

Testimony
Dairy Industry Advisory Committee
(DIAC)
April 13, 2010

Chandler Goule
National Farmers Union
Vice President of Government Relations

Presentation to the Dairy Industry Advisory Committee



National Farmers Union

- Founded over 100 years ago
- Members in all 50 states
- Mission: to protect and enhance the well-being and quality of life for family farmers, ranchers and rural communities nationwide.

Presentation to the Dairy Industry Advisory Committee



Focus

- Effectiveness of recent actions taken by the U.S. Department of Agriculture (USDA) affecting the dairy industry
- Proposals or concepts to be considered by Secretary Vilsack which do not require legislation
- 2012 Farm Bill recommendations



Effectiveness of Recent USDA Actions

- In 2009, USDA reacted to the dairy crisis in two major ways:
 - *Target for the product price support program was increased*
 - *Utilization of the Dairy Export Incentive Program (DEIP) to remove non-fat dry milk from the market*



Proposals/Concepts not requiring legislation

- Credit
 - *USDA should first make available low-interest and emergency loans, including the foreclosure mitigation program, to stem the tide of loan foreclosures as a result of the current dairy crisis*
- USDA and the Chicago Mercantile Exchange (CME) to standardize labeling and packaging of surplus dairy products
- Trade agenda for the United States



2012 Farm Bill

- Control volatility of milk prices
- Provide a mechanism to balance milk supply and demand through a long-term supply management program
- FMMO system – maintained and expanded to include all areas within the continental U.S.
- Trade regulations
- Elimination of bloc voting in forms of cooperatives



Thank You

Chandler Goule

National Farmers Union

Vice President of Government Relations

cgoule@nfudc.org

202-554-1600

Presentation to the Dairy Industry Advisory Committee

