



**Bill R. Fuller**  
State Executive Director



# **Kansas**

# **Farm Service Agency**



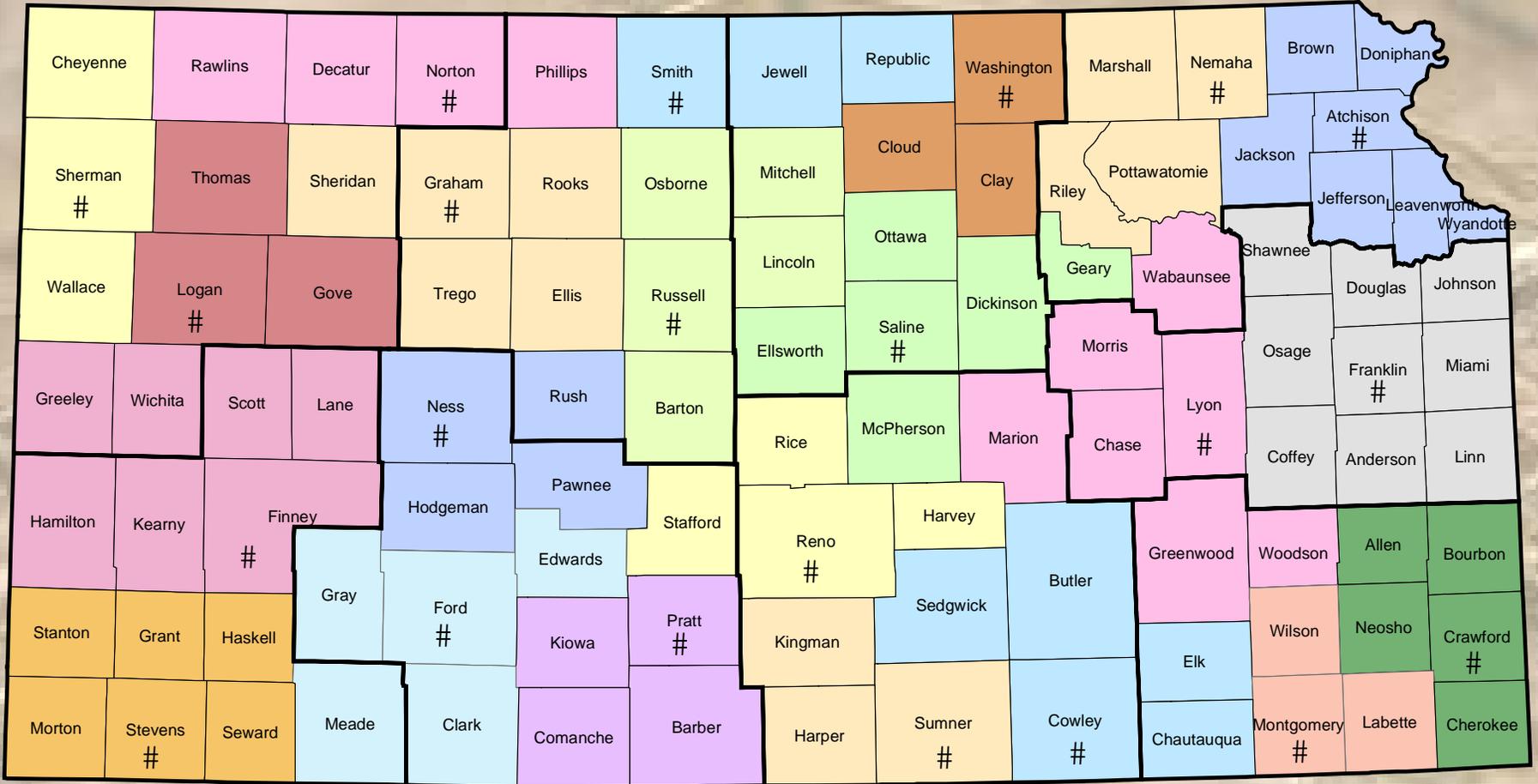
# *SED Management Initiatives*

- **Farm Loan Programs Reorganized** (2002-2003)
- **District Director Districts Revised** (2005-2006)
- **County Office Reviews** (2006-2007)

