UNITED STATES DEPARTMENT OF AGRICULTURE

Farm Service Agency Washington, DC 20250

Regular Direct Loan Servicing	
4-FLP	Amendment 45

Approved by: Deputy Administrator, Farm Loan Programs

Amendment Transmittal

A Reasons for Amendment

This handbook has been updated to replace "chattel" with "personal property" throughout.

Page Control Chart			
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61 General

A Purpose

This part identifies how payments received by FSA from the borrower are to be applied to *--borrower loans. For borrowers with personal property security, this part refers to proceeds--* that FSA will apply to the borrower's FLP debt according to FBP and FSA-2040.

B Acceptable Payment Forms

[7 CFR 765.151(a)] Borrowers must submit their loan payments in a form acceptable to the Agency, such as checks and money orders. Forms of payment not acceptable to the Agency include, but are not limited to, foreign currency, foreign checks, and sight drafts.

Note: Cash payments are limited to no more than \$100 per transaction. Payments over \$100 can be made in the form of ACH, check, debit card, money order, or wire transfer.

PML is a self-service application for borrowers to make payments on their direct loans. To use the feature, borrowers must have a farmers.gov account. To create an account, borrowers will need to visit **farmers.gov/account**. Local offices are encouraged to include a copy of the PML Quick Start Guide, available on Farmers.gov, when sending Exhibit 25.3 to borrowers.

C Processing Payments

[7 CFR 765.151(b)] The Agency credits the borrower's account as of the date the Agency receives payment.

Note: When an office is closed because of a lapse in government funding, natural disaster, or response to emergency situation, borrower payments submitted by mail will be credited as of the date of the postmark.

When FSA receives a payment, the authorized agency official must record and process the payment according to 64-FI.

A receipt for payments received will be given when cash is received, or the borrower requests a receipt with other payment forms.

Any subsequent correction of applications will be processed in NRRS. For the correction to be updated to borrower's account, the authorized agency official will need to submit FSA-2429 through the RD Business Center, FLB, ECM system. Changes in application of loan payments will not be for trivial or minor purposes. FSA-2429 **must** be submitted as soon as the error in application of payments is discovered or by December 31 of the current CY, to not adversely impact FSA issuance of IRS-1098.

SED's are authorized to make changes in past calendar years or after IRS-1098's have been prepared using FSA-2429. This authority may not be redelegated. If this authority is exercised, corrective action and mitigation of errors must be documented and an annual report must be completed by February 1 of each year according to Exhibit 1. Reports are required to be submitted by email to **SM.FSA.DCWa7.DirectLoans** or **fsa-directloans@usda.gov**.

61 General (Continued)

D Identifying Regular and Extra Payments

When FSA receives a payment from the borrower, the authorized agency official will identify the source of income from which the payment was derived. The source of the income or proceeds is essential to determine whether FSA applies payments as regular or extra.

[7 CFR 765.152(a)] Regular payments are derived from, but are not limited to:

- (1) The sale of normal income security;
- (2) The sale of farm products;
- (3) Lease income, including mineral lease signing bonus;
- (4) Program or disaster-related disbursements from USDA or crop insurance entities; and
- (5) Non-farm income.
- [7 CFR 765.152(b)] Extra payments are derived from any of the following:
- (1) Sale of chattel security other than normal income security;

such as farm equipment and breeding livestock.

- (2) Sale of real estate security;
- (3) Refinancing of Agency debt;

Note: As required in 64-FI, Exhibit 17, collections for refinancing are coded as "Y" in NRRS.

- (4) Proceeds of insurance claims received on Agency security, if not being used to repair or replace the security;
- *--Repair and replacement of security may include expenses such as engineering fees, contractor estimates or similar expenses to ensure insurance companies have properly adjusted damages to Agency security.--*
 - (5) Any transaction that results in a loss in the value of any Agency basic security;
 - (6) Refunds of duplicate program benefits or assistance to be applied on CL or EM loans; or
 - (7) Refunds of unused loan funds.

