



Bill R. Fuller
State Executive Director



Kansas

Farm Service Agency

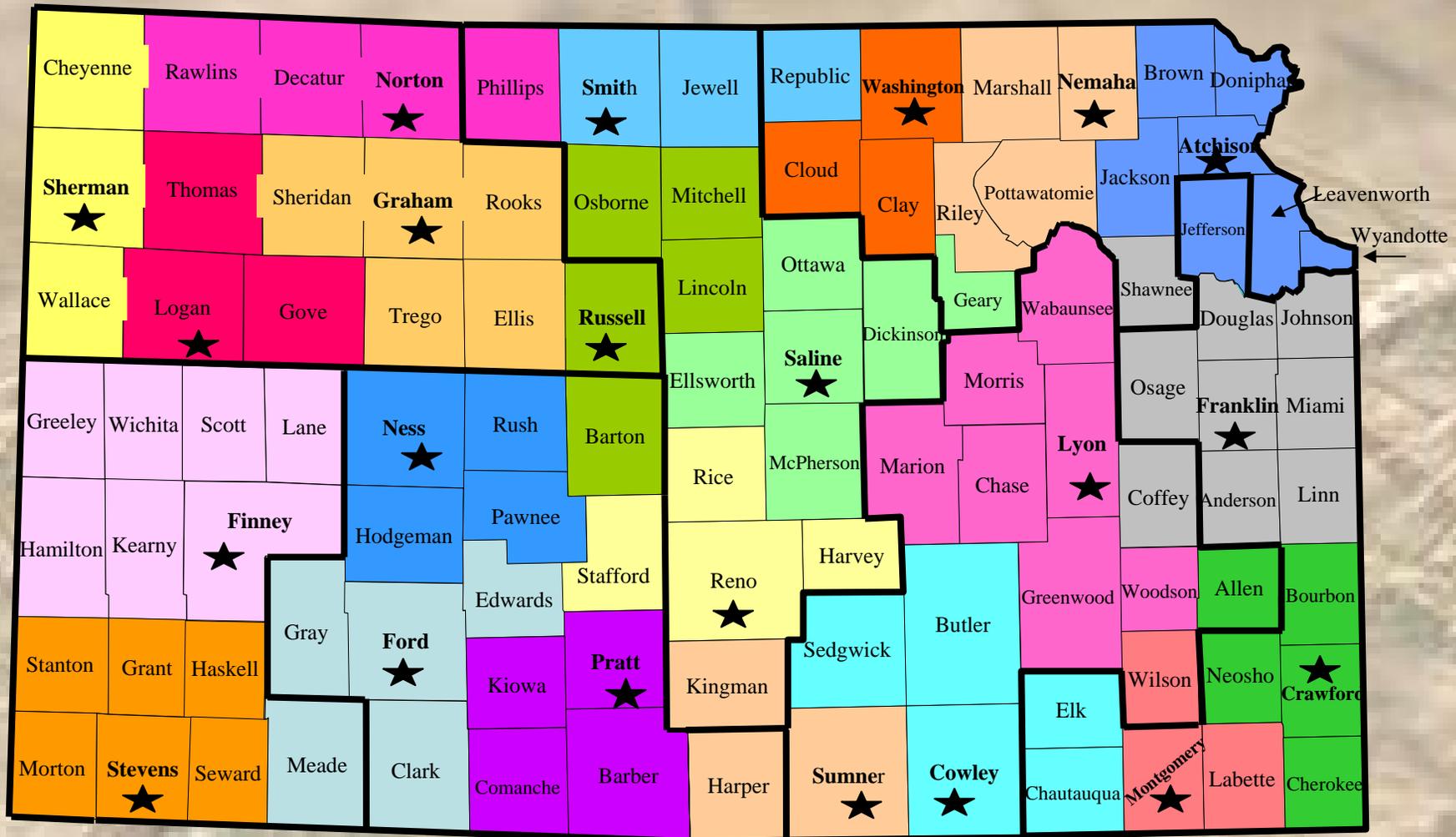


SED Management Initiatives

- **Farm Loan Programs Reorganized** (2002-2003)
- **District Director Districts Revised** (2005-2006)
- **County Office Reviews** (2006-2007)

Kansas FSA . . . Positioning for the future !