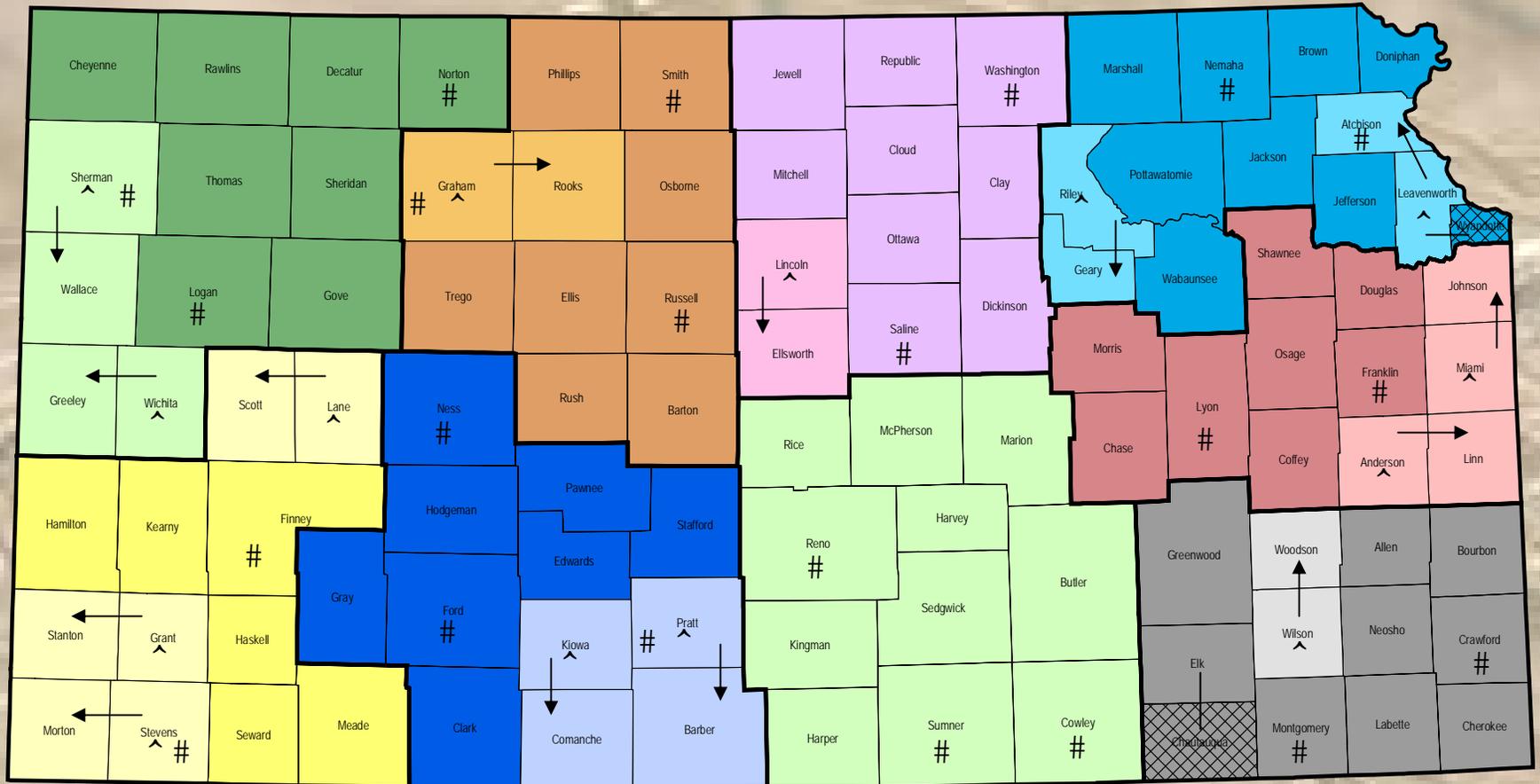
*Kansas FSA . . . Positioning for the future !*

