

USDA Farm Service Agency/MSU Financial and Production Management Training Presentation Schedule

Schedule of Presentations – November 4, 2013 through December 9, 2013

Date	Topic	Instructor
Monday 11/04 10 a.m. to noon	Family Business Issues This presentation will examine the interface between the family and business, especially the competition between the family and business, family business culture, commitment of family members, family roles and relationships, outside management assistance, and process of leadership succession.	George Haynes, MSU
Monday 11/04 1 to 3 p.m.	Goals and Assessments This session will examine short- and long-term goals setting and consider ways of measuring your progress to achieving these goals.	George Haynes, MSU
Tuesday 11/12 10 a.m. to noon	Taxation Issues This session will introduce producers to important income tax considerations and tax planning	Ruby Ward, Utah State University Extension
Tuesday 11/12 1 to 3 p.m.	Financial Analysis I – Records and Ratios This presentation will focus on recordkeeping and financial ratio analysis and information supplied to borrowers by the FSA in the farm planning system.	George Haynes, MSU
Tuesday 11/19 10 a.m. to noon	Crop and Livestock Marketing This session will examine the use of options and futures markets and consider several marketing strategies.	Gary Brester, MSU
Tuesday 11/19 1 to 3 p.m.	Crop Production This session will cover important crop production considerations for Montana producers.	Kent McVay, MSU
Monday 11/25 10 a.m. to noon	Livestock Production This presentation will discuss livestock production practices.	Rachel Endecott, MSU

Monday 11/25 1 to 3 p.m.	Risk Management The advanced workshop will focus on risk management programs offered by Risk Management Agency and others.	Eric Belasco, MSU
Monday 12/2 10 a.m. to noon	Communicating about Estate Planning This session will address property titles; dying without a will, who gets your property; wills; avoiding probate with POD designations; TOD registrations; and, beneficiary deeds.	Marsha Goetting, MSU
Monday 12/2 1 to 3 p.m.	Tools Estate Planning This session will focus on federal estate and gift taxes (how to minimize), revocable living trusts, power of attorney and living wills.	Marsha Goetting, MSU
Monday 12/9 10 a.m. to noon	Policy Issues (Farm and Ranch Programs) This session will examine crop and livestock insurance, CRC, LRP, ACRE and SURE	George Haynes, MSU and Vincent Smith, MSU
Monday 12/9 1 to 3 p.m.	Retirement Planning This session will examine your personal retirement concerns, especially social security, individual savings accounts, use of land and other farm assets, and work during retirement.	Joel Schumacher, MSU