



Farm Service Agency Guaranteed Lender Meetings Update & Briefing Sessions

The Farm Service Agency (FSA) is pleased to announce four regional “update” meetings for agricultural lenders and other interested parties familiar with FSA’s guaranteed loan program. The meetings will update participants on recent changes in the guaranteed loan program and other FSA program information.

The meetings will be held December 3, 4, 5, and 6, 2013 in four locations in Oregon.

Program Background

The FSA Guaranteed Loan Program enables agricultural lenders to more broadly serve their farm and ranch customers in need of agricultural credit. The FSA guarantee helps lenders manage the risk inherent in certain portions of their agricultural loan portfolios. FSA accomplishes this by providing loan guarantees to agricultural lenders who make farm loans to eligible applicants operating family-sized farms. The loans must meet certain qualifying criteria to be eligible for guarantees, and the guarantee can cover up to 90 or 95 percent of any principal and interest loss on the loan.

FSA may guarantee loans that eligible agricultural lenders make to family farmers and ranchers for farm ownership, real estate improvement, livestock and equipment purchase, or operating purposes. The guarantee can be for either a fixed loan amount or for a revolving line of credit for current annual operating purposes. After the guaranteed loan is made, FSA monitors the lender’s



2013 Lender Meeting Schedule

December 3	Ontario
December 4	Pendleton
December 5	Salem
December 6	Roseburg

SPECIFIC LOCATIONS AND DIRECTIONS ON THE REVERSE

You’re Invited

Agricultural loan officers, relationship managers, special credits personnel, and other interested parties are invited to attend the nearest FSA guaranteed loan briefing session. The four regional morning briefing meetings will be held in Ontario on December 3, Pendleton on December 4, Salem on December 5, and Roseburg on December 6, 2013.

Each meeting will begin at **9:00 am**, and will conclude at approximately noon.

These briefing sessions are designed specifically for loan officers and others who may have attended previous training sessions, have experience with agricultural lending, may have experience with the FSA guaranteed loan program, and are seeking current information and guidance on originating credits, servicing their guaranteed loan portfolio, or dealing with more complex issues.

Questions Are Encouraged

You are encouraged to bring up any questions that you may have regarding the Guaranteed Lending Program during the meetings. If you wish to submit your questions prior to the meetings, please email them to one of the following:

Nancy.Thompson@or.usda.gov
Peter.Halvorson@or.usda.gov
Bob.Perry@or.usda.gov



Guaranteed Lender Meetings

Contacts for Lender Meetings

Interested individuals are encouraged to contact their local FSA County Office or the Farm Loan Staff in the Oregon FSA State Office for further information. The Farm Loan staff in the Oregon FSA State Office can be reached at (503) 692-3688, extensions 256, 255, or 257. Those needing more specific directions to the locations may call Denise Bishop in Ontario at (541) 889-9689, Brittney Onstott in Pendleton at (541) 278-8049, Lora Surmeyer in Salem at (503) 399-5741, and Tyree Mahlberg in Roseburg at (541) 673-6071.

Locations and Directions

Date	Location	Time	Address
Dec 3	Ontario Oregon	9 AM to Noon	ODOT- Building 1390 SE 1st Avenue Ontario, OR 541-889-8558
<i>Directions: Exit 376 off I-84. East on Idaho Ave/Highway 30 toward Payette. Right on SE Kendall Road, left on SE 1st Avenue.</i>			
Dec 4	Pendleton Oregon	9 AM to Noon	OSU Ext Service BMCC Umatilla Hall - Rm 100 2411 NW Carden Ave Pendleton, OR 541-278-5404
<i>Directions: Exit 207 off I-84. East on Westgate Ave, left on Carden Ave, left on campus, right to North end.</i>			
Dec 5	Salem Oregon	9 AM to Noon	Chemeketa Community College Bldg. 62 Room 101 4000 Lancaster Drive NE Salem, OR 503-399-5089
<i>Directions: (I-5 Southbound) take Exit 260 B, turn left on Chemawa Road, then turn right onto Portland Road and then turn left onto Lancaster drive and left onto Cooley drive. (I-5 Northbound) take Exit 256 turn right on Market Street, turn left on Lancaster Drive and go 2 miles and turn right onto Cooley Drive to arrive on campus.</i>			
Dec 6	Roseburg Oregon	9 AM to Noon	BLM - Fire Management Building 300 NW Aviation Drive Roseburg, OR 541-464-3370
<i>Directions: (I-5 Northbound) take Exit 125 go straight onto NW Mulholland Drive which becomes NW Aviation. (I-5 Southbound) take Exit 127 and take a right onto NW Edenbower Blvd, then 1st left onto Stewart Parkway then take 1st left onto NW Aviation Drive</i>			

Persons with disabilities who require accommodations to attend or participate in these meetings should contact Don Howard, Chief Administrative Officer, at (503) 692-1973, extension 227, [TDD (202) 720-2600 at the USDA's TARGET Center or through the Federal Relay Service at 1-800-877-8339], or by e-mail at Don.Howard@or.usda.gov, by Tuesday, November 19, 2013.

FSA Offices

There are 23 local County Offices located in Oregon. Locations include:

Baker City	(541) 523-7121
Central Point	(541) 644-1070
Condon	(541) 384-4251
Coquille	(541) 396-4323
Enterprise	(541) 426-4521
Eugene	(541) 465-6443
Heppner	(541) 676-9011
Hillsboro	(541) 648-3174
Hines	(541) 573-6446
Klamath Falls	(541) 883-6924
La Grande	(541) 963-4178
Lakeview	(541) 947-2367
Lane	(541) 465-6443
McMinnville	(541) 472-1474
Moro	(541) 565-3551
Ontario	(541) 889-9689
Oregon City	(541) 655-3144
Pendleton	(541) 278-8049
Redmond	(541) 923-4358
Roseburg	(541) 673-6071
Salem	(541) 399-5741
Tangent	(541) 967-5925
The Dalles	(541) 298-8559
State Office	(503) 692-3688

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