# FSA Farm Loan Programs

## Office Locations and Areas of Responsibility



# FSA Director Districts



 Closed Offices

 Headquarter Office

 Farm Loan Office

District 1 Mike Campbell	District 2 Deb Lewis	District 3 Dennis Minneman	District 4 Mike Robinson	District 5 Chuck Pettijohn	District 6 Cindy Griffitts	District 7 Rick Case	District 8 Mark Hendrickson	District 9 Pam Woodruff
-----------------------------	-------------------------	-------------------------------	-----------------------------	-------------------------------	-------------------------------	-------------------------	--------------------------------	----------------------------

# Kansas FSA State Review Proposal



Submitted and Recommended by the SED and STC

# *State Reviews of FSA Offices*

- Each SED will conduct an independent local-level review of FSA Offices.
- Each state will submit a proposed plan utilizing the optimum network of facilities and staffing.
- Each state must operate within existing budgetary resources and staffing ceilings.
- There are no national criteria, quotas, or goals.

**Teresa C. Lasseter**  
Administrator  
Farm Service Agency

***Kansans developing a plan for Kansas !***

## *A Delicate Balance . . .*



As the Government continues to operate in a **period of reduced budgets**, the amount of funds available for USDA **overhead and administrative costs**, including rent and rental payments, **must be controlled** in order to provide as much money as possible for USDA programs.

# *Kansas FSA Review Criteria*

- **Staffing Ceiling** — *historic, current, and future expectations*
- **Budget Allocations** — *payroll and non-payroll expenses*
- **Workload** — *current, trends, and projections*
- **Dollars Delivered**— *program payments and farm loans*
- **Efficiency** — *cost of delivering programs and loans to producers*
- **Population** — *agricultural, urban, expected changes*
- **Land Use** — *cropland, grassland, livestock operations, government lands*

**more . . .**

# *Kansas FSA Review Criteria*

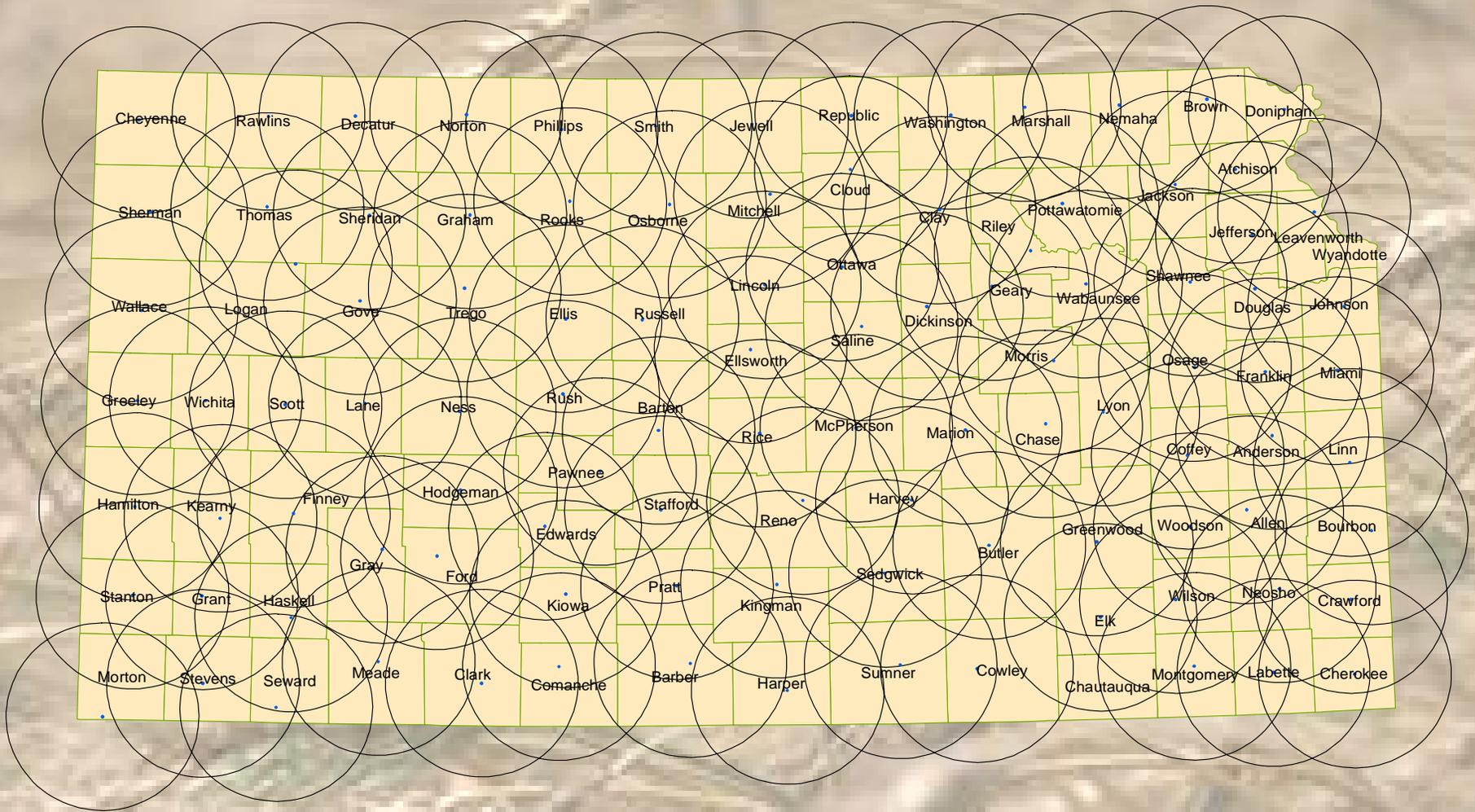
- **Trade Centers** - agri-business, government services, medical facilities
- **Distances** – between current and proposed consolidated offices
- **Buildings** – condition, available space, costs, potential savings
- **Partners** – NRCS, RD, Conservation Districts, RC&D's
- **Transportation** – roads and highways including projected enhancements
- **Demographics** – customer and employee