A States With CFS

[7 CFR 765.204(a)] The Agency participates and complies with central filing systems in States where CFS has been organized. In a State with a CFS, the Agency is not required to additionally notify potential purchasers that the Agency has a lien on the borrower's chattel security, unless specifically required by State law.

States with CFS maintain records reflecting liens placed against agricultural products according to the Food Security Act of 1985 (Pub. L. 99-198). It is the purchasers' responsibility to obtain information about lien filings using CFS.

B States Without CFS

[7 CFR 765.204(b)] In a State without CFS, the Agency follows the filing requirements specified for perfecting a lien on a borrower's chattel security under State law. The Agency will distribute the list of chattel and crop borrowers to sale barns, warehouses, and other businesses that buy or sell chattels or crops. In addition, the Agency may provide the list of borrowers to potential purchasers upon request.

Potential purchasers listed by the borrower on FSA-2040 will be notified of the Agency's lien *--on the borrower's personal property security. Exhibit 29 will be completed and must---* include the following items as required by Section 1324 of the Food Security Act of 1985, codified at 7 U.S.C. § 1631:

- FSA Office address (the name and address of any secured party)
- name and address of each debtor
- Social Security number of each debtor, or other approved unique identifier, and if a debtor does business other than as an individual, the tax ID number
- description of the farm products given as security, including:
 - reasonable description of the farm product or products produced by the borrower (such as type and amount of crops, livestock, or farm machinery)
 - crop year
 - county (or counties) in which the products are produced or located
 - any payment obligations imposed on the buyer by FSA (the secured party) as a condition for release of the security interest.

102 Notifying Potential Purchasers (Continued)

B States Without CFS (Continued)

SED shall issue a State Supplement after consulting with the Regional OGC, providing the method to notify potential purchasers, and document receipt of the notification as required by the Food Security Act, 7 U.S.C. § 1631 (g)(3).

Note: Follow applicable directives providing guidance for protecting PII.

To ensure that purchasers are aware of the Government's security interests, this notification will be updated annually by a new Exhibit 29 or Exhibit 30. If there are any material changes or at the discretion of the authorized agency official, a new Exhibit 29 and/or 30 should be sent more often.

If requests are made for notification beyond the listed requirements, they can only be sent by *--Exhibit 29 to business firms in the trade area that buy personal property or crops or sell them--* for commission.

Pre-notification requirements of this subparagraph are not required for the sale of products listed on FSA-2040, Items 6 D and E if the potential purchaser is unknown. Typically, these cases are specialty crops that a producer sells to the public at a local farmer's market.

All checks, bank drafts, or money orders that the borrower receives from the sale of normal security must be made payable to the borrower and the Agency. After all Agency installments for the production cycle and past due installments have been made, the authorized agency officials may notify potential purchasers that proceeds may be made payable solely to the borrower.

103 FSA Responsibilities Under Third Party Actions

A County Office Responsibility

The authorized agency official will immediately send the borrower notice to cure the non-monetary default according to 5-FLP, Part 3 when FSA:

- learns about a third party action or other borrower's failure to comply with the loan agreement that could affect FSA's security interest, or
- is made a party to a court action that could affect FSA's security interest.

136 Conditions for Severance Agreements

A Severance Agreements Conditions

[7 CFR 765.207] For loans secured by real estate, a borrower may request Agency consent to a severance agreement or similar instrument so that future chattel acquired by the borrower will not become part of the real estate securing the FLP debt. The Agency will consent to severance agreements if all of the following conditions are met:

- (a) The financing arrangements are in the financial interest of the Agency and the borrower;
- (b) The transaction will not adversely affect the Agency's security position;
- (c) The borrower is unable to graduate on any program except for CL;
- (d) The transaction will not jeopardize the borrower's ability to pay all outstanding debts to the Agency and other creditors; and
- (e) The property acquired is consistent with authorized loan purposes.

The borrower must submit all information required under subparagraph 126 A to request FSA consideration.