Kansas FSA Farm Loan Programs Office Locations and Areas of Responsibility



KANSAS FSA (06/16/06)

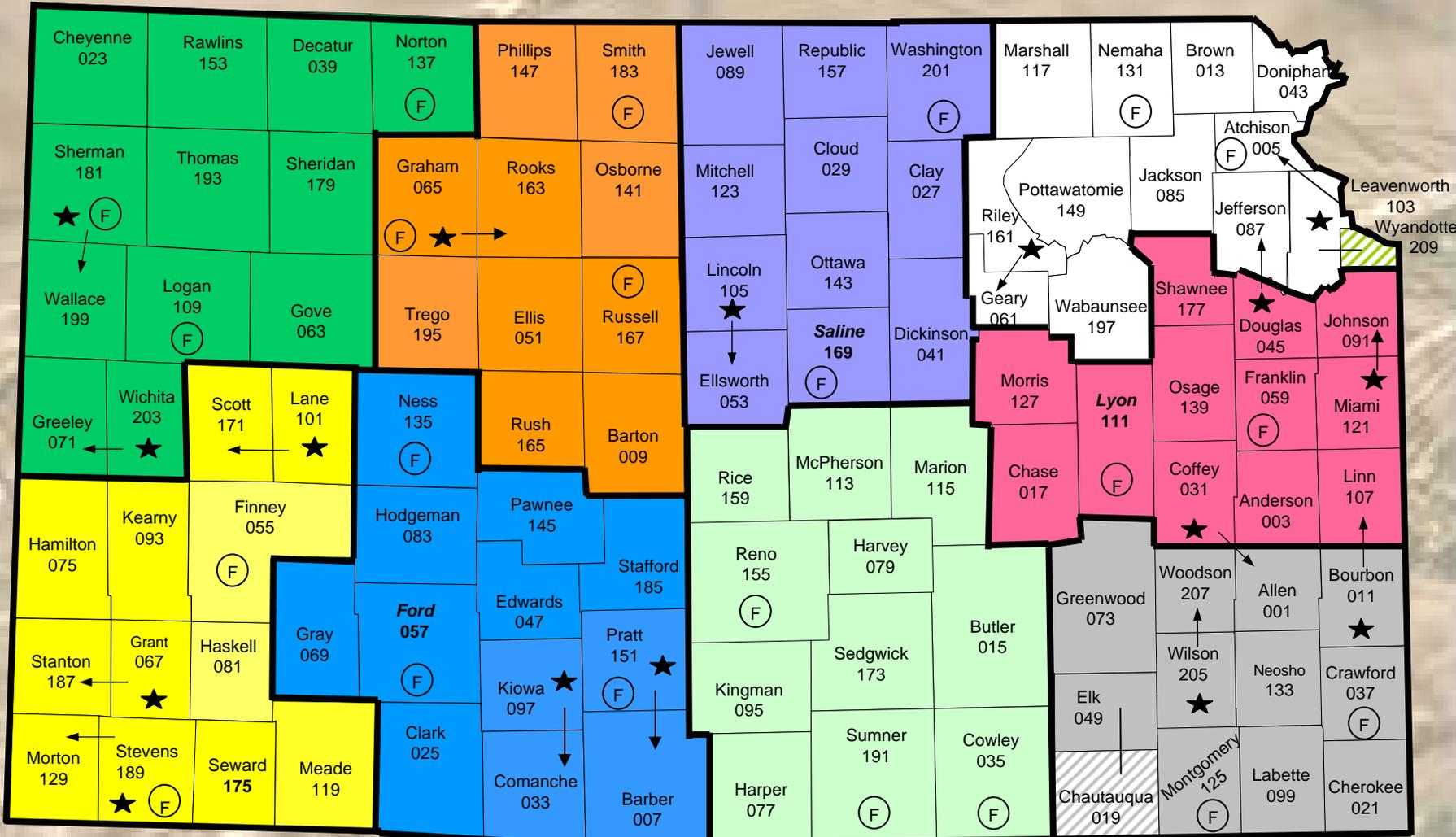
District Directors

★ = HQ County

(F) = FLP Office



Closed Offices



District 1
Mike Campbell

District 2
Vacant

District 3
Dennis Minneman

District 4
Mike Robinson

District 5
Chuck Pettijohn

District 6
Cindy Griffiths

District 7
Vacant

District 8
Mark Hendrickson

District 9
Pam Woodruff

State Reviews

- **Each SED will conduct an independent local-level review of FSA Offices.**
- **Each state will submit a proposed plan utilizing the optimum network of facilities and staffing.**
- **Each state must operate within existing budgetary resources and staffing ceilings.**
- **There are no national criteria, quotas, or goals.**

Teresa C. Lasseter
Administrator
Farm Service Agency

Kansans developing a plan for Kansas !