***Reviewing Today . . . Positioning for the Future!***

***Sound judgments based upon common sense and good business sense.***

# County Office Distances

(Circles represent 30 mile radius)



# *FSA County Offices*

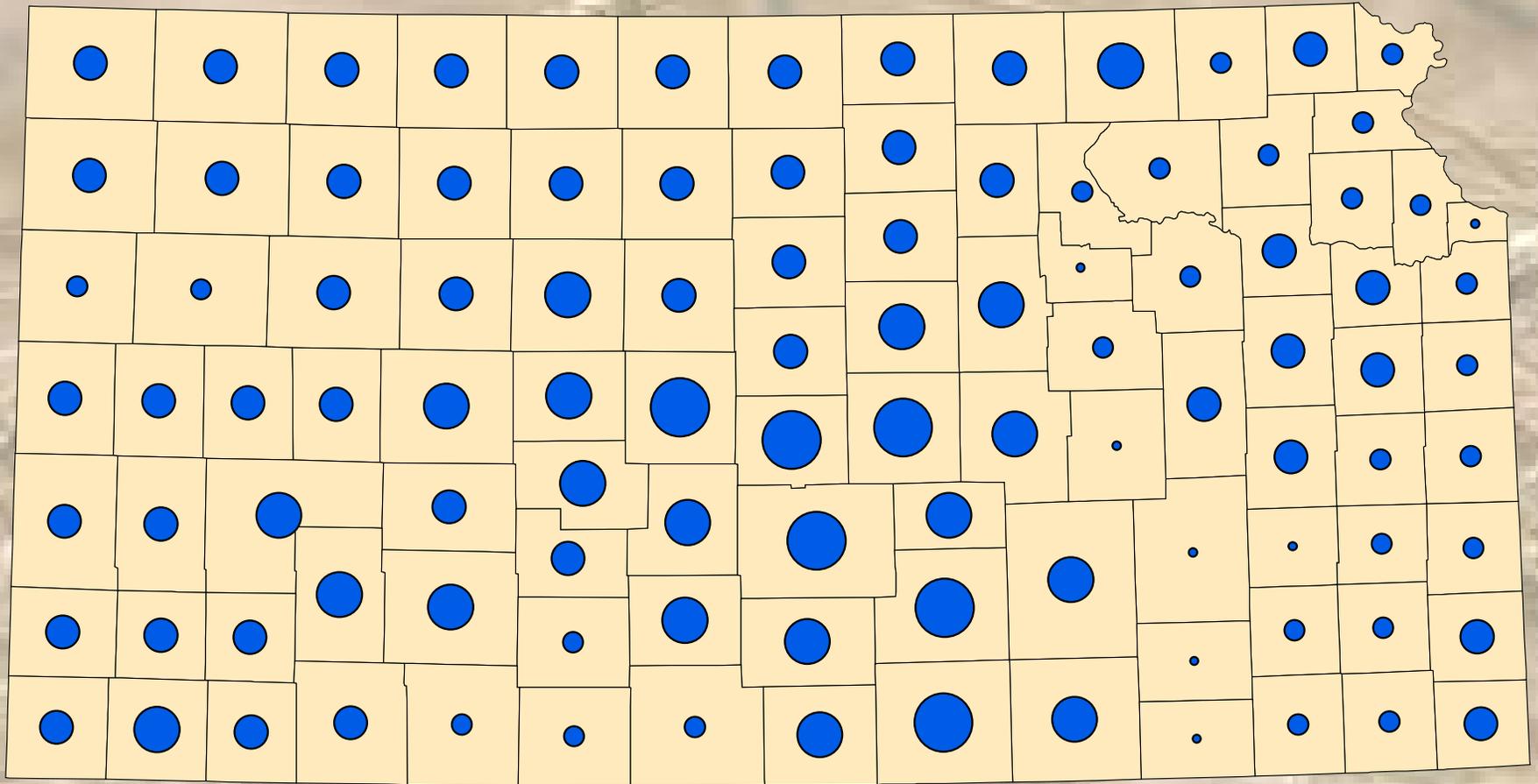
	<u>Counties</u>	<u>Offices*</u>	<u>Percent</u>
<b>Kansas</b>	105	103	98%
<b>Nebraska</b>	93	81	87%
<b>Missouri</b>	114	98	86%
<b>Oklahoma</b>	77	61	79%
<b>Colorado</b>	59	38	64%