B Items That May Be Included in a Severance Agreement

- *--Examples of items that the borrower may acquire subject to a personal property lien and,--* therefore, may be included in a severance agreement are:
 - silos
 - storage bins
 - bulk milk tanks
 - irrigation equipment
 - other income producing facilities.

C Approving Severance Agreements

SED is authorized to approve severance agreements. This authority may be redelegated to the FLC, FLS, or DD.

The authorized agency official will approve a severance request by executing FSA-2061 and the necessary severance agreements. OGC approval must be obtained on a severance agreement submitted on a form that has not previously been approved for use in the State.

136 Conditions for Severance Agreements (Continued)

C Approving Severance Agreements (Continued)

The authorized agency official may approve the severance agreement by executing the electronic signature command in the credit presentation section of FBP. Under the electronic signature, the approval official may designate the FLM, SFLO, or FLO the responsibility to execute agency and required legal documents to complete the severance agreement. The authorized agency official must include in the physical case file, all components of FBP that *--require signatures as provided in the FPB User Guide, available at

https://inside.fsa.usda.gov/program-areas/daflp/software-manuals/index.--*

Processing and tracking a request for severance agreement will be done in DLS, Consent Request. Indicate in the comment section "Severance Agreement dated mm/dd/yr" (insert date).

SED's may issue State supplements on approving severance agreements, as appropriate.

D Appeals Rights

If a request under this section cannot be approved, the borrower will be notified of all appeal rights according to 1-APP.

137-145 (Reserved)

Part 7 Disposition of Security

Section 1 Disposition of Normal Income and Basic Personal Property Security

161 General Requirements

A Security Accounting

[7 CFR 765.301(a)] The borrower must account for all chattel security, and maintain records of dispositions of chattel security and the actual use of proceeds. The borrower must make these records available to the Agency upon request.

The authorized agency official may require that the borrower provide receipts or other *--documentation to verify the personal property security sale.--*

B Fair Market Value

[7 CFR 765.301(b)] The borrower may not dispose of chattel security for an amount less than its market value. All proceeds, including any amount in excess of the market value, must be distributed to lienholders for application to the borrower's account in the order of lien priority.

[7 CFR 765.301(b)(1)] The Agency considers the market value of normal income security to be the prevailing market price of the commodity in the area in which the farm is located.

The authorized agency official may consult readily and commonly available sources of price information to assess the adequacy of the price.

[7 CFR 765.301(b)(2)] The market value for basic security is determined by an appraisal obtained in accordance with § 761.7 of this chapter (1-FLP, Part 6).

--FSA may require an appraisal to determine the fair market value of basic personal property security, unless the security is sold through a legitimate public auction.--

C FSA Lien Release

[7 CFR 765.301(c)] When the borrower sells chattel security, the property and proceeds remain subject to the Agency lien until the lien is released by the Agency.

161 General Requirements (Continued)

D Consent of Lienholders for Release of Proceeds

[7 CFR 765.301(d)] The Agency and all other lienholders must provide written consent before a borrower may use proceeds for a purpose other than payment of lienholders in the order of lien priority.

The authorized agency official may permit the borrower to use proceeds from the sale of normal income security for payment of transaction costs before application to FSA loan balances if:

- costs incurred are considered routine and customary marketing costs for the transaction
- the borrower cannot pay the costs
- the purchaser will not pay the costs.

The authorized agency official may require:

- that the borrower provide receipts or other documents that can be used to verify the type and amount of transaction costs
- the borrower to reimburse FSA, if it is determined that any of these conditions have not been met.

E Disruption of Farming Operation

[7 CFR 765.301(e)] The transaction must not interfere with the borrower's farming *--operation or jeopardize the borrower's ability to repay the FLP loan.--*

When reviewing the borrower's proposal for disposition of basic security and use of proceeds, the authorized agency official must determine if and how the proposed disposition and use of proceeds will affect:

- the financial viability of the borrower's operation, including the borrower's ability to repay obligations to FSA and non-FSA creditors
- the management of the borrower's operation
- FSA's security interest.

The authorized agency official may approve the transaction after determining that it will improve the borrower's financial position or structure in such a way that improves the borrower's ability to repay FSA loans or improves the financial basis of the operation.