A Delicate Balance . . .



As the Government continues to operate in a **period of reduced budgets**, the amount of funds available for USDA **overhead and administrative costs**, including rent and rental payments, **must be controlled** in order to provide as much money as possible for USDA programs.

Kansas FSA Review Criteria

REVIEWING TODAY...POSITIONING FOR THE FUTURE!

- **Staffing Ceiling** – *historic, current, and future expectations*
- **Budget Allocations** – *payroll and non-payroll expenses*
- **Workload** – *current, trends, and projections*
- **Dollars Delivered** – *program payments and farm loans*
- **Efficiency** – *cost of delivering programs and loans to producers*
- **Population** – *agricultural, urban, expected changes*
- **Land Use** – *cropland, grassland, livestock operations, government lands*
- **Trade Centers** - *agri-business, government services, medical facilities*
- **Distances** – *between current and proposed consolidated offices*
- **Buildings** – *condition, available space, costs, potential savings*
- **Partners** – *NRCS, RD, Conservation Districts, RC&D's*
- **Transportation** – *roads and highways including projected enhancements*
- **Demographics** – *customer and employee*

Serving farmers and ranchers is, and will continue to be, the mission of the FSA. Any change to the system of delivering the more than 30 farm and loan programs to our farm and ranch customers must be carefully studied. Decisions must not only make good business sense, they must be based upon common sense. The responsibility of management to allocate the declining budget and staff resources to effectively and efficiently accomplish the mission of the Agency is challenging. The above criteria are examples of the factors that are being taken into consideration in positioning for the future. In a very diverse state like Kansas, sound judgment decisions are also essential. We certainly appreciate input from the many individuals, organizations, and associations served by the Kansas Farm Service Agency.