\*Current number before State Review consolidations.



# Number of Farm Operators

(Based on County Office System 36 Query)



**Operators**

• < 250

● 251 - 500

● 501 - 750

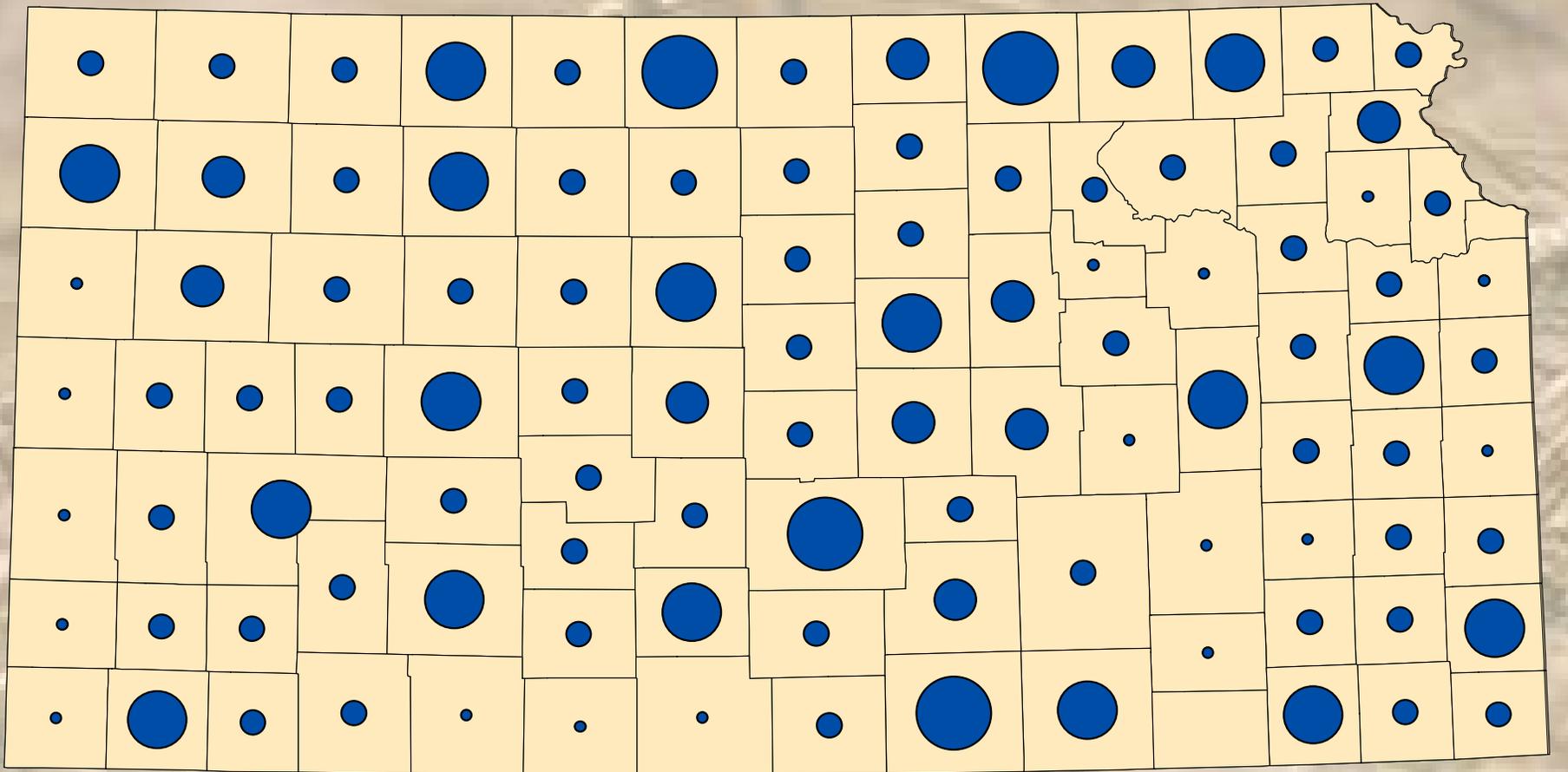
● 751 - 1000

● > 1000



# FSA Workload by County

(Includes Farm Programs and Farm Loan Programs)