A Lien Release General Requirements

[7 CFR 765.305(a)] When Agency security is sold, exchanged, or consumed in accordance with the agreement for the use of proceeds, the Agency will release its security interest to the extent of the value of the security disposed.

B Specific Security Item Releases

--When releasing specific items that must be recorded under UCC or personal property-- mortgage laws, the authorized agency official will use FSA-2470 or other form approved by OGC and required by State law. However, FSA may not deliver the actual release until 15 calendar days after receiving the payment unless the payment is made in cash, money order, certified check, or check from a known and reputable lender. When SED's must approve a transaction or when FLM, SFLO, or DD want advice on approval of a transaction, the borrower's case folder and any other information pertinent to the transaction will be sent to the State Office. The authorized agency official must ensure that only specific items are released.

Note: When specific items are listed on FSA-2028, the authorized agency official **must** record the disposition on the working copy of FSA-2028 and FSA-2045.

C Releasing Wool and Mohair Lien Conditions

[7 CFR 765.305(b)] Security interests on wool and mohair may be released when the security is marketed by consignment, provided all of the following conditions are met:

- (1) The borrower assigns to the Agency the proceeds of any advances made, or to be made, on the wool or mohair by the broker, less shipping, handling, processing, and marketing costs;
- (2) The borrower assigns to the Agency the proceeds of the sale of the wool or mohair, less any remaining costs in shipping, handling, processing, and marketing, and less the amount of any advance (including any interest which may have accrued on the advance) made by the broker against the wool or mohair; and
- (3) The borrower and broker agree that the net proceeds of any advances on, or sale of, the wool or mohair will be paid by checks made payable jointly to the borrower and the Agency.

The authorized agency official may execute releases of FSA's lien on wool and mohair on FSA-2465. As FSA-2465 is not a binding agreement until executed by all parties in interest, including the borrower, the broker, and FSA. The authorized agency official may execute it before other parties.

167-180 (Reserved)

Section 2 Unapproved Disposition of Security

181 Initial FSA Actions Upon Discovery

--A Unauthorized Personal Property Security Disposition Discoveries--

[7 CFR 765.304(a)] If a borrower disposes of chattel security without Agency approval, or misuses proceeds, the borrower must:

- (1) Make restitution to the Agency within 30 days of Agency notification; or
- (2) Provide disposition or use information to enable the Agency to consider post-approval within 30 days of Agency notification.

Borrower disposal of security or use of proceeds in a way not listed on FSA-2040 violates the loan agreement and FSA will not release its security interest.

Upon noting an apparent unauthorized disposition of security, FSA will notify the borrower using Exhibit 31.

Note: If a borrower has been discharged in bankruptcy of all FSA debt and security has not been liquidated when FSA discovers the unauthorized disposition, use Exhibit 31.5.

--The authorized agency official must document an unapproved disposition of personal property security on FSA-2045, FSA-2551, and in the borrower's FBP. The borrower will-- also be initialized into DLS Special Servicing under the "Borrower Potentially Commits a Non-Monetary Default" category and tracked until servicing is completed. DD will review any unauthorized dispositions being tracked in DLS Special Servicing as part of the Quarterly Review.

If the borrower does not make restitution or provide information necessary for FSA to post-approve the sale within 30 calendar days, the authorized agency official will notify the borrower of non-monetary default according to 5-FLP, Part 3, and proceed according to 5-FLP, Part 11, Section 2.

181 Initial FSA Actions Upon Discovery (Continued)

B Notification to Third Party Purchasers

With SED concurrence, the authorized agency official will send Exhibit 32 to third-party purchasers when the:

- disposition cannot be approved
- third party has purchased collateral for an FSA loan
- borrower is unable or unwilling to make restitution and has been notified according to 5-FLP, Part 3.

If the borrower's account is in liquidation, FSA will often attempt to liquidate remaining *--personal property security on which FSA holds a first lien before making demand or--* taking civil action against third-party purchasers. Exhibit 32 makes demand on the third-party purchaser to return the property or pay the value of the security to FSA within 30 calendar days.