Bill R. Fuller
State Executive Director
ansas Farm Service Agency

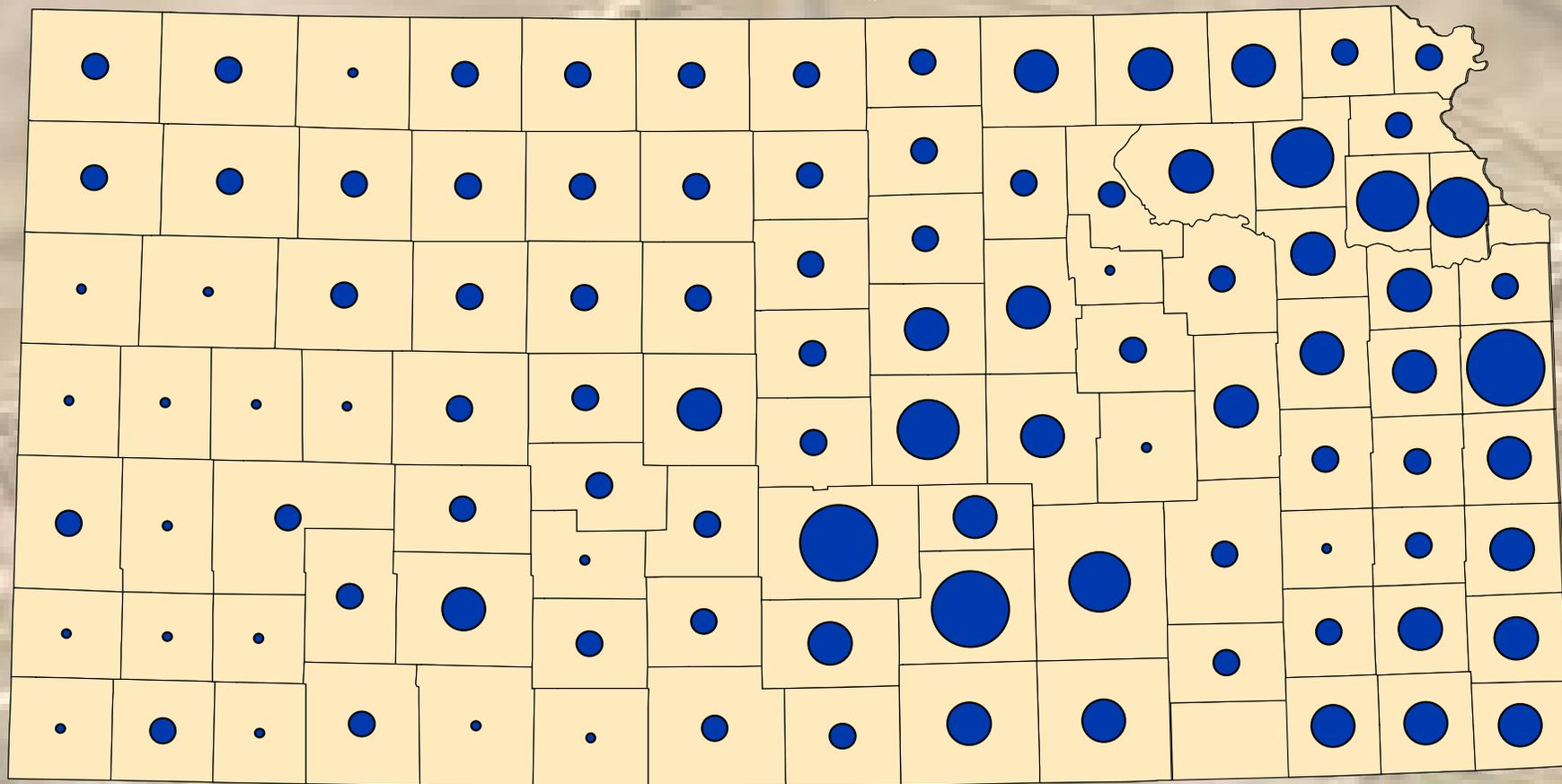
FSA County Offices

	<u>Counties</u>	<u>Offices*</u>	<u>Percent</u>
Kansas	105	103	98%
Nebraska	93	81	87%
Missouri	114	98	86%
Oklahoma	77	61	79%
Colorado	59	38	64%

*Current number before State Review consolidations.

Number of Farm Operators

(2002 Census of Agriculture)



