



APFO Contracting Review

John R. Mootz, Contracting Officer
USDA/FSA Aerial Photography Field Office
Salt Lake City, Utah

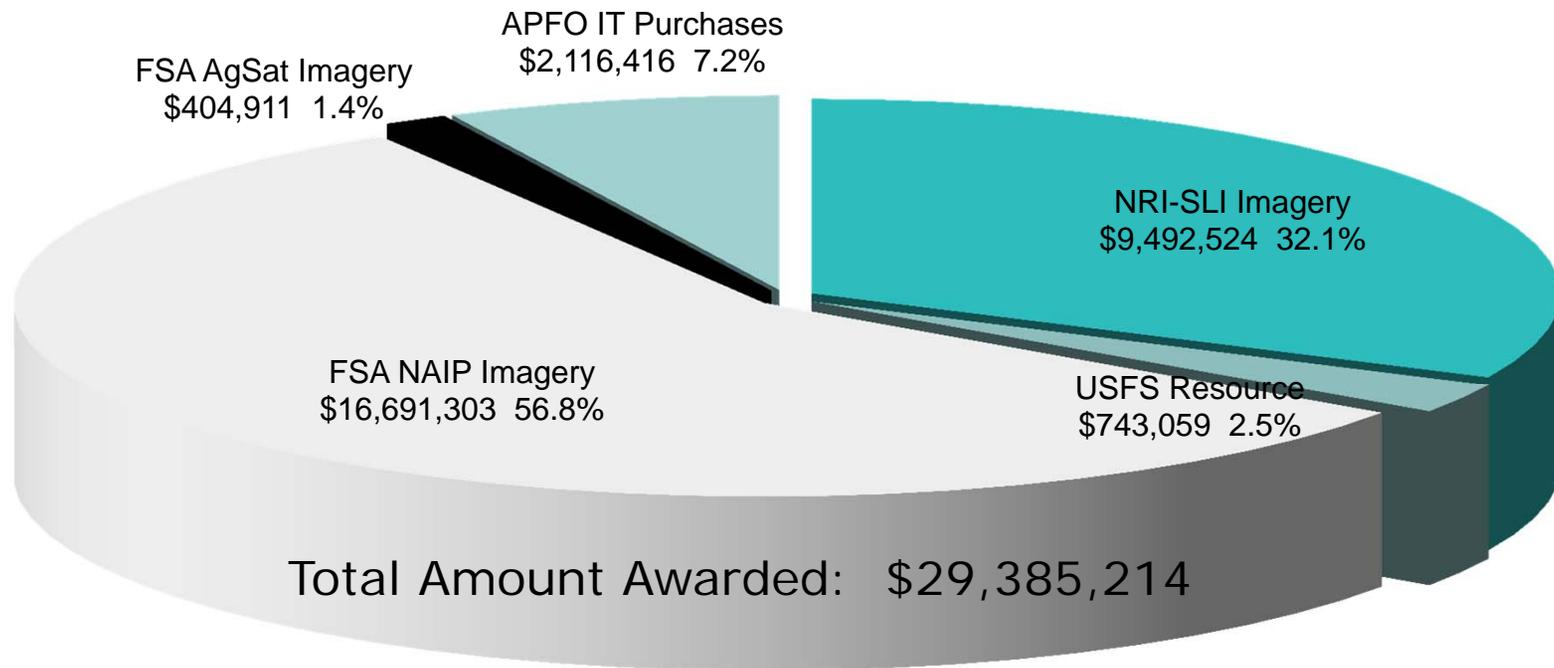


APFO Contracting Branch FY12 Summary

- \$29,385,214.02 – Total amount of aerial photography & IT contracts awarded
- 1,595,331 – Total number of square miles of aerial photography contracted
- \$358,392.30 – Revenue generated through administrative fees
- 15% - Percent of all contracts awarded to small business concerns