If no response has been received within 30 calendar days, Exhibit 33 will be forwarded to the purchaser by SED. If satisfaction is not made within 15 calendar days, SED will forward the account to OGC according to 5-FLP, paragraph 421.

*--Related By Blood or Marriage

Related by blood or marriage is being connected to one another as husband, wife, parent, child, brother, sister, uncle, aunt, grandparent, son, daughter, sibling, stepparent, stepson, stepdaughter, stepbrother, stepsister, half-brother, half-sister, son-in-law, daughter-in-law, father-in-law, mother-in-law, nephew, niece, cousin, grandson, granddaughter, or the spouses of any of those individuals. "Related by blood or marriage" is used for consistency with a requirement in the CONACT. It has the same meaning as the word "relative" for the Farm Loan Programs regulations in this Chapter.--*

Relative

--Relative means the spouse and anyone having one of the following relationships to an applicant or borrower: parent, son, daughter, sibling, stepparent, stepson, stepdaughter, stepbrother, stepsister, half-brother, half-sister, son-in-law, daughter-in-law, father-in-law, mother-in-law, uncle, aunt, nephew, niece, cousin, grandparent, grandson, granddaughter, or the spouses of any of those individuals. Relative has the same meaning as the term "related by blood or marriage" for the Farm Loan Programs regulations in this Chapter.--

Security

<u>Security</u> is property or right of any kind that is subject to a real or personal property lien. Any reference to "collateral" or "security property" will be considered a reference to the term "security."

Security Instrument

<u>Security instrument</u> includes any document given the Agency a security interest on real or personal property.

Shared Appreciation Agreement

<u>Shared Appreciation Agreement</u> is an agreement between the Agency, or a lender in the case of a guaranteed loan, and a borrower on the appropriate Agency form that requires the borrower who has received a write-down on a direct or guaranteed loan to repay the Agency or the lender some or all of the write-down received, based on a percentage of any increase in the value of the real estate securing an SAA at a future date.

Subordination

<u>Subordination</u> is a creditor's temporary relinquishment of all or a portion of its lien priority to another party providing the other party with a priority lien on the collateral.

Subsequent Loan

A <u>subsequent loan</u> is any FLP loan processed by the Agency after an initial loan of the same type has been made to the same borrower.

Transfer and Assumption

<u>Transfer and assumption</u> is the conveyance by a debtor to an assuming party of the assets, collateral, and liabilities of a loan in return for the assuming party's binding promise to pay the debt outstanding or the market value of the collateral.

Trust

<u>Trust</u> is an entity that under applicable state law meets the criteria of being a trust of any kind but does not meet the criteria of being a farm cooperative, private domestic corporation, partnership, or joint operation.

*-- Unauthorized Disposition Of Personal Property Security

<u>Unauthorized disposition of personal property security</u> is the sale of personal property security—* not authorized by FSA before the sale.

VRU

<u>VRU</u> is a secure automated system that requires a PIN number, and guides borrowers in obtaining the status of their loans at any time. If further loan information is needed, such as a payoff amount, borrowers are directed to call the FSA office.

Notification Letter to Potential Purchasers

A Example of Notification Letter

In States without CFS, FSA follows the filing requirements specified for perfecting a lien on a *--borrower's personal property security under State law. FSA will distribute the list of personal property and crop borrowers to sale barns, warehouses, and other businesses listed by the borrower on FSA-2040 that buy or sell personal property or crops. The notification to--* potential purchasers will be mailed using the following letter.

Go to https://inside.fsa.usda.gov/. CLICK "Employee Forms" at the top of the page and CLICK "Find Current Forms Using Our Form Number Search". For "Form Number" ENTER "4-FLP Exhibit 29".