Legend

• < 500

● 500 - 1000

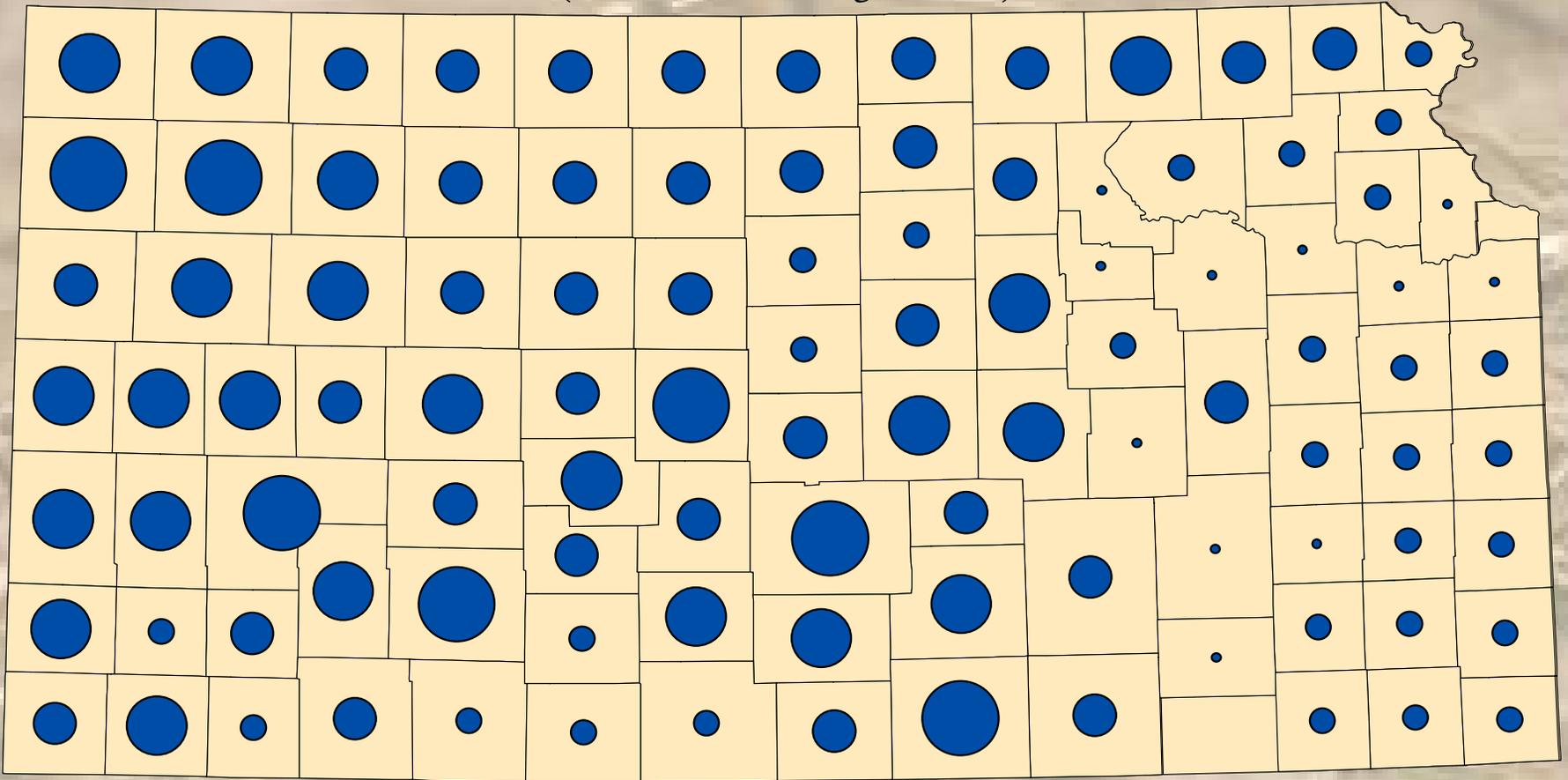
● 1000 - 1500

● 1500 - 2000

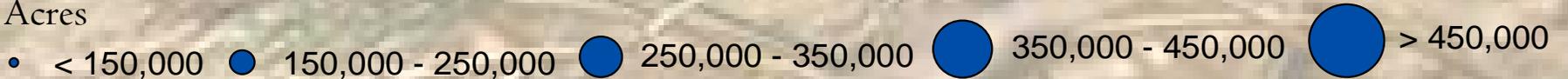
● > 2000

Cropland by County

(2002 Census of Agriculture)