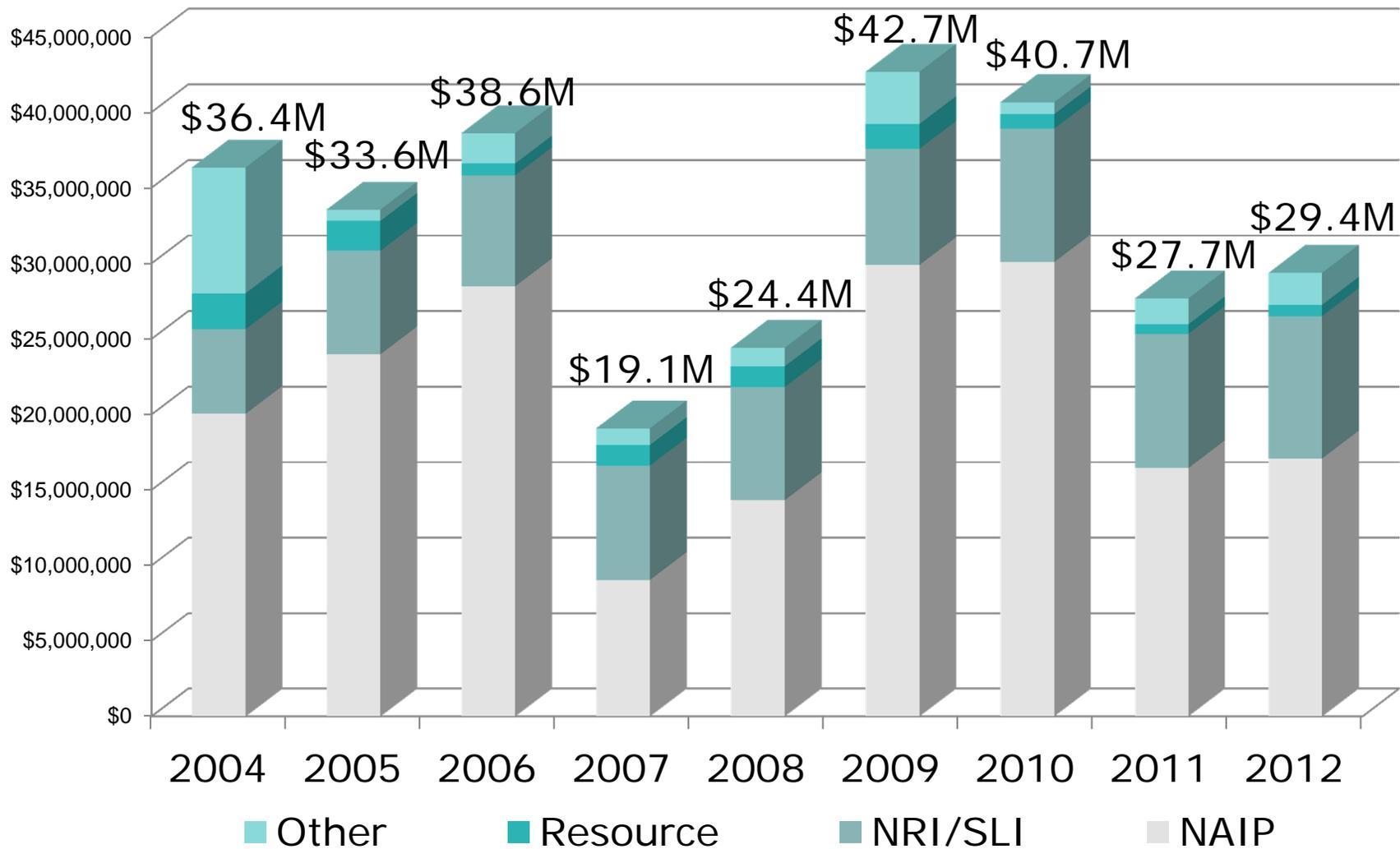
APFO Contracts FY2012 Awards



- NRI-SLI Imagery
- USFS Resource
- FSA NAIP Imagery
- FSA AgSat Imagery
- APFO IT Purchases