	4-FLP, Exhibit 29
(Use Agency Letterhead format with local r	return address.)
NOTIFICATION	LETTER TO POTENTIAL PURCHASERS
То:	Date:
Dear Buyer,	
vicinity to enable them to carry on their far executed in favor of the United States, (1) I states, or (2) financing statements and securequipment and inventory and on the procee appropriate instruments are filed or recorde certain types of property on which the Farn	Farm Service Agency, has made loans to borrowers living in your ming operations. As security for such loans, the borrowers have nortgages on crops, livestock, and farm equipment in chattel mortgage rity agreements on crops, livestock, supplies, other farm products, farm ds and products thereof in Uniform Commercial Code States. The d in the place and manner prescribed by law. As you are a buyer of a Service Agency takes liens, we are attaching a list of the names and g in the County indicated on the list, who have executed security to United States.
purchasers of farm products). It does no	notification requirements under 7 U.S.C. 1631 (protection for trelieve you of any responsibility you may have of keeping informed roperty you purchase. It should be treated as confidential.
If you have questions concerning any partic Service Agency holds a lien, please contact	cular transaction involving any of the property on which the Farm
Sincerely,	
[Authorized Agency Official's Title]	
Attachment	
basis of race, color, national origin, age, disability, sex familial or parental status, sexual orientation, or all or, protected genetic information in employment or in any will apply to all programs and/or employment activities below or if you require alternative means of communic USDA's TARGET Center at (202) 720-2600 (voice an	discrimination against its customers, employees, and applicants for employment on the gender identity, religion, reprisal, and where applicable, political beliefs, marital status, part of an individual's income is derived from any public assistance program, or program or activity conducted or funded by the Department. (Not all prohibited basis).) Persons with disabilities, who wish to file a program complaint, write to the address allow for program information (e.g., Braille, large print, audiotape, etc.) please contact of TDD). Individuals who are deaf, hard of hearing, or have speech disabilities and wish test USDA through the Federal Relay Service at (800) 877-8339 or (800) 845-6136 (in
at http://www.ascr.usda.gov/complaint filing cust write a letter containing all of the information requeste	discrimination, complete the USDA Program Discrimination Complaint Form, found online <u>Intml.</u> or at any USDA office, or call (866) 632-9992 to request the form. You may also d in the form. Send your completed complaint form or letter by mail to U.S. Department dependence Avenue, S.W., Washington, D.C. 20250-9410, by fax (202) 690-7442 or

Notification Letter to Potential Purchasers (Continued)

B List of FSA Borrowers

Complete the following list and attach to the Notification Letter to Potential Purchasers.

--Note: As required by the Food Security Act, 7 U.S.C. 1631(g), the full SSN of each debtor or, in the case of a debtor doing business other than as an individual, the full IRS TIN is required when completing this notification. Follow applicable directives providing for the protection of PII when providing this notification to potential purchasers.--

3A. Description of Farm Product(s) 3B. Approximate Quantity 3C. Crop Year 3D. County Where Located 4. Checks Jointly Payable Any check you may draw in payment for the farm products described in this notice must be made payable both to: FARM SERVICE AGENCY (FSA) AND 5. Any Other Payment Obligations 1. Name and Address of Person Indebted to Secured Party 2. Debtor's Tax I.D. or Social Security Number (9 Digits) 3A. Description of Farm Product(s) 3B. Approximate Quantity 3C. Crop Year 3D. County Where Located 4. Checks Jointly Payable Any check you may draw in payment for the farm products described in this notice must be made payable both to: FARM SERVICE AGENCY (FSA) AND 5. Any Other Payment Obligations 1. Name and Address of Person Indebted to Secured Party 2. Debtor's Tax I.D. or Social Security Number (9 Digits) 3A. Description of Farm Product(s) 3B. Approximate Quantity 3C. Crop Year 3D. County Where Located 4. Checks Jointly Payable Any check you may draw in payment for the farm products described in this notice must be made payable both to: FARM SERVICE AGENCY (FSA) AND 3D. County Where Located 4. Checks Jointly Payable Any check you may draw in payment for the farm products described in this notice must be made payable both to: FARM SERVICE AGENCY (FSA) AND 5D. County Where Located			ICE AGENCY BORROWERS
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