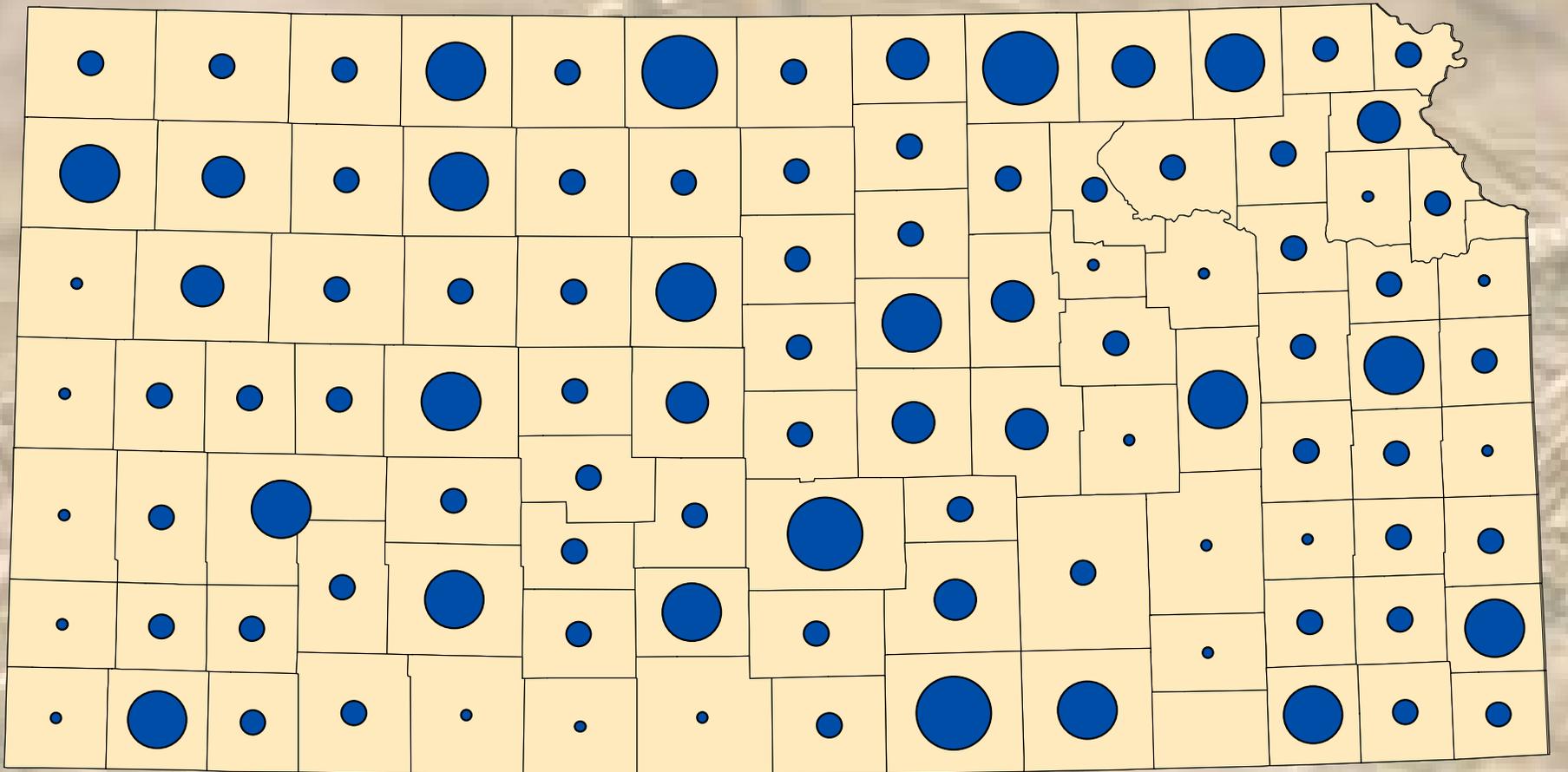


Acres



FSA Workload by County

(Includes Farm Programs and Farm Loan Programs)



