

FAST Industry Day Agenda

- Opening Remarks
- FSA Modernization Strategy
- Technical Requirements Review
- Solicitation Requirements Review
- Networking Break
- Questions and Answers
- Next Steps
- Closing Remarks

Farm Applications Services and Technologies (FAST)

Solicitation Requirements Review

Section L, Instructions, Conditions, and Notices to Offerors

- Reminders:
 - Questions and Comments on the RFP must be submitted no later than five days before the proposals are due.
 - After the competition for the IDIQ contracts, each task order will be competed using pre-defined selection criteria and past performance information.
 - Each volume of your proposal should stand alone.
 - Hard and soft copies of your proposal are required.
 - Acceptance period must be at least 180 days.

Technical Proposal

- Limited to 50 pages; doesn't include past performance contact information or résumés.
- Factors include Past Performance and Understanding the Requirement.
- Past Performance is more important than Understanding the Requirement, both are more important than Price. Subfactors within each are relatively equal.

CMM[®] or CMMI[®] Rating

- Contractors shall have a Capability Maturity Model [®] **Level 3** or above to qualify
 - Submit written certifications and points of contact to verify achievement.
 - Include a brief (2 pages) summary of CMM[®] /CMMI[®] practices have been transformed to your workforce.
 - Enough information to assess that labor force exhibits the process improvement skills and methods identified in maturity model.

Past Performance

- Past Performance Questionnaires and Results
 - Two recent and relevant references; can be government or commercial
 - You are responsible for ensuring that your references submit the questionnaires
 - We will contact your references
 - We will consider other information
 - Standard: Overall satisfactory ratings on quality, timeliness and overall customer satisfaction.

Past Performance

- Certifications, Quality Recognition, and Awards
 - Use the form to be provided
 - Current and relevant to each functional area
 - Identify the source
 - Do not include letters of appreciation

Understanding the Requirement

- Technical Approach
 - Understanding FSA IT environment , unique mission and challenges
 - Knowledge and Understanding
 - Capability and Methodology
 - How you will use these to achieve successful performance
 - Standard: Identification of key technical task areas that require technical assistance in implementation and guidance of the solution is appropriate and comprehensive and schedule and detailed plan is technically sound.

Understanding the Requirement

- Program Management and Quality Control
 - Program Management
 - Summary descriptions of proposed methodology, corporate oversight, capabilities, and management solutions
 - Quality Control Solutions
 - Description of QC solutions and how they relate to FAST objectives
 - Standards: Controlled, reported and managed program management methodology with transparency and government access to real time metrics. QC plan is comprehensive, clear, accurate, innovative, and believable.

Understanding the Requirement

- Staffing
 - Staffing Plan
 - Staffing Levels Profile Form
 - Ability to Recruit, Train, and Retain High-Quality Personnel
 - Program Manager Résumé
 - Standard: Plan provides a comprehensive, clear and believable approach to ensuring that the appropriate high-quality personnel are available to meet FAST requirements. The proposed program manager meets the requirements of the Statement of Work.

Volume II –Business Proposal

- Contract, Small Business Participation, EVMS, and Cost/Price Proposal
 - Tab A Exceptions and Deviations
 - Tab B Contract Documents and Associated Information
 - Tab C Subcontracting Plan and Targets
 - Tab D Cost/Price Proposal
 - Tab E Financial Statements (only in CD)
 - Tab F EVMS

Subcontracting Plan

- Small Business primes do not complete
- Plan in accordance with FAR 52.219-9
- References to Homeland Security will be removed.
- When task orders competed use of small businesses will be an evaluation criterion

Cost/Price Proposal

- Labor Rates (Prime and Sub)
 - Complete breakout will be provided
 - Breakout will include all costs and profit associated with providing the required skill
 - Rate will accommodate cost of contract level program management
 - Rates will include both on-site and contractor-site
 - Rate for mark up on ODC's (non-labor costs) will be provided

Financial Statements

- Only on CD
- Demonstrate financial capability
 - Two most recently audited annual statements
 - List of current commitments that may interfere or impact performance
 - Current or pending legal actions under Federal contracts

EVMS

- Earned Value Management System
 - Provide documentation showing that proposed EVMS has been determined to comply with the current ANSI/EIA Standard – 748 by a cognizant federal agency; or
 - Provide a comprehensive plan for compliance with the EVMS guidelines

Section M, Evaluation Factors for Award

- CMM® or CMMI® Rating Level 3 – go/no go
- Technical Evaluation Factors *
 - Past Performance *
 - Past Performance Questionnaire and Results
 - Certifications, Quality Recognition and Awards
 - Understanding the Requirement
 - Technical Approach
 - Program Management and Quality Control
 - Staffing
- Cost/Price Proposal
- Responsive and Responsibility Considerations

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Milestone Schedule

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- Current Task Orders expected to be solicited as new task orders under FAST expire in November 2007.
- Milestone Goals
 - Solicitation for IDIQ Contracts – Jul 15
 - Proposals Due for IDIQ Contracts – Aug 15
 - Award of IDIQ contracts – Oct 1
 - Solicitation for New Task Orders – Oct 1
 - Award of New Task Orders – Nov 1
 - Performance to begin on Task Orders after completion of background checks – Nov 20