



United States Department of Agriculture
Farm Service Agency

YOU ARE INVITED OREGON FARM SERVICE AGENCY GUARANTEED LENDER MEETINGS

9 AM TO APPROX. NOON AT FOUR LOCATIONS

ONTARIO- NOVEMBER 15

Malheur County Extension
Ag Service Center Conference Rm
710 SW 5th Ave
Ontario, OR
Phone: 541-889-9689

SALEM – NOVEMBER 17

Chemeketa Community College
Ag Complex – Room 104 (Bldg 60)
400 Lancaster Drive NE
Salem, OR 97305
Phone: 541-278-8049

PENDLETON – NOVEMBER 16

Blue Mountain Community College
Science Tech Bldg., Rm 200
2411 NW Carden Ave
Pendleton, OR
Phone: 541-278-8049

REDMOND – NOVEMBER 18

USDA Service Center
625 SE Salmon Ave, Suite 3
Redmond, OR
Phone: 541-923-4358

Update & Briefing Sessions

The Farm Service Agency (FSA) is pleased to announce four regional update meetings for agricultural lenders and other interested parties familiar with FSA's guaranteed loan program. The meetings will update participants on recent changes in the guaranteed loan program and other FSA program information. The meetings will be held November 15, 16, 17, 18, 2022 in four locations in Oregon.

You're Invited

Agricultural loan officers, relationship managers, special credits personnel, and other interested parties are invited to attend the nearest FSA guaranteed loan briefing session. The four regional morning meetings will be held in Ontario, , Pendleton, Salem, and Redmond. These briefing sessions are designed specifically for loan officers and others who may have attended previous training sessions, have experience with agricultural lending, may have experience with the FSA guaranteed loan program, and are seeking current information and guidance on originating credits, servicing their guaranteed loan portfolio, or dealing with more complex issues.

Contacts for Lender Meetings

Interested individuals are encouraged to contact their local FSA County Office or the Farm Loan Team in the Oregon FSA State Office for further information. The Farm Loan Team in the Oregon FSA State Office can be reached at (503) 692-3688, extensions 1117, 1133, or 1119.

Program Background

The FSA Guaranteed Loan Program enables agricultural lenders to more broadly serve their farm and ranch customers in need of agricultural credit. The FSA guarantee helps lenders manage the risk inherent in certain portions of their agricultural loan portfolios. FSA accomplishes this by providing loan guarantees to agricultural lenders who make farm loans to eligible applicants operating family-sized farms. The loans must meet certain qualifying criteria to be eligible for guarantees, and the guarantee can cover up to 90 or 95 percent of any principal and interest loss on the loan. FSA may guarantee loans that eligible agricultural lenders make to family farmers and ranchers for farm ownership, real estate improvement, livestock and equipment purchase, or operating purposes. The guarantee can be for either a fixed loan amount or for a revolving line of credit for current annual operating purposes. After the guaranteed loan is made, FSA monitors the lender's servicing of the guaranteed loan or line of credit.

Questions Are Encouraged

You are encouraged to bring up any questions that you may have regarding the Guaranteed Lending Program during the meetings. If you wish to submit your questions prior to the meetings, please email them to Kathey.Brucker@usda.gov, Paul.E.Long@usda.gov, or Robert.Perry@usda.gov

Accommodation Statement

If you need require accommodation to attend these meetings, Kathey Brucker, kathey.brucker@usda.gov, or 503.404.1117 or Martin Nguyen, martin.nguyen@usda.gov or 503.404.1127, or dial 7-1-1 to access telecommunication relay services” (at least 3 days prior to an event) to request accommodations

COVID Guidance

COVID-19 protocols and CDC guidelines will be followed during the training meeting. Please bring your own personal protection equipment (PPE) such as masks and sanitizer, if needed during this training.

Farm Service Agency Offices Located in Oregon

Baker City	(541) 523-7121	Lakeview	(541) 947-2367
Central Point	(541) 423-6156	McMinnville	(503) 472-1474
Condon	(541) 384-4251	Moro	(541) 298-8559
Coquille	(541) 396-4323	Ontario	(541) 889-9689
Enterprise	(541) 426-4521	Oregon City	(503) 655-3144
Eugene	(541) 465-6443	Pendleton	(541) 278-8049
Heppner	(541) 676-9011	Redmond	(541) 923-4358
Hillsboro	(503) 648-3174	Roseburg	(541) 673-6071
Hines	(541) 573-6446	Salem	(503) 399-5741
John Day	(541) 575-1274	Tangent	(541) 967-5925
Klamath Falls	(541) 883-6924	The Dalles	(541) 298-8559

“The USDA is an equal opportunity provider, employer, and lender.”