Work Days

• < 1000

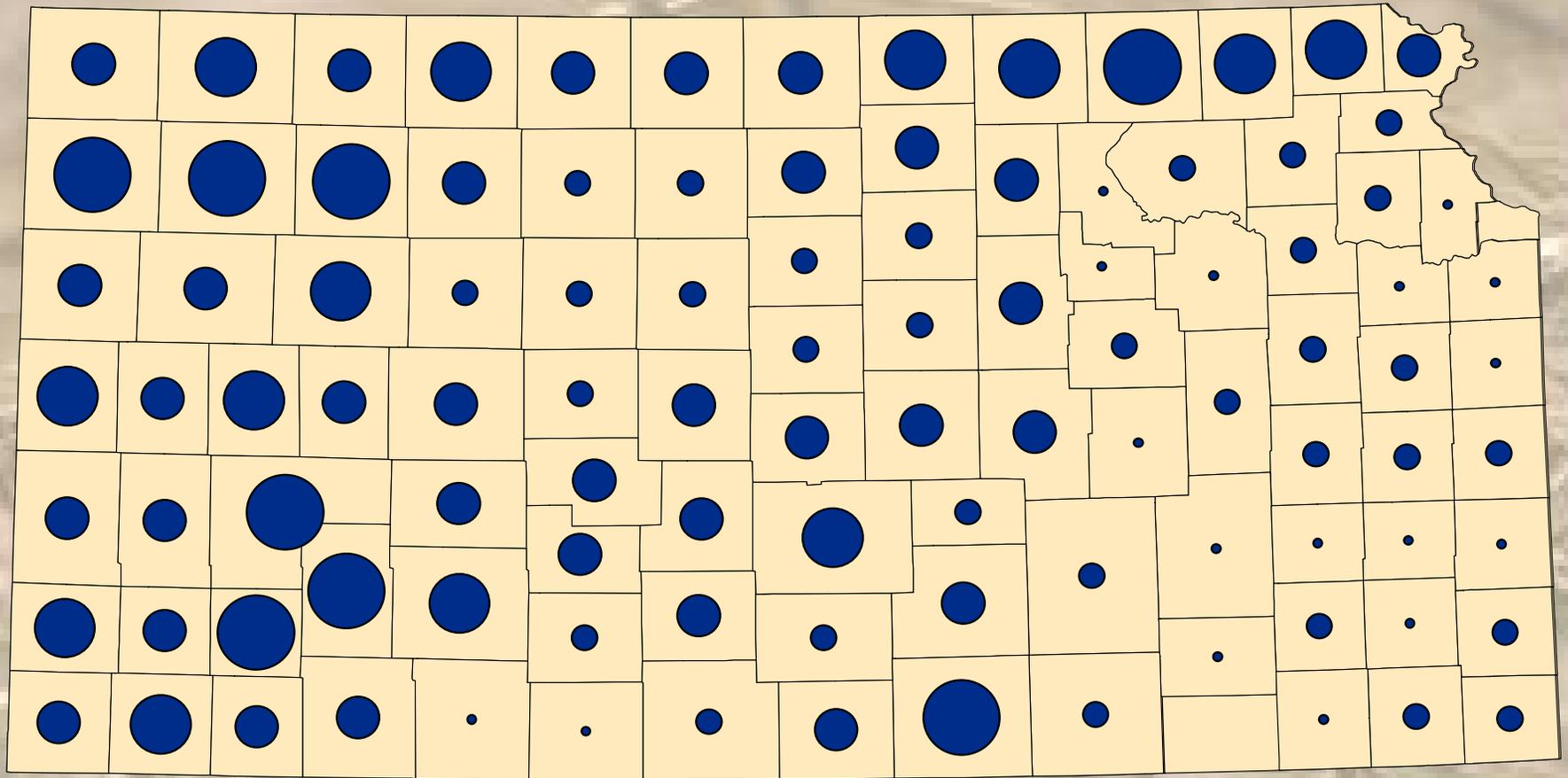
● 1000 - 1500

● 1500 - 2000

● 2000 - 2500

● > 2500

FY2005 Program Payments and Farm Loans



Legend



USDA Space Management

All Service Center buildings are leased:

- **Space is solicited by competitive bids.**
- **Lease agreements are entered into for 5 years.**
- **All leases have clause authorizing FSA to terminate the lease or decrease the amount of space by giving 120 days notice.**

USDA Buildings Expense

2006 Projected Rent :

- **\$5,176,909 for the three Agencies, plus the utilities for the 37 Service Centers that are not full-service leases.**
- **\$2,956,956 is FSA's share, *that's \$246,413 monthly.***

Congressional Guidelines for FSA Office Closings

- **SED/STC present initial proposed state plan to DAFO**
- **DAFO will review and validate proposed changes**
- **Recommendations will be shared with potentially affected members of Congress**
- **FSA will hold public meetings in any county where there is a proposed closure**
- **SED/STC will consider information and submit a final proposed state plan to DAFO for approval**
- **Congressional Agriculture and Appropriations Committees will be sent notification letter**

Pub. L. 109-97 Agriculture, Rural Development, Food and Drug Administration, and Related Agencies Appropriations Act, 2006 provided a process for FSA office closures that must be followed.

Producer Choice

When an office is closed . . .

**Producers will be given the
option to choose**

. . . their administrative headquarters
in any contiguous county.

Kansas FSA . . . positioning for the future!

All FSA Stakeholders:

I encourage all stakeholders to join us in a candid, thorough, and realistic review of the Kansas FSA program delivery system. Time is critical!

FSA must prepare for the future in this era of diminishing resources. Declining staffing levels, shrinking budget allocations, and increasing program responsibilities are challenges we must deal with today.

We all agree that providing a high level of support and service to our farmers and ranchers continues to be our highest priority, now and well into the 21st century.

**Bill R. Fuller
State Executive Director
Kansas Farm Service Agency**

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