

## AGRICULTURE

# 2009 Farm Service Agency Workshops



### DATES & LOCATIONS

---

#### WILLMAR

December 7  
Holiday Inn  
2100 E Hwy 12  
320-235-6060

#### MARSHALL

December 8  
Best Western  
1500 College Drive  
800-422-0897

#### DETROIT LAKES

December 8  
Club House Hotel  
1155 Hwy 10 East  
218-847-2121

#### WORTHINGTON

December 9  
Travelodge  
2015 Humiston Ave.  
507-372-2991

#### THIEF RIVER FALLS

December 9  
Best Western  
1060 Hwy 32 South  
218-681-7555

#### MANKATO

December 10  
Country Inn & Suites  
1900 Premier Drive  
507-388-3646

#### ALEXANDRIA

December 10  
Arrowwood Resort  
2100 Arrowwood Lane  
320-762-1124

#### ROCHESTER

December 11  
Radisson  
150 S Broadway  
507-281-8000

#### ST. CLOUD

December 11  
Kelly Inn  
100 4<sup>th</sup> Ave.  
320-258-8406

### WHO SHOULD PARTICIPATE

---

Lenders who finance family farm operations and who work with or are interested in working with the Farm Service Agency Guaranteed Loan Program, and those who need to meet annual FSA training requirements should attend.

### TOPICS

---

Farm Service Agency representatives will present an update on the Guaranteed Loan Program, policy issues, and farm planning for fiscal year 2010. Current key issues such as security and servicing requirements will also be discussed. Attendance at this training will also meet FSA annual lender training requirements.

#### Items to be discussed:

- Guaranteed Loan Program changes
- "Farm Program DCP/ACRE, etc." update
- Planning for 2010 Guaranteed Loans
- Unique loan making and servicing issues
- Loans to struggling livestock producers
- Issues from Lender File reviews
- Environmental rules update

### PRESENTERS

---

**Mike Norberg** is a Farm Loan Programs Specialist for the Farm Service Agency in Mora. He provides technical assistance to field offices, assists in policy development, and conducts training on FSA loan programs. Mr. Norberg has worked in the delivery of loan programs with the USDA for 27 years in Minnesota and the U.S. Virgin Islands.

**Tom DeCock** is a Farm Loan Programs Specialist for the Farm Service Agency in St. Paul. He provides technical assistance to field offices, assists in policy development, and conducts training on FSA loan programs. Mr. DeCock has worked in the delivery of federal loan programs in Minnesota county offices and the State Office for 23 years.

## 2009 Farm Service Agency Workshops

<b>CHECK IN</b>	8:30 a.m.				
<b>PROGRAM</b>	9:00 a.m. – 12:00 p.m.				
<b>REGISTRATION FEE</b>	Member: \$90		Qualified Non Member: \$110		
<b>LOCATIONS</b>	<b>Willmar</b> December 7	<b>Marshall</b> December 8	<b>Detroit Lakes</b> December 8	<b>Worthington</b> December 9	
	<b>Thief River Falls</b> December 9	<b>Mankato</b> December 10	<b>Alexandria</b> December 10	<b>Rochester</b> December 11	<b>St. Cloud</b> December 11

**CANCELLATION POLICY:** MBA reserves the right to cancel programs due to insufficient enrollment, instructor illness, or other reasons. Participants wishing to cancel must inform MBA in writing prior to the event. Send cancellation notices to [maryh@minnbankers.com](mailto:maryh@minnbankers.com). A cancellation fee of 25% of the program cost will be charged for withdrawing, or you may send a substitute. The full program fee will be charged for withdrawing after the event has taken place or a no-show.

**NON-MEMBERS:** Qualified non-members are encouraged to apply. Please call our office for further information.

**SPECIAL NEEDS:** If you have a disability that may affect your participation in the program, please send MBA a statement regarding any special needs at least two weeks prior to the program. We will contact you to discuss accommodations.

**PLEASE PRINT OR TYPE (One registrant per form - copy form if needed.)**

I will be attending the program in:

- |  |  |  |
|--|--|--|
| <input type="checkbox"/> Willmar, December 7       | <input type="checkbox"/> Worthington, December 9       | <input type="checkbox"/> Alexandria, December 10 |
| <input type="checkbox"/> Marshall, December 8      | <input type="checkbox"/> Thief River Falls, December 9 | <input type="checkbox"/> Rochester, December 11  |
| <input type="checkbox"/> Detroit Lakes, December 8 | <input type="checkbox"/> Mankato, December 10          | <input type="checkbox"/> St. Cloud, December 11  |

Full Name \_\_\_\_\_

Bank \_\_\_\_\_ Phone \_\_\_\_\_

Bank Address \_\_\_\_\_ Fax \_\_\_\_\_

City/State/Zip \_\_\_\_\_ Mail Code/Station \_\_\_\_\_

E-mail \_\_\_\_\_

*Please provide your email address in order to receive a confirmation.*

**PAYMENT OPTIONS:** Check enclosed  Bill bank  Visa/MC  Amount due \$ \_\_\_\_\_

Visa/MC # \_\_\_\_\_ Exp. Date \_\_\_\_\_

Signature \_\_\_\_\_ If paying by credit card, click "Submit" to authorize secure payment and send via encrypted email.

Name on Card \_\_\_\_\_

**MAIL WITH PAYMENT TO:** Minnesota Bankers Association  
Attention: Registrar  
9521 West 78<sup>th</sup> Street  
Eden Prairie, MN 55344

**OR FAX TO:** 952-896-1100

**TO REGISTER ON-LINE,** go to  
[www.minnbankers.com](http://www.minnbankers.com)

Submit by Email

Print Form

If you need further information or have any questions regarding this program, please contact Kim Philipson at [kimp@minnbankers.com](mailto:kimp@minnbankers.com) or call 866-835-3900.



9521 West 78th Street · Eden Prairie, MN 55344-3821

website

Phone: 952.835.3900 · MN Toll Free: 866.835.3900 · Fax: 952.896.1100 · [www.minnbankers.com](http://www.minnbankers.com)