Work Days

• < 1000

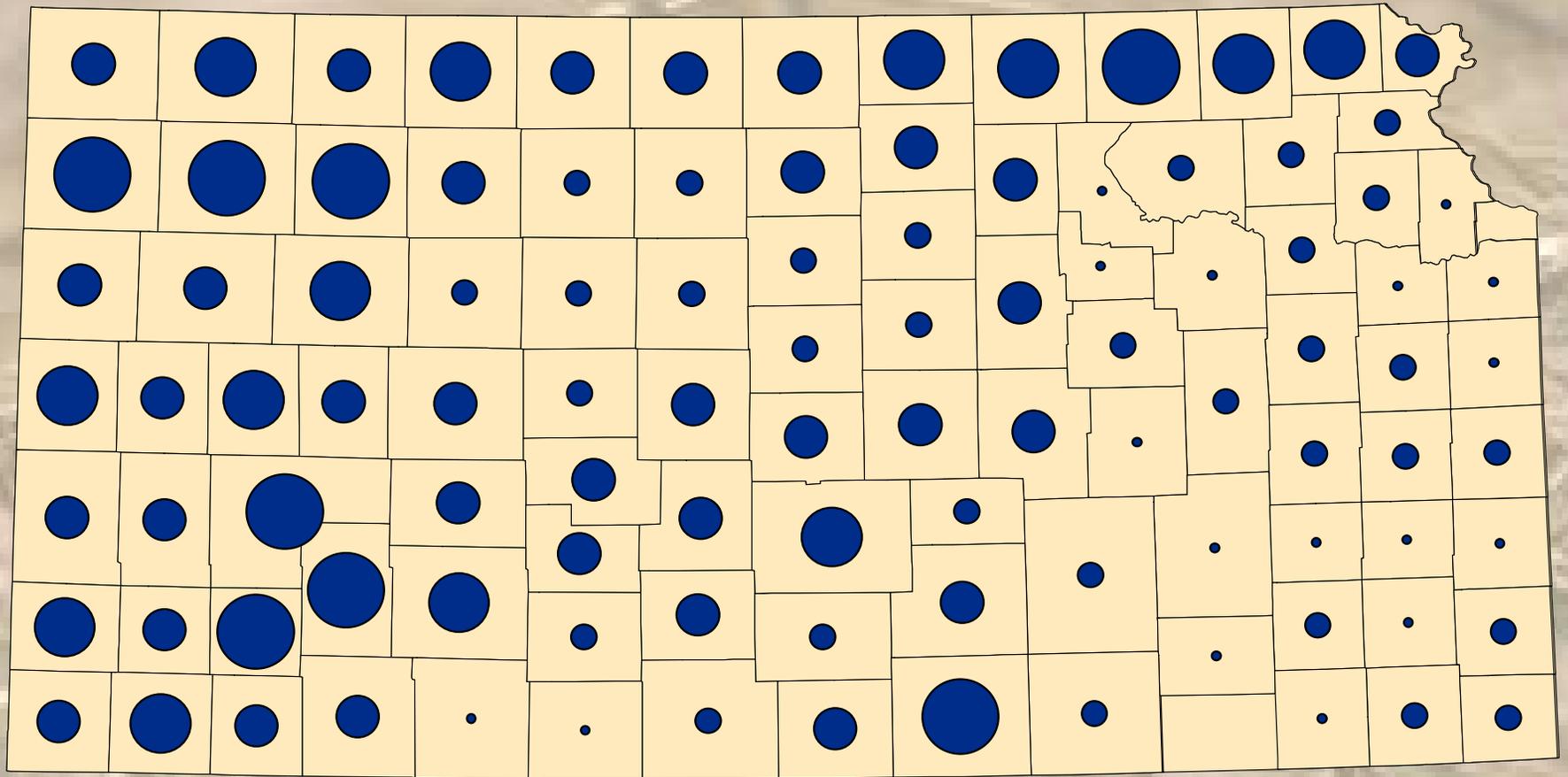
● 1000 - 1500

● 1500 - 2000

● 2000 - 2500

● > 2500

# FY2005 Program Payments and Farm Loans



Legend



# *USDA Space Management*

## **All Service Center buildings are leased:**

- **Space is solicited by competitive bids.**
- **Lease agreements are entered into for 5 years.**
- **All leases have clause authorizing FSA to terminate the lease or decrease the amount of space by giving 120 days notice.**

# *USDA Buildings Expense*

## **2006 Projected Rent :**

- **\$5,176,909 for the three Agencies, plus the utilities for the 37 Service Centers that are not full-service leases.**
- **\$2,956,956 is FSA's share...that's \$246,413 every month.**

# *Congressional Guidelines*

## *FSA Office Closings*

- **SED/STC present initial proposed state plan to DAFO**
- **DAFO will review and validate proposed changes**
- **Recommendations will be shared with potentially affected members of Congress**
- **FSA will hold public meetings in any county where there is a proposed closure**
- **SED/STC will consider information and submit a final proposed state plan to DAFO for approval**
- **Congressional Agriculture and Appropriations Committees will be sent notification letter**

Pub. L. 109-97 Agriculture, Rural Development, Food and Drug Administration, and Related Agencies Appropriations Act, 2006 provided a process for FSA office closures that must be followed.

