

# MONTANA GUARANTEED LENDER PAGE

Last Updated: Sept. 30, 2010

## Annual Lender Meetings

### ***GREAT FALLS***

**Wednesday, October 27<sup>th</sup>, 2010**

***Basement Conference  
Room USDA Service Center  
12 Third Street NW,***

***Suite 300***

***Time: 10:00 a.m. to 3:00 p.m.***

### ***MISSOULA***

**Thursday, October 28<sup>th</sup>, 2010**

***USDA Service Center***

***3550 Mullan RD, Suite 106***

***Time: 1:00 p.m.***

### ***MILES CITY***

**Thursday, November 4<sup>th</sup>, 2010**

***Fort Keogh, Ag Research  
Center***

***Conference Room***

***West of Miles City***

***Time: 1:30 p.m.***

### ***BILLINGS***

**Tuesday, November 9<sup>th</sup>, 2010**

***Hampton Inn***

***3550 Ember Lane Corner of Zoo  
Drive and Gable Road (Zoo Drive exit  
off of the Interstate)***

***Time: 1:30 p.m.***

## **CHINOOK**

**Thursday, December 9<sup>th</sup>, 2010**

***Chinook Library***

***112 4<sup>th</sup> West***

***Time: 10:00 a.m.***

## **LEWISTOWN**

**Wednesday, December 8<sup>th</sup>, 2010**

***USDA Service Center***

***Conference Room***

***211 McKinley Street***

***Time: 10:00 a.m.***

## **WOLF POINT**

**Wednesday, December 8<sup>th</sup>,  
2010**

***Sherman Motor Inn  
(Centennial Room)***

***Time: 1:00 p.m.***

***"Don't let your aging get  
you down. It's too hard  
to get back up."***

***-John Wagner (US Born  
British writer)***

***"I'm a great believer in  
luck and I find the harder I  
work, the more I have of it."  
-- Thomas Jefferson***

## **Change in lender loan limit**

- 2010 Guaranteed Lender Amount: **\$1,112,000**
- 2011 **New** Guaranteed Lender Amount **\$1,119,000**

## **NEW -- FSA Conservation Loan Program**

The Farm Service Agency has new guaranteed loan program to assist farmers and ranchers to help conserve our natural resources.

The Conservation Loan (CL) Program provides farmers with the credit necessary to implement conservation measures on their land. The guaranteed loan limit is \$1,119,000.

Applicants must work with Natural Resources and Conservation Service (NRCS) Staff to develop a conservation plan and the conservation practices must be approved by NRCS before FSA can provide financing. Some examples of conservation practices include installation of conservation structures; installation of water conservation measures; establishment or improvement of permanent pastures; transitioning to organic production; manure management, including manure digestion systems; etc.

This guarantee CL program is very similar to guaranteed Farm Ownership (FO) loans, however some of the eligibility criteria, such as being a family size farmer, test for commercial credit without a guarantee does not apply. In addition for operation with a large net worth and good credit rating a very abbreviated “streamline” application can be submitted to FSA for approval.

Information regarding this new program will be provided at the upcoming Guarantee Lender Meetings or by contacting your local FSA office.



**Gallatin Valley**

## LENDER REPORTING SYSTEM

FSA has made available to lenders an “on-line” reporting system. This system will provide faster service to all lenders and also allow lenders to view information regarding their customers in the FSA system. It also has the following benefits and advantages;

- Allows lenders to access FSA’s Paperless System and allows the electronic reporting of several forms and reports such as the Loan Status Report, closing documents, interest assistance renewals, etc;
- Allows lenders to electronically sign documents;
- No software to be purchased or installed;
- System uses the lenders ID number and not individual loan officers’ social security numbers

### POWER POINT PRESENTATIONS FOR ELECTRONIC REPORTING

- [Electronic Status Reporting for Lenders](#)
- [Level 2 Account Setup](#)
- [Lender Access to the USDA LINC Site](#)
- [Lender Electronic Submission of Status Reports](#)
- [Lender Closing Process](#)

### OTHER WEB-SITE LINKS:

#### **National 2-FLP Regulations**

[Click Here](#) to View the Most Recent Regulation Changes and also for a Complete copy of the 2-FLP Guaranteed Loan Making and Servicing Manual

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#### **National Guaranteed News**

**Letters** [Click here](#) to Obtain the Most Recent Newsletter Issued by National Office

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**Montana Regulations** [Click here](#) to obtain a copy of the state amendments and exhibit to the 2-FLP Manual

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**Forms** [Click Here](#) to obtain FSA Forms and to Register in eAuth to submit Forms and Regulations Electronically