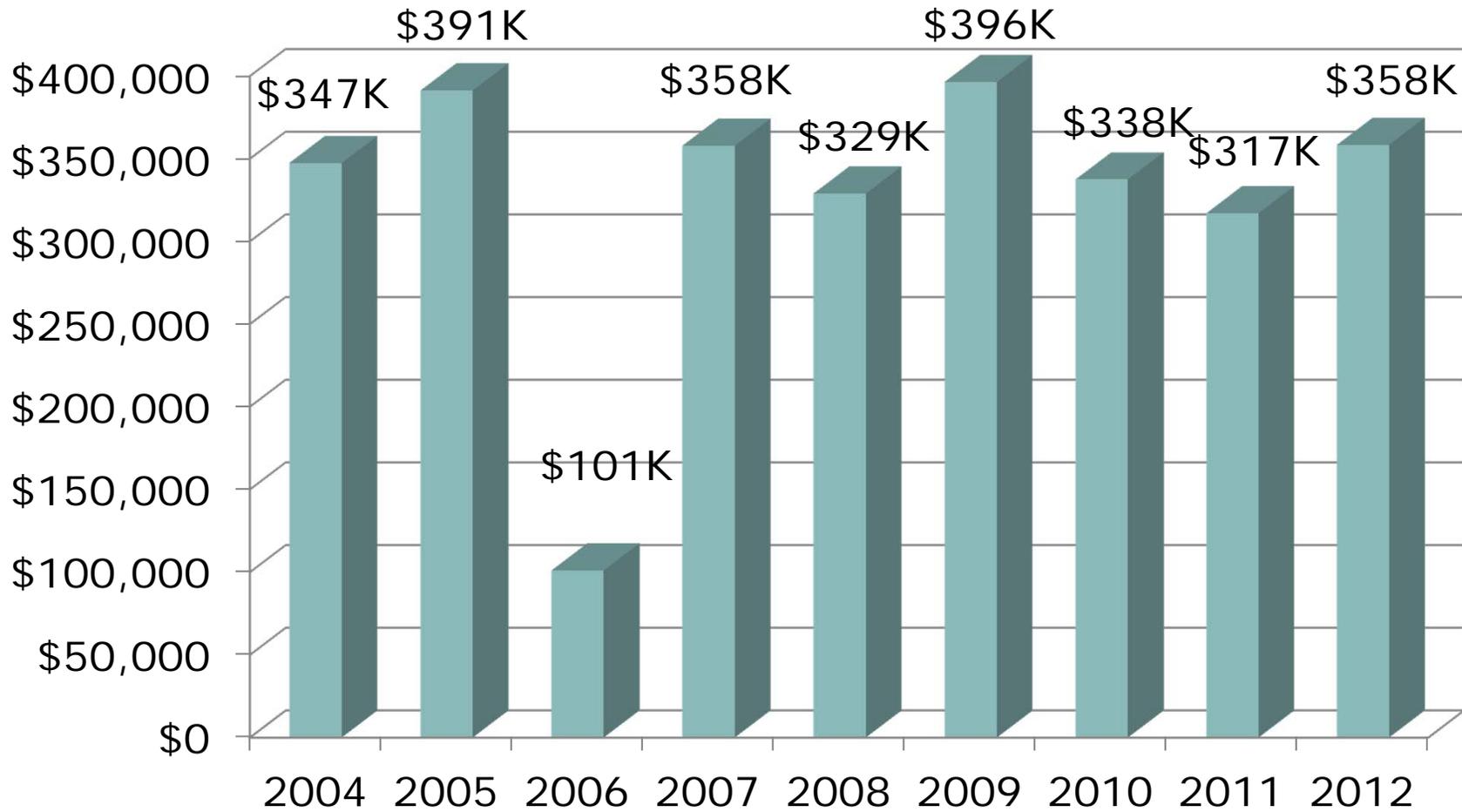
APFO Contracts

Total Contract Amount



APFO Contracts

Total Administration Charges



AgSat BPA



- “USDA wide” blanket purchase agreement issued to three satellite vendors
 - Astrium (Pleiades 1a & 1b)
 - DigitalGlobe (QuickBird & WorldView-2)
 - GeoEye (IKONOS & GeoEye-1)
- Any USDA agencies can order directly against the BPA without going thru APFO
 - APFO can contract for an agency for a small admin fee

Fiscal Year 2011 APFO Contracting Activities Report

APFO Contracting Branch

Chief Contracting Officer
Geoff Gabbott

Retiring Jan 4

NAIP
Contracting
Officer
**John
Mootz**

SAC & IT
Contracting
Officer
**Jacque
La Croix**

Resource
Contracting
Officer
**Michelle
Clifford**

NAIP/SAC
Admin
Project
Specialist
**Bridget
Barlow**

NAIP/SAC
Admin
Project
Specialist
- Vacant -

Contracting POC

- National Agriculture Imagery Program (NAIP)
 - John Mootz, x2916
- Small Area Contract (SAC)
 - Jacque La Croix, 2915
- Resource
 - Michelle Clifford, 2909
- Other (AgSat and IT related)
 - Jacque La Croix, 2915



Questions