# *Combined County Committees*

- One **new** combined County Committee is elected to represent all producers in the new multi-county area.
- Responsibilities of the two **current** County Committees:
  - Determine whether the new combined Committee has 3 or 5 members
  - Establish new Local Administrative Area boundaries for the new multi-county area.
- **Serve three-year terms** --- *beginning terms will be 1-3 years to establish the three-year cycle for each area.*

# *Producer Choice*

**When an office is closed . . .**

**Producers will be given the  
option to choose**

**. . . their administrative headquarters  
in any contiguous county.**

# ***Kansas FSA . . . positioning for the future!***

## **All FSA Stakeholders:**

**I encourage all stakeholders to join us in a candid, thorough, and realistic review of the Kansas FSA program delivery system. Time is critical!**

**FSA must prepare for the future in this era of diminishing resources. Declining staffing levels, shrinking budget allocations, and increasing program responsibilities are challenges we must deal with today.**

**We all agree that providing a high level of support and service to our farmers and ranchers continues to be our highest priority, now and well into the 21<sup>st</sup> century.**

**Bill R. Fuller  
State Executive Director  
Kansas Farm Service Agency**

**E-mail to: [state.review@ks.usda.gov](mailto:state.review@ks.usda.gov)**

**Mail to: Kansas FSA State Office, 3600 Anderson Ave., Manhattan, KS 66503**