrower Address 1) (Contact Borrower Address 2)

Dear (Contact Borrower Name):

Please be advised that an installment payment will be due and payable for the Farm Storage Facility Loan (FSFL) No. XXXX/XXXX on XX-XX-20XX. The annual installment balance due is described in the following table.

Installment	Installment	Daily Interest
Due Date	Amount Due	Accrual
	\$	\$

As of the date of this letter, the outstanding principal balance on this loan is \$XX,XXX.XX. Please make your check payable to the Commodity Credit Corporation (CCC) and send it to the office listed below:

Commodity Credit Corporation (Office Street Address) (City, State, and ZIP Code)

If you remit a check for payment, it may be converted to an Electronic Funds Transfer (EFT) from your Bank account. The check will be voided and destroyed within 14-calendar days of successful payment.

In addition, the following items must be provided annually to this office, if applicable:

- Proof of payment of real estate taxes
- Multi-peril crop insurance
- Automobile insurance
- Flood Insurance.

Feel free to give us a call if you have any questions

CED's Name

County Executive Director

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Example of FSFL Annual Installment Deferral Adverse Determination Letter

The following is an example of the FSFL Annual Installment Deferral Adverse Determination Letter and instructions for State and County Offices to use when drafting the letter. Participants may request SED and NAD Director review the FSA determination that an adverse decision is not appealable. Contact the National Office if additional guidance is required.

Note: Use Agency letter format with local return address.

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ADVERSE DETERMINATION NOTIFICATION LETTER

(Date of Letter)

(Borrower Name) (Borrower Address Line 1) (Borrower Address Line 2)

Dear (Borrower Name),

Your request for a Farm Storage Facility Loan annual installment deferral requested on CCC-777 and filed on (insert date of application) has been reviewed by the County/State FSA Committee. The request was not approved. The reason we did not approve the CCC-777 annual installment deferral option is:

(Insert specific reasons for not approving the deferral option in plain language.

After fully explaining the adverse decision and the reasons why the facts in the case are not in dispute, include the following mandatory language in the adverse decision:

"(Insert, as applicable, "I have", The COC has" or The STC has") determined that the issue is not appealable. You may seek a review of this determination by filing with either the FSA State Executive Director or the National Appeals Division (NAD) Director a written request no later than 30 calendar days after the date you receive this notice according to the FSA appeal procedures found at 7 CFR Part 780 or the NAD appeal procedures found at 7 CFR Part 11.

If you believe that this issue is appealable, you must write to either the FSA State Executive Director or the NAD Director at the applicable address shown and explain why you believe this determination is appealable.

If you choose to seek an appealability review of this determination with the FSA State Executive Director, you need not send the NAD Director any information. If you seek an appealability review with the NAD Director, provide FSA a copy of your request. If you request an appealability review by the State Executive Director and the State Executive Director determines that the issue is not appealable, you will be afforded the right to request an appealability review by the NAD Director. (Insert SED and NAD addresses.) You may also contact the NAD Director on the NAD website at www.nad.usda.gov.

The Federal Equal Credit Opportunity Act prohibits creditors from discriminating against credit applicants on the basis of race, color, religion, national origin, sex, marital status, age (provided the applicant has the capacity to enter a binding contract); because all or part of the applicant's income derives from any public assistance program; or because the applicant has in good faith exercised any right under the Consumer Credit Protection Act. The Federal agency that administers compliance with this law is the Federal Trade Commission, Equal Credit Opportunity, Washington, D.C. 20580.

In accordance with Federal civil rights law and U.S. Department of Agriculture (USDA) civil rights regulations and policies, the USDA, its Agencies, offices, and employees, and institutions participating in or administering USDA programs are prohibited from discriminating based on race, color, national origin, religion, sex, gender identity (including gender expression), sexual orientation, disability, age, marital status, family/parental status, income derived from a public assistance program, political beliefs, or reprisal or retaliation for prior civil rights activity, in any program or activity conducted or funded by USDA (not all bases apply to all programs). Remedies and complaint filing deadlines vary by program or incident.

Persons with disabilities who require alternative means of communication for program information (e.g., Braille, large print, audiotape, American Sign Language, etc.) should contact the responsible Agency or USDA's TARGET Center at (202) 720-2600 (voice and TTY) or contact USDA through the Federal Relay Service at (800) 877-8339. Additionally, program information may be made available in languages other than English.

To file a program discrimination complaint, complete the USDA Program Discrimination Complaint Form, AD-3027, found online at http://www.ascr.usda.gov/complaint_filing_cust.html and at any USDA office or write a letter addressed to USDA and provide in the letter all of the information requested in the form. To request a copy of the complaint form, call (866) 632-9992. Submit your completed form or letter to USDA by: (1) mail: U.S. Department of Agriculture Office of the Assistant Secretary for Civil Rights 1400 Independence Avenue, SW Washington, D.C. 20250-9410; (2) fax: (202) 690-7442; or (3) email: program.intake@usda.gov. USDA is an equal opportunity provider, employer, and lender.

Sincerely,

County Executive Director For the (County Name) FSA County Committee

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